



**ERG S.p.A.**

**Annual Report for the year ending 31 December 2009**

**Report on Operations**

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## CORPORATE BODIES

### Honorary Chairman

**Honorary Chairman** Riccardo Garrone<sup>(1)</sup>

### Board of Directors

**Chairman** Edoardo Garrone

**Deputy Chairman** Pietro Giordano  
**Deputy Chairman** Giovanni Mondini

**Chief Executive Officer** Alessandro Garrone

<b>Directors</b>	Independent	Massimo Belcredi Luca Bettonte <sup>(2)</sup>
	Independent	Lino Cardarelli Aldo Garozzo Giuseppe Gatti
	Independent Independent	Antonio Guastoni Paolo Francesco Lanzoni Graziella Merello <sup>(3)</sup>

### Board of Statutory

**Chairman** Mario Pacciani

**Standing auditors** Paolo Fasce  
Andrea Manzitti

### Manager Responsible (Law 262/05)

**Giorgio Coraggioso<sup>(4)</sup>**

### External Auditors

**Deloitte & Touche S.p.A.**

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<sup>1</sup> Resigned as director on 15 December 2009. He will continue to contribute to the work of the Board of Directors as Honorary Chairman

<sup>2</sup> Appointed on 15 December 2009, when he also took on the role of Corporate General Manager.

<sup>3</sup> Appointed on 23 April 2009, when he took on the role of executive director appointed to oversee the functioning of the internal control system

<sup>4</sup> Appointed on 15 December 2009 to replace L. Bettonte

## Introduction

The Consolidated Annual Report and Accounts for the year ended 31 December 2009 have been prepared in accordance with the International Accounting Standards issued by the International Accounting Standards Board (IASB) and approved by the European Union, inclusive of all international standards that have undergone interpretation (International Accounting Standards – IAS) and the interpretations of the International Financial Reporting Interpretation Committee (IFRIC) and of the previous Standing Interpretations Committee (SIC).

The Consolidated Annual Report and Accounts have been audited by the external auditor Deloitte & Touche S.p.A. in accordance with Consob (Italian Stock Exchange Regulator) regulations. The results of this audit will be published as soon as they become available.

Following agreements with LUKOIL, on 1 December, ERG Raffinerie Mediterranee S.p.A. transferred all assets of the ISAB Refinery in Priolo to the newco ISAB S.r.l., and 49% of the capital of the newco was transferred to LUKOIL.

Comparison with 2008 figures therefore shows a significant reduction in revenues and operating costs. This reduction relates to lower production levels, based on the production capacity envisaged by the processing agreement and in line with shareholdings in the capital, at the ISAB refinery compared to previously, when ERG fully owned and directly operated the plants.

In order to correctly reflect the operating performance of Coastal Refining and make it easier to understand, the results of this business are shown at adjusted replacement cost, which reflect, for ERG's 51% shareholding from December 2008, the results of ISAB S.r.l., a joint venture between ERG (51%) and LUKOIL (49%), whose contribution to non-adjusted values is represented solely by recognising the investment at equity.

For the definition and reconciliation of results to adjusted replacement cost, please refer to the section "Alternative Performance Indicators".

Furthermore, in order to understand the results of the year, note the following items:

- **ISAB Energy insurance payout**

In 2009, ISAB Energy S.r.l. reached a definitive agreement with Assicurazioni Generali S.p.A. determining the insurance indemnities for the damage caused to the Priolo Gargallo (SR) electricity generating plant resulting from the accident of 13 October 2008.

Based on the agreement, which was supported by all the co-insurance companies, in 2009 the total amount of EUR 250 million was paid out in compensation, in advance of the deadline initially envisaged and the completion of the reconstruction work, which is currently scheduled for June 2010.

The amount agreed to was deemed sufficient to cover reconstruction costs as well as indirect damage indemnified under the insurance policy.

The insurance payout relating to direct damage is recognised at the time of the relative collection, completed in December 2009, while the portion for indirect damage will be recognised as an accrual until June 2010, until the end of the period originally envisaged for the payout.

In 2009, a total of EUR 205 million in compensation was booked to the income statement, comprising:

- EUR 127 million for direct damage (the reconstruction costs for the power generation train destroyed in the accident were booked under "Property, plant and machinery");
- EUR 78 million for indirect damage in the period.

The compensation for direct damage (EUR 127 million) is treated as a non-recurring item.

- **Elyo-Restiani operation**

On **9 July**, under the terms of the agreement with GDF Energie Services S.A., the acquisition by ERG Petroli of the shareholding of Elyo Italia in Restiani S.p.A. (60% of the share capital) and the accompanying sale by ERG Petroli of its stake in Elyo Italia (40% of the share capital), were finalised. The operation generated net proceeds of EUR 12 million for ERG. The acquired company markets oil products and heat management services.

Restiani's contribution to the ERG Group's income statement was EUR 4 million in 2009, and is booked under EBITDA at replacement cost of the Integrated Downstream sector. In 2008 the company generated EBITDA of approximately EUR 9.6 million and a net profit of approximately EUR 3.5 million.

Overall, the operation had a negative impact on net financial debt of around EUR 45 million.

- **Sale of assets in Spain**

In **December 2009** the sale of ERG Petróleos service stations to Saras Energia S.A. was completed as part of the agreement signed on 29 October 2008, which provided for the purchase by Saras Energia of 81 ERG Petróleos stations located in Spain.

In 2009 the Group also sold the oil storage facility and other minor service stations, generating proceeds of EUR 69 million, of which EUR 44 million related to the sale of the service stations and EUR 25 to the oil storage facility.

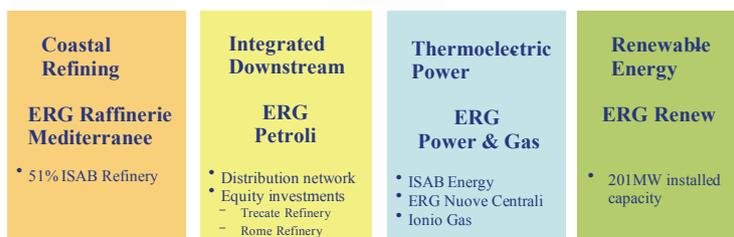
## Business Description

ERG S.p.A., listed on the Milan Stock Exchange, operates in the following business segments:

- **Coastal refining:** through subsidiary ERG Raffinerie Mediterranee (ERG Med), it acquires and processes crude oil, and sells refined products on the cargo market. Crude oil is processed at the ISAB Priolo Refinery owned by the ISAB S.r.l. joint venture (51% ERG Med – 49% LUKOIL), one of the most important refineries on the Mediterranean in terms of capacity (320 thousand bbl/day) and complexity (Nelson index 9.3).
- **Integrated downstream:** through its subsidiary ERG Petroli S.p.A., ERG sells oil products, mainly in Italy through its retail and wholesale network. The company's main assets are its retail network of 2,000 service stations (accounting for about 7% of the market in Italy), major investments in two refineries, at Trecate and Rome, with a combined processing capacity of about 60,000 bbl/day, and its logistics system.
- **Thermoelectric power generation:** ERG produces and sells thermoelectric power, steam and gas through its subsidiary ERG Power & Gas. The main operating subsidiaries of ERG Power & Gas are:
  - ISAB Energy S.r.l. (51% ERG Power & Gas, 49% IPM): this company generates electricity at a 528 MW capacity power plant fuelled by syngas, which is made from the gasification of asphalt originating from the ISAB Refinery;
  - ISAB Energy Services S.r.l. (51% ERG Power & Gas, 49% IPM): this is the operating and maintenance company for the electricity, steam and utilities plant at the Group's Priolo site;
  - ERG Power S.r.l. (100% ERG Power & Gas): the company that since 1 January 2010 has owned the gas-fuelled North CCGT Plant with an installed capacity of 480 MW, which came fully on stream in February 2010;
  - Ionio Gas S.r.l. (50% ERG Power & Gas): a joint venture with Shell Energy Italia for the development of a liquid natural gas regasification plant at Priolo, Sicily.
- **Renewable energy sources:** ERG generates electricity from renewable sources through ERG Renew (77.4%-owned by ERG since 1 October 2008), a subsidiary listed on the Milan Stock Exchange. ERG Renew has an installed capacity of 199 MW in the wind sector (of which 144 MW in Italy and 55 MW in France) and a capacity of approximately 2 MW in the mini-hydropower sector.

Following the sale to LUKOIL of 49% of the ISAB Refinery, ERG<sup>1</sup> refining today accounts for approximately 11% of total Italian actual balanced-technical capacity, and is one of the country's largest operators in the sector, while sales of oil products on the internal market cover approximately 6% of the national requirement.

ERG sales of electricity account for about 2% of the domestic market.



<sup>1</sup> "ERG" means ERG S.p.A. and the companies included in the basis of consolidation.

## Strategy

ERG's strategy is to become a diversified "multi-energy" group, whose main objective is to create lasting value by increasing profitability and continuously reducing its dependence on volatile exogenous factors, also through a balanced management of its portfolio.

- **Coastal refining:** in a joint venture with LUKOIL, one of the world's leading oil companies, in the Priolo area ERG owns 51% of a major oil refining complex, leader in the Mediterranean in terms of size and complexity, integrated with power generation and chemical activities, reflecting ERG's strategy to achieve high conversion and efficient refining capable of flexibly processing more profitable crudes in order to obtain high value-added products. ERG continues to pursue a strategy of continuous improvement in plant efficiency and flexibility, which enables it to respond quickly to developments on the oil markets, both in terms of quality and type of commodities processed and yields of products with higher value added.
- **Integrated downstream** ERG pursues an ongoing process of structural improvement of its Integrated downstream business, in order to maximise the profitability of the commercial channel and improve long-term sustainability. Against this backdrop, on 27 January ERG signed an agreement with French group Total to merge the two subsidiaries ERG Petroli and Total Italia into a new company to be called TotalErg. TotalErg will become Italy's third largest operator in Marketing with a market share of approximately 13%, 3,400 service stations, an inland refining capacity of approximately 116,000 barrels per day, a large presence in the wholesale market and specialities, and a significant logistics structure. The joint venture will enable ERG to strengthen its competitive position on the market, achieving significant commercial and cost synergies, in partnership with one of the world's largest oil players. The merger is expected to become operational on 1 October 2010 following approval from the competition authorities.
- **Thermoelectric power generation:** ERG aims to maximise the commercial value of its electricity assets, ISAB Energy's IGCC plant (51% ERG), operational since 2000, through the 20-year CIP6 agreement, and with the new CCGT plant of subsidiary ERG Power, which will provide utilities to industrial clients of the Priolo site and merchant electricity to one of the most profitable market areas in Italy. ERG is also seeking to enter the gas infrastructure sector through two projects currently in the permitting phase: Ionio Gas, a joint venture project company with Shell for Liquid Natural gas (LNG) Regasification within the Priolo industrial complex, and Rivara, a joint venture project company with Independent Resources Plc (IRG) to store natural gas in North Italy.
- **Renewable energy sources:** Through its subsidiary ERG Renew, listed on the Milan Stock Exchange, ERG is developing its business to generate electricity through renewable sources, with a particular focus on the wind segment. Its strategic plan aims to consolidate its presence on the domestic market to become one of the leading operators in Italy and at the same time expand its activities abroad, in markets (including France) where it already has a significant presence, and which offer conditions favourable to growth in terms of potential and the regulatory framework. The objective is to build a well-diversified and geographically-balanced portfolio of assets in the medium term, partly in order to optimise regulatory risk management.

## ERG Stock Market performance

On 30 December 2009 the reference price of the ERG stock (Blue Chips) was Euro 9.68, 13.7% higher than at the end of 2008, as compared with growth of 25.0% in the European sector index (Stoxx Energy Index) and 19.2% in the FTSE All Share index.

Figures relating to the prices and volumes of ERG shares during the period 2 January 2009 - 30 December 2009 are set out below:

Share price	EUR
Reference price at 30.12.09	9.68
Highest price (11.05.09) <sup>(1)</sup>	12.30
Lowest price (18.03.09) <sup>(1)</sup>	8.43
Average price	10.01

(1) the lowest and highest prices recorded during the day's trading and therefore not the same as the official reference prices on the date concerned

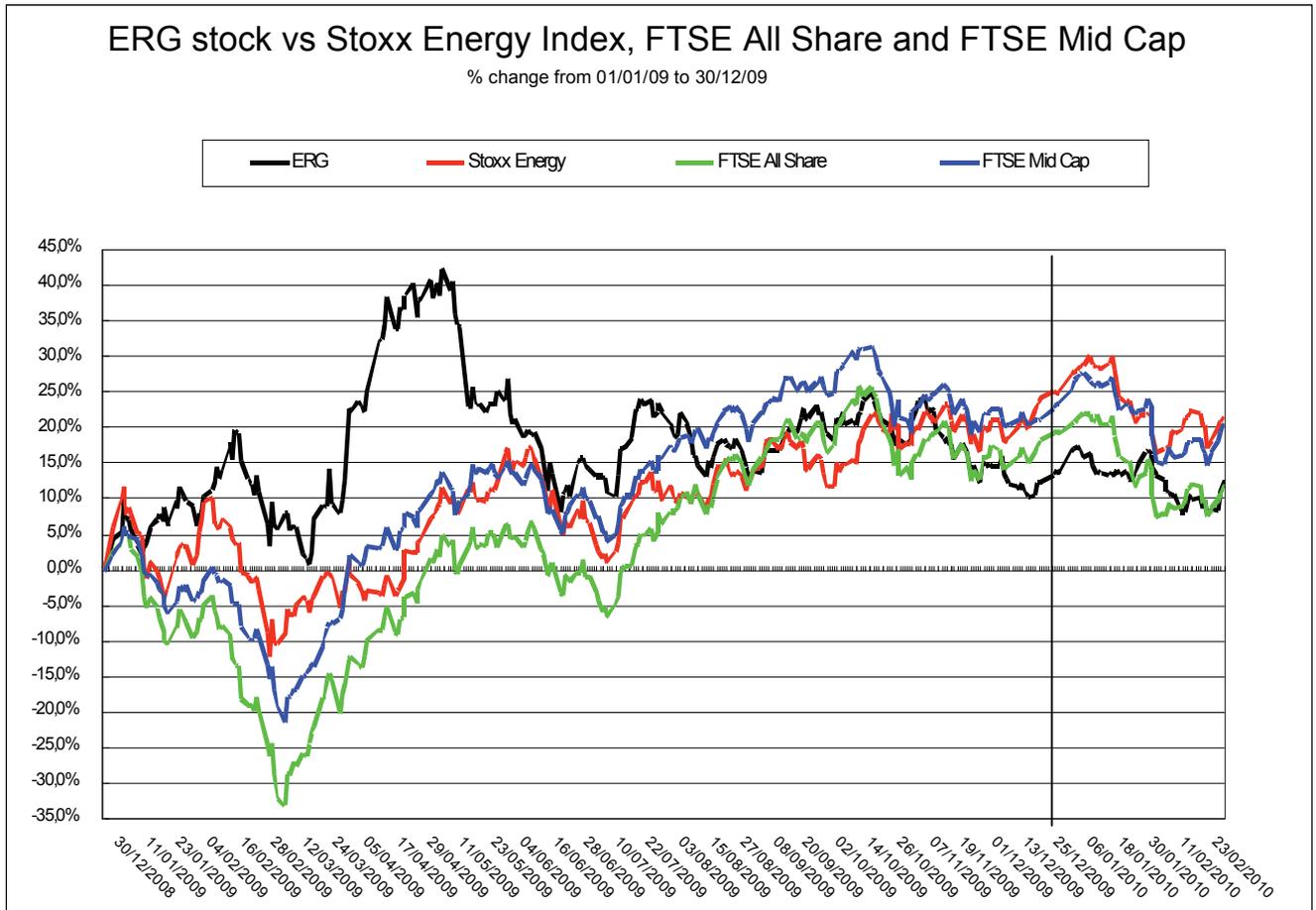
Volumes traded	No. of shares
Highest daily volume (15.05.09)	3,091,091
Lowest daily volume (28.12.09)	82,852
Average volume	513,808

Market capitalisation at 31 December 2009 was approximately EUR 1,455 million (EUR 1,279 million at the end of 2008).

On 3 March 2010 the reference price of the ERG stock (Blue Chips) was EUR 9.61, 0.7% lower than at the end of 2009, as compared with a decline of 2.5% in the European sector index (Stoxx Energy Index) and 5.9% in the FTSE All Share index.

Share price	EUR
Reference price at 03.03.10	9,61
Highest price (28.01.10) <sup>(1)</sup>	10,12
Lowest price (16.02.10) <sup>(1)</sup>	8,96
Average price	9,60

## ERG share price performance compared to leading indices (normalised)



## Results highlights

(EUR million)	Year 2009	Year 2008	
<b>Main economic data</b>			
Total revenues <sup>(1)</sup>	6,237	11,563	
EBITDA	229	117	
<b>EBITDA at replacement cost <sup>(2)</sup></b>	<b>22</b>	<b>536</b>	
<b>Adjusted EBITDA at replacement cost <sup>(3)</sup></b>	<b>92</b>	<b>540</b>	
<b>EBIT at replacement cost <sup>(2)</sup></b>	<b>(115)</b>	<b>335</b>	
<b>Adjusted EBIT at replacement cost <sup>(3)</sup></b>	<b>(92)</b>	<b>336</b>	
Net profit (loss)	45	649	
of which Group net profit (loss)	7	646	
<b>Group net profit at replacement cost <sup>(4)</sup></b>	<b>(80)</b>	<b>84</b>	
<b>Main financial data</b>			
<b>Net invested capital</b>	<b>2,591</b>	<b>2,299</b>	
Shareholders' equity	1,929	2,024	
Total net financial debt	662	274	
of which non-recourse project financing <sup>(5)</sup>	324	325	
Financial leverage	26%	12%	
Total adjusted net financial debt <sup>(6)</sup>	586	212	
<b>Operational data</b>			
<b>Investments <sup>(7)</sup></b>	(EUR million)	<b>347</b>	<b>351</b>
Employees at end of period		1,579	1,580
<b>Processing at the refineries</b>	(thousand tonnes)	<b>8.977</b>	<b>16,351</b>
Processing at the refineries	thousand barrels/day	180	326
<b>Electric power production</b>	million kWh	<b>3,009</b>	<b>5,189</b>
Electricity sales	million kWh	3,775	4,560
<b>Export of oil products</b>	(thousand tonnes)	<b>3,907</b>	<b>8,112</b>
Domestic retail sales	(thousand tonnes)	2,000	1,950
<b>Domestic retail market share <sup>(8)</sup></b>	gasoline + diesel	<b>7.1%</b>	<b>6.9%</b>
Domestic retail outlets at end of period	number of outlets	1,950	1,973
<b>Average throughput <sup>(9)</sup></b>	mc/PV at end of period	<b>1,276</b>	<b>1,235</b>
Inventory of raw materials and products	(thousand tonnes)	904	1,537
<b>Market indicators</b>			
Brent Dated	USD/barrel	61.68	97.12
EUR/US\$ exchange rate	EUR/USD	1.395	1.471
EMC refining margins	USD/barrel	0.63	3.95
Electricity reference price <sup>(10)</sup>	EUR/MWh	63.72	86.99

For the definition and reconciliation of results to adjusted replacement cost, please refer to the section "Alternative Performance Indicators".

<sup>(1)</sup> net of excise taxes

<sup>(2)</sup> EBITDA and EBIT at replacement cost do not include inventory gains (losses) and non-recurring items.

<sup>(3)</sup> adjusted EBITDA and EBIT at replacement cost also include contribution of ISAB S.r.l. (a joint venture with LUKOIL since 1 December 2008) results for the portion owned by ERG

<sup>(4)</sup> Group net profit at replacement cost does not include inventory gains (losses), non-recurring items and applicable theoretical taxes. The values also correspond to the adjusted ones.

<sup>(5)</sup> including cash and cash equivalents

<sup>(6)</sup> adjusted net financial debt also includes the contribution attributable to ERG (51%) of the net debt of ISAB S.r.l.

<sup>(7)</sup> investments in tangible and intangible assets

<sup>(8)</sup> estimated data

<sup>(9)</sup> calculated on the basis of the size of the retail network at the end of the period

<sup>(10)</sup> Single National Price

## Highlights by segment

(EUR million)	Year 2009	Year 2008
<b>Revenues from ordinary operations</b>		
Coastal Refining	3,525	7,636
Integrated downstream	2,950	4,625
Thermoelectric power generation	998	1,191
Renewable energy sources	50	45
Corporate	23	26
Interdivisional revenues	(1,435)	(2,012)
<b>Total adjusted revenues <sup>(1)</sup></b>	<b>6,111</b>	<b>11,512</b>
<b>EBITDA</b>		
Coastal Refining	(43)	230
Integrated downstream	88	145
Thermoelectric power generation	55	181
Renewable energy sources	23	17
Corporate	(32)	(33)
<b>Adjusted EBITDA at replacement cost <sup>(2)</sup></b>	<b>92</b>	<b>540</b>
51% contribution of ISAB S.r.l. at replacement cost	(69)	(5)
<b>EBITDA at replacement cost <sup>(2)</sup></b>	<b>22</b>	<b>536</b>
Gains (losses) on inventory	86	(364)
Non-recurring items <sup>(3)</sup>	121	(54)
<b>Total</b>	<b>229</b>	<b>117</b>
<b>Depreciation and write-downs</b>		
Coastal Refining	(46)	(70)
Integrated downstream	(52)	(52)
Thermoelectric power generation	(54)	(60)
Renewable energy sources	(27)	(20)
Corporate	(4)	(3)
<b>Adjusted amortisation and depreciation at replacement cost <sup>(2)</sup></b>	<b>(183)</b>	<b>(204)</b>
51% contribution of ISAB S.r.l. at replacement cost	46	3
<b>Amortisation and depreciation at replacement cost <sup>(2)</sup></b>	<b>(137)</b>	<b>(201)</b>
<b>EBIT:</b>		
Coastal Refining	(90)	161
Integrated downstream	36	93
Thermoelectric power generation	1	121
Renewable energy sources	(4)	(4)
Corporate	(36)	(35)
<b>Adjusted EBIT at replacement cost <sup>(2)</sup></b>	<b>(92)</b>	<b>336</b>
51% contribution of ISAB S.r.l. at replacement cost	(23)	(1)
<b>EBIT at replacement cost <sup>(2)</sup></b>	<b>(115)</b>	<b>335</b>
<b>Investments in tangible and intangible fixed assets:</b>		
Coastal Refining	62	70
Integrated downstream	54	86
Thermoelectric power generation	200	141
Renewable energy sources	89	52
Corporate	2	5
<b>Total adjusted investments <sup>(4)</sup></b>	<b>407</b>	<b>354</b>
Investments of ISAB S.r.l. (51%)	(60)	(4)
<b>Total investments</b>	<b>347</b>	<b>351</b>

<sup>(1)</sup> Adjusted revenues in 2009 and 2008 take into account 51% of revenues generated by ISAB S.r.l. (a joint venture with LUKOIL since 1 December 2008)

<sup>(2)</sup> EBITDA and EBIT at replacement cost do not include inventory gains (losses) and non-recurring items. Adjusted figures also include the contribution of ISAB S.r.l. results, for the portion owned by ERG (51%).

<sup>(3)</sup> for the definition and details of non-recurring items, please see the section "Alternative Performance Indicators"

<sup>(4)</sup> Adjusted investments in 2009 and 2008 take into account 51% of the investments made by ISAB S.r.l.

## Sales

### Oil products

Total sales amounted to 11.0 million tonnes, of which 64% were on the domestic market (6.3% of national consumption vs. 8.1% in 2008) and the remaining 36% was abroad.

48% of sales were made directly by the Coastal refining division, with the Integrated downstream division accounting for the remaining 52%.

The lower share of national consumption mainly relates to the sale to LUKOIL of 49% of the ISAB Refinery and to a lesser extent the shutdown for maintenance of the Rome and ISAB Refineries in the first quarter.

The following table breaks down ERG oil product sales by distribution channel:

<b>Refining and Logistics</b>	<b>Year</b>	<b>Year</b>
(thousand tonnes)	<b>2009</b>	<b>2008</b>
Cargo export	3,641	7,642
Home market supply	3,417	4,670
<b>Total Refining and Logistics</b>	<b>7,058</b>	<b>12,312</b>
<b>Marketing</b>		
Domestic retail market	2,000	1,950
Domestic wholesale market	1,640	1,843
Wholesale export	140	119
Abroad	126	351
<b>Total Marketing</b>	<b>3,906</b>	<b>4,263</b>
<b>Total oil products</b>	<b>10,964</b>	<b>16,575</b>

### Power generation

The following table illustrates ERG Group electricity sales:

<b>Power generation</b>	<b>Year</b>	<b>Year</b>
(GWh)	<b>2009</b>	<b>2008</b>
ISAB Energy	2,002	3,435
ERG Power & Gas	1,450	853
ERG Renew	322	272
<b>Total</b>	<b>3,775</b>	<b>4,560</b>

Steam sales to industrial plants at the Priolo/Melilli site totalled 2,157 thousand tonnes (1,132 thousand in 2008), of which 1,733 thousand tonnes related to ISAB S.r.l..

In 2009, 420 million sm<sup>3</sup> (standard cubic metres) of gas was sold by ERG Power & Gas, of which 269 million related to ISAB S.r.l..

## Comments on the results for the year

Following agreements with LUKOIL, on 1 December 2008, ERG Raffinerie Mediterranee S.p.A. transferred all assets of the ISAB Refinery in Priolo to the newco ISAB S.r.l., and 49% of the capital of the newco was transferred to LUKOIL.

Comparison with 2008 figures therefore shows a significant reduction in revenues and operating costs. This reduction relates to lower production levels, based on the production capacity envisaged by the processing agreement, at the ISAB refinery compared to previously, when ERG fully owned and directly operated the plants.

In 2009 **total revenues** were EUR 6,237 million, a decrease versus 2008 mainly owing to lower average sales prices, lower quantities processed at the coastal refinery following the sale of 49% of the ISAB Refinery to LUKOIL in December 2008, the planned shutdown for maintenance of the refinery in early 2009 and lower production levels at ISAB Energy after the accident in October 2008.

**EBITDA at adjusted replacement cost<sup>1</sup>** came in at EUR 92 million, versus EUR 540 million in 2008. The fall is a result of the following factors:

- **Coastal refining:** EBITDA of EUR -43 million, a sharp drop compared to 2008 (EUR 230 million). Stripping out the effect of the sale of 49% of the ISAB Refinery to LUKOIL, this decrease was the result of lower conversion margins due to an unfavourable oil market and the negative effects of the scheduled maintenance at ISAB, both in terms of processing and the system structure pursuant to the shutdown;
- **Integrated downstream:** EBITDA of EUR 88 million was lower than in 2008 (EUR 145 million), mainly due to the unfavourable situation on the oil market which negatively influenced the results of the Inland Refineries and the costs associated with launch of the ERG Mobile programme;
- **Thermoelectric power generation:** EBITDA was EUR 55 million, versus EUR 181 million in 2008, mainly because of lower production at ISAB Energy following the accident in October 2008. The result includes the insurance payout of EUR 78 million, recognised as an accrual, to cover indirect damage;
- **Renewable energy sources:** EBITDA was EUR 23 million (EUR 17 million in 2008), an increase mainly due to the full entry into operation of the Vicari and Faeto wind farms.

**EBIT at adjusted replacement cost<sup>(1)</sup>** was EUR -92 million (EUR +336 million in 2008) after amortisation, depreciation and write-downs of EUR 183 million (EUR 204 million in 2008).

**Group net income at replacement cost** was EUR -80 million (EUR 84 million in 2008).

**Net Group income** was EUR 7 million (EUR 646 million in 2008), and reflects:

- inventory gains, net of attributable tax effects, of EUR 64 million;
- other non-recurring positive items of EUR 23 million<sup>(1)</sup> mainly relating to the insurance payout received by ISAB Energy, and despite write-downs of assets, provisions for risks and clean-up costs.

**Adjusted Group investments** totalled EUR 407 million in 2009, versus EUR 354 million in 2008, and comprised 15% in Coastal Refining (20% in 2008), 13% in Integrated Downstream (24%), 49% in the Thermoelectric division (40%) and 22% in the Renewable Energy Sources division (15%).

**Net financial debt** was EUR 662 million, an increase of EUR 388 million versus the 31 December 2008 figure.

The increase since 31 December 2008 is mainly due to change in the basis of consolidation, investments made, dividend payments and the payment of income tax, only in part offset by cash flow from current operations, including the large insurance payout received by ISAB Energy relating to the accident.

Generally speaking, the level of indebtedness as at 31 December, compared with the year's average level, reflected the advance payment of excise duties<sup>(2)</sup> and the advance payment of VAT in December.

**Adjusted net financial debt**, which includes the portion attributable to ERG (51%) of the positive cash position of ISAB S.r.l., was EUR 586 million (EUR 212 million at 31 December 2008).

<sup>1</sup> For the definition and reconciliation of results to adjusted replacement cost and details of non-recurring items, please refer to the section "Alternative Performance Indicators".

<sup>2</sup> In accordance with the Italian Ministerial Decree of 11 December 2009, on 18 December 2009 ERG paid excise duties totalling EUR 74 million for the first half of December (the amount of excise duties paid in December 2008 was EUR 75 million)

## Significant events during the year

### LUKOIL Deal

On **17 February** ERG received EUR 852 million from LUKOIL as the balance for the cost of a 49% share in ISAB S.r.l., the company to which all assets of the ISAB Refinery at Priolo (SR) were transferred. The payment, including accrued interest, was made in advance of what had been previously agreed with LUKOIL and reported in the press release of 6 November 2008.

As a result of this deal, ERG has received a total of EUR 1.55 billion, which includes the income of the collar hedge on part of the oil inventory transferred to ISAB S.r.l.. In accordance with the agreement that led to the payment, the starting date for the exercise by ERG of its put option on its 51% share in ISAB S.r.l. is postponed for one year with respect to what was previously agreed, and the strike price reduced by EUR 15 million.

Following payment of the full price, the guarantee and pledge granted by LUKOIL on its 49% share of ISAB S.r.l. under the agreement have expired.

### ISAB Energy insurance payout

On **27 March**, ISAB Energy S.p.A. reached an agreement with Assicurazioni Generali S.p.A. determining the insurance indemnities for the damage to the Priolo electricity power plant that resulted from the accident of 13 October 2008. The agreement, which took the form of a Loss Management Plan and was supported by all the co-insurance companies, provides for a total payout calculated initially at EUR 280 million. A schedule of payments on account is in place, with the full amount to be received by the end of June 2010. The first tranche (EUR 57 million) was received in April 2009, and the second (EUR 21 million) in July and August.

Under the agreement, about 50% of the entire amount, which is deemed sufficient to cover the plant reconstruction expenses, was to be paid by the end of 2009. The full and final amount of the insurance payout for the direct and indirect damage covered must, in accordance with the terms of the contract, be established at the end of the payment schedule, with a resulting adjustment.

On **17 December** ISAB Energy reached a new agreement with Assicurazioni Generali S.p.A. to settle the claim.

The agreement, which was supported by all the co-insurance companies, provides for a total payout of EUR 250 million to be received in advance of the completion of the reconstruction work, which is currently scheduled for June 2010.

The amount agreed to was deemed sufficient to cover reconstruction costs as well as indirect damage indemnified under the insurance policy.

The full amount of EUR 250 million was received in December 2009.

### Integrated downstream

On **25 February** ERG announced that, as from next April 2009, it was to become a virtual mobile telephone operator, pursuant to an agreement signed with Vodafone Italia, and will sell its product range through its fuel distribution network. ERG Petroli is the first oil company to enter this market with a dedicated, personalised SIM and with a new brand: ERG Mobile.

Vodafone Italia has guaranteed ERG Petroli access to a full range of services, including voice, text messaging, roaming and data traffic. Furthermore, Vodafone has created the platform that will permit integration of the two companies' systems.

On **15 April** the ERG Mobile SIM card went on sale at approximately 1,500 sales points of the ERG fuel distribution network that signed up to the initiative.

On **9 July**, under the terms of the agreement with GDF Energie Services S.A., the acquisition by ERG Petroli of the shareholding held by Elyo Italia in Restiani S.p.A. (60% of the share capital) and the accompanying sale by ERG Petroli of its stake in Elyo Italia (40% of the share capital), were finalised.

On **30 July** the final contract for the sale of ERG Petroleos service stations to Saras Energia S.A. was signed, as part of the agreement dated 29 October 2008.

## Thermoelectric power generation

On **19 November** ERG Power S.r.l. was established with a registered office in Priolo Gargallo (SR) and share capital fully subscribed and paid up by ERG Nuove Centrali S.p.A.

On **11 December** ERG Power S.r.l. (100% ERG) signed a 12-year project financing agreement for a maximum EUR 330 million for the new gas-fired electricity co-generation power plant (480 MW) in the northern area of the Priolo (SR) site. The financing agreement provides a step-in guarantee in favour of the financiers taken on by ERG S.p.A..

On **17 December**, the shareholders' meeting of ERG Power S.r.l. voted to increase the share capital from EUR 10 thousand to EUR 5 million, which was fully subscribed on the same date by the sole shareholder ERG Nuove Centrali S.p.A. and paid up via the transfer of the new gas-fired electricity co-generation plant (480 MW) located in the northern area of the Priolo (SR) site, effective 1 January 2010.

## Corporate offices

On **21 April** the ordinary shareholders' meeting of ERG Renew S.p.A. appointed the new Board of Directors for the period 2009 – 2011, with Raffaele Tognacca as Chairman. The new Board of Directors then appointed Vittorio Garrone as Deputy Chairman and Francesco Del Balzo as Chief Executive Officer.

On **22 April** the ordinary shareholders' meeting of ERG Raffinerie Mediterranee S.p.A. appointed the new Board of Directors for the period 2009 – 2011, with Aldo Garozzo confirmed as Chairman. The new Board of Directors then appointed Guglielmo Landolfi as Chief Executive Officer.

On **22 April** the ordinary shareholders' meeting of ERG Petroli S.p.A. appointed the new Board of Directors for the period 2009 – 2011, with Pietro Giordano confirmed as Chairman. The new Board of Directors then appointed Pier Francesco Pinelli as Chief Executive Officer.

On **22 April** the ordinary shareholders' meeting of ERG Power & Gas S.p.A. appointed the new Board of Directors for the period 2009 – 2011, with Raffaele Tognacca as Chairman. The new Board of Directors then appointed Sergio Corso as Chief Executive Officer.

On **23 April** the ordinary shareholders' meeting of ERG S.p.A. appointed the new Board of Directors for the period 2009 – 2011, with Riccardo Garrone confirmed as Honorary Chairman and Edoardo Garrone as Chairman.

The meeting also appointed Andrea Manzitti as Standing Auditor and confirmed Deloitte & Touche as external auditors for 2009 - 2017.

The new Board of Directors then confirmed Giovanni Mondini and Pietro Giordano as Deputy Chairmen and Alessandro Garrone as Chief Executive Officer, and appointed Graziella Merello as Executive Director to oversee the functioning of the internal control system.

On **27 May** ERG renewed the sponsorship contract with Sampdoria U.C. for the next two seasons. Sampdoria's official kits is carrying the *ERG Mobile* logo for the 2009-2010 season.

On **11 November** the Board of Directors of ERG Raffinerie Mediterranee S.p.A., following the resignation of Aldo Garozzo as Chairman of the Board and Director, appointed director Giovanni Mondini as Chairman, and appointed Pier Francesco Pinelli to the Board.

On **14 December** the Board of Directors of ERG Raffinerie Mediterranee S.p.A., following the resignation of Guglielmo Landolfi as Chief Executive Officer and Director, appointed Chairman Giovanni Mondini as CEO of the company.

On **15 December**, following the resignation on the same date by Riccardo Garrone as Director, the Board of Directors appointed Luca Bettonte, who will remain in office until the next shareholders' meeting. Riccardo Garrone will continue to contribute to the work of the Board of Directors as Honorary Chairman

On the same date, the Board appointed Luca Bettonte as Corporate General Manager, and also approved, with effect from 1 January 2010, the new organisational macrostructure of the Parent Company, which provides for the creation of a General Management Office and two Business Units dedicated specifically to the Oil and Power & Gas businesses; ERG Renew S.p.A. will continue to be the listed vehicle through which the development of renewable sources can be tracked.

## Regulatory framework

The most important events that took place in the energy sector in 2009 were:

- **Clean ups - Programme Agreement for the Priolo site and CIPE Resolution 61/2008**  
In 2009 the Ministry of the Environment and Attorney General's Office continued to work out details for the settlement procedures and costs that the parties concerned may agree to on a voluntary basis in relation to the Programme Agreement for clean-ups at the Priolo site. The agreement, which was signed by the institutions in November 2008 and recorded by the Corte dei Conti in April 2009, concerns the clean-up and environmental restoration of the Priolo site. The ERG Group companies present at the site (and the other operators affected) are monitoring the development of activities by the Ministry in relation to the requirements, conditions and operating procedures applied in the Programme Agreement.
- **EU energy/environment/climate change package**  
EU directives concerning the "20/20/20 climate-energy package" were conclusively approved and published (in the Official Gazette of the European Union of 5 June 2009) at European level. This package envisages, by the end of 2020, a reduction of 20% in CO2 emission levels, versus those of 1990, and of 20% in energy consumption vs. the annual forecast for that year, with 20% of energy consumption met via use of renewable energy sources. It also envisages the promotion and use of biofuels, which must reach 10% of total vehicle fuel consumption by the end of 2020. For Italy, this translates into a binding objective, for renewable sources, equivalent to 17% of national electricity consumption by the end of 2020 versus 5.2% reported in 2005.
- **Conversion to law, with revisions, of Decree Law 185 of 29 November 2008, which lays down urgent measures to support households, employment and companies and aims to redesign the national strategic framework in view of the crisis**  
The law specifically envisages in Article 3 (Freezing and reduction of rates):
  - a revision of market rules in order to limit price rises for electricity. The modifications, to be determined in subsequent regulations, affected, and will affect, the operating rules for wholesale energy markets (Day Before Market, Adjustment Market and Dispatching Services Market);
  - the adoption of measures, through action by the Ministry for Economic Development, following consultation with the AEEG (Italian electricity and gas authority), to eliminate any anomalies in the formation of zone prices and promote competition in the production and supply of energy, and monitoring by the AEEG of electricity and gas price trends, by adopting appropriate measures so that these prices benefit from any reductions in the prices of oil products;
  - the possibility of the Economic Development ministry dividing the relevant network into no more than three macro-zones.
- **Law 166 of 20 November 2009, converting Legislative Decree 135/2009 (also known as the "salva infrazioni" law), which sets out urgent measures for implementing EU obligations and enforcing the decisions of the European Court of Justice**  
The law includes several environmental provisions, notably:
  - in Article 5-*bis*: new forms of compensation are provided to bring the national law in line with EU Directive 2004/35/EC, pursuant to which, the party responsible for environmental damage is required: to restore a site to its previous state. If restoration is not carried out, "supplementary" and "compensatory" measures are required, and if these are not or cannot be carried out, are excessively costly or are carried out in an incomplete or non-compliant manner, the party responsible for the damage is required to compensate the government for an equivalent amount;
  - in Article 4, paragraph 1: revisions and updates to various clauses of Legislative Decree 216/06 which implements EU Directives 2003/87 and 2004/101/EC concerning the trading of greenhouse gas emission quotas ("emissions trading") with reference to project mechanisms for the Kyoto Protocol;
  - in Article 4, paragraphs 3, 3-*bis*, 4 and 5, concerning technological innovations aimed at protecting the environment and reducing emissions, and related revisions of Integrated Environmental Authorisation (AIA) procedures: a ministerial decree is to be published aimed at approving specific guidelines containing criteria and parameters for promoting

investments in "environmentally friendly" technical innovations in plants subject to the national AIA pursuant to Appendix V of Legislative Decree 59/2005; these guidelines provide for lengthening the duration of the AIA, under certain conditions, beyond the deadlines set for the renewal of the authorisation.

- **First judgments of the Regional Administrative Court (TAR) of Lombardy (filed on 17 June) concerning appeals presented on the Robin Hood Tax**

The first judgments of the Regional Administrative Court of Lombardy were filed on 17 June and concerned appeals presented by 13 companies (the majority of the other appeals were discussed by this court in camera on 22 July) against AEEG resolutions 91/08 and VIS 109/08 concerning supervision of compliance with the ban on passing the Robin Hood Tax through to consumer prices (Robin Hood Tax: a surtax of 5.5%<sup>1</sup> on top of the income tax rate for companies in the energy sector that meet specific requirements introduced by Article 81 of Legislative Decree 112 of 25 June 2008 and converted into Law 133 of 6 August 2008, which, in paragraph 18, prohibits the aforementioned surtax from being passed through to consumer prices, and assigns to the AEEG the responsibility of supervising strict compliance with this prohibition on the part of the economic operators concerned). The Regional Administrative Court of Lombardy ruled that:

- the AEEG's supervision of compliance with the pass-through prohibition cannot be translated into preventative and repressive (i.e., sanction-producing) measures, "but merely involves a report to Parliament, which will be free to decide whether to take the resulting countermeasures or not";
- resolution VIS 109/08 fully replaced, and thus, revoked resolution 91/08, with the result that it is indisputable that the following provisions no longer apply: the unfair automatic assumption of a link between an increase in company earnings and a pass-through of the Robin Hood Tax; and the reversal of the burden of proof on operators, who, under resolution 91/08, were essentially required to demonstrate their innocence by proving that any increase in their earnings was attributable to reasons provided and allowed by the AEEG;
- the provision of Article 2 of Resolution 109/08, which required companies to initiate preventative "management" measures aimed at eliminating the possibility of pass-through to prices, was unlawful and was therefore cancelled.

- **Resolution VIS 133/09, in which the AEEG identifies second-level analysis criteria and procedures to verify compliance with the pass-through prohibition (the Robin Hood Tax)**

The new measure (Article 2 of the resolution) states that operators that have not fulfilled the compliance obligations specified by Resolution VIS 109/08 (in the first level of analysis), or operators that have fulfilled the compliance requirements, but have provided inaccurate and/or incomplete data and information, or failed to eliminate anomalies found in the data transmitted, will be the first to be subject to the second-level analysis. This is in addition to operators that do not provide adequate reasons for their actions to the regulator.

Thus, separate proceedings will be initiated against some of these entities to verify whether there was a breach of the pass-through prohibition, on the basis of priority criteria concerning: the amount, in absolute terms, of the alleged pass-through, and the proportion, as a percentage of the corporate income tax (IRES) surtax, represented by the same alleged pass-through.

In the resolution, the AEEG notes that it has granted several requests from operators to modify assessments, especially for the purposes of simplifying the procedure. One example would be to extend the deadlines for sending accounting data (Article 1) and implementing the information system. Other incentives have also been established for operators, which generated total revenue of less than EUR 461 million (Article 3) in 2009.

Finally (Article 4), oil companies and sales companies that fall under the "Italian pricing" statistical sample, and that have decided, for the first level, to comply with the procedure of sending to the AEEG, on a quarterly basis, the same data on prices and sales sent to the Ministry for Economic Development, must forward the accounting data on unit costs and revenues from 2007 onwards (excluding the second half of 2009) if the regulator finds increases in the "gap."

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<sup>1</sup> Additional increase of one percentage point by Decree Law 78 of 1 July 2009

- **Law enacted under delegated powers for the reorganisation of the Consolidated Text on the Environment; Article 12 of the "Provisions for economic development, simplification, competitiveness and matters of civil process" bill, which was approved under Law 69 of 18 June 2009**

This measure formally reopened the deadlines for the government to exercise the delegate powers concerning the update of the Consolidated Text on the Environment which must be carried out by 30 June 2010.

- **Law 99 of 23 July 2009 makes provision for the development and internationalisation of companies, including in the area of energy (the 'Development Law')**

The measure contains several provisions concerning the energy sector, including:

- new methods of gas distribution;
- updates to criteria for calculating the avoided fuel cost for CIP 6 plants;
- early resolution, on a voluntary basis, of the CIP 6 agreements;
- definition of internal utility networks;
- assignation of the Gas Exchange to the Electricity Market Operator (Gestore Mercato Elettrico);
- a Virtual Power Plant (VPP) in Sardinia;
- an extension of the delegation of nuclear decisions to national government, which could be exercised within six months of the law's entry into force;
- establishment of the Agency for Nuclear Security;
- simplification of the process for making authorisation of construction and operation of LNG regasification terminals more flexible;
- a support system for high-yield cogeneration;
- establishment of the fund for the reduction of retail petrol prices in regions involved in extraction of liquid and gaseous hydrocarbons;
- measures to increase availability of information on fuel prices;
- a further 1% increase in IRES (in relation to the Robin Hood Tax);
- with regard to green certificates, the provision, effective from 2011, to transfer the mandatory quota of renewable output from producers and importers of non-renewable electricity "to entities that enter into one or more electricity dispatching contracts for offtake with Terna S.p.A." This reform has been postponed by a year (to 2012) by Law 166 of 20 November 2009 through an *ad hoc* provision (the effective date of new rules for transferring mandatory quotas is postponed by a year to 2012).

- **Determination of reimbursement amounts for green certificates concerning production in 2004, 2005 and 2006: Resolution ARG/elt 30/09 "Calculations concerning the recognition, pursuant to Title II(7-bis) of CIP Order No. 6/92, of charges resulting from Article 11 of Legislative Decree No. 79/99 for years 2005, 2006 and 2007":**

Resolution ARG/elt 30/09 "Calculations concerning the recognition, pursuant to Title II(7-bis) of CIP Order No. 6/92, of charges resulting from Article 11 of Legislative Decree No. 79/99 for years 2005, 2006 and 2007" of EUR 53.40/MWh, EUR 36.06/MWh and EUR 38.17/MWh. In this regard, it should be noted that in July 2009 ISAB Energy collected about EUR 21 million in reimbursements related to green certificates on production for the years 2002-2006.

- **Calculation of the adjustment payment for 2008 of the avoided fuel cost specified in Title II(2) of Inter-Ministry Price Committee Order No. 6/92 of 29 April 1992**

In Resolution ARG/elt50/09 of 30 April, and awaiting the determination of the opinion on Resolution ARG/elt 154/08 before the Council of State (in fact, the Authority decided to file an appeal against the decisions of the Lombardy TAR that call for a partial repeal), the Authority temporarily took steps to set the amount of the CEC adjustment for 2008 by 30 April 2009 (the deadline by which, pursuant to the CIP/6 order, the value of CEC must be updated for the purposes of the adjustment of the previous year) in order to provide operators with an updated price reference that takes into account fuel price changes in 2008.

To this end, the Authority decided provisionally to determine the adjustment value for 2008 of the average conventional fuel price in the CEC using the formula specified in Resolution 249/06, subject to any orders that may be adopted based on the outcome of the litigation over Resolution 154/08. In keeping with the above, the price on account is EUR 74.7/MWh for the first nine months of 2009 and EUR 55.1/MWh for the last three months.

It should also be noted that Law No. 99 of 23 July 2009 grants powers to the MSE (after conferring with the AEEG) concerning the CEC on account, and determines the criterion to be used with specific reference to the calculation method established by Article 3 of Resolution ARG/elt 154/08.

Given the above and pending the resolution of the dispute, which has involved the AEEG in the question of the calculation methodology for the avoided fuel cost, for the purposes of these accounts, Resolution ARG/elt 154/08 was applied.

- **End of formal preliminary investigation launched against ISAB Energy S.r.l. with AEEG Resolution VIS 29/08 of 17 March 2008**

With Resolution VIS 44/09, the AEEG formally closed the preliminary investigation into the failure to purchase green certificates for production in 2002, 2003 and 2004 without any monetary sanctions.

- **Ministerial Decree of 2 December 2009 on the early termination of CIP6/92 agreements**

To implement the provisions of the "Development Law" (Law 99 of 23 July 2009), from 2010, CIP 6/92 agreements that establish incentivised prices for electricity produced by plants powered by sources similar to renewable sources may be terminated in advance. In addition, the decree establishes mechanisms for the optional termination of existing agreements with GSE (National Grid Operator), which would otherwise expire in subsequent years up until 2020, thereby ensuring the continuity of electricity production connected with industrial processes.

- **Internal user networks**

Resolution ARG/elt 175/09 "*Launch of the procedure to select owners of internal user networks pursuant to article 33 of Law 99 of 23 July 2009 and the creation of a list of those owners for the Ministry for Economic Development*" published on the AEEG's website on 24 November 2009. This provision allows the launch of a procedure aimed at selecting owners of internal user networks pursuant to article 33 of Law 99 of 23 July 2009 (the "Development Law"), as well as the creation of a list of those owners for the Ministry for Economic Development.

- **Ministerial Decree of 31 July 2009 "Criteria and methods for the provision to end customers of information on the composition of the energy mix used to generate the electricity provided, as well as the environmental impact of the production."**

The provision, published in Official Gazette no. 196 of 25 August, establishes the methods through which electricity sales companies must inform end customers of the mix of the energy sources used to generate the electricity sold to them, and furthermore provide suggestions on saving energy.

From 2010 sales companies must already provide to their customers, at least every quarter, information on the national average energy mix used for generation relating to 2008 and 2009.

From 2011 these figures will be supplemented with data on the mix of sources used to generate electricity sold by the company.

A separate provision is dedicated to high-yield cogeneration, for which transparency obligations come into force from 2012.

The decree assigns the GSE a key role: among other things, by 31 March of every year, it must establish (in partnership with Terna) the national average mix, recognise renewable energy guarantees of origin, and again in partnership with the grid operator, also check through sample controls the truthfulness of the communications made by the company.

The GSE will be able to report any non-fulfilment or false statements to the AEEG, and from 2011, will send a report to the Ministries for Economic Development and the Environment by 30 June every year.

## **Impacts on the Group**

With reference to the above, no further impacts on the Group were noted beyond those specified in the comments on individual events.

## BUSINESS DIVISIONS

### Coastal Refining

#### Reference market <sup>(1)</sup>

	Year 2009	Year 2008
<b>Crude oils (US\$/barrel)</b>		
Brent crude price <sup>(2)</sup>	61.68	97.12
Brent/Ural <sup>(3)</sup> differential	0.73	3.01
Brent/Azeri Light differential	(1.31)	(1.99)
<b>Products (US\$/tonne)</b>		
Transport diesel price	533	936
Unleaded gasoline price	583	833
Fuel oil price	346	456
<b>Crack Spread (US\$/barrel)</b>		
Transport diesel - Brent	9.82	28.33
Gasoline - Brent	8.18	2.69
High sulphur fuel oil - Brent	(7.26)	(25.16)
<b>Margin indicators</b>		
EMC (USD/Barrel) <sup>(4)</sup>	0.63	3.95
EMC (USD/Barrel) <sup>(4)</sup>	0.45	2.69
Euro/US\$ Exchange rate	1.395	1.471

Source Platt's

<sup>(1)</sup> average prices in period

<sup>(2)</sup> *Brent Dated*: Reference light crude, on FOB mean basis

<sup>(3)</sup> Ural: Reference heavy crude, on CIF *mean* basis

<sup>(4)</sup> Value of the EMC notional margin on FOB basis, obtained from a 50-50 mix of Ural and Azeri Light crudes. The EMC notional margin refers to a complex refinery characterised by catalytic conversions dedicated to the production of gasoline (fluid catalytic cracking plant).

#### Crude price

The first half of 2009 was distinguished by oil prices between USD 40 and 50/barrel, significantly less than last year, influenced by the global economic crisis and the consequent contraction in oil demand.

Prices gradually began to rise in the second half of the year, sustained by an improvement in the basics of the oil market, especially due to OPEC cutting production and China's significant upswing in demand for oil, as well as the strengthening of the Euro against the US dollar and finally, the optimistic expectations on the timing of the recovery on the global market. In the last quarter of 2009, the particularly cold temperatures in December helped deplete oil product inventories, while average Brent prices reached USD 74.50/barrel, peaking at USD 79/barrel.

The average price for the year was nearly USD 61.70/barrel, considerably lower than the average 2008 price (USD 97.10/barrel).

The Brent/Ural differential has decreased significantly on a year earlier (USD +0.70/barrel versus USD +3.00/barrel in 2008) due to the decreased supply of high- and medium-sulphur content crudes pursuant to the OPEC production cuts and the strengthening of the value of fuel oil versus crude. The price of Azeri Light decreased compared to Brent (the Brent-Azeri differential fell from USD -2.00/barrel in 2008 to USD -1.30/barrel in 2009), consistently with the softening in diesel fuel prices.

## Products

FY 2009 was characterized by a significant decrease in medium distillates as compared with Brent crude, driven down by the lower level of consumption due to the international crisis and high levels of stocks in OECD countries (the crack spread of diesel declined from a value of USD 28.30/barrel in 2008 to USD 9.80/barrel in 2009).

At the same time, the gasoline-Brent crude price differential increased instead from 2008 (the crack spread rose from USD 2.70/barrel in 2008 to USD 8.20/barrel in 2009), sustained by lower output at American and European refineries and thanks to OECD demand which was slightly lower overall.

Fuel oil prices have appreciated significantly on Brent due to lower global output, due both to the steep cuts in OPEC crude oil output and the major cuts (due to economic reasons) in marginal processing by refineries with high yields of heavy distillates, which more than offset the sharp fall in demand (the *crack spread* of high sulphur fuel oil decreased from USD - 25.20/barrel in 2008 to USD - 7.30 in 2009).

## Industry refining margins (EMC)

Mediterranean basin refining margins in 2009 were USD 0.63/barrel (where the reference notional margin is EMC FCC), significantly lower than those for 2008 (USD 3.95/barrel) due to the extreme softness of diesel prices compared with Brent crude that was not offset by appreciation in gasoline and heavy fuel oil prices. The margin in Euro was sustained by the appreciated value of the dollar, rising to an average value of 1.395 in 2009 from 1.471 in 2008.

## Highlights of adjusted Coastal Refining results <sup>(1)</sup>

To assist in interpretation of Coastal Refining results, the results of this business for FY 2009 and the FY 2008 are shown at their adjusted replacement cost, which reflect, for the 51% equity interest held by ERG, the results of ISAB S.r.l. from December 2008, whose contribution to income at non-adjusted replacement cost values is represented in the equity measurement of the investment.

(EUR million)	Year 2009	Year 2008
Revenues from third parties	2,557	6,203
Interdivisional revenues	968	1,433
<b>Adjust revenues from ordinary operations</b>	<b>3,525</b>	<b>7,636</b>
<b>Adjusted EBITDA at replacement cost</b>	<b>(43)</b>	<b>230</b>
Adjusted amortisation, depreciation and write-downs	(46)	(70)
<b>Adjusted EBIT at replacement cost</b>	<b>(90)</b>	<b>161</b>
Adjusted investments in tangible and intangible fixed assets	62	70

<sup>(1)</sup> the illustrated figures do not include

- gains (losses) on stock equal to +32 in 2009 and – 240 in 2008
- the non-recurring items indicated in the chapter "Alternative Performance Indicators," to which reference is made for more details

Revenue in 2009 was less than in 2008 mainly due to the lower volumes produced and sold after the sale of 49% of the ISAB refinery to LUKOIL and the shutdown for scheduled maintenance. The decrease is also linked to the significant decline in the prices of the products.

EBITDA at adjusted replacement values in 2009, net of the LUKOIL effect, was less than 2008 mainly because of the lower conversion margins resulting from an unfavourable oil market and the negative effects of the scheduled maintenance at ISAB, which affected both processing and the system structures pursuant to the shutdown.

## Margins and processing

	Year 2009	Year 2008
<b>Industry refining margins at adjusted replacement cost <sup>(1)</sup> in ERG Coastal Refining</b>		
USD/barrel	2.88	7.13
Euro/barrel	2.07	4.85
Euro/tonne <sup>(2)</sup>	15.1	35.2
<b>Processed volumes (Ktonnes) <sup>(3)</sup></b>	6,277	13,253

(1) expressed net of variable production costs (principally costs for utilities), they do not include inventory gains (losses) and non-recurring items, and from December 2008 they include the contribution allocable to ERG (51%) of ISAB S.r.l.

(2) conversion factor barrel/ton equal to 7.301 in 2009 and 7.267 in 2008

(3) starting from December 2008 the volumes processed for ERG at the ISAB Refinery are 51% of processing capacity

Unitary refining margins in Euro/barrel in 2009 are lower than those in 2008 mainly:

- due to an unfavourable oil market due to conversion margins, especially for diesel;
- due to the structure of the plants, in conjunction with the scheduled maintenance of the ISAB refinery.

These effects were partially offset by the appreciation of the US dollar against the Euro.

The lower level of processing in 2009 versus 2008 was mainly the consequence of sale of 49% of the ISAB Refinery to LUKOIL, the scheduled shutdown for maintenance, and the economic choices made due to an unfavourable oil market.

The API grade in 2009 (32.6) was higher than in 2008 (31.5), mainly due to higher processing volumes (motivated by economic decisions) of light, low-sulphur content crudes, and also due in part to the higher processing of low-sulphur residues in the conversion plants.

## Highlights of results of ISAB S.r.l.

(EUR million)	Year 2009	Year 2008
<b>EBITDA at replacement cost <sup>(1)</sup></b>	<b>136</b>	<b>9</b>
Depreciation and write-downs	(90)	(6)
<b>EBIT at replacement cost <sup>(1)</sup></b>	<b>46</b>	<b>3</b>
Investments in tangible and intangible fixed assets	117	8

<sup>(1)</sup> the data reported do not include gains (losses) on inventories of +34 in 2009 and -6 in 2008

Note that at 31/12/2009, ISAB S.r.l. reported a positive net financial position of around EUR 119 million. In 2009, the ISAB Refinery was shut down for scheduled maintenance, which began in the second half of January and ended in early March 2009, essentially on schedule.

The shutdown also included measures taken to improve the safety, efficiency and reliability of the plants.

## Procurement and processing yields

A new classification was introduced in procurement procedures regarding the origin of raw materials to represent an even more consistent disclosure with the current business arrangement of the Coastal Refining. As a result, the percentages of the periods of comparison were also reclassified.

In 2009, the origins of raw materials included: Black Sea 47% (40% in 2008), East Med 32% (12%), North Africa 21% (23%), Persian Gulf 0% (22%), and West Africa 0% (3%). The decreases in the supplies from Gulf countries and the increase in supplies from the East Med are a result of the higher profitability of these crudes.

(thousand tonnes)	Year		Year	
	2009		2008	
<b>Raw materials:</b>				
Crude <sup>(1)</sup>	5,192	82.7%	11,076	83.6%
Residues and other semi-finished products	1,085	17.3%	2,177	16.4%
<b>Total processing <sup>(1)</sup></b>	<b>6,277</b>	<b>100.0%</b>	<b>13,253</b>	<b>100.0%</b>
Blending additives	110		510	
<b>Total processing <sup>(1)</sup></b>	<b>6,387</b>		<b>13,763</b>	
<b>Production:</b>				
Fuel gas	33	0.5%	100	0.8%
LPG	123	2.0%	206	1.6%
Naphtha	140	2.3%	490	3.7%
Gasoline	1,312	21.8%	2,512	19.2%
Jet fuel	32	0.5%	183	1.4%
Diesel	3,235	53.7%	6,353	48.5%
Vacuum diesel	117	1.9%	728	5.5%
Fuel oil	688	11.4%	1,348	10.3%
IGCC plant feedstock	249	4.1%	793	6.1%
Sulphur	43	0.7%	93	0.7%
Other petrochemical products	55	0.9%	305	2.3%
<b>Total production</b>	<b>6,027</b>	<b>100.0%</b>	<b>13,110</b>	<b>100.0%</b>
<b>Consumption and losses</b>	<b>360</b>		<b>652</b>	

<sup>(1)</sup> raw materials and topping fed semi-finished products

The decrease in processing in 2009 versus 2008 was primarily the result of the sale of the 49% interest in the ISAB Refinery to LUKOIL, the shutdown for scheduled maintenance, and the economic choices made pursuant to an unfavourable oil market.

The lower production of feedstock at the IGCC plant, with the increased production of fuel oil, is due to the lower demand by ISAB Energy following the accident in October 2008.

The higher yield in diesel compared to vacuum diesel is due to the improved performance of the conversion systems, especially after the scheduled maintenance shutdown which took place in the first quarter.

## Integrated downstream

### Reference market

	Year 2009	Year 2008
<b>Italian Retail market (consumption trend) <sup>(1)</sup></b>	-1.0%	-2.9%
Gasoline	-3.8%	-6.8%
Diesel	0.9%	-0.1%
<b>Italian Wholesale market (consumption trend) <sup>(1)</sup></b>	-6.4%	-0.5%
Gasoline	5.4%	7.4%
Diesel	-5.1%	-1.2%
Heating gas oil	-2.5%	0.3%

<sup>(1)</sup> estimated figures for the changes from the same period of the previous year

**Italian Retail market:** On the whole, the Retail market reported a decrease of 1.0% in 2009 versus 2008; specifically, there was a decrease in the demand for gasoline (-3.8%), a slight increase in diesel (+0.9%), and an increase in LPG consumption of 9.5%.

**Italian Wholesale market:** FY 2009 reported lower demand in the Wholesale market of diesel (automobile, marine, and agricultural) versus 2008 (-5.1%) due to the decrease in heavy transport diesel (-6.9%) as a result of the general slowdown in the economy.

**Refining:** refer to the section on Coastal Refining for information on this market. However, the characteristics of Inland Refineries as compared with Coastal Refining can produce different results in individual periods due to market changes.

### Summary of main results

(EUR million)	Year 2009	Year 2008
Revenues from third parties	2,801	4,497
Interdivisional revenues	149	128
<b>Revenues from ordinary operations</b>	<b>2,950</b>	<b>4,625</b>
<b>EBITDA at replacement cost <sup>(1) (2)</sup></b>	<b>88</b>	<b>145</b>
Amortisation, depreciation and write-downs <sup>(2)</sup>	(52)	(52)
<b>EBIT at replacement cost <sup>(1) (2)</sup></b>	<b>36</b>	<b>93</b>
Investments in tangible and intangible fixed assets	54	86

<sup>(1)</sup> not including gains (losses) on stock of +53 in 2009 and – 124 in 2008

<sup>(2)</sup> not including non-recurring items indicated in the chapter "Alternative Performance Indicators," to which reference is made for more details

FY 2009 reported EBITDA of EUR 88 million, considerably lower compared to 2008 (EUR 145 million), mainly due to the depressed oil market which negatively influenced the results of the Inland Refineries and the costs associated with launch of the ERG *Mobile* programme.

## Marketing

### Retail network

In 2009, ERG Retail sales grew versus the same period a year earlier, despite the general contraction in demand of 1.0%. ERG's share of the fuel market was up by 7.1%, better than the market share reported in 2008 (6.9%).

Lower unit margins were reported than in 2008, especially with reference to gasoline, mainly pursuant to the additional discount campaigns made by the industry, keeping pace with competitors.

*Note that ERG completed the planned restyling project, which chiefly involved the company Retail network sales outlets, by 31 December 2009.*

At 31 December 2008, ERG's Italian Retail network consisted of 1,950 outlets (1,973 as at 31 December 2008). The decrease reflects the addition of 101 new outlets and 124 that are no longer active. The decrease also reflects the elimination of service stations operated under franchise agreements with Europam.

### Wholesale network

ERG operates on the wholesale market by selling petroleum products mainly to companies that in turn resell them to end users on their own local markets.

In 2009, ERG sales of diesel products, including heating gas oil, were down compared with the previous year (-3.7%, with a 4.7% decrease in market share). ERG's market share was 8.5%. In 2009, unit sales margins were lower than in 2008, mainly due to the exceptional results achieved in September to December 2008.

Note that on **9 July**, following the agreement made with GDF Energie Services S.A., ERG Petroli completed acquisition of the 60% shareholding owned by Elyo Italia in Restiani S.p.A, and ERG Petroli simultaneously sold its 40% shareholding in Elyo Italia to GDF Energie Services. The operation generated net proceeds of EUR 12 million for ERG.

Restiani markets oil products and heat management services (construction and management of energy-saving plant) to private customers in northwest Italy. The company has 180 employees and in 2008, earned EBITDA of EUR 9.6 million and net profit of EUR 3.5 million.

The deal will allow ERG to reinforce its work in a geographical area where it already operates and develop other areas of business in the energy sector by expanding its range of products with the final customer.

*In the second half, Restiani reported a significant increase in its sales of oil products compared with the same period a year earlier (+11%) against a contraction in unitary margins; as regards services, the results were essentially on par with a year earlier.*

## Abroad

### Spain:

Sales made in 2009 by ERG Petróleos S.A. totalled 104.2 tons (19% gasoline and 81% diesels) with a decrease of 70% versus 2008, consistent with its plan to leave the market.

To accomplish this plan, after completing the sale of the main services stations to Saras Energia S.A. (Saras Group), ERG Petróleos completed the sale of the remainder of the network to other minor players by 31 December 2009.

At 31 December 2009, ERG Petróleos no longer has Retail nor Wholesale networks and has relinquished its license as a "national oil company". The formal liquidation of the company will commence in 2010.

### Switzerland

In 2009, ERG Suisse S.A., which operates on the Canton Ticino retail market with 18 service stations, sold about 16 thousand tonnes of fuel, down 8% from 2008 (17.4 thousand tonnes), mainly due to the contraction in the price differential between Italy and Switzerland, which led to a reduction in sales to Italian customers.

## Inland refineries

The Inland Refineries, located in two of the areas featuring the greatest intensity of consumption in Italy, have a total annual balanced distillation capacity, as far as ERG's share is concerned, of 3.2 million tonnes (approximately 60 thousand barrels/day) and differ according to the type of conversion. The Rome Refinery is equipped with thermal conversion, whereas the Sarpom Refinery is equipped with catalytic conversion, capable of producing higher quantities of light distillates. Both refineries mainly process low sulphur content oil from the Mediterranean basin and West Africa; high sulphur content oil is also processed at both refineries to produce bitumen.

## Margins and processing

Unitary contribution margins at adjusted replacement cost <sup>(1)</sup> in ERG Inland Refining	Year 2009	Year 2008
USD/barrel	1.99	6.21
Euro/barrel	1.43	4.22
Euro/tonne <sup>(2)</sup>	10.5	31.1
<b>Processed volumes (Ktonnes)</b>	<b>2,700</b>	<b>3,098</b>
of which		
Sarpom (Trecate)	1,701	1,911
Rome	999	1,187

<sup>(1)</sup> the unitary contribution margins at replacement cost, net of variable production costs (mainly utility costs) do not include gains (losses) on inventory

<sup>(2)</sup> barrel/tonne conversion factor was equal to 7.379 in 2009 and 7.376 in 2008

The unitary contribution margins in 2009 were less than in 2008, mainly due to lower oil prices and demand reported beginning in 2Q 2009 and fell further in the subsequent quarters.

Processing volumes in 2009 were less than in 2008 due to the lower refining margins, despite the fact that the Sarpom refinery was subject to a scheduled maintenance shutdown in 2008.

## Procurement and processing yields

(thousand tonnes)	Year 2009		Year 2008	
<b>Raw materials:</b>				
Crude <sup>(1)</sup>	2,700	100.0%	3,098	100.0%
Residues and other semi-finished products	-	0.0%	-	0.0%
<b>Total processing <sup>(1)</sup></b>	<b>2,700</b>	<b>100.0%</b>	<b>3,098</b>	<b>100.0%</b>
Blending additives	11		9	
<b>Total processing <sup>(1)</sup></b>	<b>2,711</b>		<b>3,108</b>	
<b>Production:</b>				
LPG	130	5.1%	126	4.2%
Naphtha	7	0.3%	5	0.2%
Gasoline	541	21.1%	594	20.1%
Jet fuel	228	8.9%	292	9.9%
Diesel	1,055	41.2%	1,173	39.6%
Vacuum diesel	36	1.4%	77	2.6%
Fuel oil	403	15.7%	541	18.3%
Bitumen	160	6.2%	150	5.1%
Sulphur	5	0.2%	5	0.2%
<b>Total production</b>	<b>2,564</b>	<b>100.0%</b>	<b>2,963</b>	<b>100.0%</b>
<b>Consumption and losses</b>	<b>147</b>		<b>145</b>	

<sup>(1)</sup> raw materials and topping fed semi-finished products

The Inland Refineries' processing yields differed only marginally from those of the previous year, as no significant changes occurred in refinery configuration. These minor differences were mainly due to the different types of crude oil processed.

## Thermoelectric power generation

### Reference market

	Year 2009	Year 2008
<b>Italian electricity market (GWh)</b>		
Demand	316,852	339,481
Import	44,449	40,034
Domestic production <sup>(2)</sup>	289,164	319,130
of which		
Thermoelectric	225,987	261,328
CIP 6	44,011	48,372
<b>Selling price (Euro/MWh)</b>		
Single National Price <sup>(3)</sup>	63.72	86.99

<sup>(1)</sup> estimated data

<sup>(2)</sup> output gross of consumption for auxiliary services

<sup>(3)</sup> Single National Price

The demand for electric power in FY 2009 was 316,852 GWh, down 6.7% from the same period of 2008. Over the year, 66.3% of domestic supply was covered by thermoelectric generation, 16.1% by hydroelectric sources, 3.6% by geothermal and wind power sources, and the remaining 14.0% by foreign sources. Total electric power output in 2009 was 278,130 GWh, down 9.4% versus 2008, while the net balance of power sales and purchases from foreign countries shows imports of 44,449 GWh, corresponding to an increase of 11.0% on 2008. CIP 6 production, estimated to be in 44,011 GWh in 2009 was down 9.0% versus 2008.

As in previous years, in 2009, the demand for electricity was concentrated in northern Italy (141.6 TWh, accounting for 41.7% of total domestic demand).

### Summary of the main results

	Year 2009	Year 2008
(million Euro)		
Revenues from third parties	700	768
Interdivisional revenues	297	423
<b>Revenues from ordinary operations</b>	<b>998</b>	<b>1.191</b>
<b>EBITDA at replacement cost <sup>(1)</sup></b>	<b>55</b>	<b>181</b>
Amortisation, depreciation and write-downs <sup>(1)</sup>	(54)	(60)
<b>EBIT at replacement cost <sup>(1)</sup></b>	<b>1</b>	<b>121</b>
Investments in tangible and intangible fixed assets	200	141

<sup>(1)</sup> the data shown here do not include the non-recurring items indicated in the chapter "Alternative Performance Indicators," to which reference is made for greater details

The breakdown of EBITDA at replacement cost between the various Power Generation businesses was as follows:

	Year 2009	Year 2008
<b>EBITDA at replacement cost</b>		
ISAB Energy/ISAB Energy Services	66	165
ERG Power & Gas/ERG Nuove Centrali	(11)	16
<b>Total</b>	<b>55</b>	<b>181</b>

### Sales of electric power

	Year 2009	Year 2008
<b>Sales (GWh)</b>		
ISAB Energy	2,002	3,435
ERG Power & Gas	1,450	853
Of which to ISAB S.r.l.	179	18

### Operational data (GWh)

Production output	2,687	4,917
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### Selling price (Euro/MWh)

CIP 6	90.9	141.6
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### ISAB Energy

The results of ISAB Energy are partly subject to changes in market conditions, due to the index linking of prices contained in electric power sale and raw material purchase contracts.

The selling prices of electric power produced by ISAB Energy are regulated by Interministerial Price Committee Order no. 6 of 29 April 1992 (i.e. CIP 6/92).

ISAB Energy has been party to a twenty-year agreement with the GSE (national grid operator) since 2000 and obtained authorisation from the EU for fifteen years. Pursuant to this agreement, the price is partly tied to the avoided cost component of fuel that reflects the changes in natural gas. The *feedstock*, the leading fuel used to produce electricity, was acquired from ISAB S.r.l. under a "take or pay" contract and is also tied to the changes in the price of natural gas.

The sharp fall in the CIP 6 price in 2009 versus 2008 reflects the termination of the incentive component (about 38 Euro/MWh) that applied for only the first eight years of plant operation.

This contraction is not reflected in the revenues recognised in the Report on Operations, because the incentive is recognised in proportion to the quantity of power sold and compared in percentage terms to the quantities expected to be sold over the entire lifetime of the agreement (only to the authorized portion).

In 2009, electricity output totalled 2,002 GWh (3,435 GWh in 2008), with capacity utilisation at 43% (74% in 2008). The lower output stemmed principally from the accident on 13 October 2008, which halted all production at the power plant. The accident, which did not result in any injuries, caused major damage to powertrain 1 and minor damage to the common parts of powertrain 2 at the plant, which resumed operation before the end of 2008. This accident reduced the power plant's production in 2009 to half its installed capacity.

EBITDA at replacement cost in 2009, which was EUR 66 million (EUR 165 million in 2008) includes insurance reimbursements to cover indirect damages in the period (EUR 78 million) resulting from the accident.

Note that, pending the resolution of the dispute which has involved the AEEG in the question of the calculation methodology for the avoided fuel cost, for the purposes of these accounts, Resolution ARG/elt 154/08 was applied.

### ERG Nuove Centrali and ERG Power & Gas plants

In 2009, the net electricity output of ERG Nuove centrali totalled 685 GWh in 2009 (955 GWh in 2008). The lower production in 2009 was mainly due to the change in the scope of consolidation following sale of the CTE Sud site assets to ERG Raffinerie Mediterranee effective 1 October 2008.

Consolidation areas being equal, the net electricity output of the SAI counter-pressure and CTE Nord condensation plants at the NuCe Nord Plant totalled 442 GWh (714 GWh in 2008), 32% of which was used for refinery consumption. Net steam supply was 2,157 thousand tonnes, of which about 80% is used for refinery consumption.

The lower production at the SA1 and CTE Nord plants in 2009 stemmed mainly from the increased downtime of the CTE Nord plants and their final shutdown due to advanced age in the month of October 2009. In 4Q 2009, technical measures were undertaken for maintenance and continued safety, while awaiting their final closure.

In November, one of the two units of the new CCGT repowering plant, corresponding to half the production capacity, entered into continuous business operating mode. Its production in 4Q 2009 was 243 GWh, offsetting the reduced output for closure of the CTE Nord plants.

Note that two of the three units in the second CCGT repowering plant have already distributed energy to the network in 4Q 2009.

The worsening of the 2009 results on 2008 was chiefly due to:

- the loss of contribution of the CTE Sud Turbogas plant, whose 2008 impact was positive for EUR 15 million. Note that the plant was transferred to ISAB S.r.l. in December 2008;
- the shutdown, reduced availability and intermittent operation of the SA1 and CTE Nord production plants, which impacted the economic supply of utility services to customers of the Priolo petrochemical plant. This circumstance was gradually absorbed in the fourth quarter, when the CCGT repowering unit entered into operation.

ERG Power & Gas consolidated its presence on the free power supply market throughout 2009, expanding its end customer base (more than 20,000 customers under contract, equal to about 1 TWh of power).

The contribution of the CCGT repowering unit, in terms of higher efficiency and reliability of the NuCe Nord power plants in the 4Q 2009 and the gradual increase in the business of ERG Power & Gas have alleviated the economic impact arising from start up of new plants and trading of electricity and gas.

## Renewable Energy Sources

The ERG Group operates in the renewable energy source sector through ERG Renew, a company listed on the Milan Stock Exchange, of which the Group owns 77.4% since 1 October 2008 following integration of the Group's renewable energy assets.

The results of ERG Renew are based principally on the wind power generation business.

Wind farms consist of wind-power generators that can transform the kinetic energy of wind into mechanical energy, which is used in turn to generate electricity. Aside from the availability of the plants, the results expected from each wind farm are obviously influenced by the wind speed profile of the site on which the wind farm is located.

The economic results are also influenced by electricity selling prices and by the price of green certificates.

### Reference market <sup>(1)</sup>

	Year 2009	Year 2008
<b>Italian renewable energy market (GWh)</b>		
Production from renewable sources <sup>(3)</sup>	63,177	57,802
of which Wind power	6,087	5,055
<b>French renewable energy market (GWh)</b>		
Production from renewable sources <sup>(4)</sup>	67,660	74,500
of which Wind power	6,653	5,710
<b>Selling price (Euro/MWh)</b>		
Single National Price ( Italy) <sup>(5)</sup>	63.72	86.99
Feed In Tariff (France) <sup>(6)</sup>	85.68	83.77

<sup>(1)</sup> Estimated output for December

<sup>(2)</sup> output gross of consumption for auxiliary services

<sup>(3)</sup> Sources considered hydroelectric, geothermal, wind power, and photovoltaic energy

<sup>(4)</sup> sources considered: hydroelectric and wind power

<sup>(5)</sup> Single National Price

<sup>(6)</sup> 2006 base rate of 82 Euro/MWh pursuant to the 10 July 2006 decree of the French Ministry of Economic Affairs, Finance and Industry The rate is annually indexed to inflation.

Note that in December 2008 the implementing decree of the 2008 Italian National Budget Act was published, setting out the incentive schemes for renewable energy sources. The aim of this decree is to help stabilise the market for green certificates. The Decree regulates a more gradual transition from the old to the new scheme. For green certificates covering production from 2006 to 2010, producers may request withdrawal the year after by the GSE at a price equal to the weighted average of the prices accrued on the market managed by the GME (Gestore del Mercato Elettrico – “Electric Market Operator”) during the three years prior to the buyback.

## Summary of main results

	Year 2009	Year 2008
<b>Economic results</b>		
Revenues from third parties	50	44
Interdivisional revenues	0	2
<b>Revenues from ordinary operations</b>	<b>50</b>	<b>45</b>
<b>EBITDA at replacement cost <sup>(1)</sup></b>	<b>23</b>	<b>17</b>
Amortisation, depreciation and write-downs <sup>(1)</sup>	(27)	(20)
<b>EBIT at replacement cost <sup>(1)</sup></b>	<b>(4)</b>	<b>(4)</b>
Investments in tangible and intangible fixed assets	89	52
<b>Operational data</b>		
Production output (thousand MWh)	322	272
of which		
Italy	215	157
France	108	115
<b>Green certificate prices (Euro/MWh)</b>		
Green certificates 2009	88.37	-
Green certificates 2008	-	98.00
Green certificates 2007	-	98.00

<sup>(1)</sup> not including non-recurring items indicated in the chapter "Alternative Performance Indicators," to which reference is made for more details

Consolidated revenues in 2009 were higher than those reported in 2008. Electric power and green certificate prices were lower, and production output was higher in Italy than in 2008 thanks to opening of the Vicari and Faeto wind farms and expansion of the San Vincenzo wind farm. Operation of the Vicari and Faeto wind farms at full capacity more than offset the lower output of power at the San Vincenzo and San Cireo wind farms due to the power limits imposed for continued upgrades done by Terna on the national transmission network. Following publication of the implementing Ministerial Decree, the green certificates for 2009 output were carried at EUR 88/MWh (down 10% versus the 2008 value), equal to the expected price for pickup by GSE in 2010. The price of electric power fell by 27% in 2009 from the same period of last year due to oil price changes and low demand for electric power.

The output at the French wind farms was 108 Gwh, lower largely because of the calm atmospheric conditions and the maintenance work carried out during the period.

EBITDA in 2009 amounted to EUR 23 million, higher than EBITDA reported in 2008, essentially as a result of the Faeto and Vicari wind farms operating at full capacity which more than offset the negative effect of the limitations by Terna in Italy and the lower output in France.

## Investments

The *adjusted*<sup>1</sup> figure for investments by the ERG Group in capital projects in 2009 was EUR 406.8 million (EUR 354.5 million in 2008), including EUR 15.5 million for intangible fixed assets (EUR 23.1 million in 2008) and EUR 391.3 million for tangible fixed assets (EUR 331.4 million in 2008).

The breakdown of investments by business division is shown in the following table:

(EUR million)	Year 2009	Year 2008
Coastal refining <sup>(1)</sup>	62	70
Integrated downstream	54	86
Thermoelectric power generation	200	141
Renewable energy sources	89	52
Corporate	2	5
<b>Total</b>	<b>407</b>	<b>354</b>

<sup>(1)</sup> the investments in coastal refining include 51% of the investments made by ISAB S.r.l. from December 2008

**Coastal refining:** in 2009 changes were implemented in relation to safety and environmental protection, to increase production capacity of light distillates and improve catalytic conversion and the various types of crude processed, partly through making fuller use of the pipelines connecting the south and north plant sites.

Work on optimising processing also continued, with the aim of extending the useful life of pipelines, tanks and structures, and improving the software used to manage the business.

**Integrated downstream:** most investments were made on the domestic retail network (about EUR 47 million, including EUR 2 million for the acquisition of service stations). In particular, EUR 27 million was invested in development activities (new sales outlets, reconstruction, new leasing agreements, modernisation of existing sales outlets, etc.), while EUR 2 million was used to complete the restyling of service stations, which began in 2009. In addition, some EUR 16 million was spent on maintaining and improving health, safety and environmental conditions. In 2009, a total of 101 new service stations joined the network, of which nine are owned by the Group (three motorway service stations, two supermarket service stations and four on the roadside network) and 92 are leased. Lastly, around EUR 1 million was invested in supporting the ERG Mobile project, and measures costing around EUR 3 million were implemented in the second half of 2009 by the company Restiani (fully consolidated from 1 July 2009), mainly in business services.

**Thermoelectric power generation:** at the ERG Nuove Centrali plants the first of the two combined cycle modules being built entered full operation on 1 November with the launch of commercial operations; for the second module, the two gas turbines of the second module are operating in parallel with the national electricity grid. Commercial operations are scheduled to begin in the second quarter of 2010.

The investment means that the obsolete electric power and steam generation plants have been replaced with a new plant that has a low environmental impact in terms of emissions (SOx and NOx) and electric power available for sale on the market.

As regards ISAB Energy, work continued on the reconstruction of the power generation train damaged in the accident that occurred on 13 October 2008; this was carried out according to schedule, and the plant is expected to resume full operation in the first half of 2010.

The second major investment (the Hydrogen Project), for the construction of a membrane section to produce hydrogen to be supplied to the adjacent ISAB refinery, continued according to schedule; this is of strategic importance for enabling the refinery to produce low-sulphur fuels (which have a lower environmental impact). Hydrogen production is scheduled to begin in April 2010.

**Renewable energy sources:** in June 2008 an agreement was signed for the purchase of wind-power generators at the Ginestra (Benevento) wind farm, and in June 2009 the civil engineering and electrical work was contracted out; construction is currently in progress. Preparations at the Fossa del Lupo (Catanzaro) site began in the third quarter of the year, and construction commenced once these were complete. At the Plogastel wind farm in France, the wind-power generators have been installed and these are currently being connected to the national power lines. Investments in 2009 totalled approximately EUR 89 million, slightly below the figure stated in the business plan approved by ERG Renew in March 2009. The concentration of investments in November and December 2009 was due to the delivery of wind-power generators to the wind farms at Ginestra and Fossa del Lupo in Italy, and Plogastel in France.

The following table shows a breakdown of investments by type.

(EUR million)	Year 2009	Year 2008
Development	320	242
Capacity maintenance	52	71
Safety and environment	22	24
Information technology	11	14
Other	3	4
<b>Total</b>	<b>407</b>	<b>354</b>

Of total investments, 79% was dedicated to **development**; the Power Generation division accounted for 85% of this, the Coastal Refining division for 7% and the Integrated Downstream division for 8%.

Investments in **capacity maintenance** went to Coastal Refining (50%), Power Generation (27%) and Integrated Downstream (23%), while investments in **safety and the environment** were allocated to Coastal Refining (43%), Integrated Downstream (32%) and Power Generation (25%).

As for investments in **information technology**, the following projects have been completed or are in progress, in accordance with schedules:

- **ERG S.p.A.:**
  - tertiarisation project for processing payslips;
  - system on the Tagetik platform integrated with SAP R/3 and BI for the supply, valuation and reconciliation of inventories of crude and finished products.
- **ERG Raffinerie Mediterranee:**
  - upgrade release for the ICTS trading system, with the development of new functionalities;
  - development of new ICTS reporting tool for the issue of commercial balancing and control of exposure to counterparties;
  - creation of automatic flows between ICTS and SAP for the management of the swap invoicing process.
- **ERG Power Gas, ISAB Energy and ERG Nuove Centrali:**
  - the “Bolina” project for supporting the retail and trading processes in the electricity business;
  - projects for gas billing, contract management and demand forecasting management;
  - a management system for the new CCGT (thermoelectric generation system at Priolo);
  - integration system based on the webMethods product suite of Software AG, to connect all the business applications, SAP and the outside world.
- **ERG Renew:**
  - system for managing land leasing agreements with SAP Real Estate;
  - automatic data acquisition and management system for measuring wind farm production.
- **ERG Petroli:**
  - new mobile telephony business ERG Mobile: IT systems have been set up to support the start-up of the business and to support the various marketing initiatives relating to the new service;
  - IT system to manage the electronic fuel coupons that will replace the paper versions.

## Risks and uncertainties

ERG identifies and evaluates all types of risk associated with the Group's activities, adopting appropriate methods aimed at optimising the management of risk (conscious acceptance, elimination, reduction, transfer) and safeguarding shareholder value.

To this end, in previous years ERG has adopted risk management principles and procedures in line with the best international practices, notably defining a formal risk management policy approved by the parent company's Board of Directors and specific responsibilities for a risk committee and risk management department.

In 2009, the Risk Office - which was established at the end of 2008 as part of the Internal Control System recommended by the Corporate Governance Code for Listed Companies - began operating. It is tasked with ensuring, in strict coordination with the company's businesses and staff functions, the existence and implementation of procedures, processes and all the controls put in place to identify, evaluate and manage the major risks attached to the Group's activities, according to the instructions of the senior management and the Internal Control Committee, in compliance with current regulations and legislation.

In keeping with the growing complexity in the competitive environment in which the ERG Group operates, with new business development taking place in difficult economic conditions, in 2009, through a specific project and with the assistance of a leading consultancy company, ERG launched a strategy aimed at implementing an integrated risk management model based on internationally recognised principles of Enterprise Risk Management (ERM), with particular reference to the COSO framework (promoted by the Committee of Sponsoring Organisations of the Treadway Commission), under which an initial Enterprise Risk Assessment and ERM model were established, which were formally approved by the Parent Company's Board of Directors.

Within the framework of this ERM model, which is currently being implemented to reflect the Group's new organisational and corporate structure, ERG has defined key methodological criteria for mapping and evaluating risks, the roles of the individuals involved in the process, and the timeframes and mechanisms for coordination and reporting, with the aim of prioritising risks based on an evaluation of the potential impact, the probability of the risk materialising and the level of control, so as to work towards linking the risk management process to planning and normal business activity.

In conjunction with the development and implementation of the Enterprise Risk Management model, ERG has also redefined the role of the Finance Risk Management department, whose role is to provide specialised support in the evaluation of financial, insurance and market risk management operations, to monitor compliance with the related policies and manage insurance policies. This department has launched projects aimed at optimising the market risk management policies as a whole, especially as regards the oil and thermoelectric businesses. With regard to the latter, a specific risk management strategy based on the allocation by the parent company of risk capital amounting to millions of euro that the company must manage in the context of a pre-defined policy, regular monitoring of exposure, a pre-defined process of reporting to the Risks Committee and the senior management, and management of any serious issues that are identified.

The structured approach characterised by the adoption of ERM methodologies, which over the medium term will make it possible to generate value through a more conscious, formalised and integrated risk management process, is based on an "industrial" business philosophy, in keeping with the history of the Group, whose goal is to minimise financial, credit, liquidity and operational risks; in line with this approach, in the management of financial and market risks, ERG uses derivatives such as options, forwards and swaps, but solely for hedging, and not speculative, purposes. For greater detail on the financial risks and derivatives used by ERG, see the relevant comment in the Notes to the Consolidated Financial Statements.

In 2009, the ERG Group also placed particular emphasis on the management of risks connected with health, safety and the environment, and launched a multi-year project (the Safety Project) that involves all Group staff, with the aim, using the support of the sector's leading consultancy, of changing the culture of individuals in relation to the management of these aspects through a formalised and detailed process to analyse the current situation, identify areas for improvement and manage a structured training and investment programme.

- **Risks related to general economic conditions**

The Group's operations, equity and financial position are affected by the various factors forming the macroeconomic framework, including changes in gross national product, the unemployment rate, interest rate and foreign exchange rate trends, mainly between the euro and dollar, and the cost of raw materials, particularly petroleum raw materials and energy commodities.

Throughout 2009, the financial markets experienced significant volatility with major repercussions for financial institutions and industrial companies, and more generally, for overall economic performance, which did not show substantial signs of improvement during the year.

The significant and widespread deterioration in market conditions was accentuated by severe and generalised difficulty in gaining access to credit, for both consumers and businesses, causing a shortage of liquidity that could also affect the availability of financing for the Group and result in an increase in financial charges.

There is no certainty that the measures implemented by governments and monetary authorities in response to this situation can establish the conditions for overcoming the crisis in the foreseeable future. If this situation of marked weakness and uncertainty should continue for some time, ERG's business, strategies and prospects could be negatively affected, with a resulting negative impact on the company's operations, equity and financial position. It should be noted, however, that following the receipt of some EUR 1.5 billion relating to the LUKOIL transaction, this particular risk has been mitigated for the present.

- **Risks related to conditions on the reference market**

The ERG Group operates principally in sectors that are historically subject to high levels of criticality and extreme cyclicality. Business results are significantly influenced by the price of raw crude, petroleum products and energy commodities. This is closely related to oil prices, which are determined by international supply and demand, and are subject to numerous external factors including financial speculation, which is a dominant feature of the oil sector. Fluctuations in crude and petroleum product prices, which have been negatively affected by the particularly unfavourable economic situation, have had a significant impact on the Group's results. It therefore cannot be ruled out that the possible continuation of such variations may produce negative effects on ERG's financial results in the future.

As an operator in the energy sector, the Group needs a continuous supply of crude oil and natural gas for its activities. Crude oil and natural gas are largely supplied by countries that are normally subject to greater political, social and economic uncertainties than those found in countries with consolidated economic and/or political stability.

- **Risks connected with fluctuations in foreign exchange and interest rates and prices**

The Group operates on the domestic and international markets in the energy sector. This exposes it to market risks connected with fluctuations in exchange rates (particularly to the US dollar), interest rates and prices, which are particularly volatile in the case of petroleum and energy commodities.

The ERG Group uses different forms of financing to hedge the financing requirements of its industrial activities. Any changes in interest rates can cause the cost of financing to go up or come down.

In accordance with its market risk management policies, the ERG Group uses financial hedging instruments to manage this volatility; despite these financial hedging transactions, sudden changes in exchange and interest rates and prices may have a negative impact on the Group's operations and earnings.

- **Risks related to industrial accidents**

Owing to the characteristics typical of the ERG Group's industrial production facilities and logistics structure, there is a risk of injury in the event of a fire or explosion, or in relation to emissions or other unexpected and dangerous factors.

Accidents of a certain magnitude could have a negative impact on the Group's operations, equity and financial position.

The ERG Group mitigates these risks through appropriate plant management policies aimed at pursuing levels of safety and excellence in line with the best industrial practices. Furthermore, the ERG Group transfers its own industrial risk to third parties via the insurance market, thereby providing a high level of protection for its structures, even in the event of an interruption of activity.

Notwithstanding existing levels of cover, the Group could incur costs that exceed the maximum coverage limits of insurance policies, in light of the difficulties experienced by the international insurance market in raising adequate capital.

- **Risks related to the regulatory framework and environmental policy**

The activities of the ERG Group are subject to numerous laws and regulations (at local, national and supranational level) that could have a negative impact on the Group's various businesses, particularly those where the regulatory environment can drive the choice of investments made (especially in the renewable energies and thermoelectric sectors).

Furthermore, the ERG Group is subject to environmental laws and regulations that have been subject to greater scrutiny by European Union institutions and consequently, greater restrictions. The ERG Group has adopted an environmental policy that complies with, encourages, and anticipates any tightening of the environmental standards imposed by applicable laws and regulations.

Furthermore, ERG publishes a Sustainability Report every year, thereby demonstrating its willingness to be transparent in disclosing, internally and externally, its commitments and the initiatives put in place to create value in a way that is sustainable over time, by protecting the rights of all parties that may be affected by the company's activities.

- **Operational risk**

The management of operational risks is based on the adoption of the best international standards for the identification, measurement, treatment and monitoring of such risks.

As regards production processes, particular attention is paid to the prevention and control of the related risks, through the implementation of risk assessments, business impact analyses and the development of a business continuity plan, with the aim of ensuring operational continuity.

The management of risks related to the company's liability for illegal acts giving rise to criminal offences (pursuant to Legislative Decree 231/01) is focused on prevention. It is carried out via a structured process consistent with best practice, and is currently being integrated with the Enterprise Risk Management process.

## Health, Safety and Environment

### Health and Safety

Guaranteeing the safety of operations and worker health and protecting the environment are priorities in the financial, social and environmental sustainability of ERG. The implementation of this policy emphasises risk prevention and management.

At the end of 2009, in an accident on board a ship moored to the landing pier for liquids at the ISAB refinery, seaman Andris Dicis died. The causes of the accident are currently being investigated. During the loading operations on the ship, a loading arm hit Mr Dicis. He received immediate attention and was rushed to Syracuse hospital, where he died.

ERG is committed to preventing and minimising the risks faced by those who work, in whatever role, at its industrial sites, whatever the specific responsibilities in any accident. At the beginning of 2009 the Safety Project was launched. This is a long-term, far-reaching initiative aimed at improving and ensuring the widespread assimilation of a culture of safety at Group level. The interdependence of all workers and full compliance with rules and procedures are key elements of this process. The initial phase of the analysis and evaluation of shortcomings with respect to best management practices was followed by the establishment of an action plan for individuals that will be implemented over the next two years. The project has been developed in three key areas:

- **knowledge**, to verify the degree of completeness of procedures, and especially to determine their level of application, and any training gaps to be overcome;
- **behaviour**, to review personnel management tools (organisation, incentives, controls, etc.) and intervention procedures for the riskiest operations (e.g. maintenance) in order to make the behavioural changes required;
- **communication**, to introduce new tools for raising awareness (e.g. new methods for managing safety-related competitions), improve reporting and further enhance company skills with safety and accident prevention elements.

In 2009, injury rates improved further, in line with the sector's European average. Employees' safety awareness increased, as did their contribution to risk monitoring and prevention.

Thus, the Safety Project is to be seen as a long-term strategy for change, especially cultural change, which will contribute to ERG's approach to being a responsible company.

### Environment

In 2009, continuing what had already been done in previous years and in line with applicable laws and regulations, the Group's industrial sites forming part of the "Priolo National Priority Site" (ISAB Energy, the south and north sites of the ISAB refinery) proceeded with actions to restore, secure and clean up the top soil and subsoil. Existing and projected programmes have been established in collaboration with the Ministry of the Environment as the responsible authority, with the support of other interested local authorities. As in the past, the issue is essential to the Group's strategy for sustainable development in the area; it is also key to the measures taken to construct new plants and modify existing assets.

Preliminary activities were also continued in relation to Integrated Environmental Authorisation for these sites, for which the Ministry of the Environment is responsible, again in conjunction with local bodies. This new authorisation is to be issued pursuant to the recent EU directive aimed at protecting the environment in general and improving the performance of major industrial plants with respect to the "best available practices" established for each area at international level.

Finally, in 2009 ERG made the following fundamental contributions in terms of reducing greenhouse gases in order to achieve national objectives set by the Kyoto Protocol and EU emissions trading directive:

- developing and supporting the use of low-carbon fossil fuels (e.g. natural gas), especially in the area of redeveloping and reducing the environmental impact of the ERG Nuce power plants at the north site, which is expected to enter into full service at the beginning of 2010;
- improving the energy efficiency and integration of its own industrial activities (combined cycles and cogeneration);
- developing the use of renewable sources (e.g. wind power).

ERG also participates in the Italian Carbon Fund in order to obtain emission credits by financing projects to reduce emissions, such as the construction of renewable energy source plants outside of Italy (Clean Development Mechanism projects as part of the flexible mechanisms envisaged by the Kyoto Protocol).

### **Safety management and certification systems**

The programme to develop efficient HSE management systems aimed at minimising specific risks continued in 2009. The aim in 2010 is to obtain certification for all the Group's industrial sites under the international standards ISO 14001 (environment) and OHSAS 18001 (health and safety). The south site of the ISAB refinery is at the 85% stage of achieving OHSAS 18001 certification.

### **Product quality**

Action taken to improve product quality followed national and EU guidelines. This meant that increasing use was made of biofuels, especially biodiesel, as these contribute to reducing greenhouse gas emissions throughout their lifecycle, compared to fossil fuels.

ERG also sells a line of products aimed at improving energy efficiency at around 1,100 roadside service stations. For example, DieselOne has a multi-functional additive mix that prevents the formation of deposits within a vehicle's injection system, helping to bring about full combustion of the product so that it is used more efficiently. The testing programme, which was conducted under internationally-recognised standards, demonstrated that compared to traditional diesel, the use of DieselOne leads to an efficiency improvement greater than 2% and to a reduction in carbon dioxide emissions and uncombusted hydrocarbons of 14% and 11% respectively.

From 2009, the sulphur content of all products sold for automotive use does not exceed 10 mg/kg.

Detailed analysis of all issues relating to health, safety and the environment will form an integral part of the Group's annual Sustainability Report.

## Human Resources

### Organisation

As of 31 December 2009, the ERG Group had a total of 1,579 employees, almost unchanged from 31 December 2008 (380 people were taken on during the year, while 381 people left the Group).

The staff turnover during the year largely related to acquisitions and disposals, which are described in more detail below.

Most notably:

- staff numbers at ERG S.p.A. were broadly unchanged (+2), and stood at 222 at year-end, in the context of a natural turnover of staff;
- staff numbers at ERG Raffinerie Mediterranee fell slightly (-6) to 62, following changes to the organisational structure owing to the sale of the business unit comprising the assets and activities relating to management of the Priolo refinery at the end of 2008;
- ERG Petroli's headcount also remained unchanged (413 employees), due to management of staff turnover.

In relation to the subsidiaries of ERG Petroli:

- following a rationalisation initiative at Gestioni Europa, which directly manages 51 service stations in Italy, staff numbers fell by 13 to 227;
  - Restiani and Guazzotti, in which ERG Petroli acquired the majority stakes in 2009, are active in marketing oil products and heat management services and have a total of 188 employees;
  - following the sale of the Spanish activities of ERG Petroleos and ERG Gestion Iberica to Saras, these companies had only one employee as of 31 December 2009.
- staff numbers at ERG Power & Gas increased by 13 to 102 as of 31 December, as the gas and electricity sales structures were progressively strengthened, whereas at the subsidiaries ISAB Energy and ISAB Energy Services employee numbers fell by 13 to 292, due to improvements in the efficiency of certain business areas and processes;
  - employee numbers at ERG Renew and its subsidiaries remained virtually unchanged at 72 (+1).

The average age of employees remained stable at around 42, while the above-mentioned transfers of personnel and normal level of staff turnover led to a further improvement in educational levels, with about 90% of all employees holding either a secondary school diploma or university degree (excluding employees working at the distribution plants and retail/wholesale companies).

ERG Petroli further refined its macrostructure with the aim of maximising synergies, by bringing development activities and those relating to management of its ERG mobile telephone card into its Retail division, and it reorganised and rationalised some of its staff functions.

The structure of ERG Power & Gas has been further strengthened to support growth in the electricity and gas market, with the addition of important skilled personnel, while the company's main operating and sales processes have been developed.

As regards the subsidiary ISAB Energy Services, implementation continued of measures to optimise its structure, which are aimed at developing a work organisation increasingly in line with best practice in the sector and with 'lean' principles.

The organisation of ERG Renew was redefined, with the goal of managing the various phases of project lifecycles more efficiently, through a more streamlined structure based around processes.

Lastly, in 2009, a project was drafted, for implementation in 2010, which will simplify the Group's corporate structure and optimise its organisational structure; to this end the organisational structure of ERG S.p.A. was redefined as part of a rationalisation and reduction of the centres of responsibility, notably through the establishment, under the direct oversight of the CEO, of a Corporate General Management division encompassing administration, finance and control, human resources, purchasing, legal affairs and IT, and the creation of two business units dedicated to the oil and power & gas businesses.

### Development, training and internal communications

Implementation of the Group Managerial Development Project continued in 2009; the institutional and managerial training programmes focused on reinforcing the adoption of the principles espoused in the new Managerial Model, with a significant part of the programme devoted to self-development and the definition of internal growth plans.

In addition, an empowerment methodology was introduced to increase professional and personal involvement in company life at all levels of the organisation, and to facilitate the development of the potential of individuals and of the staff as a whole. The training also generated new methods of communication and integration between the participants and between those re-entering their sphere of influence.

An internal communications activity was developed, alongside established methods (in-house newsletter, institutional meetings, events, etc.), through innovative ways of bringing together Group employees made possible by the “ERGate” intranet portal, which provided effective support to related projects and initiatives (Safety Project, Safety Competition, Question Time, web streaming transmissions, etc.), thereby improving the disclosure of information, the sharing of ideas, and the co-operation, integration and interaction between Group employees.

### Industrial relations

During the course of 2008, discussions with major trade union organisations took place in a cooperative and non-conflict environment.

The main feature of industrial relations in 2009 was the renewal of the agreements governing supplementary payments to staff at ERG, ERG Raffinerie Mediterranee, ERG Power & Gas, ERG Renew, Erg Petroli (financial aspect only) and the ISAB Energy site.

In particular, the supplementary agreement for the ISAB Energy site provides for, *inter alia*, harmonisation of the contractual terms previously in place at the two production sites and the definition of the minimum technical structure in the event of a strike, so as to ensure the generation of electricity and steam for companies at the multi-company site and for the national grid.

As regards ERG Petroli, 2009 saw the implementation of the “Protocol of Understanding” relating to the Savona logistics site that was signed in 2008 with the local union representatives for adoption of a business plan aimed at achieving specific production and reorganisation targets by 2012.

## Cultural and social activities

### ERG and culture

ERG has a great tradition of supporting cultural institutions and events, and this continued in 2009.

ERG is a founding member and supporter of the Edoardo Garrone Foundation, set up in 2004 and dedicated to the founder of ERG, as a natural development of the involvement of the Garrone and Mondini families, as well as of ERG itself, in the social and cultural arena.

A member of the European Foundation Centre that boasts a high-profile scientific committee, the Edoardo Garrone Foundation is a non-profit cultural foundation that was set up to make a concrete contribution of ideas and resources to research projects and projects for the protection and promotion of art and culture.

The ERG Group is a member of Civita, an association actively involved in the promotion and management of Italy's cultural heritage and in safeguarding, enhancing and providing access to artistic and cultural assets through exhibitions, cinema and European projects.

In 2009, ERG was the main sponsor of an exhibition dedicated to Fabrizio De André, which was held at the Palazzo Ducale in Genoa to pay tribute to one of Italy's leading singer-songwriters, ten years after his death. A virtual, multimedia and interactive installation offered visitors an emotional experience, in which they could reflect on his life, works and music. The initiative was a huge success, making it the third-most visited exhibition ever held at the Palazzo Ducale.

Also in 2009, ERG contributed to the sixth edition of the Science Festival held in Genoa from 23 October to 1 November. The central theme was the "The future – the *raison d'être* of research, calculations and forecasts". As main sponsor, ERG played a key role in two closely-related initiatives: a concert by Stefano Bollani entitled "*Piano Siderale*", a homage to the solo piano, in which he alternated his own compositions with jazz standards, and the "Beyond: Visions of Planetary Landscapes" photography exhibition of the work of the American journalist and photographer Michael Benson.

In relation to the "Winter University" conference organised by Confindustria and held on the island of San Clemente on 6 and 7 February, ERG demonstrated its support, as sponsor, for the task of preparing and motivating business leaders from a standpoint of leadership at local, national and European level, looking at up-to-the-minute themes such as the environment, energy resources, economic development, competition and strategic challenges.

In addition, ERG sponsored a cultural event entitled "Beyond the crisis, SMEs must step up to the plate", which was held in Palermo at the Teatro Politeama Garibaldi (13 and 14 March) as part of Confindustria's Small Industry Conference, which takes place every two years.

Also in 2009, ERG sponsored Confindustria's 39th Young Entrepreneurs Conference, held on 12 and 13 June in Santa Margherita Ligure. This event provides a valuable opportunity for discussion of economic, political and social issues, and demonstrates ERG's support of Italian entrepreneurship.

Moreover, ERG supported more than fifteen initiatives carried out by the Genoa branch of Confindustria throughout the year, during which subjects of particular interest such as tax, trade union difficulties, infrastructure, health, tourism, globalisation and privacy were addressed.

ERG also sponsored the "*Cortina InConTra l'attualità in vacanza*" (Cortina meets – the news on holiday) festival in 2009, which took place in Cortina D'Ampezzo from 25 July to 30 August. Thanks to the participation of leading figures from politics and current affairs, a number of events were organised over the entire period, covering important issues such as immigration, security, justice, work, privacy, the family, women, equal opportunities, the mafia and war.

In 2009, ERG became a sponsor of the National Institute of Ancient Drama (INDA), which has staged classical works at the Teatro Greco in Syracuse since 1911. It is the organisation's only private sector partner, reflecting its increasing determination to support and participate in activities relating to Sicily's most important cultural event, as a socially responsible company promoting its local area. The partnership between ERG and INDA started some years ago, and the Group's new position alongside the institute represents a new important step in the context of its social responsibility policy in Sicily. This partnership will be developed in the communications sector in particular, through the Group's support for initiatives promoting the institute's activities on a national and international scale. In 2009, ERG was the main sponsor of the 45th *Ciclo di Spettacoli Classici* (festival of Greek theatre), which took place from 9 May to 21 June.

ERG provided support for the activities accompanying the G8 environment meeting in Syracuse (22-26 April 2009), sponsoring a series of cultural initiatives. In particular, ERG sponsored the international art exhibition RESTART (Responsibility, Respect the Planet, Recycled) and the *Punto G* cultural initiative at the Antico Mercato di Ortigia, which brought together the work of many young local artists around the theme of energy and environmental protection.

ERG also sponsored the event to mark the re-opening of the Galleria Regionale di Palazzo Bellomo (Syracuse, 17 October 2009), which had been closed for a long period of restoration and reorganisation of its collections.

As part of an agreement with the University of Catania, ERG has supported a series of research and development projects in sectors related to its businesses. Furthermore, ERG organised the "Corporate responsibility for the environment and safety at work" conference, in conjunction with the university's faculty of law, which covered a number of technical and legal themes.

ERG also organised the "From here to the future, sustainable scenarios for energy and the economy in Sicily" forum (Mazara del Vallo, 14 November 2009), where institutions, opinion makers and business leaders discussed the development of Sicily's economy in the immediate future, with the aim of identifying actions inspired by criteria of sustainability. The goal was to define a road map plotting commitments, timeframes and possible methods, all from a sustainability standpoint, to be deployed in the management of energy production in Sicily in the near future, so as to provide concrete support to the harmonious development of the Sicily's economy.

### **ERG and social development**

Solidarity and social commitment are part of ERG's system of values. In this spirit ERG supports, above all, the social initiatives closest to home.

Thus, ERG was the main sponsor of the 5th edition of the "From saying to doing" social responsibility exhibition (Milan, 29-30 September), an opportunity for meetings and discussion between different entities, companies, third sector representatives, citizens and young people, all united in the aim of making social responsibility a key variable in decisions and actions. ERG's activities as part of the initiative included a speech at the opening session, the organisation of a seminar and a special event, a stand in the exhibition hall and an illustrated panel within the exhibition.

ERG also supported the Drivemotion event, the "Safe driving for young people" project aimed at students of Genoa's secondary schools who have recently passed their driving tests. The project is in keeping with the initiatives carried out under the National Security Plan and those implemented by the European Commission. It is a campaign to raise awareness and prepare young drivers for being responsible and mature, improving their driving ability and control of their vehicle in critical situations, and making them conscious of their own limits, with the aim of making the roads safer.

In conjunction with the Carabinieri, ERG organised the "A helmet for life" competition for young people aged 11-13 in the Province of Syracuse; in Melilli it supports the "It is a sustainable economy" programme for secondary school students. The format of these initiatives derives from ERG's partnership with Junior Achievement Italia.

ERG Petroli was the main sponsor for the "Long live the car" event held in Florence from 16 to 18 October and organised by the Italian Union of Automotive Journalists (UIGA). ERG decided to sponsor the initiative because it represents a concrete contribution to increasing the general public's awareness of safety, social responsibility and environmental protection.

In the Syracuse area, ERG is committed to supporting the public health authority through initiatives aimed at improving services. The Group has signed an agreement with the Syracuse health authority to set up a network of oncology clinics in the province, with particular emphasis on supporting the recruitment of additional medical and paramedic personnel to be employed at three local hospitals (Augusta, Lentini and Avola). ERG has thus become a partner in implementing a system for the prevention and cure of oncological diseases. This programme is considered to be an innovative model for the management and quality of services provided to citizens. In addition, ERG supported the activities of the Melilli Polyclinic and the Priolo Breast Clinic, providing diagnostic equipment for the structures managed by the Syracuse health authority.

In Priolo, ERG contributes to the activities of a day centre for the elderly by financing a series of social events throughout the year.

ERG promotes environmental sustainability projects and enhances the value of both natural resources and historical-archaeological assets. In particular, ERG is participating in the Priolo Salt Marshes Nature Reserve project, which is managed by the Italian League for the Protection of Birds (LIPU), for which it financed a bird-watching path. It linked its brand with the principal initiatives for promoting public awareness of the reserve, which is located in the heart of the industrial zone.

### **ERG and sport**

ERG has renewed its sponsorship of Serie A football team Sampdoria until 30 June 2011. The two organisations jointly organise and support the “*Torneo Ravano ERG*”, the most important school tournament in Europe, which involves 5,000 children from primary schools in Liguria.

ERG was a “gold sponsor” of the 10th edition of “Sports Stars”, a project conceived and organised to promote sport in Liguria, which aims to raise funds for numerous sports clubs and associations, and to provide assistance for the terminally ill.

In the Syracuse area ERG supports the “*Trofeo Archimede*” and “*Trofeo Elettra*” competitions, which traditionally involve children from primary and secondary schools in all localities throughout the Province of Syracuse. In 2009, the trophies were contested for the 18th time, by more than 500 primary and secondary school students.

ERG also sponsors the Trogylos women's basketball team in the Serie A1 league, which has won two championships (1989 and 2000) and the Champions Cup (1990), and the Syracuse football team, which was recently promoted into the Lega Pro second division (Italy's fourth highest league, which has professional status).

### **Treasury shares**

As of 31 December 2009, ERG S.p.A. owned 2,100,000 shares with a total value of EUR 26.0 million. In accordance with IAS 32, treasury shares are recorded as a reduction of shareholders' equity.

### **Branch offices**

ERG S.p.A. has its registered office in Milan and a secondary office and operations in Genoa.

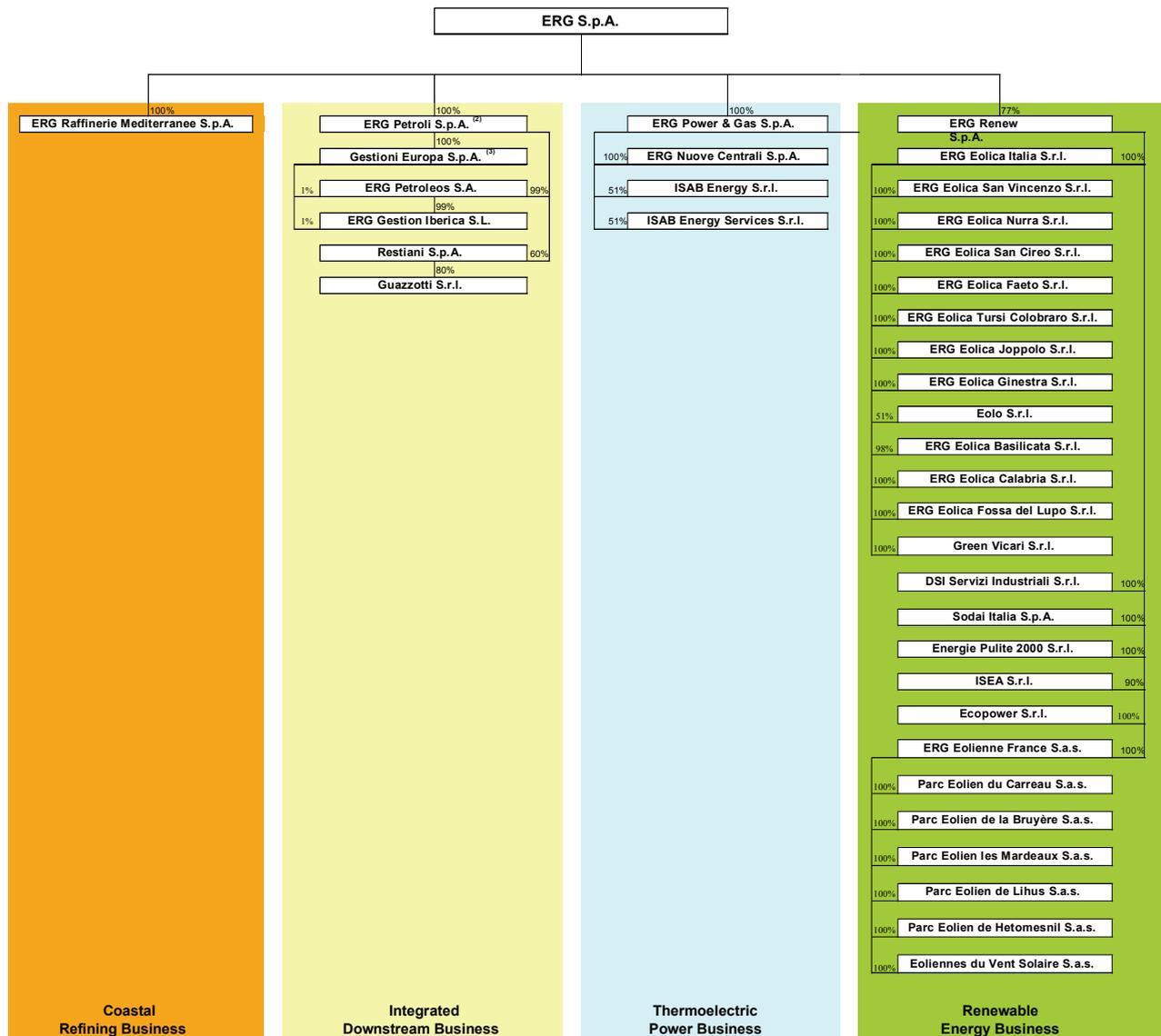
### **Related parties**

For information on dealings with related parties, including transactions with unconsolidated equity investments, see Note 40 of the consolidated financial statements.

## FINANCIAL STATEMENTS

### Scope of consolidation and business divisions

The table below shows fully consolidated companies. It is communicated that as from 1 January 2009 the scope of consolidation includes Eoliennes du Vent Solaire S.a.s.<sup>1</sup> and from 1 July 2009 it includes Restiani S.p.A. and Guazzotti S.r.l.



<sup>1</sup> company 100% owned by ERG Eolienne France S.a.s.

<sup>2</sup> effective 1 January 2009 Euroil S.r.l. was merged with ERG Petroli S.p.A.

<sup>3</sup> effective 1 January 2009 Gestioni Europa Due S.p.A. was merged with Gestioni Europa S.p.A.

## Financial statements

### Income Statement

It should be noted that, following the LUKOIL joint venture, comparison with 2008 figures shows a significant reduction in revenues and operating costs relating to the reduced level of production at the ISAB Refinery, on the basis of the production capacity envisaged by the processing agreement, compared to when ERG previously fully owned and directly operated the plants.

Reclassified Income Statement	Year 2009	Year 2008
(EUR million)		
Revenues from ordinary operations	5,982.6	11,498.3
Other revenues and income	254.6	64.4
<b>TOTAL REVENUES</b>	<b>6,237.2</b>	<b>11,562.7</b>
Purchase expenses and changes in inventory	(5,031.9)	(10,486.1)
Services and other operating costs	(975.9)	(959.2)
<b>EBITDA</b>	<b>229.4</b>	<b>117.5</b>
Amortisation, depreciation and write-downs of fixed assets	(161.1)	(362.2)
Proceeds from sale of business unit	0.0	892.4
Net financial income (expenses)	(17.9)	(2.9)
Net income (loss) from equity investments	35.7	(0.3)
<b>Profit before taxes</b>	<b>86.1</b>	<b>644.5</b>
Income taxes	(41.3)	4.5
<b>Profit for the period</b>	<b>44.8</b>	<b>649.0</b>
Minority interests	(37.8)	(3.0)
<b>Group net profit</b>	<b>7.0</b>	<b>646.0</b>

### Revenues from ordinary operations

Revenues for the year amounted to EUR 5,983 million compared to EUR 11,498 million in 2008. The reduction is due to the following:

- A fall in revenues from **Coastal Refining** due to lower quantities sold and lower sales prices;
- A fall in revenues from **Integrated Downstream** principally as a consequence of lower sales prices;
- A fall in revenues from **Thermoelectric Power Generation**, principally as a result of lower sales;
- Higher revenues from **Renewable Energy** than in 2008 due to increased production.

### Other revenues and income

These consist principally of rental income, insurance reimbursements, gains on disposals, indemnities and expense recoveries.

The increase on 2008 is due mainly to insurance reimbursements granted to ISAB Energy for damages relating to the accident of October 2008, with EUR 78 million covering indirect damages during the period and EUR 127 million covering direct damages. The 2009 figures also include capital gains (EUR 10 million) realised in the period following the disposal of business in Spain.

### Purchase expenses and changes in inventory

Purchase expenses mainly refer to purchase of crude oil and other semi-finished products and also include transport and transaction costs.

In 2009 purchase costs were lower than in 2008 by approximately EUR 4,932 million. This was principally due to lower quantities produced and to lower average prices of raw materials.

As far as inventory is concerned a reduction was recorded, net of the impact of variation in the scope of consolidation, of around EUR 35 million for raw materials (-274,000 tonnes compared to 31 December 2008) and around EUR 12 million for finished products (-359,000 tonnes).

In 2008 a decrease was recorded of around EUR 274 million for raw materials, and a decrease of about EUR 295 million for finished products.

It should be noted that on the basis of the weighted average cost method, the inventory change is impacted not only by the exact level of inventories in stock at the end of the period, but also by the variation in raw material and finished product purchase prices.

### **Costs for services and other operating costs**

Costs for services include processing fees paid to the ISAB Refinery and the Trecate and Rome Refineries, maintenance costs, sales expenses (including the costs for transport of products), utilities costs, consulting costs, insurance costs, marketing costs, and costs for services provided by third parties.

The other operating costs mainly consist of labour costs, rental expenses, and taxes other than income taxes.

The increase on 2008 relates to higher processing fees charged back by ISAB S.r.l. These charges more than cancelled out the lower costs for maintenance, utilities purchases and personnel.

### **Amortisation, depreciation and write-downs**

The decrease in amortisation and write-downs is due principally to the transfer in December 2008 of the ISAB Refinery di Priolo to ISAB S.r.l., as well as to the major write-downs performed in 2008 at the IGCC plant in relation to the wind power division.

### **Proceeds from sale of business unit**

In 2008 the proceeds relating to the capital gain of EUR 892 million realised upon the sale of 49% of the subsidiary ISAB, as part of the LUKOIL joint venture.

### **Net financial income (expenses)**

Net financial expenses totalled EUR 18 million in 2009, compared with EUR 3 million in 2008.

This change arose mainly from:

- Positive impact of exchange rate fluctuations (+ EUR 10 million);
- lower net interest payable as a result of a lower average level of indebtedness and lower rates (+EUR 41 million);
- Interest receivable deriving from funds relating to the LUKOIL deal (EUR +14 million);
- the negative impact in 2008 on refining margins of derivative instruments relating to the deal (+EUR 15 million);
- The positive impact of the liquidation of the collar transaction hedging part of the oil inventories at the ISAB Refinery (EUR 102 million);
- Lower costs relating to securitisation (EUR 6 million).

### **Net income (loss) from equity investments**

These consist primarily of the profits of the company calculated using the equity method.

Specifically, this item includes the profits of ISAB S.r.l. (a 51% joint venture) and associated companies in the Integrated Downstream division.

### **Income taxes**

Income taxes in 2009 amount to EUR 41 million (+EUR 5 million in 2008) and include current taxes of EUR 34 million, taxes from prior years of EUR 5 million and pre-paid and deferred taxes of EUR 1 million.

It should be noted that in accordance with Decree Law no. 78 of 1 July 2009 the additional "Robin Tax" has increased from 5.5% to 6.5%, with a net positive impact deriving principally from the tax rate adjustment on pre-paid tax assets and deferred tax liabilities, amounting to around EUR 3 million.

It should be noted that the figures for taxes in 2008 were negatively affected by around EUR 4 million (including 30 current taxes and -26 deferred taxes) deriving from the tax rate adjustment following Law 133/08 (Robin Tax) and were positively impacted (by around EUR 4 million) by the combined effect of the recalculation of deferred taxes at the start of the period and the release of the deferred income tax provision exceeding the 16% that must be paid on the difference in the value of inventories at the end of the year between the LIFO value and the weighted average cost.

The tax rate at adjusted replacement cost, derived from the ratio between income taxes and pre-tax profit net of inventory gains/losses and non-recurring items was 22% (53% in 2008), and is not representative as regards the negative results for the period.

## Balance sheet

<b>Reclassified Balance Sheet</b>	<b>31/12/2009</b>	<b>31/12/2008</b>
(EUR million)		
Fixed assets	2,699.3	2,502.5
Working capital	262.7	299.5
Staff leaving indemnities	(11.8)	(11.4)
Other assets	469.2	402.5
Other liabilities	(828.8)	(894.5)
<b>Net invested capital</b>	<b>2,590.7</b>	<b>2,298.5</b>
Group shareholders' equity	1,782.5	1,916.3
Minority interests	146.1	108.0
Net financial debt	662.2	274.2
<b>Shareholders' equity and financial debt</b>	<b>2,590.7</b>	<b>2,298.5</b>

At 31 December 2009 net invested capital was EUR 2,591 million.

Financial leverage, which represents the ratio of total net financial debt (including project financing) and net invested capital, was 26% (12% at 31 December 2008).

### **Fixed assets**

Fixed assets include tangible, intangible and financial assets. The variation in the period is attributable mainly to investments made and to changes in the scope of consolidation, partly compensated by the disposal and closure of retail outlets in Spain.

### **Working capital**

Net working capital includes inventory, trade receivables and payables, and excise duties payable.

The fall since 31 December 2008 is mainly due to a decrease in the aggregate value of the inventories due to lower stock levels at the end of the period.

### **Other assets**

These comprise above all advance tax credits, receivables from Tax Authorities for tax prepayments and payments already made against future provision of services.

### **Other liabilities**

These mainly concern the deferred tax liabilities calculated on the differences between statutory reporting values and corresponding fiscal values (principally fixed assets and inventories), the estimate of income taxes owed for the period, the provisions for liabilities and charges, excise tax and VAT payables and the deferred income resulting from deferred recognition in the income statement of the CIP 6 tariff increase on sales of electricity by subsidiary ISAB Energy.

### **Net financial debt**

<b>Summary of Group Debt</b>	<b>31/12/2009</b>	<b>31/12/2008</b>
(EUR million)		
Medium/long-term financial debt	752.0	851.5
Short-term financial debt	(89.8)	(577.3)
<b>Total</b>	<b>662.2</b>	<b>274.2</b>

The following table illustrates the medium/long-term financial debt of the ERG Group:

Medium/long-term financial debt	31/12/2009	31/12/2008
(EUR million)		
Medium/long-term bank borrowings	901.0	958.6
Current portion of mortgages and loans	(447.9)	(418.2)
Medium/long-term financial payables	54.5	36.6
<b>Total</b>	<b>507.6</b>	<b>577.1</b>
Medium/long-term project financing	324.1	324.9
Current portion of project financing	(79.8)	(50.4)
<b>Total Project Financing</b>	<b>244.3</b>	<b>274.4</b>
<b>Total</b>	<b>752.0</b>	<b>851.5</b>

The medium-long term financial payables refer to interest-bearing loans granted to ISAB Energy S.r.l. by ISAB S.r.l. (EUR 11 million) and IPM Eagle (EUR 25 million) which, through its subsidiaries, owns 49% of the company. Repayment is subject to the conditions set out in the project financing agreement and includes, additionally, a fair value for put options for the purchase of minority shareholdings.

The payables for “medium-long term project financing” are for:

- EUR 142 million in loans granted to ISAB Energy S.r.l. by a pool of international banks. These loans were granted at origin for an amount equal to about 90% of the cost of the co- generation plant;
- EUR 183 million in loans granted to companies in the Renewable Energy division for the construction of wind farms.

The breakdown of short-term financial debt is shown below:

Gross short-term financial debt	31/12/2009	31/12/2008
(EUR million)		
Short-term bank borrowing	1,543.1	958.0
Other short-term financial payables	93.0	23.8
<b>Short-term financial payables</b>	<b>1,636.0</b>	<b>981.9</b>
Cash and cash equivalents	(1,552.7)	(653.6)
Securities and other short-term financial receivables	(7.8)	(864.6)
<b>Short-term financial assets</b>	<b>(1,560.4)</b>	<b>(1,518.2)</b>
Short-term project financing	79.8	50.4
Cash and cash equivalents	(245.2)	(91.4)
<b>Project Financing</b>	<b>(165.4)</b>	<b>(40.9)</b>
<b>TOTAL</b>	<b>(89.8)</b>	<b>(577.3)</b>

Other financial payables mainly comprise:

- Financial payables to non-consolidated companies in the Group (primarily ISAB S.r.l.);
- Liabilities arising from *fair value* valuation of derivatives (EUR 8.5 million);
- Short-term payables to companies controlled by IPM Eagle.

The decrease in securities and other short-term financial receivables since 31 December 2008 relates mainly to the collection in February 2009 of financial receivables from LUKOIL relating to the unpaid portion of the consideration for the sale of 49% of ISAB S.r.l.

The amount of cash and cash equivalents consists of the liquidity arising principally from the collection, in December 2008 and February 2009, of the consideration for the disposal of 49% of ISAB S.r.l and of the restricted current accounts pursuant to the conditions set out in the project financing agreements.

The item also includes assets deriving from the *fair value* valuation of derivatives and short-term securities for use as liquidity.

The change in net financial debt is broken down as follows:

	Year 2009	Year 2008
<b>CASH FLOW FROM OPERATING ACTIVITIES:</b>		
(EUR million)		
Adjusted cash flow from current operations <sup>(1)</sup>	67.7	516.8
Payment of income tax	(155.0)	(3.2)
Change in net working capital	151.6	(183.8)
Other changes in operating assets and liabilities	28.9	(113.6)
<b>TOTAL</b>	<b>93.2</b>	<b>216.3</b>
<b>CASH FLOW FROM INVESTMENTS:</b>		
Net investments in tangible and intangible fixed assets <sup>(2)</sup>	(298.7)	(334.2)
Net investments in financial fixed assets	(0.4)	(25.3)
Disposal of 49% stake in ISAB S.r.l.	0.0	1,442.5
<b>Total</b>	<b>(299.1)</b>	<b>1,083.0</b>
<b>CASH FLOW FROM SHAREHOLDERS' EQUITY:</b>		
Capital increase	0.0	0.0
Dividends paid	(133.4)	(61.9)
Other changes in shareholders' equity <sup>(3)</sup>	1.7	(19.2)
<b>Total</b>	<b>(131.7)</b>	<b>(81.1)</b>
<b>CHANGE IN SCOPE OF CONSOLIDATION (4)</b>	<b>(50.3)</b>	<b>(114.8)</b>
<b>CHANGE IN NET FINANCIAL DEBT</b>	<b>(387.9)</b>	<b>1,103.4</b>
<b>NET FINANCIAL DEBT AT BEGINNING OF YEAR</b>	<b>274.2</b>	<b>1,377.6</b>
<b>CHANGE DURING THE YEAR</b>	<b>387.9</b>	<b>(1,103.4)</b>
<b>NET FINANCIAL DEBT AT CLOSE OF YEAR</b>	<b>662.2</b>	<b>274.2</b>

<sup>(1)</sup> item does not include inventory gains (losses), deferral of the CIP 6 tariff increase, current income tax for the period and insurance reimbursements not yet collected

<sup>(2)</sup> Item does not include capitalised costs for cyclical maintenance

<sup>(3)</sup> of which EUR 15 million in 2008 for the purchase of treasury shares

<sup>(4)</sup> the change in the scope of consolidation relates primarily to:

- in 2009 the merger with Euroil (-EUR 4 million), the consolidation of Eoliennes du Vent Solaire S.a.s. (-EUR 1 million) and, from 1 July 2009, the consolidation of Restiani S.p.A. and Guazzotti S.r.l. (-EUR 45 million)
- in 2008 the consolidation of the companies owned by ERG Eolica (-EUR 77 million) and the deconsolidation of the Priolo Servizi business unit (+EUR 26 million)

The increase in financial debt since 31 December 2008 is principally due to the payment of income taxes, the payment of ERG dividends, variation to the scope of consolidation and investments made, only in part offset by cash flow from current operations.

It should also be noted that during the year EUR 250 million was collected in insurance reimbursements relating to the accident at ISAB Energy in October 2008, EUR 29 million relating to green certificates in prior years for ERG Renew and around EUR 69 million relating to the disposal of retail outlets in Spain and the associated warehouse.

A detailed analysis of investments carried out may be found in the specific section.

## Alternative performance indicators

To assist understanding of business performance, the operating results are also shown at **replacement cost**, excluding gains (losses) on inventory and non-recurring items.

The results at **adjusted replacement cost** also include the contribution of ISAB S.r.l. results, for the portion attributable to ERG (51%).

The results at replacement cost and the results at adjusted replacement cost are indicators that are not defined in the International Financial Reporting Standards (IAS/IFRS). Management considers that these indicators are important parameters for measuring ERG Group operating performance, and are generally used by petroleum industry operators in their financial reporting.

Since the composition of these indicators is not regulated by the reference accounting standards, the method used by the Group to determine these measures may not be consistent with the method used by other operators and so these might not be fully comparable.

The components used to determine the calculation of results at adjusted replacement cost are described below.

**Inventory gains (losses)** are equal to the difference between the replacement cost of sold products in the period and the cost resulting from application of the weighted average cost. They represent the higher (lower) value, in the event of price increases (decreases), applied to the quantities corresponding to levels of inventories physically present at the beginning of the period and still present at the end of the period.

**Non-recurring items** include significant but unusual earnings.

The results also include the **contribution of ISAB S.r.l. for the portion attributable to ERG (51%)**.

It should be noted that in December 2008 all the assets of the IASB di Priolo refinery were transferred to ISAB S.r.l.

To assist the understanding of the management performance of Coastal Refining the results of the business for the years 2009 and 2008 are also shown at adjusted replacement cost that take into account, for the portion attributable to ERG (51%), the results of ISAB S.r.l., whose contribution to the non-adjusted cost income statement is represented by the equity valuation of the stake.

Consistent with that shown above, net financial debt is also shown as adjusted costs that take into account the portion attributable to ERG (51%) of the net financial position of ISAB S.r.l., net of the relevant intra-group items.

## Reconciliation with operating results at adjusted replacement cost

EBITDA	Note	Year 2009	Year 2008
<b>EBITDA</b>		<b>229.4</b>	<b>117.5</b>
<i>Net of Gains/Losses on inventory</i>		(85.7)	364.0
<i>Net of non-recurring items</i>			
<b>Coastal refining</b>			
- Capital Gains	1	0.0	(7.0)
- Ancillary charges for LUKOIL transaction	2	0.0	8.9
<b>Integrated downstream</b>			
- Expenses for ERG Petroleos	3	(3.6)	13.6
- Environmental charges on retail outlets	4	8.3	0.0
<b>Thermoelectric power generation</b>			
- Clean-up and removal costs	5	0.9	10.2
- Prior year Emissions Trading / Green Certificates	6	0.0	5.8
- ISAB Energy Train 2 accident (insurance reimbursement for direct damages)	7	(127.0)	0.0
<b>Renewable energy sources</b>			
- Provision for charges in the Wind power division	8	0.0	8.5
<b>Corporate</b>			
- Ancillary charges for LUKOIL joint venture	2	0.0	14.1
<b>EBITDA at replacement cost</b>		<b>22.3</b>	<b>535.6</b>
<i>51% contribution of ISAB S.r.l.</i>	9	69.3	4.6
<b>Adjusted EBITDA at replacement cost</b>		<b>91.7</b>	<b>540.3</b>

AMORTISATION, DEPRECIATION AND WRITE-DOWNS	Note	Year 2009	Year 2008
<b>Amortisation and depreciation</b>		<b>(161.1)</b>	<b>(362.2)</b>
<i>Net of non-recurring items</i>			
<b>Integrated downstream</b>			
- Expenses for ERG Petroleos	3	0.5	4.3
<b>Thermoelectric power generation</b>			
- ISAB Energy Train 2 accident	7	0.0	53.9
<b>Renewable energy sources</b>			
- Write-downs in the Wind power division	8	23.2	103.0
<b>Amortisation and depreciation at replacement cost</b>		<b>(137.4)</b>	<b>(201.1)</b>
<i>51% contribution of ISAB S.r.l.</i>	9	(45.9)	(3.3)
<b>Adjusted amortisation and depreciation at replacement cost</b>		<b>(183.3)</b>	<b>(204.3)</b>

EBIT	Note	Year 2009	Year 2008
<b>EBIT at replacement cost</b>		<b>(115.1)</b>	<b>334.6</b>
<i>51% contribution of ISAB S.r.l.</i>	9	23.5	1.4
<b>Adjusted EBIT at replacement cost</b>		<b>(91.6)</b>	<b>335.9</b>

<b>GROUP NET PROFIT</b>	<b>Note</b>	<b>Year 2009</b>	<b>Year 2008</b>
<b>Group net profit</b>		<b>7.0</b>	<b>646.0</b>
<i>Net of Gains/Losses on inventory</i>		(63.9)	232.4
<i>Net of Non-recurring Items</i>			
<i>Net of Expenses for ERG Petroleos</i>	<b>3</b>	(3.1)	18.0
<i>Net of Non-recurring Items relating to "Environmental charges on retail outlets"</i>	<b>4</b>	5.1	0.0
<i>Net of Items relating to ISAB Energy Train 2 accident</i>	<b>7</b>	(40.2)	17.3
<i>Net of non-recurring items relating to "Write-downs in the Wind power division"</i>	<b>8</b>	14.9	77.6
<i>Net of non-recurring items relating to the LUKOIL joint venture</i>	<b>10</b>	0.0	(913.1)
<i>Net of non-recurring items relating to the "Robin Tax"</i>	<b>11</b>	0.0	3.9
<i>Net of non-recurring items</i>	<b>12</b>	15.5	79.5
<b>Group net profit at replacement cost <sup>(1)</sup></b>		<b>(79.5)</b>	<b>84.1</b>

<sup>(1)</sup> also corresponds to Group net profit at adjusted replacement cost

## Notes

- <sup>(1)</sup> in 2008 a capital gain realised from third parties on the assignment of a business unit in the Priolo Servizi subsidiary
- <sup>(2)</sup> in 2008 ancillary charges incurred as part of the LUKOIL joint venture
- <sup>(3)</sup> in 2009 capital gains realised on the disposal of retail outlets in Spain net of related ancillary charges; in 2008 charges incurred and forecast in connection with the sale and closure of retail outlets in Spain, as well as in relation to the write-down of receivables and exit incentives.
- <sup>(4)</sup> in 2009 a provision of EUR 8 million for environmental charges relating to retail outlets
- <sup>(5)</sup> removal and clean-up costs relating to the thermoelectric power plants and construction of the new Turbogas facility at the ERG Nuove Centrali Nord site
- <sup>(6)</sup> in 2008 relating principally to:
- the EUR 10.2 million reimbursement paid to ISAB Energy of the costs incurred as part of the PNA1 emission trading plan
  - the costs, net of forecast recoveries, relating to the obligation of ISAB Energy to acquire green certificates for previous years
- <sup>(7)</sup> in 2009 insurance reimbursement, received fully during the year, relating to cover for property damage following the accident in October 2008 at the ISAB Energy plant  
in 2008 charges relating to the above accident
- <sup>(8)</sup> in 2009 and 2008 costs for write-off of assets connected with renewable energy division projects whose recoverability is no longer deemed certain. In 2009 the write-off related specifically to the wind power division and water services
- <sup>(9)</sup> results at replacement cost for ISAB S.r.l. net of inventory gains (losses) and non-recurring items

- (10) in 2008 the full impact of the LUKOIL joint venture. In particular:
- capital gain realised on sale of 49% of the investment in ISAB S.r.l. to LUKOIL;
  - positive result of the collar hedging a portion of the oil inventories transferred to ISAB S.r.l. under the LUKOIL joint venture;
  - ancillary charges and related fiscal effects
- (11) in 2008 the Group's share of the impact arising from adjustment of tax rates as a consequence of Law 133/08 (Robin Tax) and, in particular, the recalculation of deferred tax liabilities at the beginning of the year and reversal of the deferred income tax reserve exceeding the substitute tax of 16% that must be paid on the difference between the LIFO value and weighted average cost value of year-end inventories
- (12) the Group's share of the impact arising from other non-recurring items net of the applicable tax charges

## Reconciliation with adjusted net financial debt

<b>ADJUSTED NET FINANCIAL DEBT</b>	<b>31/12/2009</b>	<b>31/12/2008</b>
<b>Net financial debt</b>	<b>662.2</b>	<b>274.2</b>
<i>Net financial position of ISAB S.r.l.</i>	<i>(60.7)</i>	<i>(55.2)</i>
<i>Elimination of intragroup items</i>	<i>(15.0)</i>	<i>(6.8)</i>
<b>Adjusted net financial debt</b>	<b>586.5</b>	<b>212.2</b>

The adjusted figures for net financial debt take into consideration the portion attributable to ERG (51%) of the net financial position of ISAB S.r.l. (EUR 119 million at 31 December), net of the relative intra-group items.

## ERG S.p.A. financial statements

The statutory individual year-end financial statements of ERG S.p.A. as at 31 December 2009 have been drawn up on the basis of the International Accounting Standards promulgated by the International Accounting Standards Board (IASB) and approved by the European Union, inclusive of all international standards that have undergone interpretation (International Accounting Standards – IAS) and the interpretations of the International Financial Reporting Interpretation Committee (IFRIC) and of the previous Standing Interpretations Committee (SIC).

### Income statement

	Year 2009	Year 2008
<b>Reclassified Income Statement</b>		
(EUR million)		
Net income from equity investments	744.2	318.0
Net financial income (expenses)	(11.2)	(18.7)
<b>Trading profit</b>	<b>733.0</b>	<b>299.2</b>
Other operating income	30.7	33.6
Other operating expenses	(66.0)	(83.0)
<b>Profit before taxes</b>	<b>697.7</b>	<b>249.8</b>
Income taxes	0.6	16.8
<b>Net profit</b>	<b>698.3</b>	<b>266.6</b>

### Net income from equity investments

The net income from equity investments is composed mainly of dividends paid by the subsidiaries. In particular, EUR 800 million in dividends was received in 2009 from ERG Raffinerie Mediterranee. The item also includes the write-down of equity investments of around EUR 56 million as explained in the Notes to the Financial Statements.

### Net financial income (expenses)

Net financial expenses decreased primarily as a result of lower average interest rates as well as interest income arising from amounts received in dividends from ERG Raffinerie Mediterranee.

### Other operating income

The item primarily comprises revenues for services rendered to subsidiaries as well as the recovery of costs charged to Group companies.

### Other operating expenses

Other operating expenses include service costs, lease and rental costs, miscellaneous operating expenses, emoluments, labour costs and depreciation. The greatest expenses posted in 2008 included ancillary charges sustained as part of the LUKOIL joint venture (EUR 14 million).

### Income taxes

The item includes the balance of taxes deriving from tax consolidation net of amounts to be recouped or to be attributed to Group companies.

## Balance sheet

<b>Reclassified Balance Sheet</b>	<b>31/12/2009</b>	<b>31/12/2008</b>
(EUR million)		
Fixed assets	454.6	505.3
Working capital	(6.7)	(10.5)
Staff leaving indemnities	(1.9)	(2.4)
Other assets	63.3	79.5
Other liabilities	(69.5)	(43.4)
<b>Net invested capital</b>	<b>439.8</b>	<b>528.5</b>
Shareholders' equity	869.1	302.5
Net financial debt	(429.3)	226.0
<b>Shareholders' equity and financial debt</b>	<b>439.8</b>	<b>528.5</b>

As at 31 December 2009 net invested capital amounted to approximately EUR 440 million, a decrease of some EUR 89 million on 2008.

### **Fixed assets**

Fixed assets consist mainly of financial fixed assets. The decrease compared to the previous year reflects the write-down of the shareholding in ERG Renew.

### **Working capital**

Net working capital consists of trade receivables and payables mostly vis-à-vis Group companies.

### **Other assets**

These consist principally of receivables due from tax authorities and Group companies in connection with the tax consolidation procedure and Group VAT. The item also includes receivables for advance taxes and prepaid expenses.

### **Other liabilities**

These consist principally of payables to Group companies in connection with the tax consolidation procedure and Group VAT.

## Net financial debt

Summary of net financial debt	31/12/2009	31/12/2008
(EUR million)		
Medium/long-term financial debt	424.1	502.2
Short-term financial debt	(853.4)	(276.2)
<b>TOTAL</b>	<b>(429.3)</b>	<b>226.0</b>

The following table shows the medium/long-term financial debt:

Medium/long-term financial debt	31/12/2009	31/12/2008
(EUR million)		
Medium/long-term bank borrowings	622.8	676.2
Current portion of mortgages and loans	(198.6)	(174.1)
Other medium/long-term financial receivables	0.0	0.0
<b>TOTAL</b>	<b>424.1</b>	<b>502.2</b>

The decrease in medium/long-term bank borrowings was due primarily to the repayment of loans during 2009.

The breakdown of short-term financial debt is shown below:

Short-term financial debt	31/12/2009	31/12/2008
(EUR million)		
Short-term bank borrowing	198.6	174.4
Other short-term financial payables	2.5	2.1
Financial payables to subsidiaries	358.8	205.2
<b>Gross short-term financial debt</b>	<b>560.0</b>	<b>381.6</b>
Cash and cash equivalents	(949.3)	(219.5)
Securities and other financial receivables	(0.3)	(0.4)
Financial payables to subsidiaries	(463.8)	(437.9)
<b>Short-term financial assets</b>	<b>(1,413.4)</b>	<b>(657.8)</b>
<b>TOTAL</b>	<b>(853.4)</b>	<b>(276.2)</b>

Short-term financial payables and receivables vis-à-vis subsidiaries mainly comprise the balances of the financial current and centralised treasury accounts operated with other Group companies as part of centralised management of Group finance.

The amount for cash and cash equivalents relates to the receipt of dividends of EUR 800 million from ERG Raffinerie Mediterranee.

Other short-term financial payables include the fair value of derivatives in place at year-end.

The change in net financial debt during the two periods considered is broken down as follows:

	Year 2009	Year 2008
<b>CASH FLOW FROM OPERATING ACTIVITIES:</b>		
(EUR million)		
Adjusted cash flow from current operations	758.9	267.9
Changes in operating assets and liabilities	37.3	(29.5)
<b>Total</b>	<b>796.2</b>	<b>238.4</b>
<b>CASH FLOW FROM INVESTMENTS:</b>		
Investments	(9.4)	(4.2)
Disinvestments	0.0	(1.3)
<b>Total</b>	<b>(9.4)</b>	<b>(5.4)</b>
<b>CASH FLOW FROM SHAREHOLDERS' EQUITY:</b>		
Capital increase and additional paid-in capital	0.0	0.0
Dividends paid	(133.4)	(59.3)
Other changes <sup>(1)</sup>	1.9	(14.5)
<b>Total</b>	<b>(131.5)</b>	<b>(73.8)</b>
<b>CHANGE IN FINANCIAL DEBT</b>	<b>655.3</b>	<b>159.1</b>
<b>NET FINANCIAL DEBT AT BEGINNING OF YEAR</b>	<b>226.0</b>	<b>385.2</b>
<b>CHANGE DURING THE YEAR</b>	<b>(655.3)</b>	<b>(159.1)</b>
<b>NET FINANCIAL DEBT AT CLOSE OF YEAR</b>	<b>(429.3)</b>	<b>226.0</b>

<sup>(1)</sup> of which EUR 15 million in 2008 for the purchase of treasury shares

## Notes on the results of the main non-consolidated subsidiary and associated companies <sup>(1)</sup>

### Coastal Refining division

#### ISAB S.r.l.

A joint venture that is 51% owned by ERG Raffinerie Mediterranee and 49% owned by LUKOIL, is owner of the ISAB Refinery in Priolo and processes crude oil on behalf of the two shareholders. The company, having started operations at the beginning of December 2008, produced around 6.3 million tonnes of ERG Raffinerie Mediterranee products in 2009 and expects to close 2009 with a profit of EUR 28 million.

### Integrated Downstream Sector

#### Retail network

##### ERG Petroli (Suisse) S.A.

The company, 99.45% owned by ERG Petroli S.p.A., operates a network of 18 service stations in the Canton of Ticino. During the financial period it recorded sales volumes below those of the previous year. The company is expected to close 2009 with a loss of EUR 0.2 million.

##### Med Oil S.r.l.

The company, established in December 2003, is 50% owned by ERG Petroli S.p.A. It has 25 service stations located in Central Italy. The company is expected to close the year ending 31 December 2009 with a profit of EUR 0.1 million.

#### Wholesale network

##### Enerpetroli S.r.l.

The company, 44.4% owned by ERG Petroli S.p.A., is a primary dealer in the Viterbo area, with both Retail and Wholesale networks.

It is expected to close the financial year with a profit of about EUR 0.8 million after amortisation and depreciation of about EUR 2.1 million.

##### Europam S.r.l.

The company, 24.30% owned by ERG Petroli S.p.A., operates in both Wholesale and Retail and is developing its energy services sector.

The company ended its financial year on 30 June 2009 with a profit of EUR 1.6 million after deducting depreciation totalling Euro 8.4 million.

##### Lampogas Group

This is a group of three companies, all of which are 46.5% owned by ERG Petroli S.p.A. and are active in Northern Italy in the LPG distribution sector.

It is expected to close 2009 with a net profit of about EUR 1.9 million after amortisation and depreciation of about EUR 2.6 million.

##### Natalizia Petroli S.r.l.

The company, 49% owned by ERG Petroli S.p.A., operates in the Lazio and Campania regions. It is expected to close 2009 with a net profit of about EUR 1.3 million after amortisation and depreciation of about EUR 0.3 million.

### Logistics

#### SIGEA S.p.A.

The company is 65% owned by ERG Petroli S.p.A. and 35% owned by Ecofuel S.p.A. (ENI Group).

SIGEA has a 40% stake in SIGEMI S.r.l., a percentage that corresponds to its share of use of SIGEMI's logistics system. Clean-up of the Arquata Scrivia site was completed in 2008. Certification that the site clean-up had been completed was issued by Alessandria Province in January 2009. The company expects to close FY 2009 with revenues of about EUR 11.8 million and net profit of about EUR 0.2 million.

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<sup>1</sup> data produced on the basis of national accounting standards

## **Inland refineries**

### **Raffineria di Roma S.p.A.**

The company, a 28.13% owned subsidiary, manages the Rome refinery, which processed about 3.6 million tonnes of product in 2008 (of which ERG Petroli processed about 1 million).

### **Sarpom S.p.A.**

The company, a 25.86% owned subsidiary, manages the Trecate refinery, which processed about 6.6 million tonnes of product in 2008 (of which ERG Petroli processed about 1.7 million).

## **Thermoelectric Power Generation Division**

### **Ionio Gas S.r.l.**

The company, 50% owned by ERG Power & Gas, was founded in December 2005 with the aim of building a regasification plant in the area adjacent to the Priolo Refinery.

In October 2008 the company received the Ministry of the Environment decree certifying the environmental compatibility of the project.

The company, that is not yet operational, expects to close 2009 with a net loss of approximately EUR 2.2 million.

### **Espansione S.r.l.**

During 2007 ERG Power & Gas acquired a stake of 27.01% in Espansione S.r.l. Soluzioni per l'Energia, a company operating in the sector of free market electrical energy sales.

The company expects to close 2009 with a net profit of approximately EUR 0.1 million.

### **ERG Rivara Storage S.r.l.**

The company was set up on 24 June 2008 with the British company Independent Resources (IRG) for the purpose of developing the natural gas storage site at Rivara, in the Province of Modena. ERG Power & Gas subscribed 15% of the capital of the company, valued at EUR 9.5 million. The company, that is not yet operational, closed the year to 30 September 2009 with a loss of EUR 0.2 million.

## ERG S.p.A.'s management and coordination of subsidiaries

ERG S.p.A. manages and coordinates the operations of its directly and indirectly controlled subsidiaries. In particular, this activity is represented by:

- Definition of business strategies;
- Indication of strategic guidelines for organisational matters and personnel policies at a macro level;
- Strategic finance and group treasury management;
- Management of tax-related issues, especially as regards planning;
- Management of communication policies and dealings with institutions;
- Management of environmental, health and safety policies;
- Centralised management of information systems;
- Definition of risk management policies;
- Centralised management of corporate obligations;
- Legal support for the most significant transactions (Special Projects);
- Definition of common policies for internal audit;
- Definition of guidelines for the preparation of financial statements;
- Management of non-oil purchases.

The directly and indirectly controlled companies that are subject to management and co-ordination as illustrated above are ERG Petroli S.p.A., ERG Raffinerie Mediterranee S.p.A., ERG Power & Gas S.p.A., ERG Nuove Centrali S.p.A., ISAB Energy S.r.l., ISAB Energy Services S.r.l., Gestioni Europa S.p.A., SIGEA S.p.A., Restiani S.p.A., Guazzotti S.r.l. ed ERG Power S.r.l.

ERG S.p.A. also manages and coordinates its subsidiary ERG Renew S.p.A. within an ambit presently represented by the definition of business strategies, the indication of strategic guidelines from an organisational perspective and personnel policies at a macro level, the management of strategic finance, the management of tax-related issues, especially as regards planning, the management of communication policies and institutional relations, the management of policies regarding the environment and health and safety, the centralised management of information systems, the definition of risk management policies, the centralised management of corporate obligations, legal support for the most significant transactions and the definition of common policies for internal audit.

In 2009, ERG S.p.A. continued managing the various directly and indirectly owned interests, also via service contracts for staff activities, for a total amount of EUR 22.7 million.

It also received services for Euro 0.6 million from ERG Renew S.p.A. and Euro 0.3 million from ERG Raffinerie Mediterranee S.p.A..

ERG S.p.A. manages the treasury of some subsidiaries centrally and also maintains financial current account relationships with ERG Petroli S.p.A. and ERG Raffinerie Mediterranee S.p.A. and, starting from 25 May 2009, has activated a credit line in favour of ERG Renew S.p.A.

ERG S.p.A. also manages, as consolidator, the Group's VAT and domestic tax consolidation with the Group's main subsidiaries.

All transactions refer to ordinary operations and are settled at market rates.

## Privacy - Security Policy Document

In 2009 the ERG Group duly updated its "Security Policy Document".

## Shareholdings owned by Directors, Statutory Auditors, General Managers, and strategically accountable Managers

Pursuant to applicable CONSOB Resolutions, the following table illustrates the equity investments owned by the Directors, Statutory Auditors, General Managers and Executives with strategic responsibilities at the company and its subsidiaries.

NAME AND SURNAME	COMPANY IN WHICH SHARES ARE OWNED	NO. OF SHARES OWNED AT THE END OF THE PREVIOUS YEAR	NO. OF SHARES OWNED	NO. OF SHARES SOLD	NO. OF SHARES OWNED AT THE END OF THE YEAR
Alessandro Garrone	ERG S.p.A.	2,000	----	---	2,000
Fabrizia Giordano <sup>(1)</sup>	ERG S.p.A.	12,725	---	---	12,725
Riccardo Giordano <sup>(1)</sup>	ERG S.p.A.	12,725	---	---	12,725
Guido Sebastiano Zerbino	ERG S.p.A.	2,000	---	---	2,000
Senior managers with strategic responsibility	ERG S.p.A.	11,350	---	---	11,350
Senior managers with strategic responsibility	ERG Renew S.p.A.	10,000	---	---	10,000

1) Sons of Pietro Giordano

## Significant events after the end of the financial year

On **27 January 2010** ERG and TOTAL signed an agreement to create a joint venture operating in Italy in the refining and marketing sector. The shareholding agreement envisages shared governance and operating autonomy in the joint venture. The proportion of shares held by ERG and TOTAL in the new company will be 51% and 49% respectively.

The joint venture, to be created from the merger of ERG Petroli and TOTAL Italia, will take the name TotalErg and will operate under a double brand – ERG and TOTAL. TotalErg will become one of the major players in Italy in the sector of distribution of petroleum products, with a market share of around 13% and more than 3,400 service stations. In this distribution network, fuel sales will reach 3.4 million tonnes per year, while sales for the Wholesale Network and of specialty products will reach around 3.2 million tonnes, with a significant market share for diesel, lubricants, LPG and bitumen. The joint venture will also be active in the refining sector, with a total capacity of around 116,000 barrels per day representing around 8% of Italian demand. TotalErg will optimise the management of its production plants in this sector, in accordance with the medium and long-term trends in the refining market, setting as its number one goal the delivery of excellent results in the areas of operations, the environment and safety. The joint venture will also manage the logistics infrastructure provided by the shareholders. Aviation marketing and TOTAL's AS 24 card business and ERG's refining and marketing activities in Sicily will not be included in the joint venture. The agreement is subject to the approval of the Competition Authorities.

On **28 January 2010** the ERG group announced that during 2010 it will modify its organisational structure following the setting up of the joint venture with TOTAL in Integrated Downstream, of the joint venture with LUKOIL in Coastal Refining in 2008, and on the basis of the finalisation of the strategic investments of ERG Power and ISAB Energy expected during the first quarter of 2010. The control chain will be reduced through the merger of the two sub-holdings ERG Raffinerie Mediterranee S.p.A. and ERG Power & Gas S.p.A. into ERG S.p.A. ERG S.p.A. will therefore be organised into two business units for the Oil and the Power & Gas sectors respectively under Corporate General Management. ERG Renew will maintain its position as a subsidiary company operating in the renewable energy sector. The new structure is aimed at optimising decision processes and improving management efficiency, providing the Group with a new organisation that is consistent with its business portfolio and suitable for enabling it to take advantage of the opportunities that will present themselves following the expected global economic recovery.

On **1 February 2010**, as part of the joint venture with TOTAL, ERG S.p.A. set up the company ERG Oil Sicilia S.r.l. which will receive, following the partial demerger of ERG Petroli S.p.A, the business unit consisting of the assets and business activities in Sicily.

On **2 March 2010**, the Board of Directors of ERG Renew S.p.A. accepted the resignation of Raffaele Tognacca as Chairman and Director, and appointed Pietro Giordano as Chairman in his place.

On **3 March 2010**, the Board of Directors of ERG Petroli S.p.A. approved the disposal of the business unit comprising the company's assets and activities in Sicily.

On **3 March 2010**, the Board of Directors of ERG Power & Gas S.p.A. accepted the resignation of Raffaele Tognacca as Chairman and Director, and appointed the CEO Sergio Corso as Chairman in his place.

On **3 March 2010**, the Board of Directors of ERG Raffinerie Mediterranee S.p.A. and of ERG Power & Gas S.p.A. approved the merger of these companies into ERG S.p.A.

## **Business outlook**

### **Risks and uncertainties facing the business outlook in 2010**

In reference to the estimates and forecasts set out in this section, it is emphasised that actual results might differ significantly from forecast results due to a multitude of factors, including: future changes in crude oil prices, plant operating performance, the impact of environmental and other regulations on the oil and energy sector, other changes in business conditions, and the actions of competitors.

The expected outlook for the principal operating and performance indicators is as follows:

### **Coastal Refining**

The improvement of the economic situation that was seen in the last part of the year could have a positive impact on global oil demand that is already expected to return to growth in 2010. Consequently, refining margins in 2010, having overcome an initial weak phase also caused by high stocks of distillates at the start of the year, are on average expected to be higher than those for the previous year.

### **Integrated Downstream**

For 2010, a small fall in sales for this Network is forecast compared to 2009, due primarily to market conditions, although profitability will increase.

For the wholesale network a consolidation of the sales volumes of 2009 is forecast, as well as an improvement in margins on the sale of diesel.

As regards Internal Refining, in 2010 processing is expected to be higher than that for 2009, with margins progressively recovering.

All in all, for the Integrated Downstream segment improved results are expected compared to those for 2009 as a result of higher refining margins and also due to the lower costs of the ERG Mobile project that was launched in 2009.

It should also be noted that as of 1 October 2010 the TotalErg joint venture operation will come into force, subject to receipt of authorisation from the Competition Authorities.

### **Thermoelectric Power Generation**

Following the accident that took place at the ISAB Energy plant on 13 October 2008, a project has been launched to rebuild Train 1 and this is still underway. It is expected that the total renewal of the plant and its return to full operation will take place by June 2010. As a consequence, the power station will continue to operate at only half its installed capacity for the first half of 2010 and, therefore, it is estimated that its production for 2010 will register a value of around 3 TWh.

The second module of the 240 MW CCGT repowering of Nuce Nord is scheduled to come on stream during the second quarter of 2010. The first module, identical to the second, has been consistently on stream since the final quarter of 2009.

In addition, throughout 2010 the sale of electrical energy and gas to wholesalers and end-user customers will continue to be developed in order to reach an adequate level of integration throughout the business, in line with the strategy for the power & gas business. In addition, the sale of electrical energy and vapour will continue to the multi-company industrial facility at Priolo, as well as the sale of energy to the GSE within the scope of the CIP6 agreement for the production of ISAB Energy.

For the Thermoelectric Power division results are expected to improve significantly compared to 2009, thanks to the contribution of the return into service of Train 1 at the ISAB Energy plant and to the launch of CCGT repowering at NuCe Nord, as well as to the further development of the power & gas market accompanied by a progressive improvement in management efficiency.

### **Renewable Energy Sources**

In the wind power generation sector, the fact that the Vicari and Faeto wind farms are fully operational on an annual basis and the expansion of the San Vincenzo wind farm will lead to an increase in profitability for 2010. This is despite the fall in the prices of electrical energy, green certificates and the limits to output caused by the modernisation of the national transmission grid in Puglia Region by Terna. This had a negative impact on results for 2009 and this effect may also persist during 2010. In addition, the 2010 results will benefit as the Plogastel,

Ginestra and Fossa del Lupo (seconda half of the year) gradually come on stream.

ERG Renew is committed to implementing its business plan that envisages investments in 2010 of EUR 121 million, and whose financial requirements will be guaranteed by a commitment made by the ERG S.p.A. parent company during 2010.

## Report on Corporate Governance and Shareholdings

### Evolution of approach

The current governance structure of ERG S.p.A. has been developed over time by gradually introducing into the ERG corporate approach rules of conduct reflecting the most advanced, recognised principles of corporate governance.

Even before the company was listed in October 1997, one of its key features was a focus on a proper relationship between management and shareholders and on ensuring that business operations were directed towards value creation.

This corporate policy was implemented via:

- Coordinated delegation of powers within the Board of Directors in such a way as to assure (a) clarity and completeness of executive accountabilities and (b) monitoring of activities and assessment of results achieved;
- Regular and adequate reporting to the Board on actions taken in the exercise of powers and of managerial responsibilities;
- Adoption of specific procedures to determine remuneration for directors and management.

Its presence on the stock market has clearly accentuated the company's propensity to base its conduct on the criteria of transparency and correctness. It has also accelerated the process of adapting both house regulations and organisation to meet these criteria.

This corporate policy was therefore put into effect by means of:

- Adoption of a Group Compensation Plan to align the interests of management with those of shareholders, and strengthen the relationship between managers and the company in terms of awareness of the importance of the stock value and its continuity over time;
- Appointment of independent directors to the Board;
- Approval of a Code of Conduct for the directors of Group companies – revised on 12 November 2009;
- Acceptance of the Italian Corporate Governance Code for Listed Companies since its first edition in 1999, most recently reviewed in 2006;
- ERG's presence from 2001 to 2005 in STAR, a segment of the stock market introduced by Borsa Italiana S.p.A. (the company managing the Milan Bourse) to give significant visibility to companies prominent for the special attention paid to corporate governance matters;
- Definition of (a) guidelines for the identification and execution of significant transactions and of (b) other governance documents designed to assure transparent and timely management of the Group's relationship with the market;
- Adoption of a Code of Business Ethics as a tool for defining and communicating ERG's duties and responsibilities towards its stakeholders, as well as being an imperative element of an organisation and management model consistent with the requirements of Italian Legislative Decree no. 231/2001.
- Amendment of the Articles of Association to bring them into line with the regulatory changes introduced by way of the Italian Company Law Reform.
- The adoption of an Enterprise Risk Management Model, with the objective of identifying, as exhaustively as possible, the risks inherent in the ERG Group's full range of business activities.

## Information about the ownership structure at 31 December 2009 (pursuant to article 123-bis of the Italian Consolidated Finance Act)

### Share capital structure

	Number of shares	% of share capital	Listed (indicate markets) / unlisted	Rights and obligations
Ordinary shares	150,320,000	100	Italian Stock Exchange/Blue chip segment	
Shares with limited voting rights	0	0		
Shares without voting rights	0	0		

### Significant investors in the share capital

Declarant	Direct shareholder	% of ordinary capital held	% of voting capital held
San Quirico S.p.A.	San Quirico S.p.A.	55.942	55.942
San Quirico S.p.A.	Polcevera S.A.	6.905	6.905
Generali Investments Italy SGR S.p.A.	Generali Investments Italy SGR S.p.A.	2.228	2.228
Tradewinds Global Investors LLC	Tradewinds Global Investors LLC	2.003	2.003

### Other information

	Yes	No	No information available
Share transfer restrictions		x	
Voting restrictions		x	
Shareholder pacts			
Agreements pursuant to art. 123-bis, paragraph 1, subparagraph i) of the Italian Consolidated Finance Act			

#### Note that:

- there are no securities conferring special control rights;
- there are no employee share schemes;
- pursuant to Article 123-bis, paragraph 1, point h) of Legislative Decree 58 of 24 February 1998, it should be noted that there are in existence financing transactions containing the usual provisions regarding the change of control of the debtor, which, at least in one case, could involve the reimbursement of the loan in question if there is a change in control at ERG S.p.A. (loan provided by Intesa San Paolo for EUR 50 million, maturing on 31.12.2014). It should also be noted that there are in existence partnership agreements with third parties relating to certain investee companies, which allow for the possibility, but not the obligation, as is frequently the case in such agreements, whereby third parties that are shareholders of the above-mentioned investee companies, can acquire, usually at market conditions, the shares or stakes of the shareholder belonging to the ERG Group if there is a change in control at ERG S.p.A. Notable in this regard is the case of Ionio Gas, where the other shareholders has rights that can be exercised in relation to the stake belonging to the ERG Group in the event of a change in control at ERG S.p.A., in accordance with the limits and conditions set out in the related agreements. Provisions of the same nature and/or purpose, formulated in various ways, are contained in the agreements relating to SIGEA S.p.A. (and to the indirect stake in SIGEMI S.r.l.) and with reference to other minor stakes in investee companies. Lastly, for the purposes of full disclosure, mention should be made here of the agreements relating to TotalErg, although these were finalised after the end of 2009, under which the other shareholder, in the event of the circumstances described in the agreements and according to the procedures set out therein, has the possibility of acquiring a stake from the ERG Group equivalent to 2% of TotalErg, if there is a change in control at ERG S.p.A.
- for rules applicable to the appointment and replacement of directors, and to amendments to the Articles of Association, please refer to the relevant sections of this report;
- no powers have been granted to directors in relation to capital increases pursuant to Article 2443 of the Civil Code;

- the directors have no powers to issue equity instruments;
- the Board of Directors' power to issue convertible bonds expired on 28 April 2009;
- the Board of Directors' authorisation to purchase treasury shares was granted by the shareholders' meeting on 23 April 2009 and is valid for 12 months from that date.

### Corporate Governance

ERG S.p.A.'s corporate governance system complies with the requirements of the Italian Civil Code and of other specific regulations relating to companies – particularly those contained in Italian Legislative Decree No. 58 of 24 February 1998 (the “Italian Consolidated Finance Act”) – and is consistent overall with the Italian Corporate Governance Code for Listed Companies, which has been revised and updated over the years. The latest version of the Italian Corporate Governance Code for Listed Companies is available from the website [www.borsaitaliana.it](http://www.borsaitaliana.it).

ERG corporate governance comprises the statutory bodies, board committees and documents that regulate their operation.



The Board of Statutory Auditors verified the correct application of the criteria and certification procedures adopted by the Board to assess the independence of its members.

With regard to the composition of the Board of Directors and the distribution within same of offices and powers, it was not considered necessary to designate a lead independent director.

On 21 December, the independent directors held their own meeting without the other directors present, but remained in contact and regularly consulted each other in advance on the principal matters examined by the Board of Directors.

**Other appointments held by directors: in listed finance, banking and insurance companies or listed companies of significant size**

Riccardo Garrone	Chairman of U.C. Sampdoria S.p.A. Chairman of Banco di San Giorgio S.p.A.- Gruppo UBI Banca Chairman of Capitalimpresa S.p.A.
Edoardo Garrone	Director of Pininfarina S.p.A.
Alessandro Garrone	Director of Banca Passadore e C. S.p.A. Director of MutuiOnline S.p.A.
Massimo Belcredi	Director of Arca SGR S.p.A.
Luca Bettonte	Director of ERG Renew S.p.A.
Lino Cardarelli	Deputy Chairman of Ambromobiliare S.p.A. Director of CoeClerici S.p.A.
Giuseppe Gatti	Chairman of Iride Mercato S.p.A. Chairman of Grandi Reti S.c.a.r.l.
Pietro Giordano	Director of ERG Renew S.p.A.
Antonio Guastoni	Chairman of the Board of Auditors of the Milan Chamber of Commerce (CCIAA) Chairman of the Board of Statutory Auditors of PARCAM S.r.l. Standing Auditor of Leonardo Sgr S.p.A. Standing Auditor of Giulio Fiocchi S.p.A. Standing Auditor of Finlombarda Sgr
Paolo Francesco Lanzoni	Director of Finservice S.p.A.

*Other attendees of Board meetings*

Depending on the matters under discussion, Group management representatives also take part in Board meetings.

*Directors' remuneration*

Directors' remuneration is determined, for each financial year, by the Ordinary General Shareholders' Meeting called to approve the year-end financial statements.

The Shareholders' Meeting also fixes the remuneration of the directors serving on committees within the Board.

The emoluments of the Chairman, Deputy Chairmen, and Chief Executive Officer are determined by the Board of Directors on the basis of a recommendation made by the Nominations and Remuneration Committee.

*Powers*

The Board of Directors has granted the Chairman Edoardo Garrone the authority to manage the staff functions carried out by the Institutional & International Relations Division, and in the context of the General Secretariat, by the Corporate Affairs Division, with responsibility for supervision, direction and control.

The Board has granted the Deputy Chairman Pietro Giordano the authority to manage the Group's M&A activity, with responsibility for supervision, direction and control.

The Board has granted the Director Giuseppe Gatti the authority to manage scientific research in the Oil and Power sectors, with responsibility for supervision, direction and control.

The Board has granted the Director Graziella Merello the authority to manage the Internal Audit and Risk Office Divisions, with responsibility for supervision, direction and control.

The Chief Executive Officer, Alessandro Garrone, holds the powers of legal representation of the company and all powers of ordinary and extraordinary management.

The Board – in accordance with the recommendations of the Italian Corporate Governance Code for Listed Companies – has specified that the powers delegated to the CEO must be exercised according to the directives and instructions given to him by the Board.

#### *Frequency of Board meetings*

As envisaged by the Articles of Association, the Board of Directors meets at least once a quarter to inform the Board of Statutory Auditors on the Group's activities and on the most important business, financial and capital transactions undertaken by the company or its subsidiaries, and particularly those where there may be a potential conflict of interest.

During the 2009 financial year the Board of Directors held 10 meetings, while for the year 2010 there are expected to be no fewer than eight meetings.

In 2009, the Board of Directors passed resolutions on 34 different matters and for 23 of these, the relevant information documents were sent beforehand to Directors and Auditors.

As of the date of approval of this document, the Board of Directors had met three times.

#### *Activities performed*

Directors made a significant contribution to the work of the Board and Committees in 2009 in terms of meeting attendance and effective participation in proceedings.

In the course of 2009, the Board of Directors performed the activities and responsibilities referred to in application criterion 1.C.1 of the Italian Corporate Governance Code for listed companies in accordance with the role that the Code attributes to the Board of a listed company.

With regard in particular to subparagraph g) of this criterion, the Board of Directors, at its meeting of 11 August, carried out a review, partly on the basis of a document prepared for this purpose by the Nominations and Remuneration Committee, of the size, composition and functions of the Board of Directors and Committees. This review concluded with a favourable opinion. Pursuant to application criterion 1.C.3. of the Italian Corporate Governance Code, the Board of Directors also acknowledged that, in light of the findings set out in the document prepared by the Nominations and Remuneration Committee, it no longer appears necessary to set a limit on the number of directorships and auditorships.

Furthermore, with a resolution dated 13 February 2003, the Board defined the guidelines for the identification and execution of significant transactions, the examination and approval of which – as recommended by the Italian Corporate Governance Code – remain the exclusive responsibility of the Board.

The guidelines, the original version of which was amended once by the Board of Directors with its resolution of 6 August 2004, and again with its resolutions of 13 February and 10 August 2006, set out the criteria to be used to identify the most significant transactions, consisting of quantitative and qualitative criteria and criteria deriving from the specific requirements of the parties involved (related-party transactions and intragroup transactions).

The document also describes the code of conduct to be followed when performing transactions, with particular reference to transactions instructed by subsidiaries, which must be examined and approved in advance by the Board of Directors of ERG S.p.A., and those with related parties, requiring the direct involvement of the Internal Control Committee, called upon, *inter alia*, to assess whether it is necessary or advisable to consult independent experts, and if so, taking the appropriate measures to select them.

#### **Board of Statutory Auditors**

The current Board of Statutory Auditors was appointed by the Shareholders' Meeting held on 27 April 2007 and will remain in office until the approval of the financial statements for the year ended 31 December 2009.

In compliance with the Articles of Association, the Board of Statutory Auditors is appointed on the basis of lists presented by Shareholders at least 15 days before the Shareholders' Meeting, which must set out the names of candidates in numbered, sequential order.

Candidate lists may only be presented by shareholders who, at the time of presenting the list, are in possession of a shareholding equal to that required for the presentation of lists for the election of directors.

At the time of appointment of the Board of Statutory Auditors currently in office, the shareholding required in order to present the lists was equal to 3% of the share capital, whereas the current minimum shareholding is 2%.

No shareholder may present or vote for more than one list and each candidate may be included in only one list, failing which he or she shall be disqualified.

The lists contain not only information about the Shareholders who submitted them and the statements made by them pursuant to the applicable regulations, but also exhaustive information about the candidates' personal and professional characteristics and their statements pursuant to the Articles of Association.

Candidates cannot be elected to the office of Statutory Auditor unless they satisfy the requirements of independence, professionalism and integrity as provided by Article 148, section 3 of the Consolidated Finance Act or if they already serve as Standing Auditor in more than five listed companies.

With its resolution of 23 April 2009 – following the resignation tendered on 4 March 2009 by Fabrizio Cavalli as Standing Auditor – the Shareholders' Meeting appointed Andrea Manzitti as Standing Auditor. Mr Manzitti will remain in office until the approval of the financial statements for the year ended 31 December 2009.

*Members:*

Mario Pacciani	Chairman
Paolo Fasce	Standing Auditor
Andrea Manzitti	Standing Auditor
Umberto Trenti	Substitute Auditor
Michele Cipriani	Substitute Auditor
Lelio Fornabaio	Substitute Auditor

The Board of Statutory Auditors, having examined the personal and professional characteristics of each auditor, has concluded that its members can be designated as independent, partly based on the criteria set forth in the Corporate Governance Code for directors.

*Other appointments held by Statutory Auditors on the Boards of Statutory Auditors or on the Boards of Directors of listed companies, financial, banking and insurance companies of significant size:*

Mario Pacciani                      Chairman of the Board of Statutory Auditors of Boero Bartolomeo S.p.A.

Paolo Fasce                         Standing Auditor of Boero Bartolomeo S.p.A.  
Standing Auditor of Yarpa Investimenti SGR S.p.A  
Standing Auditor of YLF S.p.A.

Andrea Manzitti                    Standing Auditor of ERG Renew S.p.A.  
Standing Auditor of BNL S.p.A.  
Standing Auditor of Findomestic S.p.A.  
Standing Auditor of AXA Italia S.p.A.  
Standing Auditor of Quixa S.p.A.

**Shareholders' Meetings**

Article 10 of the Articles of Association states that holders of voting rights who, based on the procedures laid down in the notice of meeting, exhibit a pass certificate issued in compliance with current legislation at least two working days before the meeting, shall be entitled to attend the meeting.

*Meeting regulation*

At the Ordinary Shareholders' Meeting held on 27 April 2001, shareholders approved a regulation governing the proceedings of ordinary and extraordinary shareholder meetings.

Article 14 of the Articles of Association expressly gives the Ordinary Shareholders' Meeting the possibility of adopting a meeting regulation.

## Board committees

The Board of Directors has set up an Internal Control Committee, a Nominations and Remuneration Committee and a Strategic Committee to advise it and issue recommendations.

### Internal Control Committee

#### Members:

Massimo Belcredi                      Chairman  
Antonio Guastoni  
Paolo Francesco Lanzoni

The members of the Internal Control Committee have adequate experience in accounting and finance.

The Chairman of the Board of Statutory Auditors or another Statutory Auditor take part in the Committee's work. Depending on the topics covered at any given time, Group management representatives and the Chairman of the Board of Directors may also take part.

The Committee organises its work in such a way as to combine comprehensive information flows and efficiency of operation with maximum independence of its members.

In particular, deliberations are held without other parties being present.

#### Tasks

The Internal Control Committee advises and issues recommendations to the Board of Directors and fulfils the role and responsibilities indicated in the Corporate Governance Code.

To optimise its performance, the Committee may use the services of external consultants at the company's expense.

In 2009 the Committee held 13 meetings during which, besides a preview of the annual financial statements and half-yearly report, issues were discussed in the following macro-areas: Corporate Governance, Control Systems, Legislative Decree 231/01, Risk Management and Administration.

In terms of the most significant issues covered, the Committee has, in the areas of:

### 1) Group Governance

- examined a document establishing the application of articles 2497 et seq. of the Civil Code relating to i) relations between ERG S.p.A. and its parent S. Quirico S.p.A.; ii) the scope of the management and coordination of ERG S.p.A.; iii) the list of companies with which these activities are carried out, updated in light of recent changes; iv) scope of the management and coordination of ERG Renew S.p.A. by ERG S.p.A.
- examined the Directors' Code of Conduct and the reasons that led to the need for its modification, declaring that it endorses the changes made;
- assessed and endorsed the way in which the proposal submitted to the Shareholders' Meeting on 23 April 2009 concerning the appointment of independent auditors was defined and the factors that led to the selection of the independent auditor;
- examined and endorsed the changes made to the text of the "Procedure for the management and handling of privileged information and for the public dissemination of statements and information", following a review of the document in the context of the corporate structure;
- confirmed Massimo Belcredi as Committee Chairman for a three-year term from April 2009 to April 2012;
- examined documentation relating to the review carried out to assess the feasibility of renewing the sponsorship deal with U.C. Sampdoria, in addition to the corresponding draft contractual proposal, and formulated some recommendations in this regard; the Committee therefore approved the proposal to renew the sponsorship agreement with U.C. Sampdoria;
- examined documentation relating to the sale of real estate assets belonging to ERG Petroli S.p.A., which were sold to ERG S.p.A. taking a favourable view of the transaction.

## 2) Internal control system

- examined and ratified the “Guidelines for the Internal Control System”, updated following the organisational changes made;
- examined a hypothetical organisational structure for ERG S.p.A. in relation to the system of controls, and expressed a number of recommendations in this regard;
- examined a document illustrating the “Safety Plan” and the reasons behind the decision to embark on the project; the Committee has endorsed the criteria and operating procedures used to develop the Safety Plan;
- examined the document describing the activities of the Internal Audit Division in 2008, acknowledging the results of the audits carried out in the course of its work;
- assessed the document describing the programme of activities of the Internal Audit Division for 2009, expressing its approval of the proposed approach in which the Committee would monitor follow-up activities;
- examined the most significant points raised in the document prepared by the head of internal control concerning activities carried out in 2008 and the programme of work for 2009;
- examined the report by the head of internal control in the first half of 2009 and the results of the audit activities carried out, recommending that an update to the audit plan should be submitted to take into account the recent or potential organisational changes and the expected changes to the company’s structure;
- evaluated changes to the roles of the Risk Office and Internal Audit Divisions and the job description of the head of internal control;
- examined a document presented by the heads of the Internal Audit and Risk Office Divisions explaining the updates made to the programme of work for 2009;
- examined a document illustrating the programme of activity for the Internal Audit and Risk Office Divisions for 2010.
- assessed and ratified reports on the Committee’s activities in 2008 and in the first half of 2009, reporting its opinion to the Board of Directors as to the adequacy of the internal control system;

## 3) Obligations in connection with Act No. 231/01

- examined the relationship between the Supervisory Body for activities carried out in 2008, particularly identifying the consistency between reports received and the reporting requirements envisaged by the Organisation and Management Model;
- examined the report by the Supervisory Committee for the first half of 2009 and declared that it agreed with the proposal to alter the structure of the Supervisory Committee;
- examined a document outlining the programme of activity of the Supervisory Committees of Group companies for 2010.

## 4) Risk Management

- examined the document prepared by the Risk Office relating to activities carried out in 2008, when this division was created;
- in particular, it examined documents submitted by the Risk Office relating to the launch, by this division, of the Enterprise Risk Management project, expressing its approval of the overall approach;
- examined and ratified the document prepared by the Risk Office on the targets set for 2009 and the methodological criteria with which these will be pursued, recommending close coordination between the Risk Office and Internal Audit Division;
- examined the presentation relating to the Enterprise Risk Management Framework (ERM) – prepared by the Risk Office of ERG S.p.A. – and formulated a number of suggestions in this regard, referring to the approval by the Board of Directors.

## 5) Administration and Taxation

- found, along with the manager responsible for preparing the company's financial reports and the auditors, as to the correct use of accounting policies in preparing the draft statutory and consolidated financial statements for the period ended 31 December 2008 and informed the Board of Directors accordingly;
- examined a document prepared by the Administration, Finance and Control Division setting out its assessment of the benefits obtained by ERG S.p.A. and the Group, during the period 2004-2008, as a result of the national and global tax consolidation programme;
- examined a document prepared by the Administration, Finance and Control Division containing the main economic data of intercompany service agreements for FY 2009 and, in particular, the level at which the rebilling criteria are applied for the services envisaged therein;
- found, along with the manager responsible for preparing the company's financial reports and the auditors, as to the correct use of accounting standards in preparing the interim financial report at 30 June 2009, and informed the Board of Directors accordingly;
- examined documents prepared by the Administration and Taxation Division on the obligations arising from Act No. 262/05, which illustrate, in particular, the Risk Assessment of the consolidated financial statements at 31 December 2008 in support of the definition of the scope of Act No. 262/05 as regards the Group in 2009, the results of impairment tests at 30 June 2009 and the stage of completion of the work.

### Nominations and Remuneration Committee

#### *Members:*

Paolo Francesco Lanzoni – Chairman  
Massimo Belcredi  
Lino Cardarelli

The Chairman and CEO take part in the Committee's work.

#### *Tasks*

The Nominations and Remuneration Committee makes recommendations to the Board regarding the remuneration of the CEO and executive directors, as well as recommendations, at the CEO's request, concerning the pay policies for the company's senior management and the Group's management incentive schemes.

The Committee also (i) submits to the Board of Directors, where requested, candidates to the role of director in the cases set forth by Article 2386, first paragraph, of the Italian Civil Code, whenever it is necessary to replace an independent director; (ii) assesses, on the specific request of shareholders who intend to submit lists, the independence of the candidates to the role of director to be submitted to the shareholders' meeting; and (iii) performs preliminary activities to allow the Board of Directors to carry out its annual review regarding the size, composition and functioning of the Board as effectively as possible. To this end, it may express its opinion on the professional figures whose presence in the Board is considered appropriate. To optimise its performance, the Committee may use the services of external consultants at the company's expense.

Whenever the Committee discusses recommendations for the remuneration of the Chairman and CEO, such individuals must leave the meeting.

In FY 2009, the Committee held five meetings at which recommendations were made concerning the emoluments of the CEO and other directors who serve on the Board of Directors, the setting of objectives for FY 2009 with regard to the short-term incentive scheme, and the value creation achieved in FY 2008.

The Committee also drafted a guidance document for the Board of Directors regarding the Board Performance Review carried out by it, and examined a preliminary report on the fundamental elements and operating criteria for a possible future incentive plan (the "Long-Term Incentive Plan") for Group management.

### Strategic Committee

#### *Members:*

Pietro Giordano                      Chairman  
Edoardo Garrone  
Alessandro Garrone  
Giovanni Mondini  
Giuseppe Gatti  
Luca Bettonte

The Committee advises and issues recommendations to the CEO of the holding company and to the Boards of Directors of the holding company and operating companies.

It operates, in the context of the strategies and policies approved by the Board of Directors, by defining strategic business and portfolio guidelines, and guidelines and policies on strategic finance and for individual finance operations, monitoring the progress of their implementation over time.

The Committee also examines the long-term strategic plans and investment budgets of the Group and of the operating companies, as well as the strategic benefits of significant investments made at Group level.

### **Corporate Governance rules**

The most significant rules in terms of their impact on the company's overall corporate governance are as follows:

- rules concerning the handling of sensitive and confidential information;
- the procedure for public dissemination of statements and information;
- the Code of Conduct for Internal Dealing;
- the Guidelines for the identification and execution of significant transactions;
- the Code of Conduct for Directors of Group companies;
- the reporting procedure for significant transactions by sub-holding companies;
- the procedure for related-party transactions.

### **Rules for the handling of sensitive and confidential information**

The Board of Directors has introduced rules designed to ensure an exhaustive and timely flow of information within the companies forming part of the Group, as well as between the latter and the listed parent company in order to fulfil disclosure obligations concerning price-sensitive information vis-à-vis the market and the market's supervisory bodies.

Specific instructions have also been circulated concerning the handling of confidential information, designed to make employees aware of the liabilities arising from use of such information not compliant with current regulations.

### **Procedure for public dissemination of statements and information**

The Board of Directors, based on a recommendation made by the Internal Control Committee, has adopted a procedure for the public dissemination of statements and information. The aim is to ensure that all statements and information intended for the market, for CONSOB and for Borsa Italiana are the outcome of a formative process that guarantees both timeliness and accuracy.

The procedure defines the tasks and responsibilities of the functions involved, identifies the criteria, methods and timing of the various procedural stages, and establishes the appropriate decision-making levels for the dissemination of statements and information. On 14 May 2009, the document was revised with a view to adapting the text to organisational changes and rendering it more effective.

### **Code of Conduct for Internal Dealing**

With its resolution of 9 August 2007, the Board of Directors adopted a Code of Conduct in order to give transparency to financial transactions carried out by Relevant Persons, namely those persons who, by virtue of their roles within the Group, have significant decision-making powers or considerable knowledge of corporate strategies which would help them in making investment decisions regarding the financial instruments issued by the Company.

The list of recipients of this Code is published on the Company's website.

### **Guidelines for the identification and execution of significant transactions**

This is the document – originally adopted with the Board resolution passed on 13 February 2003 and subsequently amended with the resolutions passed on 6 August 2004, 13 February and 10 August 2006 – discussed in the section concerning the Board of Directors.

### **Code of Conduct for Directors of Group companies**

With its resolution dated 21 March 2000, the Board of Directors adopted a Code of Conduct for directors appointed in Group companies in order to provide them with uniform rules of conduct for performing their duties within a systematic framework of reference and in observance of corporate governance principles.

Following the revision of 12 November 2009, it was decided that some provisions of the Code of Conduct would be made more binding in accordance with the legislative and regulatory provisions from time to time applicable.

### **Reporting procedure for significant transactions by sub-holding companies**

On 14 March 2006, the Board of Directors passed a resolution introducing a reporting procedure in compliance with which sub-holding companies – based on a specific approach and timeframe – would inform the parent company of transactions instructed by them directly and which might be classified as significant according to the guidelines mentioned above, applying the exceptions envisaged in these guidelines.

### **Procedure for related-party transactions**

On 14 March 2006, the Board of Directors passed a resolution adopting rules of conduct which, together with the guidelines for the identification and execution of significant transactions, set out the criteria and procedures to be followed when executing related-party transactions.

In a resolution passed on 21 December 2007, the Board of Directors amended the rules of conduct by defining the criteria to be used for identifying transactions that must be approved by the Internal Control Committee and/or with the assistance of independent experts. The selection procedures for these were also established.

### **Other information**

Information about the internal control system, supervisory committee, investor relations, organisation and management model, independent auditors, director responsible for preparing the company's financial reports and management and coordination activity can be found below.

### **The Internal Control System**

The Internal Control System operating within the ERG Group consists of all the rules, procedures and organisational structures aimed at allowing, by means of an appropriate process of identification, measurement, management and monitoring of the principal risks, management of the business that is sound, appropriate and consistent with pre-set objectives.

The Internal Control System consists of a complete system of rules, procedures, organisational structures and behaviours with the purpose of:

- Supporting the achievement of strategic and operational objectives (in other words the effectiveness and efficiency of business activities and the safeguarding of the company's assets);
- Preventing or limiting the consequences of unexpected events through appropriate strategies of identification and management of risks/opportunities;
- Verifying that risk levels defined during planning are not exceeded;
- Ensuring conformity with laws and regulations in force;
- Ensuring control of correct and transparent internal and external reporting.

The Internal Control System is unitary and transverses the whole Group, and was created following a consistent method for identifying, measuring and evaluating risks.

In recent years the Group has defined guidelines, approved by the Board of Directors, for the Internal Control System. These guidelines are aimed at rationalising the whole Internal Control System by means of mapping and classifying the parties that are a part of it, creating the flowchart of the main reports within the Group itself and describing the responsibilities and scope of existing activities.

Within the scope of the Internal Control System and with reference to financial disclosures, the Administrative-Accounting Organisational Model (henceforth referred to as the Model) is of particular relevance. It was implemented when The Internal Control System of the Group was brought into line with the requirements of Law 262/05 – the Model was subsequently updated.

The Board of Directors passed a resolution on 23 April 2009, identifying the executive director appointed to oversee the functioning of the Internal Control System in the person of the director Graziella Merello. Upon the proposal by Ms. Merello, the person in charge of the Internal Audit function, Carlo Alfredo De Vita, was appointed as head of Internal Control. Following Carlo De Vita's departure from the Group, the Board of Directors passed a resolution on 11 August 2009 to appoint the new head of Internal Audit, Luigi Bricocoli, as the person in charge of Internal Control.

The actual operation of the Internal Control System within the Group is not assigned to an autonomous and specific corporate function, but comprises the coordinated operations of various functions to which, within the organisational structure, are assigned the responsibilities pertaining to the overall control activity. These functions are, above all, the Internal Audit Department and the Risk Office. They are joined by other functions whose responsibilities include monitoring the compliance of corporate actions with current laws and regulations.

The director in charge of overseeing the Internal Control System constantly ascertains its overall adequacy, effectiveness and efficiency, and reports his findings periodically to the Internal Control Committee and the Board of Directors.

The Board of Directors evaluates on an annual basis the functionality of the Internal Control System based on the information made available to it by the executive director in charge of overseeing the functioning of the system and by the Internal Control Committee.

During 2009, the Guidelines for the Internal Control System, which were approved by the Board of Directors on 12 December 2007, were updated to bring them into line with changes to the Group's organisational structure.

In August 2009, a detailed Enterprise Risk Management Model was adopted, with the objective of identifying, as exhaustively as possible, the risks inherent in the ERG Group's full range of business activities.

### **Information on the principle features of the existing internal control and risk management systems in relation to the process of financial disclosure, including at a consolidated level**

It is explained below how the ERG Group has created its system for risk management and internal control in relation to the process of financial disclosure (henceforth referred to as "the System") at consolidated level. This System sets itself the goal of significantly mitigating risks in terms of plausibility, reliability, accuracy and timeliness of financial disclosures.

The Model now described was presented to the Internal Control Committee for the listed Parent Company ERG S.p.A. and applies, from a logical point of view, in terms of methodology and as regards principles of process control and accuracy, to the main companies of the ERG Group<sup>1</sup> to which it has been communicated through publication on the Company Intranet as well as communication to all personnel.

In such a context, all personnel of the Group are obliged to follow the indications of the Model, in particular personnel in administrative functions that are more directly involved in the preparation of corporate accounting documents, but also those in other functions that, indirectly, contribute to the process through the preparation of documents and information, the inputting or updating of data in the company's information systems, in normal operations.

The Model is regularly updated and each update and/or integration of significance must be submitted and presented in advance to the Internal Control Committee.

#### **Role**

The main responsibility of the Manager Responsible of ERG S.p.A. is to implement the administrative-accounting procedures that govern the process of the production of periodic corporate financial reporting, to monitor the application of the indicated administrative-accounting procedures and, together with the Chief Executive Officer, to provide the market with their declaration relating to compliance with the abovementioned principles and to the "reliability" of financial documentation circulated.

The figure of Manager Responsible fits into the wider framework of Corporate Governance, structured according to the traditional model with the presence of corporate bodies with diverse functions of control.

As part of the restructuring of the Group, the Board of Directors passed a resolution on 15 December 2009 assigning the role of manager with responsibility for preparing the company's financial reports, which was previously filled by Luca Bettonte, to Giorgio Coraggioso, the head of Administration and Tax.

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<sup>1</sup> As a listed company, ERG Renew S.p.A. has a dedicated manager responsible for preparing the company's financial reports and applies an independent model that is consistent with the model used by ERG S.p.A.

## Elements of the system

### Methodological approach

The reference regulations do not provide any instructions regarding mode of operation and the tools with which the System must operate.

Standard procedures are therefore followed with reference to international best practice, in order to guarantee maximum consistency between the objectives of the regulations and the formulation of activities aimed at implementing said regulations. Within the ERG Group it has been decided to adopt a working methodology that envisages the following logical steps:

- a) identification and evaluation of the risks applicable to financial reporting;
- b) identification of controls for risks identified both at Company/Group level (entity level) and at process level;
- c) evaluation of controls and the management of the monitoring process both in terms of design, and in terms of operations and effectiveness, with the aim of reducing risks to a level considered "acceptable" (information flows, management of "gap", plan for remedial action, reporting system, etc.)

The complete process is managed by a specific Corporate Function (Group Processes and Compliance) that operates as a staff function reporting to the Manager Responsible that, following standard practice, governs all administrative-accounting procedures, mapping and harmonising those in force through defining interventions at process level, information systems or procedures to rectify control deficiencies.

### Identification and evaluation of risks

Risk Assessment is conducted annually and has the goal of identifying, on the basis of a quantitative analysis and evaluations and parameters of a qualitative nature:

1. the companies within the Group consolidation to include in the analysis;
2. the risks at the level of the selected operating Company/Group (Company/Entity Level Controls) relating to the general corporate context of the Internal Control System, with reference to the five components of the CoSO model developed by the Committee of Sponsoring Organizations of the Treadway Commission, leading practice at international level and recognised within Italy as a reference model by the Italian Stock Exchange Corporate Governance Code (control environment, risk assessment, information and communication, control activities, monitoring);
3. the identification of general risks for the company's information systems supporting related processes (IT General Controls);
4. the processes that generate, with inherent risk, the accounts of the consolidated financial statements for each company selected;
5. the identification, for each relevant process, of specific risks for financial reporting, with particular reference to so-called financial statement assertions (existence and occurrence, completeness, rights and obligations, valuation and allocation, presentation and disclosure).

The process of Risk Assessment carried out at the level of consolidated Group financial statements in order to determine the appropriate range of analysis, is based on the combined application of two analytical parameters. One of these is fully quantitative (the determination of threshold numerical values to compare against the figures that make up the consolidated financial statements of the Company) while the other is qualitative (an evaluation by management, on the basis of their own knowledge of the business reality, of non-numerical potential risk factors that may make necessary or not necessary the inclusion of a certain company/account/process within the scope of analysis).

As regards the fully quantitative part of the analysis, the following elements are determined:

- *large portion* (coverage of the consolidated financial statements): this dimension is used to measure the extent of the area within which controls are to be analysed and evaluated, defined on the basis of the weight the dimensions bring to bear on the main balance sheet items;
- *significant accounts*: this refers to the quantitative size that balance sheet items must have in order to be considered significant after the application of a materiality threshold;
- *significant processes*: by means of account-process matching, processes are determined for which it is opportune to evaluate controls, given that all processes associated with accounts that have balances greater than the pre-determined threshold form part of the model.

Following the quantitative analysis described above, the process of Risk Assessment envisages the subsequent carrying out of an analysis based on qualitative elements, and that has two objectives:

- To integrate the exclusively quantitative part of the analysis, so as to include or exclude accounts-processes from the scope of the model on the basis of knowledge the management has, from a historical point of view and also considering the expected evolution of the business, of Companies making up the Group, and on the basis of the professional judgement of the management concerning risk levels relating to financial disclosures;
- To define the "level of depth" at which the analysed accounts-processes must be taken into consideration within the scope of the model and at what level the related controls must be mapped, documented and monitored.

The final result of the Risk Assessment process consists of a document that is circulated to the various functions involved, validated by the Manager Responsible and presented to the Internal Control Committee.

#### Identification of controls

Once the main risks at process level have been identified, the various operating Companies examine the controls in that are in place in order to monitor the associated control objective.

In particular, the mapping of accounts-processes and related controls constitutes a tool through which:

- significant processes and their principal associated risks are represented as defined within the scope of Risk Assessment, as are the controls that are envisaged for the management of such risks;
- the chart of mapped controls is evaluated to ascertain the capacity of each control to manage and mitigate an identified risk and, in particular, the underlying financial statements assertion;
- the operation and representation of a control is shared with its owners, as are the risks and control activities;
- monitoring activities, needed to support the declarations that must be made by the Manager Responsible, are carried out.

The identification of risks and associated controls is carried out both with regard to controls relating to financial statement assertions and to other control objectives within the scope of financial disclosure, including:

- observance of authorised limits;
- the separation of duties and responsibilities for operations and control;
- the physical security and existence of the company's assets;
- activities of fraud prevention that have an impact on financial disclosure;
- the security of company information systems and the protection of personal data.

The mapping generated from time to time for a specific process is also used as the basis for periodic testing activities whose goal is to evaluate and monitor both the chart and the effectiveness of controls in place.

#### Evaluation of controls and monitoring processes

In accordance with the provisions of the law regarding formal execution and in line with the best practices previously referred to, the methodology adopted envisages the carrying out of constant monitoring of the processes covered by the model and the effective execution of the mapped controls.

The objective of such monitoring is the evaluation of the operative effectiveness of the controls – in other words the effective functioning during the period of the controls mapped for the purpose of analysis.

To this end, a plan is prepared annually of monitoring activities (also refining and optimising these, where necessary). The plan is formalised in a document that is presented to the Internal Control Committee and in which strategies and timescales are defined for carrying out monitoring tests.

In particular, with the aim of optimising the use of available resources while guaranteeing constant monitoring activity, the methodology adopted envisages that testing is carried out regularly throughout the year, with a subdivision of samples that allows full coverage, throughout the whole year and before the closing of the consolidated financial statements, of the mapped accounts-processes within the scope of the model.

Apart from the testing activities, the plan envisages, if necessary, the mapping of new accounts-processes and the monitoring of the implementation of remediation action in the case of any "gaps".

Following the execution of testing activities, the methodology adopted envisages that, in line with the framework of responsibilities indicated previously, a report must be produced of the results of the activities, and this constitutes the support on the basis of which the Manager Responsible releases legal declarations, and the Internal Control Committee, as regards the most important deadlines for half-yearly and annual financial reporting, evaluates and participates in the work of the Manager Responsible and the functions through which he/she operates.

To this end documents are available that summarise the data relating to the number of tests carried out per process and the results of these, both in detail for the Company and more generally for the consolidation.

On the occasion of the half-yearly and annual financial reporting the documents produced also include a section explaining the methodology adopted, the results of the Risk Assessment process and the action plan, as well as a section with updates regarding remediation activities and any "gap" revealed during the mapping and monitoring of processes and controls.

The activities of monitoring of the processes and controls that make up the model envisage, apart from the testing and reporting of the results of these activities, that any revealed "gap" is appropriately managed and corrected.

### The Independent auditors

The task of conducting the accounting audit for the financial years 2009-2017 was assigned by the Shareholders' Meeting of 23 April 2009 to Deloitte & Touche S.p.A.

### Organisation and Management Model pursuant to Legislative Decree 231/2001

With the resolution passed on 21 December 2004, the Board of Directors adopted the Organisation and Management Model pursuant to Legislative Decree 231/2001.

The Model has since been periodically updated to adapt it to the regulatory changes subsequently introduced.

### Supervisory Committee

Until 11 August 2009, the Supervisory Committee consisted of director Paolo Francesco Lanzoni (Chairman), Luigi Bricocoli, Carlo Alfredo De Vita, Renzo Fossati and Massimo Pezzolo. **At the meeting of the Board of Directors on 11 August 2009, as a result of the organisational changes that have taken place in the meantime, the Board appointed a new Supervisory Committee composed of the following members: Paolo Lanzoni (Chairman), Giovanni Antonio Martinengo, head of the Risk Office, Luigi Bricocoli, head of Internal Audit and Renzo Fossati, head of Human Resources and Systems Management.**

The Supervisory Committee, which maintains direct and ongoing relations with the Internal Control Committee, performs its activity at the Parent Company while, with regard to the subholding companies, including ERG Renew, a Supervisory Committee has been appointed at each company, comprised of the independent director of ERG S.p.A., Paolo Francesco Lanzoni, as Chairman, Luigi Bricocoli, head of Internal Audit at the holding company, Giovanni Antonio Martinengo, head of the Risk Office at the holding company, and the respective head of Human Resources at the company in question.

The Supervisory Committee of ERG S.p.A. met four times in 2009.

### Investor relations

The company manages relationships with its shareholders, institutional investors and the market by means of the Corporate Finance and Investor Relations functions, which form part of Corporate General Management. As part of investor relations activities, meetings are regularly arranged both in Italy and abroad with representatives of the financial community. ERG's policy is to provide the fullest possible information on its activities and strategies, including through constant innovation and updating of its website.

### Management and coordination

ERG S.p.A. is a subsidiary of S. Quirico S.p.A. which does not however exercise any management and coordination activity over its subsidiary, within the meaning of Articles 2497 et seq. of the Italian Civil Code, also in view of the fact that a provision of its Articles of Association expressly prohibits the company from carrying out management and coordination activities with regard to its subsidiaries.

Acknowledgement of this circumstance is given in the resolution of the ERG S.p.A. Board of Directors dated 15 September 2009.

## Commitment

With this statement made by the Board of Directors, ERG wishes to confirm its commitment to:

- Pursue as its primary objective, in its formal acts and conduct, creation of shareholder value;
- Model its business on total observance of the Group's ethical principles, which are based on that combination of values consisting of personal honesty, correctness of relationships inside and outside the company, and transparency vis-à-vis shareholders, related stakeholders, and the market – as outlined and explained in the Code of Ethics adopted in December 2003;
- Ensure, by means of constant attention to the ongoing evolution of corporate governance principles, observance of such principles by its organisation, in order to ensure, in turn, the transparent and efficient operation of the organisation over time.

The documents concerning corporate governance, to which reference is made in this chapter, are available in the Corporate Governance section of our website [www.erg.it](http://www.erg.it).

The following tables summarise how the main recommendations of the Italian Corporate Governance Code are adopted and applied within the company.

**TABLE 1: Structure of the Board of Directors and the Committees**

Board of Directors		Executive	Non-executive	Independent	Participation <sup>(1)</sup> in %	Number of other positions <sup>(2)</sup>	Internal Control Committee		Nominations and Remuneration Committee	
							(3)	(1)	(3)	(1)
<b>Honorary Chairman<sup>a)</sup></b>	Riccardo Garrone		yes		90%	3				
<b>Chairman</b>	Edoardo Garrone	yes			90%	1				
<b>Deputy Chairman</b>	Pietro Giordano	yes			100%	-				
<b>Deputy Chairman</b>	Giovanni Mondini	yes			100%	1				
<b>CEO</b>	Alessandro Garrone	yes			100%	2				
<b>Director</b>	Massimo Belcredi			yes	100%	1	yes	100%	yes	100%
<b>Director<sup>b)</sup></b>	Luca Bettonte	yes			-	1				
<b>Director</b>	Lino Cardarelli			yes	100%	2				100%
<b>Director</b>	Aldo Garozzo		yes		90%					
<b>Director</b>	Giuseppe Gatti	yes			100%	2				
<b>Director</b>	Antonio Guastoni			yes	90%	5	yes	100%		
<b>Director</b>	Paolo Francesco Lanzoni			yes	100%	1	yes	92%	yes	100%
<b>Director<sup>c)</sup></b>	Graziella Merello	yes			100%	-				
<b>Director<sup>d)</sup></b>	Gian Piero Mondini		yes		100%	-				
<b>Director<sup>e)</sup></b>	Guido Sebastiano Zerbino		yes		100%	-			yes	100%

**Number of meetings held during the financial year under review**

Board of Directors	<b>10</b>
Internal Control Committee	<b>13</b>
Nominations and Remuneration Committee	<b>5</b>

\* An asterisk indicates that the director was appointed via minority shareholder lists.

(1) This column shows the respective percentage participation rates of directors in meetings of the BoD and the Committees.

(2) This column shows the number of director or auditor positions held by the interested party in other companies listed on other regulated markets, including markets abroad, in finance, banking or insurance companies or companies of significant size. The positions are described at more length in the Corporate Governance Report.

(3) This column shows whether the member of the BoD is on the Committee.

a) Director in post until 15/12/2009

b) Appointed on 15/12/2009

c) In post since 23/04/2009

d) In post until 23/04/2009

e) In post until 23/04/2009

**TABLE 2: Board of Statutory Auditors**

<b>Position</b>	<b>Members</b>	<b>Participation in %</b>	<b>Number of other positions<sup>(1)</sup></b>
Chairman	Mario Pacciani	100%	1
Standing Auditor – resigned 23/04/2009	Fabrizio Cavalli	100%	-
Standing Auditor	Paolo Fasce	100%	3
Standing Auditor – appointed 23/04/2009	Andrea Manzitti	75%	5
Substitute Auditor	Umberto Trenti	-	-
Substitute Auditor	Michele Cipriani	-	-
Substitute Auditor since 24/04/2008	Lelio Fornabaio	-	-

**Number of meetings held during the financial year under review**

**9**

Indicate the requisite quorum for presentation of lists by minority shareholders for election of one or more members (pursuant to Art. 148 of the Unified Finance Act): **2%**

\* An asterisk indicates that the statutory auditor was appointed via minority shareholder lists.

<sup>(1)</sup> This column shows the number of director or auditor positions held by the interested party in other companies listed on Italian regulated markets. The positions are described at more length in the Corporate Governance Report.

**TABLE 3: Other provisions of the Italian Corporate Governance Code**

	YES	NO	Summary of reasons for any departure from the recommendations of the Code
<b>Delegation system and transactions with related parties</b>			
Has the BoD delegated powers, establishing:	X		
a) limits	X		
b) mode of execution	X		
c) frequency of reporting?	X		
Does the BoD retain the role of examining and approving transactions that are significant in terms of P&L and financial position (including transactions with related parties)?	X		
Has the BoD set out guidelines and criteria for identifying "significant" transactions?	X		
Are these guidelines and criteria described in the report?	X		Summarily
Has the BoD defined appropriate procedures for examination and approval of transactions with related parties?	X		
Are the procedures for approving transactions with related parties described in the report?	X		Summarily
<b>Procedures for the most recent appointments of directors and auditors</b>			
Were the candidate applications for the position of director submitted at least 10 days in advance?	X		
Did the candidate applications for the role of director provide comprehensive information?	X		
Did the candidate applications for the position of administrator indicate whether the candidates could appropriately be described as independent?	X		
Were the candidate applications for the position of auditor submitted at least 10 days in advance?	X		
Did the candidate applications for the position of auditor provide comprehensive information?	X		
<b>Meetings</b>			
Has the company approved a Meeting Regulation document?	X		
Is the document attached to the report (or does the report state where it can be obtained/downloaded)?	X		
<b>Internal Control</b>			
Has the company appointed managers responsible for internal control?	X		
Are these managers hierarchically independent of the managers of operational areas?	X		
Organisational unit responsible for internal control (pursuant to Art. 9.3 of the Code)			Internal Audit
<b>Investor relations</b>			
Has the company appointed a head of investor relations?	X		
Organisational unit and contact details (address/telephone number/fax/email address) of the head of investor relations			Investor Relations - Paolo Merli Tel. 010/2401376 – Fax 010/2401598 – e-mail: pmerli@erg.it

## Management incentive schemes

The following information is provided in accordance with Consob recommendation no. 11508 of 15 February 2000.

When the company's shares were first listed on the stock exchange, a new compensation plan was introduced, designed to align the interests of the management with those of the company and its shareholders, and strengthen their relationship, also in terms of continuity over time.

More specifically, at the highest levels of senior management, the plan provided for:

- "Basic" compensation partly linked to ERG's share price performance during the year;
- Annual "bonuses" linked to "value creation" achieved during the year and calculated in proportion to the entity of value achieved;
- Long-term incentive schemes, ascribing benefits to management in proportion to share price performance, once again linked to value creation achieved during the period of reference.

The Remuneration Committee (now the Nominations and Remuneration Committee) found it necessary to subject the plan adopted at the time of stock market entry to general review, in order to evaluate its adequacy as regards both the new company structure and the change in the market's sensitivity to the most frequently-used management incentive tools.

To this end, during 2004, using the services of qualified experts, the Committee completed its review of the plan, defining a new systems of short-term incentives providing for the allocation, using differing methods for directors and top management, of annual bonuses calculated on the basis of company performance and achievement of personal objectives.

The new short-term incentives scheme was approved by ERG S.p.A.'s Board of Directors at the meeting held on 12 November 2004 and applied with effect from FY2005.

In 2005, the Remuneration Committee (now the Nominations and Remuneration Committee) once again drawing on the services of qualified experts, developed the new long-term incentive scheme, which was approved by ERG S.p.A.'s Board of Directors at its meeting on 5 August 2005.

The short- and long-term incentive schemes are described below.

### Short-term incentive scheme

The short-term incentive scheme is based on certain key objectives that can be summarised as follows:

- introducing a single incentive scheme that includes both company and personal performance;
- defining a market-related benchmark bonus for each scheme participant;
- measuring individual performance according to a consistent system of goals and indicators;
- evaluating company performance in terms of value created/destroyed;
- defining minimum and maximum bonus thresholds.

The scheme's participants are the managing directors of ERG S.p.A. and its subholdings and all executives and a select number of managers of Group companies.

An individual benchmark bonus is defined for each participant in the scheme. This is the gross amount that the person will receive if both individual goals and company objectives are fully achieved.

For each business area (corporate, coastal refining, integrated downstream, power generation and renewable energy) a distinct bonus pool is created. The pool is the sum of the individual bonuses of the executives belonging to each area, so as to use performance indicators specific to each individual area.

As regards company objectives, reference is made to each individual area's business performance based on the following parameters:

- Corporate area: 100% Group economic profit (value creation);
- Coastal refining division: 70% divisional EBITDA and 30% Group economic profit;
- Integrated downstream division: 70% divisional EBITDA and 30% Group economic profit;
- Power generation division: 70% divisional EBITDA and 30% Group economic profit;
- *Renewable energy division: 70% divisional EBITDA and 30% Group economic profit.*

In addition, a distinction is made between top management and executives, so as to assign different risk profiles and enhance the level of sensitivity to the results achieved by the system's participants vis-à-vis top management.

The other features of the scheme are:

- Setting of a cap for bonuses actually paid, corresponding to 200% of the individual benchmark bonus;
- Setting of a floor for bonuses actually paid, corresponding to 25% of the individual benchmark bonus;
- Allocation of executives to five merit ranges.

The Nominations and Remuneration Committee takes part in the process of implementing the scheme via definition of the annual Group economic profit target, checking operating companies' EBITDA targets, and determining the economic profit actually achieved.

### Long-term incentive scheme

The key objectives of the long-term incentive scheme, approved, as stated earlier, by the Board of Directors on 5 August 2005, were to:

- Encourage decisions that assure sustainable, enduring value creation;
- Avoid risks of "under-investment";
- Increase retention of key people.

The long-term incentive scheme granted registered and non-transferable subscription rights for company shares to be issued in accordance with Art. 2441, paragraph 8, of the Italian Civil Code, or rights to purchase ERG shares held as treasury shares, to be assigned to certain employees at a price equivalent to the cost of exercising subscription rights for newly issued shares.

The scheme had a 3-year duration, and envisaged the assignment of rights, each year, to be exercised at par, i.e. a price corresponding to the arithmetical average of ERG shares' official prices in the thirty days preceding each assignment of rights.

ERG S.p.A.'s Board of Directors had set at 2.1 million the maximum number of shares, either newly issued or treasury shares, to service the scheme for the entire three-year duration.

If all rights are exercised, and only newly issued shares are attributed against such exercise, the maximum dilution of the share capital of ERG S.p.A. will be 1.4%.

The first assignment, on 3 October 2005, consisted of 648,590 rights assigned at an exercise price of Euro 21.08 to the Chairman and CEO of ERG S.p.A., to Group companies' Managing Directors, and to some selected executives, for a total of 15 people.

The second assignment, on 2 October 2006, consisted of 746,119 rights assigned at an exercise price of Euro 15.61 to the Chairman, two Deputy Chairmen and CEO of ERG S.p.A., to Group companies' Managing Directors, and to some selected executives, for a total of 16 people.

The third assignment, on 1 October 2007, which reflects the waivers of rights submitted in the meantime, consisted of 745,335 rights assigned at an exercise price of Euro 16.06 to the Chairman, two Deputy Chairmen and CEO of ERG S.p.A., to Group companies' Managing Directors, and to some selected executives, for a total of 16 people.

The number of rights to be assigned was determined at the time of assignment by the Board of Directors, on proposal of the Remuneration Committee (now the Nominations and Remuneration Committee), with reference to the Chairman, Deputy Chairmen and the CEO of ERG S.p.A., and by the CEO with respect to the other beneficiaries.

The scheme's regulation contains specific provisions regarding the effects of termination of employment and of dependent self-employment occurring while the options can still be exercised. In this respect it makes a distinction between termination due to (a) voluntary resignation, dismissal for just cause and voluntary redundancy in the case of employees and resignation or revocation in the case of the Chairman and the Managing Directors – in which case the options become totally null and void – (b) termination due to death, permanent disability, compulsory redundancy, expiry without renewal of a dependent self-employment contract or expiry without renewal of appointment in the case of the Chairman and the Managing Directors – in which case the options remain valid and are transferred to heirs in the eventuality of a participant's death.

The scheme also establishes that options have a 3-year vesting period, i.e. they cannot be exercised before three years have elapsed since their assignment, and must be exercised within one year from the date when they become exercisable, or will otherwise lapse. Options cannot in any case be exercised during the period from 10 November to 15 May of each year.

On 2 October 2009, the period for the first allocation expired without any of the participants exercising related rights.

Considering the fact that the three-year long-term incentive programme illustrated hereinabove had expired (although the options granted under it still remained exercisable), the Nominations and Remuneration Committee, with the assistance of an outside consultant, undertook the study of a possible future long-term incentive plan for the Group's managers.

## Board of Directors' Proposal

Shareholders,

We close this report by inviting you to:

- approve the financial statements for the year ended 31 December 2009, which show a net profit of EUR 698,257,550.55
- authorise the payment of a dividend of EUR 0.40 per share. The dividend will be paid in respect of each share with dividend rights outstanding as of the ex-date, excluding the company's own shares, in accordance with Article 2357-ter of the Civil Code, via use of the year's earnings;
- allocate the remaining profit for the year to retained earnings;
- approve the payment of the dividend from 27 May 2009, subject to detachment of the coupon from 24 May 2010.

Genoa, 4 March 2010

On behalf of the Board of Directors

The Chairman

Edoardo Garrone

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**ERG S.p.A. Annual Report for the year to 31 December 2009**

**Consolidated Financial Statements**

## Statement of Financial Position<sup>1</sup>

(EUR thousand)	Notes	31/12/2009	31/12/2008
Intangible fixed assets	1	196,251	207,111
Goodwill	2	52,866	59,506
Property, plant, and machinery	3	1,734,130	1,514,060
Equity investments:	4	704,864	713,034
- carried at equity		703,451	709,448
- other investments		1,414	3,586
Other financial assets	5	8,600	8,911
<i>of which with related parties</i>	40	7,556	6,680
Deferred tax assets	6	248,141	240,279
Other non-current assets	7	35,514	16,374
<b>Non-current assets</b>		<b>2,980,406</b>	<b>2,759,275</b>
Inventories	8	383,014	425,344
Trade receivables	9	630,037	603,936
<i>of which with related parties</i>	40	130,481	102,984
Other current receivables and assets	10	188,104	147,345
<i>of which with related parties</i>	40	1,703	219
Current financial assets	11	7,762	864,593
<i>of which with related parties</i>	40	364	1,769
Cash and cash equivalents	12	1,797,855	744,962
<b>Current assets</b>		<b>3,006,772</b>	<b>2,786,180</b>
<b>Assets held for sale</b>	4	-	-
<b>TOTAL ASSETS</b>		<b>5,987,178</b>	<b>5,545,455</b>
Group Shareholders' Equity	13	1,782,463	1,916,328
Shareholders' equity pertaining to minority interests	14	146,064	107,999
<b>Shareholders' Equity</b>		<b>1,928,527</b>	<b>2,024,327</b>
Staff leaving indemnities	15	11,758	11,416
Deferred tax liabilities	16	159,775	148,994
Provisions for non-current liabilities and charges	17	5,348	2,978
Non-current financial liabilities	18	751,955	853,065
<i>of which with related parties</i>	40	11,033	12,439
Other non-current liabilities	19	367,281	471,511
<b>Non-current liabilities</b>		<b>1,296,117</b>	<b>1,487,964</b>
Provisions for current liabilities and charges	20	52,150	38,826
Trade payables	21	671,771	658,856
<i>of which with related parties</i>	40	58,389	28,306
Current financial liabilities	22	1,715,815	1,032,279
<i>of which with related parties</i>	40	79,024	901
Other current liabilities	23	322,798	303,203
<i>of which with related parties</i>	40	14,005	63,652
<b>Current liabilities</b>		<b>2,762,534</b>	<b>2,033,164</b>
<b>Liabilities held for sale</b>		-	-
<b>TOTAL LIABILITIES</b>		<b>5,987,178</b>	<b>5,545,455</b>

<sup>1</sup> Pursuant to amendments to IAS 1 (2007), effective from 1 January 2009, the title was changed from Balance Sheet to Statement of Financial Position.

## Income statement

(EUR thousand)	Notes	FY 2009		FY 2008
Revenues from ordinary operations	27		5,982,612	11,498,312
<i>of which with related parties</i>	40	794,116	575,085	
Other revenues and income	28		254,623	64,433
<i>of which with related parties</i>	40	4,283	48,163	
<i>of which non-recurring items</i>	39	137,170	17,273	
Changes in product inventories	29		(12,218)	(295,404)
Changes in raw material inventories	30		(34,791)	(274,072)
Cost of purchases	31		(4,984,930)	(9,916,580)
<i>of which with related parties</i>	40	(286,524)	(12,848)	
Costs for services and other costs	32		(866,990)	(778,626)
<i>of which with related parties</i>	40	(483,977)	(125,602)	
<i>of which non-recurring items</i>	39	(15,403)	(71,392)	
Personnel expenses	33		(108,939)	(180,570)
<i>of which non-recurring items</i>	39	(360)	-	
<b>EBITDA</b>			<b>229,367</b>	<b>117,493</b>
Amortisation, depreciation and write-downs of fixed assets	34		(161,103)	(362,237)
<i>of which non-recurring items</i>	39	(23,687)	(161,166)	
Proceeds from sale of branch of business	35		-	892,442
<i>of which non-recurring items</i>				892,442
Financial income			123,994	410,795
<i>of which with related parties</i>	40	181	206	
<i>of which non-recurring items</i>			101,230	
Financial expenses			(141,891)	(413,658)
<i>of which with related parties</i>	40	(758)	(166)	
<b>NET FINANCIAL INCOME (EXPENSES)</b>	36		<b>(17,897)</b>	<b>(2,863)</b>
Net income (loss) from investments carried at equity			38,696	5,751
Other net income (loss) from equity investments			(2,973)	(6,074)
<i>of which non-recurring items</i>			-	(5,000)
<b>NET INCOME (LOSS) FROM EQUITY INVESTMENTS</b>	37		<b>35,723</b>	<b>(323)</b>
<b>PROFIT BEFORE TAXES</b>			<b>86,090</b>	<b>644,512</b>
Income taxes	38		(41,302)	4,515
<i>of which non-recurring items</i>	39	(41,843)	(5,548)	
<b>NET PROFIT (LOSS) FROM CONTINUING OPERATIONS</b>			<b>44,788</b>	<b>649,027</b>
Net profit (loss) from assets held for sale			-	-
<b>NET PROFIT (LOSS) FOR THE PERIOD</b>			<b>44,788</b>	<b>649,027</b>
Minority interests	14		(37,830)	(2,994)
<i>of which non-recurring items</i>	39	(33,241)	22,854	
<b>NET PROFIT (LOSS) PERTAINING TO THE GROUP</b>			<b>6,958</b>	<b>646,033</b>

(EUR)		FY 2009	FY 2008
Earnings per share	40	0.047	4.356
Diluted earnings per share	40	0.047	4.356

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## Other components of comprehensive income<sup>1</sup>

(EUR thousand)	Notes	FY 2009	FY 2008
<b>NET PROFIT (LOSS) FOR THE PERIOD</b>		44,788	649,027
Changes in the cash flow hedge reserve	<b>45</b>	(1,183)	(9,862)
Changes in securities available for sale		38	-
Income tax for other components of comprehensive income		591	2,915
<b>Other components of comprehensive income after tax</b>		(554)	(6,947)
<b>Net profit</b>		<b>44,234</b>	<b>642,080</b>
Minority interests		(37,790)	(2,270)
<b>Group net profit</b>		<b>6,444</b>	<b>639,810</b>

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<sup>1</sup> Pursuant to amendments under IAS 1 (2007), effective from 1 January 2009, a supplementary statement has been added to the income statement that includes components of profit or loss entered directly under shareholders' equity.

## Cash Flow Statement

(EUR thousand)	Notes	FY 2009	FY 2008
<b>CASH FLOW FROM OPERATIONS (A):</b>			
Net profit (loss) from continuing operations		44,788	649,027
- Amortisation, depreciation and write-downs of fixed assets	34	161,103	362,237
- Net change in provision for liabilities and charges	17, 20	15,333	5,877
- Net change in deferred tax assets and liabilities	6, 16	3,972	(217,277)
- Write-down of receivables and green certificates		5,623	7,531
- Net capital gain/loss on sale of non-current assets		(11,011)	(6,845)
- Portion of income/expenses from investments carried at equity		(38,696)	(5,751)
- Write-down of equity investments		2,306	6,090
- Capital gain on sale of equity investment in ISAB S.r.l.		-	(892,442)
- Net change in staff leaving indemnities	15	(1,258)	(3,691)
<b>Cash flow from current operations</b>		<b>182,160</b>	<b>(95,244)</b>
<b>- Change in other operating assets and liabilities:</b>			
- Change in inventory	8	47,101	569,104
- Change in trade receivables	9	19,363	132,581
- Change in trade payables	21	(9,544)	(514,458)
- Net change in other receivables/payables and other assets/liabilities		(145,897)	124,316
		<b>(88,7)</b>	<b>311,543</b>
<b>Total</b>		<b>93,183</b>	<b>216,299</b>
<b>CASH FLOW FROM INVESTMENTS (B):</b>			
Acquisition of intangible assets and goodwill	1, 2	(13,345)	(22,929)
Acquisition of property, plant, and machinery	3	(333,874)	(327,619)
Increases of property, plant and machinery due to cyclical maintenance	3	-	-
Acquisition of equity interests in subsidiaries (Enertad and EnerFrance)		-	-
Acquisition of equity investments and other non-current financial assets	4, 5	(166)	(28,203)
Proceeds of sale of equity investment in ISAB S.r.l.		852,470	600,000
Disposals of intangible assets and goodwill	1, 2	5,472	421
Disposals of property, plant and machinery and related capital gains/losses	3	43,039	15,885
Disposal of equity investments and other non-current financial assets	4, 5	1,386	1,806
<b>Total</b>		<b>554,982</b>	<b>239,362</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES (C):</b>			
New non-current loans	18	123,264	244,833
Repayment of non-current loans	18	(185,198)	(260,479)
Net change in other non-current financial liabilities	18	16,334	2,289
Net change in short-term bank borrowings	22	622,517	391,440
Net change in other current financial assets/liabilities	11, 22	(40,477)	(134,850)
Net change in other current financial assets/liabilities for consolidation/deconsolidation of equity investments in subsidiary companies		-	(53,803)
Share capital increases/repayments		-	-
Acquisition of treasury shares		-	(14,779)
Dividends paid to third parties		(133,398)	(61,927)
Other changes in shareholders' equity		1,686	(4,418)
<b>Total</b>		<b>404,728</b>	<b>108,306</b>
<b>CASH FLOWS FROM ASSETS HELD FOR SALE (D):</b>			
		-	-
<b>NET CASH FLOW FOR THE YEAR (A+B+C+D)</b>		<b>1,052,893</b>	<b>563,966</b>
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR</b>	12	<b>744,962</b>	<b>180,996</b>
<b>NET CASH FLOW FOR THE YEAR</b>		<b>1,052,893</b>	<b>563,966</b>
<b>CASH AND CASH EQUIVALENTS AT YEAR-END</b>	12	<b>1,797,855</b>	<b>744,962</b>

### ADDITIONAL INFORMATION FOR CASH FLOW STATEMENT

	FY 2009	FY 2008
Income tax paid	155,000	3,163
Interest paid	47,753	94,001

## Statement of changes in Shareholders' Equity

	Share capital	Reserves	Net profit (loss) for the year	Total	Minority interests	Total shareholders' equity
<b>Balance at 31/12/08 2007</b>	<b>15,032</b>	<b>1,147,794</b>	<b>170,936</b>	<b>1,333,761</b>	<b>125,295</b>	<b>1,459,056</b>
Allocation of 2007 profit	-	170,936	(170,936)	-	-	-
Dividends paid	-	(59,289)	-	(59,289)	(2,638)	(61,927)
Change in scope of consolidation	-	-	-	-	-	-
Acquisition of treasury shares	-	(14,779)	-	(14,779)	-	(14,779)
Other changes	-	,824	-	16,824	(16,928)	(103)
FY 2008 result	-	-	646,033	646,033	2,994	649,027
Changes in the cash flow hedge reserve <sup>(1)</sup>	-	(6,223)	-	(6,223)	(724)	(6,947)
Total net income	-	(6,223)	646,033	639,810	2,270	642,080
<b>Balance at 31 December 2008</b>	<b>15,032</b>	<b>1,255,263</b>	<b>646,033</b>	<b>1,916,328</b>	<b>107,999</b>	<b>2,024,327</b>

	Share capital	Reserves	Net profit (loss) for the year	Total	Minority interests	Total shareholders' equity
<b>Balance at 31/12/08 2008</b>	<b>15,032</b>	<b>1,255,263</b>	<b>646,033</b>	<b>1,916,328</b>	<b>107,999</b>	<b>2,024,327</b>
Allocation of 2008 profit	-	646,033	(646,033)	-	-	-
Dividends paid	-	(133,398)	-	(133,398)	-	(133,398)
Acquisition of treasury shares	-	-	-	-	-	-
Other changes	-	(6,911)	-	(6,911)	275	(6,636)
FY 2009 result	-	-	6,958	6,958	37,830	44,788
Changes in the cash flow hedge reserve <sup>(1)</sup>	-	(539)	-	(539)	(40)	(579)
Changes in securities available for sale	-	25	-	25	-	25
Total net income	-	(514)	6,958	6,444	37,790	44,234
<b>Balance at 31 December 2009</b>	<b>15,032</b>	<b>1,760,473</b>	<b>6,958</b>	<b>1,782,463</b>	<b>146,064</b>	<b>1,928,527</b>

<sup>(1)</sup> net of the relative tax effect

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## Notes to the Consolidated Financial Statements

“ERG” refers to ERG S.p.A. and the companies included in the scope of consolidation.

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### The Group

ERG is active in oil refining, the distribution of petroleum products in Italy and abroad, and the production and sale of electricity, steam and gas.

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### Criteria for the preparation of the financial statements

The consolidated financial statements as at 31 December 2009 have been prepared, without exception, in accordance with the International Accounting Standards issued by the International Accounting Standards Board (IASB) and endorsed by the European Union. These standards also include all the international standards subject to interpretation (International Financial Reporting Standards – IFRS) and the interpretations of the International Financial Reporting Interpretation Committee (IFRIC) and the former Standing Interpretations Committee (SIC).

The consolidated financial statements, expressed in thousands of euro, have been prepared in accordance with the general principle of cost, with the exception of the financial assets available for sale, financial assets held for trading and derivative instruments, which have been measured at fair value.

The financial statements as at 31 December 2009 have been audited by the company Deloitte & Touche S.p.A. in accordance with Consob regulations.

The results of the audit will be made public as soon as they are available.

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### Form and content of the consolidated financial statements

ERG presents its income statement by nature, a form deemed more representative than presentation by function. The form chosen is in fact consistent with internal and management reporting procedures.

With reference to the balance sheet, the presentation format adopted makes a distinction between current and non-current assets and liabilities in accordance with section 51 et seq. of IAS 1.

The structure of the cash flow statement is based on the indirect method.

Furthermore, as required by Consob resolution 15519 of 27 July 2006, significant income and charges arising from non-recurring transactions or from events that do not recur frequently in the ordinary course of business have been indicated separately in the income statement. These items are discussed in an appropriate note.

Also pursuant to the aforementioned Consob resolution, amounts connected with related-party positions or transactions have been entered separately in the statement of financial position and the income statement. These items are discussed in an appropriate note.

Disclosure relating to the net financial position can be found in the schedules on net financial debt included in the Management Report.

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## Consolidation principles and valuation criteria

### Scope of consolidation

The consolidated financial statements contain line-by-line consolidation of data pertaining to the Parent Company, ERG S.p.A., and the subsidiaries either directly or indirectly controlled by ERG S.p.A. This control exists when the Group has the power to determine the financial and operational policies of a company for the purpose of obtaining benefits from its activities. Subsidiary companies are consolidated as from the date when the Group effectively obtained control and cease to be consolidated from the date when control is transferred outside the Group.

The associate companies, over which ERG S.p.A. has substantial influence, or companies in which it exercises joint control over financial and operational strategy, are valued using the equity method. The Group's share of profits or losses is included in the consolidated financial statements as from the date when the substantial influence commenced and up to the date when it ceases.

Should the Group's share of the losses of an associate company exceed the book value of the equity investment shown in the balance sheet, the carrying value is written off and provision made for the Group's share of the losses to the extent that the Group has legal or implicit obligations to cover the losses of the associate company or, in any event, make payments on its behalf.

No companies have been consolidated using the proportional method.

### Equity investments in companies included in the scope of consolidation

The financial statements of subsidiaries used for consolidation purposes were drawn up as at 31.12.09 based on the same accounting standards adopted by the Group.

All financial statements of the companies consolidated line by line are expressed in euro.

When preparing the consolidated financial statements, the assets, liabilities, costs and revenues of the consolidated companies are included line by line for their full amount, attributing to minority shareholders, under separate headings of the balance sheet and income statement, their portion of shareholders' equity and profit or loss for the financial year. The portion of shareholders' equity pertaining to minority interests is calculated on the basis of the current values attributed to assets and liabilities at the date control was acquired, excluding their portion of any goodwill.

The book value of the equity investments is offset against the corresponding portion of shareholders' equity of the investee companies, attributing to individual balance sheet assets and liabilities their current value as at the date control was acquired. Any residual difference, if positive, is booked to the asset item "Goodwill"; if negative, it is booked to the income statement as envisaged in IFRS 3 (Business Combinations).

### Infragroup transactions

Application of the line-by-line method, to eliminate the influence of all infragroup transactions on the consolidated balance sheet and income statement, results in elimination of reciprocal receivables and payables between the companies included in the scope of the consolidation, as well as costs, revenues and profits, if significant, originating from sales of products and fixed assets.

### Translation of financial statements drawn up in currencies other than the euro

ERG's consolidated financial statements have been drawn up in euro, which is the functional currency of the Parent Company ERG S.p.A. and of all companies included in the scope of consolidation.

Financial statements of the companies valued according to the equity method that are expressed in currencies other than the euro are translated into euro by applying the year-end exchange rate to individual balance sheet items.

Foreign exchange differences resulting from the translation of initial shareholders' equity items at the current exchange rates at financial year-end, compared with those in force at the end of the previous financial year, are charged directly to consolidated shareholders' equity.

## List of Group companies

The following tables show the companies consolidated on a line-by-line basis, those carried at equity, and those valued at cost.

List of companies consolidated on a line-by-line basis:

Company	Registered office	Direct holding	Group holding	Share capital <sup>(1)</sup>	Shareholders' equity <sup>(1)</sup>
<b>(EUR thousand)</b>					
<b>ERG S.p.A.</b>					
ERG Renew S.p.A.	Milan	77.39%	77.39%	132,667	116,020
ERG Petroli S.p.A.	Rome	100.00%	100.00%	36,000	354,611
ERG Power & Gas S.p.A.	Genoa	100.00%	100.00%	6,500	9,782
ERG Raffinerie Mediterranee S.p.A.	Genoa	100.00%	100.00%	25,000	541,430
<b>ERG Renew S.p.A.</b>					
DSI Servizi Industriali S.r.l.	Frosinone	100.00%	77.39%	100	201
ERG Eolica Italia S.r.l.	Genoa	100.00%	77.39%	30,000	34,606
ERG Eolienne France S.a.s.	Paris	100.00%	77.39%	50	(1)
Energie Pulite 2000 S.r.l.	Milan	100.00%	77.39%	120	149
Ecopower S.r.l.	Genoa	100.00%	77.39%	11	177
ISEA S.r.l.	Genoa	90.00%	69.65%	51	9
SODAI Italia S.p.A.	Milan	100.00%	77.39%	15,615	10,337
<b>ERG Eolienne France S.a.s.</b>					
Eoliennes du Vent Solaire S.a.s.	Paris (F)	100.00%	77.39%	37	(84)
Parc Eolien de Lihus S.a.s.	Paris (F)	100.00%	77.39%	1,114	37
Parc Eolien de Hetomesnil S.a.s.	Paris (F)	100.00%	77.39%	1,114	125
Parc Eolien de la Bruyère S.a.s.	Paris (F)	100.00%	77.39%	1,060	251
Parc Eolien du Carreau S.a.s.	Paris (F)	100.00%	77.39%	861	785
Parc Eolien les Mardeaux S.a.s.	Paris (F)	100.00%	77.39%	1,097	112
<b>ERG Eolica Italia S.r.l.</b>					
ERG Eolica S. Vincenzo S.r.l.	Genoa	100.00%	77.39%	3,500	20,553
ERG Eolica Nurra S.r.l.	Genoa	100.00%	77.39%	10	(36)
ERG Eolica S. Ciro S.r.l.	Genoa	100.00%	77.39%	3,500	21,169
ERG Eolica Faeto S.r.l.	Genoa	100.00%	77.39%	10	11,943
ERG Eolica Tursi Colobraro S.r.l.	Genoa	100.00%	77.39%	10	75
ERG Eolica Joppolo S.r.l.	Genoa	100.00%	77.39%	10	321
ERG Eolica Ginestra S.r.l.	Genoa	100.00%	77.39%	10	2,813
Eolo S.r.l.	Atina (FR)	51.00%	39.47%	20	972
ERG Eolica Basilicata S.r.l.	Genoa	98.00%	75.84%	38	73
ERG Eolica Calabria S.r.l.	Catanzaro	100.00%	77.39%	10	127
ERG Eolica Fossa del Lupo S.r.l.	Catanzaro	100.00%	77.39%	50	12,141
Green Vicari S.r.l.	Palermo	100.00%	77.39%	119	7,409
<b>ERG Petroli S.p.A.</b>					
ERG Petroleos S.A. <sup>(2)</sup>	Madrid (S)	100.00%	100.00%	3,050	2,976
Gestioni Europa S.p.A. <sup>(3)</sup>	Rome	100.00%	100.00%	500	811
Restiani S.p.A.	Alessandria	60.00%	60.00%	3,354	21,529
<b>ERG Petroleos S.A.</b>					
ERG Gestion Iberica S.L. <sup>(4)</sup>	Madrid (S)	100.00%	100.00%	50	(75)
<b>ERG Power &amp; Gas S.p.A.</b>					
ERG Nuove Centrali S.p.A.	Siracusa	100.00%	100.00%	28,810	13,293
ISAB Energy S.r.l.	Siracusa	51.00%	51.00%	5,165	457,471
ISAB Energy Services S.r.l.	Siracusa	51.00%	51.00%	700	11,613
<b>Restiani S.p.A.</b>					
Guazzotti S.r.l.	Alessandria	80.00%	48.00%	500	1,233

<sup>(1)</sup> data referring to the last approved financial statements

<sup>(2)</sup> 99% owned by ERG Petroli S.p.A. and 1% by Gestioni Europa S.p.A.

<sup>(3)</sup> with effect from 1 January 2009, Gestioni Europa Due S.p.A. was incorporated into Gestioni Europa S.p.A..

<sup>(4)</sup> 99% owned by ERG Petroleos S.A. and 1% by Gestioni Europa S.p.A.

List of equity investments valued according to the equity method:

Company (EUR thousand)	Registered office	Direct holding	Group holding	Share capital <sup>(1)</sup>	Shareholders' equity <sup>(1)</sup>	Value of balance sheet as at 31.12.09
<b>Subsidiary companies: <sup>(2)</sup></b>						
<b>ERG Petroli S.p.A.</b>						
ERG Petroli (Suisse) S.A.	Lausanne (CH)	99.45%	99.45%	379	1,034	854
SIGEA S.p.A.	Genoa	65.00%	65.00%	103	1,945	1,399
						<b>2,253</b>
<b>Associate companies:</b>						
<b>ERG S.p.A.</b>						
I-Faber S.p.A.	Milan	23.00%	23.00%	5,652	10,102	2,804
<b>ERG Eolica Italia S.r.l.</b>						
VCC Abruzzo S.r.l.	L'Aquila	30.00%	23.22%	10	5	-
VCC Agrigento S.r.l.	L'Aquila	30.00%	23.22%	12	6	-
VCC Agrigento 2 S.r.l.	L'Aquila	30.00%	23.22%	10	4	-
VCC Enna S.r.l.	L'Aquila	30.00%	23.22%	10	4	-
<b>ERG Eolienne France S.a.s.</b>						
C.I.T.A. S.a.s.	Alfortville (F)	50.00%	38.69%	38	(200)	1,812
<b>ERG Nuove Centrali S.p.A.</b>						
Priolo Servizi S.c.p.A. <sup>(4)</sup>	Siracusa	21.50%	21.50%	25,600	42,877	9,219
<b>ERG Petroli S.p.A.</b>						
Centro Petroli Impianti S.r.l.	Taggia (IM)	34.00%	34.00%	501	946	346
De.Co S.c.a.r.l.	Rome	25.00%	25.00%	3,440	3,538	851
Enerpetroli S.r.l.	Viterbo	44.40%	44.40%	250	2,650	1,167
Europam S.r.l.	Milan	24.30%	24.30%	25,421	45,911	10,267
Lampogas Lombarda S.r.l.	Crosio della Valle (VA)	46.50%	46.50%	710	1,399	755
Lampogas Nord S.r.l.	Cameri (NO)	46.50%	46.50%	1,032	3,383	1,852
Lampogas Piemontese S.r.l.	Settimo Torinese (TO)	46.50%	46.50%	1,800	2,244	1,127
Med Oil S.r.l.	Pescara	50.00%	50.00%	2,789	2,544	1,323
Natalizia Petroli S.r.l.	Frosinone	49.00%	49.00%	3,200	6,379	3,626
Nelsa S.r.l.	Lurate Caccivio (CO)	26.00%	26.00%	1,000	7,159	1,893
Raffineria di Roma S.p.A.	Rome	28.13%	28.13%	22,000	27,836	8,220
Sarpom S.p.A.	Rome	25.86%	25.86%	38,448	178,501	45,315
<b>ERG Power &amp; Gas S.p.A.</b>						
ERG Rivara Storage S.r.l.	Modena	15.00%	15.00%	63,333	62,734	9,405
Espansione S.r.l.	Varese	27.01%	27.01%	274	2,175	854
Ionio Gas S.r.l. <sup>(3)</sup>	Siracusa	50.00%	50.00%	200	3,975	888
<b>ERG Raffinerie Mediterranee S.p.A.</b>						
ISAB S.r.l. <sup>(5)</sup>	Siracusa	51.00%	51.00%	50,000	1,084,341	599,299
<b>Restiani S.p.A.</b>						
Ream S.p.A.	Alessandria	49.00%	29.40%	360	570	176
						<b>701,198</b>
<b>TOTAL</b>						<b>703,451</b>

(1) data referring to the last approved financial statements

(2) these companies were valued using the equity method since, taken in total, their inclusion within the scope of consolidation would have been immaterial

(3) in a joint venture with Shell Energy Italia S.r.l..

(4) the consortium company jointly controlled with ISAB S.r.l. (37.8%) and with Polimeri Europa (35.7%) and Syndial (35.7%), other shareholders in the ENI group.

(5) in a joint venture with LUKOIL Europe Holdings B.V..

The main aggregate figures for 2009 relating to ERG's holdings in the companies carried at equity are set out below:

The increase in financial values compared with 2008 is mainly due to ISAB S.r.l., which in 2008 only contributed in December.

(EUR million)	2009	2008
Assets	997	1.187
Liabilities	294	478
Revenues	1,235	824
Net income	39	6

List of equity investments carried at cost:

Company (EUR thousand)	Registered office	Direct holding	Group holding	Share capital	Shareholders' equity <sup>(1)</sup>	Value of Balance sheet as at 31.12.09
<b><u>Subsidiary companies:</u></b> <sup>(2)</sup>						
<b>ERG Eolica Italia S.r.l.</b>						
Eolico Troina S.r.l.	Palermo	99.00%	76.61%	20	167	-
Eolico Mirabella S.r.l.	Palermo	99.00%	76.61%	20	73	-
Eolico Agira S.r.l.	Palermo	99.00%	76.61%	20	106	-
Eolico Ramacca S.r.l.	Palermo	99.00%	76.61%	20	388	-
Eolico Palagonia S.r.l.	Palermo	99.00%	76.61%	20	142	-
<b>ERG Nuove Centrali S.r.l.</b>						
ERG Power S.r.l. <sup>(3)</sup>	Siracusa	100.00%	100.00%	10	N.D.	10
						<b>10</b>
<b><u>Associate companies:</u></b> <sup>(2)</sup>						
<b>ERG Eolienne France S.a.s.</b>						
Eoliennes de la Vallée Notre Dame S.a.r.l.	Alfortville (F)	50.00%	38.69%	2	(2)	1
Eoliennes du Champ Chardon S.a.r.l.	Alfortville (F)	50.00%	38.69%	2	(2)	1
Eoliennes de la Chaussée Brunehaut S.a.r.l.	Alfortville (F)	50.00%	38.69%	2	(2)	1
Eoliennes de Warloy-Baillon S.a.r.l.	Alfortville (F)	50.00%	38.69%	2	(2)	1
Eoliennes de l'Ourcq et du Clignon S.a.r.l.	Alfortville (F)	50.00%	38.69%	2	(9)	1
						<b>4</b>
<b><u>Other companies:</u></b>						
<b>ERG S.p.A.</b>						
Sviluppo Italia Liguria S.c.p.A.	Genoa	1.25%	1.25%	5,442	6,519	68
CAF Interreg. Dipendenti S.r.l. <sup>(4)</sup>	Vicenza	0.06%	0.06%	276	907	0
Emittenti titoli S.p.A.	Milan	0.51%	0.51%	4,264	6,338	26
Ligurcapital S.p.A.	Genoa	3.64%	3.64%	5,681	7,708	207
R.U.P.E. S.p.A.	Genoa	4.86%	4.86%	3,058	3,173	155
<b>ERG Petroli S.p.A.</b>						
Immob. Unione Comm.ti Roma S.p.A.	Rome	0.03%	0.03%	2,066	1,647	1
Meroil S.A.	Barcelona (S)	1.52%	1.52%	10,901	25,282	441
Porto Petroli di Genova S.p.A.	Genoa	8.98%	8.98%	2,068	5,466	348
<b>ERG Renew S.p.A.</b>						
Ansaldo Fuel Cells S.p.A.	Genoa	5.36%	4.15%	21,623	19,407	-
Utilità progetti e sviluppo S.r.l.	Milan	3.34%	2.58%	50	4,871	2
Consorzio Dyepower <sup>(5)</sup>	Rome	12.40%	9.60%	387	N.D.	150
<b>ISAB Energy S.r.l.</b>						
I.A.S. Industria Acqua Siracusana S.p.A.	Siracusa	5.00%	2.55%	102	108	5
						<b>1,401</b>
<b>TOTAL</b>						<b>1,414</b>

<sup>(1)</sup> data referring to the last approved financial statements

<sup>(2)</sup> companies valued at cost as they are not yet operational

<sup>(3)</sup> the company was formed in November 2009

<sup>(4)</sup> held by ERG S.p.A. (0.02%), ERG Petroli S.p.A. (0.02%) and ERG Raffinerie Mediterranee S.p.A. (0.02%)

<sup>(5)</sup> the company was formed in July 2009

The principal transactions that were carried out involving Group equity investments are summarised as follows:

- On 23 January 2009, on finalisation of liquidation procedures, the liquidated company **Roma Energia S.r.l** was removed from the Business Register.
- On 22 April 2009, the companies EOS 1 - Troia S.r.l., EOS 2 - Nurra S.r.l., EOS 3 - Troia S.r.l., EOS 4 - Faeto S.r.l., EOS 5 - Tursi Colobraro S.r.l., EOS 6 - Joppolo S.r.l. and EOS 7 - Ginestra S.r.l. changed their respective names to ERG Eolica San Vincenzo S.r.l., ERG Eolica Nurra S.r.l., ERG Eolica San Cireo S.r.l., ERG Eolica Faeto S.r.l., ERG Eolica Tursi Colobraro S.r.l., ERG Eolica Joppolo S.r.l. and ERG Eolica Ginestra S.r.l..
- On 1 July 2009, the **DyePower Consortium** was created, with a registered office in Rome. **ERG Renew S.p.A.** holds 12.4% of the consortium fund.  
The aim of the consortium is to promote, plan and carry out research and development in organic/hybrid solar power, specifically in relation to dye-sensitized solar cells on glass and other non-metallic rigid products. It can provide services to consortium members in designing, assessing and carrying out research projects in the solar power sector, both nationally and internationally.
- On 19 November 2009, the company **ERG Power S.r.l.** was created, with a registered office in Priolo Gargallo (SR). The social capital of EUR 10 thousand was fully subscribed and paid up by **ERG Nuove Centrali S.p.A.**  
The purpose of the company is the management of thermoelectric power plants for the generation and sale of electricity and steam.  
The equity investment is valued at cost since the company is not yet operational.
- On 18 December 2009, **ERG Raffinerie Mediterranee S.p.A.** sold its entire holding of 37.50% in the share capital of the company **Dynergy S.r.l.**. The operation had an insignificant effect on P&L and the balance sheet.

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## Changes in the scope of consolidation

The principal transactions that modified the scope of consolidation are as follows:

- **Eoliennes du Vent Solaire S.a.s.**  
The French subsidiary, ERG Eolienne du Vent Solaire S.a.s., was fully consolidated from 1 January 2009. The company owns all rights and permits for construction of the 9.2MW Plogastel wind farm, which is scheduled for start-up by the end of 2010.
- **Incorporation of Euroil S.r.l.**  
On February 23, the document was signed for the merger by incorporation of the affiliate Euroil S.r.l. with ERG Petroli, with accounting effect from 1 January 2009.  
As a result of the operation, the surplus between the total cost of the acquisition and the net value of the assets and liabilities acquired (EUR 6 million) was allocated to "Concessions and licences". These values will be amortised based on the duration of the "Concessions".
- **Elyo-Restiani operation**  
On July 9, under the terms of the agreement with GDF Energie Services S.A., the acquisition by ERG Petroli of the shareholding of Elyo Italia in the company Restiani S.p.A. (60% of the share capital) and the accompanying sale by ERG Petroli of its stake in Elyo Italia (40% of the share capital), were finalised.  
As a result of this agreement Elyo Italia S.r.l. will exit the scope of consolidation, while Restiani S.p.A. and the 80% subsidiary, Guazzotti S.r.l., both of which market oil products and heat management services, will be fully consolidated from the date upon which the acquisition takes effect in the accounts (1 July 2009).  
This acquisition is a step-up acquisition of Restiani S.p.A. (and its subsidiary, Guazzotti S.r.l.), involving a change from a significant shareholding to a controlling one.

The acquisition required application of rules set out under IFRS 3 (revised 2004), and was booked according to the purchase price method: the net identifiable assets and liabilities acquired were recorded at fair value and any residual difference allocated to goodwill.

The main differences identified in establishing the fair value of the net assets acquired related to tangible fixed assets.

As at the date of these financial statements, however, the allocation is regarded as provisional, as permitted under IFRS 3 (revised 2004).

The difference between the acquisition price paid and the fair value of the net assets acquired (about EUR 11 million) was entered under goodwill.

The results of the business combination acquired, which were included in the Group income statement from the acquisition date of 1 July 2009, amounted to about EUR 1 million (net profit) and about EUR 4 million (EBITDA).

Assuming a consolidation date of 1 January 2009, the effects on the Group income statement would be insignificant.

Finally, ERG provided a put option for minority shareholders for the sale of shareholdings at a discounted market price in the agreements relating to the operation.

Pursuant to IAS 32, at the time of inception (date of the agreement) the present value of the estimated liability relating to the hypothetical acquisition of the incremental shareholding is entered.

The contra entry is made to reduce the minority interests of Restiani and according to the surplus portion of Group net assets.

The following table shows the effects on the balance sheet of the aforementioned operations.

(EUR million)	Note	Eoliennes du Vent Solaire (1)	Euroil (1)	Elyo-Restiani (2) operation	Change in scope of consolidation
Intangible fixed assets	1	0.6	8.7	0.3	9.6
Goodwill		0.0	0.0	10.8	10.8
Property, plant, and machinery	3	0.6	2.3	29.3	32.1
Equity investments and other financial assets	4	0.0	-7.1	-35.5	-42.6
Other non-current assets		0.0	0.0	1.4	1.4
<b>Non-current assets</b>		<b>1.2</b>	<b>3.9</b>	<b>6.3</b>	<b>11.4</b>
Current financial assets		0.0	0.0	14.2	14.2
Other current assets		0.2	0.4	59.2	59.8
<b>Current assets</b>		<b>0.2</b>	<b>0.4</b>	<b>73.4</b>	<b>74.0</b>
<b>TOTAL ASSETS</b>		<b>1.4</b>	<b>4.3</b>	<b>79.8</b>	<b>85.4</b>
<b>Shareholders' Equity</b>		<b>0.0</b>	<b>0.0</b>	<b>-8.9</b>	<b>-8.8</b>
Non-current financial liabilities		1.3	1.0	1.3	3.6
Other non-current liabilities		0.0	0.4	1.9	2.3
<b>Non-current liabilities</b>		<b>1.3</b>	<b>1.4</b>	<b>3.1</b>	<b>5.8</b>
Current financial liabilities		0.0	2.9	58.1	61.0
Other current liabilities		0.0	0.0	27.4	27.4
<b>Current liabilities</b>		<b>0.0</b>	<b>2.9</b>	<b>85.5</b>	<b>88.4</b>
<b>TOTAL LIABILITIES</b>		<b>1.4</b>	<b>4.3</b>	<b>79.8</b>	<b>85.4</b>
<b>Net financial position</b>		<b>1.3</b>	<b>3.9</b>	<b>45.1</b>	<b>50.3</b>

<sup>(1)</sup> with effect from 1 January 2009

<sup>(2)</sup> with effect from 1 July 2009

On 19 December 2008, the merger document for incorporation of **Gestioni Europa Due S.p.A.** into Gestioni Europa S.p.A. was signed with effect from 1 January 2009. The operation had no effect on the consolidated financial statements, since the companies were both fully consolidated.



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## Evaluation criteria

The main criteria adopted for preparation of the consolidated financial statements for the year to 31 December 2009 are as follows. The criteria are the same as for the previous year, except for differences described in the paragraph "Accounting principles, amendments and interpretation applied as from 1 January 2009".

### Intangible fixed assets

Intangible fixed assets are recorded under assets, according to the provisions of IAS 38 (Intangible Assets), wherever they are identifiable, it is probable that their use will generate future economic benefits and their cost can be measured reliably.

These assets are recorded at their purchase or production cost, including all ancillary charges attributable to them, and are amortised on a straight-line basis according to their useful life. Useful life is reviewed annually and any changes, where necessary, are applied on a prospective basis.

In general, intangible assets are amortised over a maximum period of 5 years with the exception of:

- licences for industrial process, amortised in relation to the agreed contractual duration with expiry in 2012;
- the right acquired from ENEL for connection of the IGCC plant to grid connection lines, amortised over the period of use contractually provided for with expiry in 2020;
- authorisation for operation of service stations and for the wind farms amortised in relation to the contractual term.

There are no intangible assets with an indefinite useful life or development costs.

Research costs are expensed directly in the income statement in the period when they are incurred.

Other intangible fixed assets recorded following acquisition of a business are recorded separately from goodwill if their fair value can be measured reliably.

### Goodwill

When a company is acquired, the assets, liabilities and potential liabilities acquired and identifiable are recorded at their fair value as at the acquisition date.

The positive difference between the cost of acquisition and the Group's share of the fair value of these assets and liabilities is classified as goodwill and recorded in the financial statements as an intangible asset.

Any negative difference ("negative goodwill") is instead recorded in the income statement at the time of the acquisition.

Goodwill is not amortised, but is subject to impairment tests pursuant to IAS 36 (Impairment of assets) every year, or more frequently if specific events or circumstances indicate the possibility that there may have been a loss in value.

### Property, plant, and machinery

Property, plant and machinery are recorded at the cost of acquisition or production.

Expansion, modernisation and transformation costs and maintenance costs are capitalised only if they increase the future economic benefits of the asset to which they refer.

Cyclical maintenance costs are recorded under balance sheet assets as a separate component of the main asset during the financial year in which they are incurred and are included in the depreciation process on the basis of their appropriate useful life.

The cost of the assets, where there are current obligations to do so, includes charges for dismantling, removal of assets and site restoration to be incurred at the time facilities are abandoned, which are recorded as a contra-entry in a specific provision. These charges are booked as from the date when they can be reliably estimated for those assets for which future disposal, and the time when this will happen, is foreseeable.

Capitalised charges are allocated to the income statement via amortisation.

Depreciation is calculated on a straight-line basis over the estimated useful life. When the tangible asset consists of several significant components having different useful lives, each component is depreciated accordingly. The value to be depreciated is the recognised value less the presumed salvage value, if significant and reasonably determinable.

Land is not depreciated, even if acquired together with a building. Assets revertible free of charge are depreciated over the estimated life of the asset or the duration of the concession, whichever is shorter.

There were no significant finance lease transactions as defined in IAS 17.

The depreciation rates applied are as follows:

	%
Industrial and commercial buildings	2.7 - 5.5
Ordinary buildings	3.0
Lightweight constructions	10.0
General plant	6.2 - 12.0
Specific plant	6.2 - 10.0
IGCC plant	3.3 - 8.2
Pipelines, tanks and pipes	6.5 - 12.5
Service stations	7.4
Motor vehicles, furniture and furnishings, sundry assets	12.1 - 25.0

#### **Write-down of assets (impairment test)**

At least once a year, the Group subjects its tangible and intangible assets to an impairment test to determine whether there are indications that they are impaired. Should such an indication exist, it is necessary to estimate the recoverable value of the asset to determine the amount of any write-downs.

When it is not possible to estimate the recoverable value of an individual asset, the Group estimates the recoverable value of the cash-generating unit to which the asset belongs.

The recoverable value of an asset is the higher between its fair value, less the costs of the sale, and its value in use determined as the present value of estimated future cash flows.

Impairment is recorded if the recoverable value is less than the carrying value. Should a loss in value of an asset, other than goodwill, subsequently no longer apply or be reduced, the carrying value of the asset or cash-generating unit is increased up to the new estimate of the recoverable value, without exceeding the value that would have been determined if no loss had been recorded.

#### **Financial assets**

IAS 39 envisages classification of financial assets according to the following categories:

- financial assets at fair value through profit or loss (FVTPL);
- held-to-maturity (HTM) investments;
- loans & receivables (L&R);
- available-for-sale (AFS) financial assets.

Initially, all financial assets are recognised at their fair value, augmented, in the case of assets other than those classified as FVTPL, by ancillary costs.

At the time of execution, an assessment is made as to whether or not a contract contains embedded derivatives. Embedded derivatives are separated from the host contract if the latter is not measured at fair value, whenever analysis shows that the economic characteristics and risks of same are not closely related to those of the host contract.

The Group classifies its financial assets after initial recognition and, when appropriate and allowed, reviews this classification at the end of each financial year,

- Financial assets at fair value through profit or loss (FVTPL)

This category comprises:

- Assets held for trading (HFT)
- Assets designated as FVTPL financial assets at the time of initial recognition.

Assets held for trading are all those assets acquired for sale in the short term. Derivatives, including those separated out, are classified as financial instruments held for trading unless they have been designated as effective hedging instruments. Gains and losses on assets held for trading are taken to the income statement.

As at 31 December 2009, no financial asset had been designated at FVTPL.

- Held-to-maturity (HTM) investments

Non-derivative financial assets with fixed or determinable payments are classified as “held-to-maturity (HTM) investments” whenever the Group intends and has the ability to hold them to maturity.

After initial recognition, HTM financial investments are measured at amortised cost, applying the effective interest rate method. Gains and losses are recognised in the income statement when the investment is derecognised for accounting purposes or if impairment occurs, as well as via the amortisation process.

As at 31.12.09, the Group held no investments classified as HTM.

- Loans & receivables (L&R)

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

Following initial recognition, these assets are measured at amortised cost using the effective interest rate method, net of the provision for impairment, if any.

Gains and losses are recognised in the income statement when loans & receivables are derecognised for accounting purposes or if impairment occurs, as well as via the amortisation process.

Trade receivables are shown at their fair value, which corresponds to their nominal value, and are subsequently reduced for impairment, if any. Trade receivables whose due date is not consistent with normal trading terms and which do not earn interest are discounted to their present value.

- Available-for-sale (AFS) financial assets

Available-for-sale (AFS) financial assets are financial assets, other than derivative financial instruments, that have been designated as such or are not classified in any of the previous three categories.

Following initial recognition, AFS financial assets are measured at fair value and gains and losses are reported under a separate heading within equity.

AFS financial assets include equity investments in companies other than subsidiaries and associate companies in which ERG S.p.A.'s direct or indirect ownership percentage is less than 20%.

When fair value cannot be reliably calculated, equity investments are measured at cost, written down for impairment, if any, and dividends from such companies are included in “Other net income (loss) from equity investments”.

When the reasons for the write-downs cease to exist, the equity investments carried at cost are revalued for an amount equal to the previous write-downs and the difference is recognised in income.

The risk arising from any losses exceeding shareholders' equity is recognised in a specific reserve to the extent that the investor has committed to meet legal or constructive obligations vis-à-vis the investee company or in any case to cover its losses.

IAS 39 envisages the following measurement methods: fair value and amortised cost method.

### Fair value

In the case of securities widely traded in regulated markets, fair value is determined in reference to quoted market prices at the close of trading on the balance sheet date.

Regarding investments for which no active market exists, fair value is determined using measurement techniques based on:

- Prices of recent arm's length transactions
- Current fair market value of a substantially similar instrument
- Discounted cash flow (DCF) analysis
- Option pricing models.

### Amortised cost method

"Investments held to maturity" and "Loans & receivables" are measured at amortised cost, calculated using the effective interest rate method, net of impairment provisions, if any. This calculation takes into account all purchase discounts or premiums and includes any fees which are an integral part of the effective interest rate and transaction costs.

### **Impairment of financial assets**

At each balance sheet date, the Group verifies whether a financial asset or group of financial assets has suffered an impairment in value.

If there is objective evidence that a loan or receivable posted at amortised cost has suffered impairment, the amount of such impairment is measured as the difference between the asset's carrying value and the present value of future estimated cash flows discounted at the asset's original effective interest rate.

The carrying value of the asset is reduced via use of provision. The impairment amount is recognised in the income statement.

The Group assesses the existence of factual evidence of impairment at an individual level.

If the amount of impairment subsequently decreases and this reduction can objectively be attributed to an event occurring after recognition of impairment, the value previously reduced can be reinstated. Any subsequent write-backs of value are recognised in the income statement, to the extent that the asset's carrying value does not exceed the amortised cost as at write-back date.

In the case of trade receivables, a provision for impairment is made when there is objective evidence (such as, for example, the likelihood of the debtor's insolvency or serious financial difficulties) that the Group will be unable to recover the amounts owed according to the original conditions.

The carrying value of the receivable is reduced via use of specific provision. Impaired receivables are reversed if they are deemed unrecoverable.

### **Cash and cash equivalents**

Cash and cash equivalents are recorded, according to their nature, at nominal value.

### **Financial liabilities**

IAS 39 envisages classification of financial liabilities according to the following categories:

- Financial assets at fair value through profit or loss (FVTPL)
- Other financial liabilities.

All loans taken out are initially recognised at the fair value of the amount received net of ancillary loan acquisition costs.

After initial recognition, loans are measured at amortised cost using the effective interest rate method.

Every gain or loss is recorded in the income statement when the liability is discharged, as well as via the amortisation process.

Financial liabilities at FVTPL include "liabilities held for trading".

Liabilities held for trading (HFT) are acquired for the purpose of short-term sale and comprise derivatives – including those separated out – unless they have been designated as effective hedging instruments. Gains or losses on HFT liabilities are recognised in the income statement.

As at 31 December 2009, no financial asset had been designated at FVTPL in the income statement.

### **Derecognition of financial assets and liabilities**

A financial asset (or, where applicable, part of a financial asset or part of a group of similar financial assets) is derecognised (removed from the balance sheet) when:

- The rights to receive cash flows from the asset have expired
- The Group retains the right to receive cash flows from the asset, but has taken on a contractual obligation to pay them in their entirety and immediately to a third party
- The Group has transferred the right to receive cash flows from the asset and has transferred substantially all risks and rewards of ownership of the financial asset, or has neither transferred nor retained substantially all risks and rewards of the asset, but has transferred control of same.

In cases where the Group has transferred rights to receive cash flows from an asset and has neither transferred nor retained substantially all risks and rewards, or has not lost control of the asset, the asset is recognised in Group accounts to the extent of the Group's residual involvement in such asset.

A financial liability is derecognised when the liability's underlying obligation has been extinguished, cancelled, or discharged.

### **Derivative financial instruments and hedging transactions**

Derivative instruments are initially recognised at their fair value on the date when they are stipulated. This fair value is then subject to periodic revaluation.

They are posted as assets when their fair value is positive and as liabilities when it is negative.

ERG carries out transactions with derivative instruments to hedge the risk deriving from the fluctuations in raw material and product prices, foreign exchange and interest rates.

Derivatives are classified as hedging instruments, consistently with IAS 39, when the relationship between the derivative and the hedged item is formally documented and the effectiveness of the hedging, verified both beforehand and periodically, is high.

When derivatives hedge the risk of a change in the fair value of the underlying asset hedged (fair value hedge), they are recorded at their fair value and the effects are booked to the income statement. Accordingly, the hedged instruments are adjusted to reflect the changes in the fair value associated with the hedged risk.

When the derivative hedges the risk of a change in the cash flows of the underlying asset hedged (cash flow hedge), the effective amount of changes in the fair value of the derivatives is initially recognised in shareholders' equity and subsequently booked to the income statement consistently with the economic effects produced by the hedged transaction.

Changes in the fair value of the derivatives that do not have the formal requisites to qualify as hedges under IAS/IFRS are recorded in the income statement.

### **Treasury shares**

Treasury shares are recorded as a reduction of shareholders' equity. The original cost of treasury shares, write-downs for reduction in value, and income and losses deriving from any subsequent sales are recorded as changes in shareholders' equity.

### **Inventories**

Raw materials and petroleum product inventories are measured at the lesser of cost, determined on a quarterly basis according to the weighted average cost method, and market value.

Valuation of inventories includes the direct costs of materials and labour and indirect production costs (variable and fixed). Provisions are calculated for the write-down of materials, finished products, spare parts and other supplies considered as obsolete or slow-moving, based on their expected future use and realisable value.

Inventories of ancillary materials, consumables and lubricants are valued at the lower of weighted average cost and current market value.

### Transactions in foreign currencies

Transactions in foreign currencies are booked at the exchange rate prevailing on the transaction date. Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rate prevailing at the balance sheet reference date. Non-monetary items are maintained at the translation exchange rate of the transaction except in the case of a persistently unfavourable trend in the exchange rate. Exchange rate differences generated on elimination of items at rates differing from those at which they were translated at the time of their initial recognition and those relating to monetary items at year-end are recorded in the income statement under financial income and expenses.

### Provisions for liabilities and charges

ERG records provisions for liabilities and charges when:

- there is a present legal or constructive obligation to third parties;
- it is probable that the use of Group resources will be required to fulfil the obligation;
- a reliable estimate can be made of the amount of the obligation.

Changes in the estimates are reflected in the income statement for the period in which the change occurred.

When the financial effect over time is significant and the dates of payment of the obligations can be estimated, the provision is subject to discounting, utilising a discount rate that reflects the current valuation of the cost of money in relation to time. The increase in the provision connected to the passing of time is recognised in the income statement under "Financial income (expenses)".

When the liability relates to property, plant or machinery (for example dismantling and restoration of sites), the provision is recorded as a contra entry to the asset to which it refers, and recognition in the income statement takes place through the depreciation process.

Significant contingent liabilities, represented by the following, are illustrated in the notes to the financial statements:

- possible (but not probable) obligations arising from past events, the existence of which will be confirmed only upon occurrence of one or more uncertain future events that are not fully under the company's control;
- present obligations arising from past events the amount of which cannot be reliably estimated, or for which it is probable that fulfilment will not be onerous.

### Employee benefits

The staff leaving indemnities provision (TFR) of Italian companies is considered as a defined benefit plan and is recognised according to the provisions for other defined benefit plans.

The liability relating to defined benefit plans is determined, separately for each plan, on the basis of actuarial assumptions, by estimating the amount of the future benefits to which employees are entitled as at the reference date, and accrued over the period of maturation of the rights; the liability is valued by independent actuaries.

Gains and losses related to defined benefit plans arising from changes in the actuarial assumptions used, or changes in the plan conditions, are recognised pro rata in the income statement for the remaining average working life of the employees participating in the plan, if and to the extent that their net value not recorded at the end of the previous financial year exceeds the higher between 10% of the liability pertaining to the plan and 10% of the fair value of plan assets.

### Stock option plans

Under IFRS 2 (Share-based Payments), stock options in favour of employees are measured at fair value at the time of their assignment based on models taking into account the factors and elements prevailing at such time (option exercise price and duration, current price of underlying shares, and expected volatility of share price, etc.).

The right becomes exercisable after a certain period and subject to certain conditions.

The overall value of the options is apportioned pro rata temporis over the above-mentioned period and recorded under a specific shareholders' equity item, with an item of the income statement as a contra entry.

The previously determined fair value of each option is neither reviewed nor updated at the end of each financial year, but remains definitively acquired in shareholders' equity; at such time, however, the estimate of the number of options that will mature up to expiry is updated (and hence of the number of employees who will have the right to exercise the options).

The change in the estimate is recognised as a reduction of shareholders' equity with a contra entry to the income statement.

### Recognition of revenues

Revenues from sales and services are recorded when effective transfer of the relevant risks and advantages typical of ownership occurs, which coincides with the time of delivery or based on different contractual specifications, or on completion of the service.

ISAB Energy's sales revenues are based on a contract of sale to the GSE regulated by the tariff determined in Regulation 6/1992 of the Inter-ministerial Prices Committee (CIP 6), signed for 20 years and already authorised by the EU for 15 years. Regulation 6/1992 provides for recognition of an incremental tariff amount for the first eight years of operation (2000-2008).

This incentive component represents an advance on the overall sales rate that can be obtained from the contract. The incentive is therefore recognised under revenues in proportion to the quantities of energy sold and according to sales expected over the lifetime of the entire contract.

The appropriations for revenues relative to partially provided services are recognised according to the payment accrued, provided that it is possible to reliably determine the stage of completion and there are no significant uncertainties as to the amount and existence of the revenue and related costs. Otherwise, they are recorded within the limits of the recoverable costs incurred.

Revenues are recorded net of returns, discounts, rebates and allowances, as well as of any directly related taxes.

If a deferment of payment is expected, which does not fall under normal commercial terms, the financial component that will be attributed as income in the deferment period is separated from revenues. Exchanges between goods or services of a similar nature and value, since they do not constitute sales transactions, do not give rise to recognition of revenues and costs.

Revenues relating to green certificates are recorded based on production in the period and are calculated on the basis of the legal regulations and prevailing resolutions of the Electricity Authority during the period, also taking into account the prevailing pro tempore equalising regulations.

Equipment grants are recorded at the time when a formal assignment is made and any possible restriction on their collection is removed. They are recognised in the income statement in relation to the duration of the investments, with the purpose of offsetting the economic-technical depreciation of the facilities concerned.

Following implementation of IFRIC 13 - Customer Loyalty Programmes, the portion of revenues corresponding to the fair value of the loyalty credit pledged in the "Erg Più" loyalty campaign is entered under other liabilities. This liability is reversed to the income statement in the financial year in which the loyalty credit is awarded or the related right expires.

### Dividends

Dividends are recorded when, following a shareholders' resolution, the right of shareholders to receive the payment is established.

### Financial income and expenses

These are recognised as an accrual in the income statement based on the interest due on the net value of the related financial assets and liabilities utilising the effective interest rate.

### Taxes

Current taxes are provided for based on the estimated tax charge for the period, also taking into account the effects relating to participation of most Group companies in "tax consolidation".

Income taxes are recorded in the income statement, with the exception of those relating to items directly debited or credited to a shareholders' equity reserve. In these cases, the tax effect is also directly recognised under shareholders' equity.

Furthermore, based on the accrual accounting principle, deferred-tax assets and liabilities arising from temporary differences caused by adjustments made to the financial statements of consolidated companies in order to align them with the Group's uniform accounting principles, as well as temporary differences between the statutory accounts and related taxable amounts, are provided for in the consolidated financial statements.

Provisions for taxes that may arise from the transfer of undistributed profits of subsidiary companies are made only when there is a real intention to transfer such profits.

Deferred tax assets (or advance taxes), including those relating to tax losses carried forward, are only recorded in the financial statements if their future recovery is probable.

Deferred taxes are calculated on the basis of the tax rates expected in the periods in which the taxable temporary differences will be reversed.

Deferred tax assets and deferred tax liabilities are classified under non-current assets and liabilities.

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## Earnings per share

Earnings per share are calculated by dividing net profit for the period attributable to the company's ordinary shareholders by the weighted average number of the ordinary shares in circulation in the period concerned. To calculate diluted earnings per share, the weighted average number of ordinary shares outstanding is adjusted by assuming the conversion of all potential shares that would result in a dilutive effect.

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## Use of estimates – risks and uncertainties

Preparation of the financial statements and explanatory notes pursuant to IFRSs requires ERG to make estimates and assumptions that affect the values of the assets and liabilities shown in the financial statements and on the information relating to potential assets and liabilities. Making these estimates involves using the information available and subjective assessment.

By virtue of their nature, the estimates and assumptions used may vary from year to year, and it is therefore possible that current values in the financial statements will differ due to changes in the subjective assessments used.

The principal estimates for which company managers are most often required to make subjective assessments include:

- electricity tariff adjustments,
- values for green certificates and emissions rights
- provisions for bad debt, inventory obsolescence, depreciation and asset write-downs,
- deferred tax assets, recognised on the basis of the Group's prospective taxability due to expected profit generated by business plans and expected renewals of tax consolidation regimes,
- employee benefits, deferred tax assets and liabilities, other provisions and funds,
- the procedure for establishing impairment of intangible assets (particularly goodwill), tangible assets and other equity interests, described by the "Impairment test" accounting principle, involves the use of financial plans of subsidiary companies that are based on a series of assumptions and hypotheses about future events and actions by the governing bodies of these companies, which will not necessarily take place. Similar procedures are necessary in the event of reference to estimated realisable value due to the uncertainty inherent in any negotiation,
- the valuation of the fair value of the put option recognised by the Group as part of the agreement signed with LUKOIL (see the paragraph "**Put option on 51% of ISAB S.r.l.**"),
- the estimated redemption rate for the loyalty campaign.

Finally, the peculiarly uncertain situation arising from the continuing economic and financial crisis has necessitated assumptions about future trends in the sectors where the company operates, making some financial estimates less reliable.

The estimates and assumptions are periodically reviewed and the effects of each change are reflected in the income statement in the period in which the change is made.

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## Accounting standards, amendments and interpretation applied as from 1 January 2009

- **IAS 1 (revised) - Presentation of Financial Statements**

The revised version of IAS 1 (Presentation of Financial Statements) no longer permits the presentation of income components as income and charges posted directly to shareholders' equity in the Statement of Changes in Shareholders' Equity, and instead requires that they be reported separately from changes generated by transactions with shareholders. According to the new version of this standard, all changes generated by transactions other than transactions carried out with shareholders must be recorded in a single separate table showing movements for the period (table of total profits and losses reported) or in two separate tables (the income statement and table of total profits or losses reported). These changes must also be separately reported in the Statement of Changes in Shareholders' Equity.

ERG applied the revised version of this standard retroactively starting on 1 January 2009, and has chosen to report all changes generated by transactions other than those carried out with shareholders in two tables that measure movements during the period called the "Income Statement" and "Other Components of Comprehensive Income." As a result, ERG changed the presentation of the Statement of Changes in Shareholders' Equity.

- **IAS 23 – Borrowing Costs**

Makes it obligatory to capitalise financial expenses directly attributable to the acquisition, construction or production of qualifying assets in which the Group has begun investment. The Group has applied the new principle prospectively.

- **Amendments to IFRS 2 - Share-based Payment: Accrual and Cancellation**

This standard was amended in order to clarify the determination of accrual conditions and prescribe the accounting treatment for a plan that was actually cancelled following the failure to meet a non-accrual condition. The prospective adoption of this amendment has no impact on ERG's financial position or performance.

- **IFRIC 13 - Customer Loyalty Programmes**

This interpretation clarifies that free or discounted goods or services ("loyalty credits" or "points") awarded as part of a customer loyalty programme must be recognised as a separate component from the related sales transaction for which the points or loyalty credits are awarded. Part of the fair value of the amount of the sale must, therefore, be allocated to points and deferred. This component will later be recognised as revenue in the time period when the points are redeemed, and the relative costs are consequently also entered. The Group has a loyalty programme which allows customers to accumulate points when they acquire oil products at service stations. When they have accumulated a minimum number of points, customers can redeem them for free products.

- **Improvement to IAS 38 – Intangible Assets**

The amendment specifies that promotional and advertising costs must be recognised in the income statement. ERG has applied this amendment retroactively since 1 January 2009, however, its adoption did not result in the recognition of any accounting effect, since even before the application of the amendment, these types of charges were recognized in the income statement in accordance with the procedures specified in that amendment.

- **IFRS 7 - Financial Instruments: Disclosures**

The revisions and amendments to IFRS 7 provide for the following:

- for the purposes of financial statement disclosure, the introduction of a hierarchical fair value scale with three levels for all financial instruments posted in financial statements at fair value (1st level determined using prices quoted in active markets; 2nd level determined using valuation techniques based on variables that can be directly (or indirectly) observed in the market; 3rd level determined using valuation techniques that are based on significant unobservable variables in the market) similar to what is required by the US accounting standard SFAS 157, and
- for the purposes of liquidity analysis, the separation of financial liabilities from liabilities made up of derivative financial instruments.

In addition, the revisions required detailed tables showing changes and a sensitivity analysis for financial instruments measured at fair value and included in the third level of the hierarchical fair value scale.

- **Improvement to IAS 28 – Investments in Associates**

The Improvement to IAS 28 - Investments in Associates specifies that for equity investments valued using the net equity method, any loss in value must not be allocated to individual assets (and in particular, any goodwill) that make up the carrying value of the equity investment, but to the value of the equity investment overall. Thus, if conditions are met for a subsequent recovery of value, this recovery must be recognized in full.

In accordance with the transition rules specified by the Improvement, ERG has decided to apply this amendment going forward to recoveries of value made as from 1 January 2009. However, there is no accounting effect from the adoption of this new standard.

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## **Amendments and interpretations not yet applicable or adopted by ERG**

- **IFRS 3 - Business Combinations**

New measures under IFRS 3 state that ancillary costs connected to business combination transactions must be posted to the income statement, that changes to contingent considerations are to be recognised in the income statement and that it is possible to recognise the entire amount of goodwill from the transaction, and therefore to take into account the portion attributable to minority interests (the full goodwill method). The new provisions also amend the current criterion for recognising acquisitions in subsequent phases by posting to the income statement the difference between fair value on the date control of the net assets previously held is acquired and the related recording value.

- **IAS 27 – Consolidated and Separate Financial Statements**

The new version of IAS 27 states that the effects of acquisition (sale) of equity shareholdings subsequent to assumption of control (without loss of control) are posted to shareholders' equity. The new measures also stipulate that, in the event of sale of part of the equity interests held with a corresponding loss of control, the residual holding is remeasured to fair value and the revaluation determines capital gains (losses) deriving from the sale.

Finally, the amendment to IAS 27 requires that all losses applicable to minority shareholders be allocated to interests attributable to minority shareholders, even when these exceed their share of the capital of the subsidiary. The new rules must be applied prospectively from 1 January 2010.

- **IFRS 5 - Non-Current Assets Held for Sale and Discontinued Operations**

If a company has committed to a selling plan involving the loss of control of an investee company, all the assets and liabilities of the subsidiary must be reclassified as assets held for sale, even if after the sale the company still holds a minority interest in the subsidiary. This revision must be applied prospectively starting 1 January 2010.

- **IFRIC 18 – Transfers of Assets from Customers**

This principle clarifies the accounting treatment to adopt when the company sets out a contract in which it receives a material asset from one of its own customers that it has to use to connect the customer to a network, or to provide the customer with a determined access to goods or services (provision of electricity, gas or water, for example). In some cases, the company receives cash from customers to build or acquire material assets that will be used to fulfil the contract. The interpretation must be applied prospectively from 1 January 2010.

- **IFRS 8 - Operating Segments**

This amendment, which must be applied starting 1 January 2010, requires companies to provide the total value of assets for each segment being reported if such value is provided periodically to the highest decision-making operational level. Previously this information was required even if this condition was not met.

- **IAS 36 - Impairment of Assets**

This amendment, which must be applied prospectively starting 1 January 2010, requires that each operating unit or group of operating units to which goodwill is allocated for the purposes of the impairment test must not be larger than the operating segment defined in paragraph 5 of IFRS 8 prior to the combination allowed by paragraph 12 of the same IFRS on the basis of similar economic conditions of other similar factors.

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### **Put option on 51% of ISAB S.r.l.**

The agreement signed with LUKOIL on 1 December 2008 gives ERG Raffinerie Mediterranee a put option for its 51% equity stake. The exercise price for rights over 100% of the assets transferred to ISAB S.r.l. (not including the minimum operating inventory) will be the fair market value within a collar with a cap of EUR 2,750 million and a floor of EUR 2,000 million, reduced by EUR 15 million following the February 2009 agreement.

The put option is exercisable at ERG's discretion, from 2010 and within a four-year period, at an exercise price largely corresponding to the fair value of the shareholding at the exercise date.

According to a study by independent experts, valuation of the option is not quantifiable, since the range of reasonable estimates of fair value is very broad and the probability of the various estimates cannot be reasonably valued, since in the valuation procedure, variables relating to negotiating factors and the non-standard nature of the underlying asset (involving financial as well as industrial considerations) come into play, as well as factors relating to the way the option is exercised.

For this reason, and pursuant to indications given in IAS 39, the put option is not entered at fair value as at 31 December 2009 in these financial statements.

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### **ISAB Energy insurance reimbursement**

In 2009, ISAB Energy S.r.l. reached a definitive agreement with Assicurazioni Generali S.p.A. determining the insurance indemnities for the damage to the Priolo Gargallo (SR) electric power plant resulting from the accident of 13 October 2008.

Based on the agreement, which was supported by all the co-insurance companies, in 2009 a total amount of EUR 250 million was paid out in compensation, in advance of completion of the reconstruction work, which is currently scheduled for June 2010.

The agreed sum is deemed sufficient to cover both reconstruction costs (direct damage) and indirect damage.

The insurance reimbursement component for direct damage is recognised at the time of the relative collections (completed in December 2009), while the component for indirect damage is recognised as an accrual correlating with the charges that it is compensating for, until the end of the period, projected as June 2010.

In 2009, a total of EUR 205 million in compensation was booked to the income statement, comprising:

- EUR 127 million for direct damage (the reconstruction costs for the power generation train destroyed in the accident were booked under "Property, plant and machinery");
- EUR 78 million for indirect damage in the period.

The portion of compensation for indirect damage already collected but attributable to 2010 (EUR 45 million) is recognised under "Other current liabilities" (Note 23).

The compensation for direct damage (EUR 127 million) is treated as a non-recurring item.

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## Write-downs in the renewable energy segment

- **Write-downs in the wind power segment (capital gains from Enertad acquisition)**

The ERG Group acquired the Enertad Group (now ERG Renew) on 16 October 2006. The operation was carried out through acquisition by ERG S.p.A. of a 51.33% stake in Enertad S.p.A. Following exercise of a call option, ERG acquired an additional 17.03% of Enertad stock on 20 December 2007, raising its investment in the company to 68.38% of the share capital.

The acquisition, which was structured in the stages illustrated hereinabove, was recognised pursuant to IFRS 3 - business combinations, by allocating the cost of the business combination to the acquired assets and assumed liabilities, including those not recognised prior to the acquisition.

Following the impairment tests in the 2008 financial statements, these values were partially written down.

The residual value of these assets before the 2009 impairment test is as follows:

- an increase of about EUR 8 million in the value of the wind power plants in operation
- an increase of about EUR 63 million in the fair value of authorisations and preliminary contracts for wind farms in operation and to be constructed
- a remainder of about EUR 12 million for goodwill.

These values were also assessed for the 2009 financial statements, in view of the deterioration of the anticipated profitability of the wind farms, and of the market price of the ERG Renew S.p.A. stock, which was consistently below book value in 2009.

The independent expert engaged in January 2010 to perform this audit conducted the analysis by using the cash flows deducible from the financial plan approved by the ERG Renew Board of Directors, extended for subsequent periods according to the expected useful life of the assets.

With particular reference to the permits and preliminary agreements:

- in order to determine the recoverable value, or value in use, the present value was estimated of operating cash flows associated with the assets for the first twenty years of activity of the wind farms;
- expected changes in sales prices and trends in direct costs during the period that were assumed for the calculation were determined on the basis of past experience, adjusted for future market expectations;
- a discount rate equal to the sector WACC (7.0%) plus a spread (1%) tied to the higher risk of the measured asset was used to actualise cash flows;
- no terminal value was assumed beyond the explicit forecast period, in line with the method used to allocate the purchase price.

The value of **Goodwill** was determined by identifying a single cash-generating unit (CGU) that could be connected with the wind power business in Italy and France, excluding the wind farms transferred from ERG Eolica in 2008.

In order to determine the recoverable value, or value in use, the present value of operating cash flows associated with the CGU was estimated for the first twenty years of activity of the farms.

A discount rate equal to the sector WACC (7.0%) was used to actualise cash flows.

A terminal value was also estimated for each wind farm included in the CGU, determined by actualising the cash flows for the 20 years after the last year of explicit forecast. The growth rate was estimated at 1.5% on the basis of the anticipated average inflation rate. The terminal value thus obtained was prudently discounted by 50%.

Group management believes that the assumptions used are reasonable, and has consequently, on the basis of the aforementioned assumptions, written down intangible assets before tax by about EUR 9 million.

These write-downs are mainly due to a deterioration in hypothetical expected scenarios, particularly in terms of sales prices for electricity in Italy.

For the sake of a full analysis it should be pointed out that the carrying value of the goodwill allocated to the cash-generating unit amounts to about EUR 12 million and is fully recoverable according to the impairment test.

To provide complete information we point out that an increase of 0.5% in the discount rate would have meant an increased impairment of intangible assets for about EUR 4 million and impairment of goodwill.

Furthermore, an expected rise of 10% in energy sales prices compared with the hypotheses assumed by the company in estimating anticipated revenues would not have led to any reduction in the value of goodwill allocated to the renewables CGU and the write-down of intangible assets would have been less than EUR 8 million.

- **Write-downs in the water services segment**

ERG carries out industrial waste treatment via the subsidiaries SODAI Italia S.p.A. and DSI S.r.l.. SODAI Italia S.p.A. operates via purification platforms in an area adjacent to 20 Trenitalia workshops, DSI S.r.l. treats solid and liquid waste for third parties and for SODAI Italia.

Regarding the activity carried out by SODAI during the financial year, integrated environmental authorisation for operation of the sole platform in San Nicola di Melfi was refused; the recoverability of the goodwill relating to the subsidiary's activities was therefore determined on the basis of the business plan approved by the company's Board of Directors on 24 February 2010. The plan is based exclusively on forecast cash flows for the existing waste disposal contract with Trenitalia S.p.A., from the creation date of the subsidiary, using an evaluation method prepared by independent third-party assessors.

On the basis of the above, total goodwill was written down for EUR 12.5 million and tangible assets written down for EUR 0.6 million.

- **Write-downs in the hydroelectric power plant segment**

ERG generates electrical power via the subsidiaries ISEA S.r.l. and Ecopower S.r.l. at hydroelectric power plants with total operational installed capacity of 2.2MW. ISEA operates 5 hydroelectric power plants with 1.8MW of total capacity and Ecopower has one operational hydroelectric power plant with 0.4MW of capacity and another 5 under repair with 0.8MW capacity in total.

The cash flows from Ecopower's activities would only allow for recovery of the book value of the goodwill following investment activity completed when the 5 plants mentioned above - which are not part of the Group's core business development plan - are put into operation. The full book value of the goodwill has therefore been written down by EUR 1.7 million.

- **Other write-downs of equity investments in renewables**

Equity interests in the following companies were also written down in the period:

- Ansaldo Fuel Cells S.p.A. for the full value of the equity interest of EUR 1.1 million;
- ERG Eolica Agira S.r.l., ERG Eolica Mirabella S.r.l., ERG Eolica Palagonia S.r.l., ERG Eolica Ramacca S.r.l. and ERG Eolica Troina S.r.l., for EUR 1.2 million in total; EUR 0.2 million was also allocated to a provision for future charges on equity investments;
- VCC Abruzzo S.r.l., VCC Agrigento S.r.l., VCC Agrigento 2 S.r.l. and VCC Enna S.r.l. for their full value of EUR 0.6 million.

## Balance sheet analysis

### Note 1 – Intangible fixed assets

	Concessions and licences	Other intangible assets	Assets in progress	Total
<b>Historical cost</b>	241,877	82,938	3,936	328,751
Depreciation	(81,945)	(39,695)	-	(121,640)
<b>Balance at 31.12.08</b>	<b>159,932</b>	<b>43,243</b>	<b>3,936</b>	<b>207,111</b>
<b>Movements during period :</b>				
Change in scope of consolidation	8,721	318	600	9,639
Acquisitions	524	4,707	8,114	13,345
Capitalisation/reclassification	2,430	(1,936)	(2,644)	(2,150)
Disposals and divestments	-	(2,136)	(58)	(2,194)
Depreciation	(11,100)	(9,374)	-	(20,474)
Write-downs	(8,954)	(73)	-	(9,027)
<b>Historical cost</b>	244,391	80,827	9,948	335,166
Depreciation	(92,838)	(46,078)	-	(138,916)
<b>Balance at 31.12.09</b>	<b>151,553</b>	<b>34,749</b>	<b>9,948</b>	<b>196,251</b>

Concessions and licences mainly comprise authorisations for fuel distribution outlets and authorisations for wind farms (in operation and to be built in future), amortised based on their residual life.

Other intangible fixed assets comprise the right acquired from ENEL for connection of the IGCC plant to the power lines, the legal and technical costs incurred for ISAB Energy's Project Financing transaction, engineering studies and preliminary agreements for wind farms to be constructed in future.

Disposals and divestments refer to the sale and closure of service stations in Spain.

Write-downs also include the reversal of development costs for wind power generation projects, the recoverability of which is no longer considered certain, as already commented on in the chapter "Write-downs in the renewable energy division".

The change in the item in the period is also due to changes in the scope of consolidation, and particularly the "**Incorporation of Euroil S.r.l.**" as described in the previous section.

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## Note 2 – Goodwill

"Goodwill" of EUR 52,866 thousand represents the higher value of the acquisition cost of acquiree companies over the value of their shareholders' equity, measured at fair value as at acquisition date in accordance with the purchase-price allocation method envisaged by IFRS 3.

The decrease of about EUR 7 million in the item during the period relates to:

- write-downs of CGU-related goodwill attributable to the renewable energy segment (about EUR 14 million);
- the reduction in goodwill relating to service stations in Spain sold during 2009 (about EUR 3 million);
- goodwill booked for the Elyo-Restiani S.p.A. transaction (about EUR 11 million).

The item, which is not amortised in the Income Statement, is subject to an impairment test every year, and more frequently if there are indications during the course of the year that the asset might have lost value.

Goodwill acquired through business combinations was allocated to the cash-generating units corresponding to the following business divisions:

- Integrated downstream (EUR 28,526 thousand)
- Renewable energy sources: (EUR 15,801 thousand)
- Coastal refining: (EUR 7,078 thousand)
- Thermoelectric power generation: (EUR 1,461 thousand)

Regarding the impairment test for goodwill attributable to the renewable energy segment, please refer to the section "**Write-downs in the renewable energy segment**".

- **Coastal refining**

The recoverable value of the coastal refining unit was established on the basis of value in use. Projected cash flows over four years, as set out in the financial plan drawn up by top management, were used in the calculation. Cash flow projections for subsequent years were made by determining the 'terminal value', using the perpetuity growth model (1%). The expected changes in sales prices and trends in direct costs during the period that were assumed for the calculation were determined on the basis of past experience, adjusted for future market expectations; the discount rate (WACC after tax) applied to projected cash flows is 7.16%.

No loss of goodwill value was found on carrying out the analysis.

- **Thermoelectric power generation**

The recoverable value of the thermoelectric power unit was established on the basis of value in use. Projected cash flows over four years, as set out in the financial plan drawn up by top management, were used in the calculation. Cash flow projections for subsequent years were made by determining the 'terminal value', using the perpetuity growth model (1%). The expected changes in sales prices and trends in direct costs during the period that were assumed for the calculation were determined on the basis of past experience, adjusted for future market expectations;

The discount rate (WACC after tax) applied to projected cash flows is 7.94%.

No loss of goodwill value was found on carrying out the analysis.

- **Integrated downstream**

The recoverable value of the integrated downstream unit was determined on the basis of fair value less disposal costs calculated, as indicated in IAS 36, with reference to third-party agreements. The CGU under review is in fact subject to an agreement to create a joint venture in the refining and marketing sector. As already announced to the financial community on 28 January 2010, the enterprise value is higher than the book values attributable to the cash-generating unit.

### Note 3 – Property, plant, and machinery

	Land and buildings	Plant and machinery	Other assets	Assets under construction	Total
<b>Historical cost</b>	<b>197,701</b>	<b>1,579,530</b>	<b>46,904</b>	<b>491,912</b>	<b>2,316,047</b>
Depreciation and write-downs	(56,750)	(719,920)	(25,251)	(66)	(801,987)
<b>Balance at 31.12.08</b>	<b>140,951</b>	<b>859,610</b>	<b>21,653</b>	<b>491,846</b>	<b>1,514,060</b>
<b>Movements during period :</b>					
Change in scope of consolidation	5,758	24,796	950	570	32,074
Acquisitions	1,968	7,202	511	324,193	333,874
Capitalisation/reclassification	26,498	353,467	5,471	(383,286)	2,150
Increases for cyclical maintenance	-	1,399	-	-	1,399
Disposals and divestments	(23,044)	(3,162)	(5,476)	(346)	(32,028)
Depreciation	(6,949)	(103,035)	(5,436)	-	(115,420)
Write-downs	(584)	(523)	(43)	(829)	(1,979)
Other changes	-	-	-	-	-
<b>Historical cost</b>	<b>198,208</b>	<b>1,968,826</b>	<b>48,515</b>	<b>432,214</b>	<b>2,647,763</b>
Depreciation and write-downs	(53,610)	(829,072)	(30,885)	(66)	(913,633)
<b>Balance at 31.12.09</b>	<b>144,598</b>	<b>1,139,754</b>	<b>17,630</b>	<b>432,148</b>	<b>1,734,130</b>

For greater clarity, movements during the period relating to reclassifications, disposals and divestments are shown net of the respective provisions for depreciation and write-downs.

Changes in the scope of consolidation mainly reflect the acquisition of the plants owned by Restiani S.p.A. and the incorporation of the service stations of Euroil S.r.l..

Disposals and divestments mainly refer to the sale and closure of service stations in Spain. The financial effects of this sale are recognised under "Other revenues and income" and the capital gain amounts to about EUR 10 million.

The decrease of EUR 383 million in assets under construction is mainly due to transfers from work in progress to assets, mainly in the thermoelectric power, integrated downstream and renewable energy segments.

For an analysis of investments made during the period, readers should refer to the "Investments" chapter of the Management Report.

Pursuant to IAS 23, capitalisation includes interest payable of about EUR 10 million relating to investments held by the energy segments.

## Note 4 – Equity investments

	Equity investments			Total
	Subsidiary companies	Associate companies and joint ventures	Other companies	
<b>Balance at 31.12.08</b>	<b>10,612</b>	<b>700,070</b>	<b>2,352</b>	<b>713,034</b>
<b>Movements during period :</b>				
Change in scope of consolidation	(7,114)	(35,494)		<b>(42,608)</b>
Acquisitions/capital increases	10	-	156	<b>166</b>
Write-downs/use of provision to cover losses	(1,200)		(1,106)	<b>(2,306)</b>
Disposals and divestments	-	(144)	-	<b>(144)</b>
Valuation of companies using the equity method	(47)	36,769	-	<b>36,723</b>
<b>Balance at 31.12.09</b>	<b>2,262</b>	<b>701,201</b>	<b>1,401</b>	<b>704,864</b>

“Equity investments” owned as at 31.12.09 were as summarised below:

	Valued at equity	Valued at cost	Total
Equity investments:			
- in non-consolidated subsidiary companies	2,253	10	2,262
- in associate companies <sup>(1)</sup>	701,198	4	701,201
- in other companies	-	1,401	1,401
<b>TOTAL</b>	<b>703,451</b>	<b>1,414</b>	<b>704,864</b>

(1) of which EUR 609,406 thousand in joint ventures

A breakdown of equity investments has already been given in the statements showing the scope of consolidation.

The following changes in equity investments occurred during 2009:

<b>Change in scope of consolidation</b>	
Elyo Italia S.r.l.	(35,670)
Euroil S.r.l.	(7,082)
Eoliennes du Vent Solaire S.a.s.	(32)
Ream S.p.A.	176
	<b>(42,608)</b>
<b>Acquisitions - formations - capital increases</b>	
ERG Power S.r.l.	10
Dyepower Consortium	150
Ansaldo Fuel Cells S.p.A.	6
	<b>166</b>
<b>Disposals – returns - liquidations – incorporations</b>	<b>(144)</b>
	<b>(144)</b>
<b>Write-downs/use of provision to cover losses</b>	<b>(2,306)</b>
	<b>(2,306)</b>
<b>Net change in the value of companies carried at equity</b>	<b>36,723</b>
<b>TOTAL</b>	<b>(8,026)</b>

The change in the scope of consolidation refers principally to:

- the sale of the equity interest held in Elyo Italia S.r.l. as part of the **Elyo-Restiani Operation**;
- the merger by incorporation of Euroil S.r.l. with ERG Petroli S.p.A.;
- the full consolidation of Eoliennes du Vent Solaire S.a.s..

For further details, please refer to the previous section, “List of Group companies”.

The principal changes during the period include:

- the formation of the DyePower Consortium, of which ERG Renew S.p.A. holds 12.4%, with the aim of carrying out research and development in solar power;
- the formation of ERG Power S.r.l., a subsidiary of ERG Nuove Centrali S.p.A., with the aim of managing thermoelectric power plants to produce and market electricity and steam.

Disposals in the period refer to the sale by ERG Raffinerie Mediterranee S.p.A. of its equity interest in Dynergy S.r.l..

Write-downs in the period refer to companies in the renewables segment that are no longer operational.

The positive change of EUR 37 million arising from **valuation using the equity method** is due to the results for the period (notably of ISAB S.r.l.) net of dividends received from these companies.

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## Note 5 – Other financial assets

“Other financial assets” of EUR 8,600 thousand (EUR 8,911 thousand at 31.12.08) mainly comprise a loan granted by ERG Petroli S.p.A. to Raffineria di Roma S.p.A, at normal market conditions and in proportion to its shareholding.

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## Note 6 – Deferred tax assets

Provision is made for deferred tax assets, if their future recovery on the temporary differences, subject to advance taxation, between the value of assets and liabilities for statutory financial reporting purposes and their values for tax calculation purposes, is likely.

It should be noted that the rate used to calculate deferred taxes is the same as the nominal IRES (corporation tax) rate (27.5%), increased, where so envisaged, by the IRAP (regional tax) rate (3.90%).

In consequence of Law 133 of 6 August 2008, companies operating in the oil refining sector and companies producing and marketing petroleum products, electricity and gas, with revenues in excess of EUR 25 million, are subject to an IRES rate surcharge (“Robin Hood Tax”) of 6.5% (5.5% in 2008). The increase in the tax rate (from 5.5% to 6.5%) brought in by Decree Law 78 of 1 July 2009 has meant an increase in deferred tax assets of about EUR 7 million, with a consequent positive impact on the income statement under the “Income taxes” item.

Deferred tax assets at 31 December 2009 of EUR 248,181 thousand (EUR 240,279 at 31 December 2008) were principally appropriated to cover deferral of CIP 6 revenues, maintenance in excess of tax limits and allocations to provisions for liabilities and charges, and are also deemed recoverable in consideration of the future taxable income forecast in plans drawn up by the Group.

Also included are the residual substitute taxes paid on merger differences in the amount of EUR 870 thousand (EUR 1,697 thousand at 31.12.08).

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## Note 7 – Other non-current assets

Other non-current assets of EUR 35,514 thousand (EUR 16,374 thousand at 31 December 2008) chiefly relate to advances on agreements to acquire new wind farms and medium- to long-term Treasury receivables.

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## Note 8 - Inventory

Closing inventories comprise the following categories.

	31.12.09	31.12.08
Raw, ancillary and consumable materials	123,706	159,254
Finished products and goods	259,308	266,090
<b>TOTAL</b>	<b>383,014</b>	<b>425,344</b>

The value of inventories was determined by applying the weighted average cost method and taking into account fair value hedging operations. As a result, the value is affected not only by the exact level of end-of-period stocks, but also by fluctuations in the purchase prices of raw materials and finished products, which, based on the weighted average cost method, also impacts the quantities that have not changed since the beginning of the period.

Inventories are booked at the lesser of the cost, determined used the weighted average cost method, and the market value. The overall decrease in the value of inventories is due to reduced quantities of finished products (602 thousand tonnes, compared with 962 thousand tonnes at 31 December 2008) and raw materials (302 thousand tonnes, compared with 576 thousand tonnes at 31 December 2008) in the warehouses, only partially offset by the increase in average prices.

Furthermore, the change in the period reflects an increase of EUR 5 million due to changes in the scope of consolidation.

At 31.12.09 the item included natural gas reserves carried at a value of EUR 3.0 million.

## Note 9 – Trade receivables

Receivables are summarised as follows:

	31.12.09	31.12.08
Customer receivables	514,581	510,428
Receivables due from Group companies	130,481	102,984
Bad debt provision	(15,025)	(9,476)
<b>TOTAL</b>	<b>630,037</b>	<b>603,936</b>

“Customer receivables” are guaranteed by sureties amounting to approximately EUR 90 million for wholesale and logistics customers, approximately EUR 85 million for retail network dealers paying by direct debit, and about EUR 4 million for cargo customers.

On 2008 March, ERG carried out a securitisation of its trade receivables for an average amount of EUR 150 million. This transaction, arranged in cooperation with Natixis (Mandated Lead Arranger) and The Bank of Tokyo-Mitsubishi UFJ, Ltd, provides for the assignment on a revolving basis of trade receivables pertaining to ERG Petroli S.p.A. and has a duration of five years.

These trade receivables were eliminated from company accounts insofar as the sale must be considered final, with effective transfer of all associated risks and benefits.

“Receivables due from Group companies” refer to the supply of petroleum products to associate companies at market prices.

For information concerning related-party receivables, reference is made to Note 40.

The following changes took place in bad debt provision:

	2009	2008
<b>Balance at beginning of period</b>	<b>9,476</b>	<b>4,734</b>
Change in scope of consolidation	1,298	0
Provision for the period	7,228	4,997
Utilisation during the period	(2,978)	(255)
<b>Balance at end of period</b>	<b>15,025</b>	<b>9,476</b>

The provision for the period stems principally from receivables related to the thermoelectric power division. The Group assesses the existence of objective impairment indicators for individual positions.

The aforesaid analyses are validated at individual company level by the Accounts Receivable Committees which meet periodically to examine the situation with regard to past due receivables and related collection criticalities.

The allocations made to bad debt provisions and risk provisions, which were suitably increased during the year, are considered to adequately cover the risk of potential liabilities for delinquent accounts receivable.

The following is a breakdown of customer receivables outstanding at year-end:

	31.12.09	31.12.08
<b>Receivables not yet due</b>	501,946	483,904
<b>Receivables past due and not written down:</b>		
<i>Up to 30 days</i>	46,720	82,308
<i>Up to 60 days</i>	14,373	5,051
<i>Up to 90 days</i>	11,160	2,257
<i>More than 90 days</i>	55,838	30,416
<b>Total</b>	<b>630,037</b>	<b>603,936</b>

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## Note 10 – Other current receivables and assets

	31.12.09	31.12.08
Tax receivables	54,361	35,994
Receivables from arbitrage transactions on crude oil and products	2,176	6,239
Emissions trading receivables	64,842	59,096
Sundry receivables	66,725	46,016
<b>TOTAL</b>	<b>188,104</b>	<b>147,345</b>

Tax receivables mainly comprise VAT credit positions and the credit balance as regards 2009 taxes.

Receivables from arbitrage transactions on crude oil and products relate to the balance of forward purchase transactions and spot sales of crude oil and petroleum products outstanding at the end of the period.

Emissions trading receivables refer to the ISAB Energy receivable for reimbursement of emissions trading charges for 2008 (EUR 49 million) and 2009 (EUR 16 million). In January 2010, reimbursements of EUR 49 million were received for FY2009.

“Sundry receivables” mainly comprise receivables sold to factoring companies and advances paid to suppliers as well as deferred costs in subsequent periods.

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## Note 11 – Current financial assets

The current financial assets of about EUR 7,762 thousand (EUR 864,593 thousand at 31 December 2008) mainly refer to the positive fair value of derivatives existing as at 31 December 2009, and to bonds with high creditworthiness issued by the company maturing within 6 months.

The reduction in the item refers to the receipt in February 2009 of receivables from LUKOIL for the balance of the consideration for the sale of 49% of ISAB S.r.l., amounting to EUR 852 million, including interested accrued during the period.

In January 2009, ERG Renew also received EUR 12 million for insurance policies agreed to guarantee the put option held by Trenitalia on the subsidiary SODAI Italia, which were liquidated when the option was exercised.

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## Note 12 – Cash and cash equivalents

	31.12.09	31.12.08
Bank and postal deposits	1,755,112	742,749
Cash equivalent securities	39,981	-
Cash and notes on hand	2,762	2,213
<b>TOTAL</b>	<b>1,797,855</b>	<b>744,962</b>

The item “Bank and postal deposits” mainly comprises short-term deposits with banks with which the company has commercial relations and the balance on the accounts of ISAB Energy S.r.l. and ERG Renew, according to the usage limitations established by the relative project financing agreements.

Cash equivalent securities are cash commitments in money market funds that can be liquidated on demand.

For information on restricted liquidity, please refer to Note 25 - Covenants and negative pledges.

## Note 13 – Group shareholders' equity

### Share capital

Fully paid-up share capital as at 31 December 2009 consisted of 150,320,000 shares with a par value of EUR 0.10 each for a total of EUR 15,032,000 (the same as at 31 December 2008).

On 31.12.09 the Company's Shareholders Register showed the following situation:

- San Quirico S.p.A. held 84,091,040 shares, i.e. 55.942%
- Polcevera S.A. (Luxembourg) held 10,380,060 shares, i.e. 6.905%
- ERG S.p.A. held 2,100,000 treasury shares, i.e. 1.397%.
- Generali Investments Italy SGR S.p.A. held 3,349,000 shares, i.e. 2.228%
- Tradewinds Global Investors LLC held 3,010,340 shares, i.e. 2.003%.

As at 31 December 2009, San Quirico S.p.A. and Polcevera S.A. were controlled by the Garrone and Mondini families, heirs of the founder of the ERG Group, Edoardo Garrone.

On 23 April 2009, pursuant to Article 2357 of the Civil Code, the Shareholders' Meeting of ERG S.p.A. authorized the Board of Directors to purchase treasury shares for a period of 12 months from the date of the resolution up to a revolving maximum (meaning the maximum amount of treasury shares held from time to time) of 15,032,000 (fifteen million thirty-two thousand) shares at a unit price, including incidental purchase charges, not lower than 30% below and not more than 10% above the reference price of the stock in trading session on the day immediately preceding each individual transaction.

### Treasury shares

As at 31 December 2009 ERG S.p.A. held 2,100,000 treasury shares, amounting to 1.397% of the share capital. Pursuant to IAS 32, treasury shares are recorded as a reduction of shareholders' equity. The original cost of the treasury shares, write-downs for value impairment, and revenues and losses deriving from any subsequent sales are recorded as movements in shareholders' equity.

### Stock option plans

#### ERG S.p.A. stock option plans

On 5 August 2005 the ERG S.p.A. Board of Directors approved a new long-term incentive scheme that grants Group executives personal and non-transferable options to subscribe ERG stock.

The system has a three-year duration and provides for allocation of the options, year by year, with a par exercise price, namely a price corresponding to the arithmetic average value of the ERG share's official prices during the thirty days prior to allocation.

The system does not make provision for cash settlement.

The right to exercise the options is subject to having been employed by the Group for three years as from the date of allocation.

The following table shows the rights allocated and still in force.

	Allocations 2007	Allocations 2006
Number of rights assigned <sup>(1)</sup>	693,274	667,029
Exercise price (EUR) <sup>(2)</sup>	16.06	16
Fair value at date of assignment (EUR) <sup>(2)</sup>	3.74	15.61
		4.07

(1) the number is shown net of the rights cancelled

(2) weighted average value based on options allocated

It should be noted that in 2009 the options assigned in 2005 (635,575 options) expired. Their exercise price was set at EUR 21. The stock option reserve was therefore reduced with a contra item to "Other reserves".

The fair value of the options granted was estimated using the Black-Scholes model and taking into account the terms and conditions for allocation of the options.

The following table shows the assumptions used for the model.

	Allocations 2007	Allocations 2006
Average volatility of ERG share price <sup>(1)</sup>	31.99%	31.20%
Risk-free interest rate <sup>(1)</sup>	3.59%	3.56%
Expiry of right	4 years	4 years

(1) weighted average value based on options assigned

The 2009 cost of payment transactions based on shares recorded as a contra-entry in the shareholders' equity reserve amounts to EUR 1,672 thousand, broken down as follows:

	2009	2008
Costs for services and other costs	1,417	2,487
Personnel expenses	109	424
<b>Total</b>	<b>1,527</b>	<b>2,911</b>

#### ERG Renew S.p.A. stock option plan

ERG Renew has a stock option plan in place for the company's directors holding corporate offices and for executives whose roles make them more directly responsible for business and operating results.

The option rights can be exercised after three years from the allocation date and for a period not exceeding the five subsequent years. When this term expires, the unexercised options will lapse and consequently no further rights will be attributed to the assignees.

The following table summarises the data relating to the rights assigned in 2005 (first allocation) and 2006 (second and third allocations).

	2006 III allocation	2006 II allocation	2005 I allocation
Number of rights allocated <sup>(1)</sup>	610,600	610,600	505,000
Exercise price (EUR)	3.32	3.19	3.24
Fair value at date of allocation (EUR)	0.74	0.74	0.74

(1) the number is shown net of the rights cancelled

The fair value of the options granted was estimated using the Black-Scholes model and taking into account the terms and conditions for attribution of the options.

The portion of the cost of share-based payment transactions pertaining to 2009 amounted to EUR 213 thousand.

### Other reserves

The "Reserves" of EUR 1,760,473 thousand (EUR 1,255,262 thousand at 31 December 2008) mainly comprise retained earnings, the "share premium reserve", the "stock option reserve" and the "cash flow hedge reserve".

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### Note 14 – Minority interests

Minority interests arise from the line-by-line consolidation of the following companies that have other shareholders:

	% of minority shareholders	minority shares
ERG Renew Group	22.61%	34,699
ISAB Energy S.r.l.	49.00%	105,336
ISAB Energy Services S.r.l.	49.00%	5,772
Guazzotti S.r.l.	52.00%	257
<b>TOTAL</b>		<b>146,064</b>

Profit pertaining to minority interests for the period, amounting EUR 37,830 thousand, is almost entirely attributable to minority shareholdings of ISAB Energy S.r.l..

Regarding the minority interests of Restiani S.p.A., please refer to the note on the Elyo-Restiani operation.

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### Note 15 – Staff leaving indemnities

	31.12.2009	31.12.2008
<b>Balance at beginning of period</b>	<b>11,416</b>	<b>29,598</b>
Change in scope of consolidation	1,600	(14,491)
Social security cost for current services	5,147	8,756
Financial charges relating to obligations undertaken	228	480
Benefits paid	(6,633)	(12,927)
<b>Balance at end of period</b>	<b>11,758</b>	<b>11,416</b>

This item, totalling EUR 11,758 thousand (EUR 11,416 thousand at 31.12.08), includes the estimated liability relating to staff leaving indemnities payable to employees when they terminate their employment.

The change in the scope of consolidation refers to the acquisition of Restiani S.p.A. and Guazzotti S.r.l..

Actuarial gains and losses (arising from changes in actuarial assumptions applied) for approximately 0.1 million have not been taken into account because their net value – not recognised at the end of 2008 – was less than 10% of the year-end liability (the corridor method).

The following are the main assumptions used to calculate the actuarial value of the liability relating to staff leaving indemnities:

Discount rate	4.5%
Inflation rate	2.0%
Average turnover rate	5.0%
Average rate of salary increase	3.0%

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## Note 16 – Deferred tax liabilities

The provision for deferred tax liabilities is based on the temporary differences that are subject to deferred taxation, which result from adjustments to the individual financial statements of consolidated companies to bring them into line with the Group's uniform accounting policies, as well as on temporary differences between the value of assets and liabilities in statutory financial statements and their related taxable amounts.

It should be noted that the rate used to calculate deferred taxes is the same as the nominal IRES (corporation tax) rate (27.5%), increased, where so envisaged, by the IRAP (regional tax) rate (3.90%).

In consequence of Law 133 of 6 August 2008, companies operating in the oil refining sector and companies producing and marketing petroleum products, electricity and gas, with revenues in excess of EUR 25 million, are subject to an IRES rate surcharge ("Robin Hood Tax") of 6.5% (5.5% in 2008). The increase in the tax rate (from 5.5% to 6.5%) brought in by Decree Law 78/2009 has meant an increase in the deferred tax provision of about EUR 2 million, with a consequent negative impact on the income statement under the "Income taxes" item.

Deferred tax assets of EUR 159,775 thousand at 31 December 2009 (EUR 148,994 at 31 December 2008) were mainly appropriated on fiscal amortisation exceeding financial and technical amortisation and on capital gains on business combinations.

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## Note 17 – Provisions for non-current liabilities and charges

"Provisions for non-current liabilities and charges" of EUR 5,348 thousand (EUR 2,978 at 31 December 2008) refer chiefly to fiscal disputes in previous years.

Comparison with the previous year shows some reclassifications to the item "Provisions for current liabilities and charges", as described in Note 20.

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## Note 18 – Non-current financial liabilities

The breakdown of this item is as shown below:

	31.12.09	31.12.08
Medium/long-term mortgages and loans	901,024	958,637
- current portion of medium/long-term loans	(447,890)	(418,183)
	<b>453,134</b>	<b>540,454</b>
Medium/long-term project financing	324,101	324,871
- current portion of project financing	(79,783)	(50,429)
	<b>244,318</b>	<b>274,442</b>
Other medium/long-term financial payables	54,503	38,169
<b>TOTAL</b>	<b>751,955</b>	<b>853,065</b>

At 31 December 2009, mortgages and loans totalled EUR 901 million (EUR 959 million at 31 December 2008), of which an existing EUR 139 million disbursed by the European Investment Bank for investment in the "ERG Energia Sicilia" project. The loan is guaranteed for EUR 159 million.

To reduce the risk stemming from future fluctuation in interest rates, interest rate collar, interest rate swap and interest rate cap operations were set up for existing mortgages.

EUR 120 million in new corporate financing was disbursed during 2009.

As at 31 December 2009 the weighted average interest rate on mortgages and loans was 1.93% (4.64% at 31 December 2008).

### ISAB Energy project financing

These are loans granted by a pool of international banks for initial amounts of approximately 90% of the cost of the ISAB Energy plant. The balance outstanding as at 31.12.09 was EUR 141 million.

The repayment plan for these loans, which are secured by special liens and a mortgage on the plant, entails 29 half-yearly instalments starting from 15 December 2000 (last instalment due on 15 December 2014).

The loan is subject to adjustable rate interest tied to changes in the Euribor rate.

### ERG Renew project financing

These are loans granted for the construction of wind farms on the part of the following companies:

- ERG Eolica S. Vincenzo S.r.l., which had a balance outstanding at 31 December 2009 of EUR 17 million (EUR 23 million at 31 December 2008). The loan, executed in 2005, provides for a base credit line of EUR 36 million. Final payment is due on 31 December 2013.
- ERG Eolica S. Cireo S.r.l., which had a balance outstanding at 31 December 2009 of EUR 22 million (EUR 27 million at 31 December 2008). The loan, executed in 2005, provides for a base credit line of EUR 34 million for installed power of 30MW, increasable to EUR 43 million for another 10MW. Final payment is due on 31 December 2014. To hedge the risk deriving from interest rate fluctuations, Interest Rate Swap transactions have been arranged up to 31 December 2014, according to the due dates of the loan repayment plan, thus changing the variable rate into fixed rates on a notional value of EUR 43 million, corresponding to the potential maximum amount of the loan.
- ERG Eolica Faeto S.r.l., which had a balance outstanding at 31 December 2009 of EUR 41 million (EUR 37 million at 31 December 2008) relating to the first disbursement. The loan, executed in June 2007, provides for a base credit line of EUR 38 million for installed power of 24MW. Final payment is due on 30 June 2020. In order to protect itself against the risk of interest rate fluctuations, Interest Rate Cap transactions have been arranged up to 31 December 2013, according to the due dates of the loan repayment plan.
- Green Vicari, which had a balance outstanding at 31 December 2009 of EUR 56 million (EUR 35 million at 31 December 2008). The loan provides for a base credit line of EUR 52.8 million for installed power of 37.5 MW. Final payment is due on 30 June 2019. The increase in the period relates to the second loan disbursement for EUR 24 million. In order to hedge itself against the risk of fluctuations in interest rates, Green Vicari has arranged interest rate cap transactions up until 30 June 2014, according to the due dates of the loan repayment plan. These establish an average maximum limit of 4.7% on the variable rate.
- The five French wind farm companies owned by ERG Eolienne France, with a balance outstanding at 31 December 2009 of EUR 44 million (EUR 48 million at 31 December 2008). This project financing ends in June 2019 and relates to five wind farms in France. The contract provides for a base credit line of EUR 56.7 million for total installed power of 55.2MW. Final payment is due on 30 December 2019. The five French companies have nine interest rate swap contracts in place to hedge interest-rate risk.
- Eoliennes du Vent Solaire S.a.s., which has a balance outstanding of EUR 3 million. Project financing with a final due date of 31 December 2025 relating to the Plogastel Saint Germaine wind farm. The contract provides for a base credit line of EUR 7.9 million for total installed capacity of 9.2MW.

The following table shows the breakdown and maturity of current mortgages and loans (including project financing):

	31.12.09	31.12.08
<b>Secured by Group tangible assets</b>		
with maturities up to December 2025	324,101	324,871
<b>Unsecured</b>		
with maturities up to December 2015	901,024	958,637
<b>TOTAL</b>	<b>1,225,125</b>	<b>1,283,508</b>

The breakdown by year of due dates for repayment of existing medium/long-term bank loans is as follows:

	Mortgages and loans	Project Financing
Due by 31.12.10	447,890	79,783
Due by 31.12.11	208,421	51,631
Due by 31.12.12	119,512	69,991
Due by 31.12.13	64,050	29,677
Due by 31.12.14	47,450	32,493
Due beyond 31.12.14	13,701	60,526
<b>TOTAL</b>	<b>901,024</b>	<b>324,101</b>

The medium-long term financial payables mainly refer to interest-bearing loans granted to ISAB Energy S.r.l. by ISAB S.r.l. (EUR 11 million) and IPM Eagle (EUR 25 million) which, through its subsidiaries, owns 49% of the company. Repayment is subject to the conditions set out in the project financing agreement and includes, additionally, a fair value for put options for the purchase of minority shareholdings, described in the section “Changes in the scope of consolidation”.

### Note 19 – Other non-current liabilities

	31.12.09	31.12.08
CIP 6 tariff increase	338,792	441,451
End-of-contract bonuses	9,548	9,281
Other minor non-current liabilities	18,941	20,779
<b>TOTAL</b>	<b>367,281</b>	<b>471,511</b>

“CIP 6 tariff increase” refers to the medium-long term portion of the incentive tariff for the sale of electricity by ISAB Energy S.r.l., already recognised and paid by GSE in the first eight years, which, in line with international accounting principles, has partly been deferred to subsequent years. ISAB Energy’s sales revenues are based on a contract of sale to the GSE regulated by the tariff determined in Regulation 6/1992 of the Inter-ministerial Prices Committee (CIP 6), signed for 20 years and already authorised by the EU for 15 years. Regulation 6/1992 provides for recognition of an incremental tariff amount for the first eight years of operation (2000-2008).

This incentive component represents an advance on the overall sales rate that can be obtained from the contract. The incentive is therefore recognised under revenues, in accordance with the IAS, in proportion to the quantities of energy sold and *pro rata* to sales expected over the entire contract.

“End-of-contract bonuses” represent the amount that will be payable to service station operators covered by free usage contracts.

## Note 20 – Provisions for current liabilities and charges

	31.12.09	31.12.08	Changes		
			Other	Increases	Decreases
Losses on equity investments	393	220		173	-
Provision for legal risks	11,751	9,688		3,132	(1,069)
Provision for sales of equity investments	5,435	5,435		-	-
Provision for clean-up and dismantling	20,860	11,213	1,956	9,551	(1,860)
Other provisions for liabilities and charges	13,711	12,270	150	5,497	(4,206)
<b>TOTAL</b>	<b>52,150</b>	<b>38,826</b>	<b>2,106</b>	<b>18,353</b>	<b>(7,135)</b>

The "Provision for legal risks" is related to potential liabilities from ongoing legal disputes.

The "Provision for sales of equity investments" relates to potential liabilities deriving from the equity investments sold by ERG Renew during 2006.

The "Provision for clean-up" mainly relates to the area earmarked for the construction of the new Turbogas facility at the Nord site, and to the sales outlets of the integrated downstream division.

"Other provisions for liabilities and charges" relate mainly to anticipated charges in commercial relations with managers, to demurrage charges accruing in the final part of the period and not yet claimed and provisions for commercial agreements being drawn up.

Other changes refer to changes in the scope of consolidation and to reclassifications between "current items" and "non-current items".

## Note 21 – Trade payables

	31.12.09	31.12.08
Trade payables	614,357	630,550
Payables due to Group companies	57,414	28,306
<b>TOTAL</b>	<b>671,771</b>	<b>658,856</b>

These are payables deriving from commercial transactions and are payable within the next financial year.

Payables for crude oil purchases at year-end are covered by guarantees issued to suppliers by banks for about EUR 239 million. On the other hand, contractors for fixed asset investments have issued sureties to Group companies for around EUR 25 million, as a guarantee for the plants built.

Debts payable to Group companies mainly refer to ISAB S.r.l., a jointly controlled subsidiary.

## Note 22 – Current financial liabilities

	31.12.09	31.12.08
<b>Short-term bank borrowings</b>	<b>1,095,172</b>	<b>539,844</b>
<b>Other short-term financial payables</b>		
Current portion of medium/long-term bank borrowings	447,890	418,183
Short-term project financing	79,783	50,429
Other financial payables	92,970	23,823
	<b>620,643</b>	<b>492,435</b>
<b>TOTAL</b>	<b>1,715,815</b>	<b>1,032,279</b>

As at 31 December 2009, short-term borrowings amounted to 76% of total credit lines granted (43% as at 31 December 2008).

The average use of the short-term credit lines during the year was 53% of the amounts agreed (34% in 2008).

These credit lines are unsecured and are generally repayable on demand.

As at 31 December 2009, the weighted average interest rate on short-term borrowings was 1.18% (3.52% as at 31 December 2008).

As indicated in Note 25, the covenant on the Unicredit loan was not respected at 31 December 2009: therefore, pursuant to IAS 1, the medium- to long-term portion of the abovementioned loan of about EUR 50 million was also reclassified as current.

Other financial payables mainly comprise financial payables to unconsolidated Group companies (ISAB S.r.l.), liabilities arising from measurement of financial instruments at fair value (EUR 7 million) and short-term payables to subsidiary companies of IPM.

The increase in the item is mainly due to financing granted by the joint venture ISAB S.r.l..

Disclosure relating to the net financial position can be found in the statements on net financial debt included in the Management Report.

### Note 23 – Other current liabilities

	31.12.09	31.12.08
Tax payables	26,341	149,619
Excise duties payable to tax authorities	78,574	70,970
Company coupons	40,609	30,438
Payables due to employees	11,190	12,227
Payables due to social security institutions	7,832	6,929
Advance insurance indemnities	45,040	-
Other minor current liabilities	113,212	33,020
<b>TOTAL</b>	<b>322,798</b>	<b>303,203</b>

“Taxes payable” mainly refer to the estimate of income taxes owed for the period and the VAT payable.

We would mention that, generally speaking, under current regulations excise duties for the entire month are normally paid on the 16th day of the month following that of accrual, while only for the month of December are the excise duties for the first two weeks paid in advance at the end of the month in question.

The item “company coupons” refers to fuel coupons still in circulation which will be paid to the service station operators.

“Payables due to employees” refer to sums owing for the period but not yet paid and include holidays, unused time off in lieu, productivity bonuses, and bonuses linked to Group value creation.

“Payables due to social security institutions” comprise the contributions to be paid on December wages and salaries.

The item “Advance insurance indemnity” refers to the reimbursement due for 2010 for business interruption following the accident at ISAB Energy in 2008, already received in 2009.

“Other minor current liabilities” mainly comprise payables for forward dealings on crude oil and products, advances received from customers and payables to directors. The increase in the item is due to the reclassification of the short-term portion of EUR 63,240 thousand of the item “CIP 6 tariff increase” mentioned in Note 19.

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## Note 24 – Guarantees, commitments and risks (EUR 183,862 thousand)

### Sureties given (EUR 131,533 thousand)

	31.12.09	31.12.08
In favour of third parties	131,533	132,613
<b>TOTAL</b>	<b>131,533</b>	<b>132,613</b>

Sureties given mainly concern the guarantees granted for payment of excise duties, use of Group VAT receivables and generally in favour of public entities.

### Other guarantees given (EUR 11,777 thousand)

These mainly refer to letters of patronage issued in support of bank credit lines granted to affiliate company SIGEMI S.r.l. (EUR 10,400 thousand at 31.12.08).

### Group commitments

	31.12.09	31.12.08
ISAB Energy S.r.l. Project Financing	3,978	28,309
Other minor commitments	27,998	25,017
<b>TOTAL</b>	<b>31,976</b>	<b>53,326</b>

The commitment of EUR 3,978 thousand represents the surety issued through Banca Nazionale del Lavoro S.p.A. in favour of the consortium of Italian and foreign banks providing project financing for ISAB Energy, to cover the reserve for servicing debt. The decrease compared with 31 December 2008 is due to the reduction in debt servicing in the year, in line with the related repayment plan.

Other commitments mainly refer to those made for the purchase of aerogenerators, hardware, software and IT consulting services.

### Risks (EUR 8,576 thousand)

The risks outstanding as at 31 December 2009 (EUR 8,232 thousand as at 31.12.08) mainly refer to direct irrevocable remittances credited by banks for which confirmation of execution of payment by the main debtor had not yet been received by the banks at year-end.

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## Note 25 – Covenants and negative pledges

### *ISAB Energy project financing*

In April 1996 the company entered into a non-recourse project financing agreement totalling approximately EUR 974 million with a consortium of international banks.

The agreement, intended to finance the construction of the IGCC plant, requires:

- the creation of a senior loan and of a special lien in favour of Intesa Sanpaolo as guarantee for the payment of amounts and fulfilment of all obligations resulting from the project financing agreement. The mortgage covers the land and entire IGCC plant. The lien covers the plant, machinery, capital assets, raw materials, work in progress, finished products, inventories and receivables resulting from the sale of such goods;
- the management in respect of restricted company current accounts in favour of Intesa Sanpaolo of:
  - all rights of a financial nature and sums received or to be received in relation to these rights, according to or in relation to the project contracts;
  - all the insurance indemnities payable or received in relation to the insurances foreseen in the Project Financing contract (with the exception of the indemnities pertaining to employee accidents or to compensation for third-party liability damage)
- the monitoring of incoming and outgoing cash flows relating to financial management by the financing banks.

The guarantees given also entail a 100% pledge of the company's capital and other guarantees on the restricted current accounts of ISAB Energy.

The duration of the obligations, after the re-financing operation that took place in September 2000, was extended from eight to 14 years, and will expire on 15 December 2014.

*In October 2007, the loan was restructured in order to:*

- reduce the loan's rate of interest
- reduce the insurance obligations, with a consequent reduction in the amount of the insurance reserve account (sum to guarantee lower insurance cover than that stipulated in the financing agreement);
- obtain authorisation for certain investments and related financing from the financial institutions;
- make management of the loan more flexible via both (a) a reduction of the number of banks in the pool and (b) the definition of new rules for the relationship with these banks
- reduce the financial covenants.

Based on all the above, ISAB Energy's project financing arrangement is subject to the following financial covenant, which were respected as at 31 December 2009:

- Debt Service Coverage Ratio (DSCR) not less than 1.1.  
The DSCR is calculated as the ratio between the project's operating cash flow (net of taxes) and debt repayment (principal and interest) as set out in the repayment plan in the 12 months preceding the reference date (calculation based on historic data) or in the following 12 months (calculation based on forecasts). It is calculated on 30 June and 31 December every year. ISAB Energy cannot pay dividends to its shareholders nor repay subordinated debt without previous authorisation from the banks if it does not comply with this limit with reference to the latest calculation available. We point out that the aforementioned covenant does not determine default.
- Loan Life Cover Ratio (LLCR) not less than 1.1: The LLCR is calculated on 30 June and 31 December of each year and is calculated as the ratio between the net present value – discounted at the weighted average cost of debt – of operating cash flows generated between the date of calculation and the debt's maturity year and the amount of debt existing as at calculation date. Failing to comply with this covenant implies default on the loan.

The project provides for a negative pledge, safeguarding the creditor's rights, on the assets issued by the debtor as guarantee of loan repayment. Consequently, ISAB Energy S.r.l. cannot grant further guarantees on its assets except in the case of guarantees granted according to law or in connection with disputes over unpaid tax.

### **ERG Renew project financing**

These are loans granted for the construction of wind farms:

- A loan taken up in 2005 by ERG Eolica San Vincenzo S.r.l. (formerly Eos 1 Troia S.r.l.) The loan provides for a base credit line of EUR 36 million and matures on 31 December 2013. The guarantees granted entail the mortgage of real estate, a special lien on assets, a pledge of 100% on the company's share capital and on the company's restricted current accounts (EUR 9 million as at 31.12.09), as well as a letter of patronage from ERG Renew S.p.A.. The loan is also subject to the following covenants and negative pledges:
  - Debt-Service Coverage Ratio: The DSCR is determined on 30 June and 31 December each year and is calculated as the ratio between the project's cash flow for the current and preceding half-year, net of VAT flows destined for the repayment of the capital quota of the VAT credit line, and the overall amount of the loan repaid as provided for in the repayment plan for the capital quota of the base credit line and the sum of the interest, commissions and costs paid or payable in relation to the credit lines. If the DSCR is less than 1.30, ERG Eolica San Vincenzo S.r.l. cannot proceed with distribution of dividends to shareholders, nor can it repay subordinated loans without prior authorisation from the banks. If the value is less than 1.05, and the company does not establish any contractually agreed remedy, the banks may request termination of the financing agreement and the calling in of guarantees.
  - The Project provides for a negative pledge that protects the creditor's rights over the assets granted by the debtor as a guarantee for the loan repayment. Consequently, ERG Eolica San Vincenzo S.r.l. cannot grant further guarantees on its assets except in the case of guarantees granted according to law.
- A loan taken up in 2005 by ERG Eolica San Cireo S.r.l. (formerly Eos 3 Troia S.r.l.). The financing provides for a base credit line of EUR 34 million for installed capacity of 30MW (which may be increased to EUR 43 million for another 10MW), with a due date of 31 December 2014. The guarantees granted entail the mortgage of property, a special lien on assets, a pledge of 100% on share capital and on the company's restricted current accounts (EUR 10 million as at 31 December 2009) as well as a letter of patronage from ERG Renew S.p.A.. The loan is also subject to the following covenants and negative pledges:
  - Debt-Service Coverage Ratio: The DSCR is determined on 30 June and 31 December each year and is calculated as the ratio between the project's cash flow for the current and preceding half-year, net of VAT flows to be used for repayment of the capital quota of the VAT credit line, and the overall amount of the loan repaid as envisaged in the repayment plan for the capital quota of the base credit line, the sum of the interest, commissions and costs paid or payable in relation to the credit lines, and the amounts paid or payable by the company to hedging banks or by hedging banks to the company pursuant to the hedging contracts. If the DSCR is less than 1.30, ERG Eolica San Cireo S.r.l. cannot proceed with distribution of dividends to shareholders, nor can it repay subordinated loans without prior authorisation from the banks. If the value is less than 1.05, and the company does not establish any contractually agreed remedy, the banks may request termination of the financing agreement and the calling in of guarantees.
  - The Project provides for a negative pledge that protects the creditor's rights over the assets granted by the debtor as a guarantee for the loan repayment. Consequently, EOS Eolica San Cireo S.r.l. cannot grant further guarantees on its assets except in the case of guarantees granted according to law.

- A loan taken up in June 2007 by ERG Eolica Faeto S.r.l. (formerly Eos 4 Faeto S.r.l.). The financing provides for a base credit line of EUR 38 million for installed capacity of 24MW, with a due date of 30 June 2020. The guarantees granted entail the mortgage of property, a special lien on assets, a pledge of 100% on share capital and on the company's restricted current accounts (EUR 4 million as at 31 December 2009) as well as a letter of patronage from ERG Renew S.p.A..

The loan is also subject to the following covenants and negative pledges:

- Historical Debt-Service Coverage Ratio: The HDSCR is calculated as the ratio between the project's cash flow for the current and preceding half-year, net of VAT flows to be used for repayment of the capital quota of the VAT credit line, and the overall amount of the loan repaid as envisaged in the repayment plan for the capital quota of the base credit line, the sum of the interest, commissions and costs paid or payable in relation to the credit lines, and the amounts paid or payable by the company to hedging banks or by hedging banks to the company pursuant to the hedging contracts. If the DSCR is less than 1.10, ERG Eolica Faeto S.r.l. cannot proceed with distribution of dividends to shareholders, nor can it repay subordinated loans without prior authorisation from the banks. If the value is less than 1.05, and the company does not establish any contractually agreed remedy, the banks may request termination of the financing agreement and the calling in of guarantees.
  - The Project provides for a negative pledge that protects the creditor's rights over the assets granted by the debtor as a guarantee for the loan repayment. Consequently, EOS Eolica Faeto S.r.l. cannot grant further guarantees on its assets except in the case of guarantees granted according to law.
- A loan taken up in August 2007 by Green Vicari S.r.l. The loan provides for a base credit line of EUR 42 million together with a subsidised credit line of EUR 11 million for installed power of 37.5 MW and a due date of 30 June 2019. The guarantees granted include a mortgage on real estate, a special lien on assets, a pledge over 100% of share capital (EUR 15 million at 31.12.09) and over the company's receivables and current accounts.

The loan is also subject to the following covenants and negative pledges:

- Average Debt-Service Coverage Ratio: The ADSCR is determined on 30 June and 31 December of every year and is calculated as the ratio of the project's cash flow net of VAT flows for the two preceding half-years, and the total amount of the debt repayment as envisaged in the repayment plan for the capital quota of the base credit line and the subsidised loan, the sum of the interest, commissions and costs paid or payable in relation to the credit lines, and the amounts paid or payable by the company to hedging banks or by hedging banks to the company pursuant to the hedging contracts. If the ADSCR is less than 1.10, Green Vicari S.r.l. cannot proceed with distribution of dividends to shareholders, nor can it repay subordinated loans without prior authorisation from the banks. If the value is less than 1.05, and the company does not establish any contractually agreed remedy, the banks may request termination of the financing agreement and the calling in of guarantees.
  - The Project provides for a negative pledge that protects the creditor's rights over the assets granted by the debtor as a guarantee for the loan repayment. Therefore, Green Vicari S.r.l. may not offer any more guarantees on its assets.
- A loan for construction of the five wind farms located in France. The loan provides for a base credit line of EUR 56.7 million for total installed power of 55.2MW. Final payment is due on 30 December 2019. The guarantees granted entail the mortgage of real estate and a pledge over 100% of the share capital and over the company's restricted current accounts (EUR 2 million as at 31 December 2009).

The loan is not subject to financial covenants as regards dividend distribution.

The contract also provides for a negative pledge that protects the creditor's rights over the assets granted by the debtor as a guarantee for the loan repayment. Consequently, the French companies cannot grant further guarantees on their assets.

- A loan taken up by Eoliennes Du Vent Solaire S.a.s. for construction of a wind farm in France. The loan provides for a base credit line of EUR 7.9 million for total installed power of 9.2MW. The first instalment is due on 31 March 2011 and the final due date is 31 December 2025. The guarantees granted entail the mortgage of property and a pledge on 100% of the share capital and on the company's restricted current accounts (EUR 0 million at 31 December 2009).

The loan is also subject to the following covenants and negative pledges:

- Historical Debt-Service Coverage Ratio: The HDSCR is calculated as the ratio between the project's cash flow for the current and preceding half-year, net of VAT flows to be used for repayment of the capital quota of the VAT credit line, and the overall amount of the loan repaid as envisaged in the repayment plan for the capital quota of the base credit line, the sum of the interest, commissions and costs paid or payable in relation to the credit lines, and the amounts paid or payable by the company to hedging banks or by hedging banks to the company pursuant to the hedging contracts. If the HDSCR is less than 1.15, Eoliennes Du Vent Solaire S.a.s. cannot proceed with distribution of dividends to shareholders, nor can it repay subordinated loans without prior authorisation from the banks. If the value is less than 1.10, and the company does not establish any contractually agreed remedy, the banks may request termination of the financing agreement and the calling in of guarantees.
- The Project provides for a negative pledge that protects the creditor's rights over the assets granted by the debtor as a guarantee for the loan repayment. Therefore, Eoliennes Du Vent Solaire S.a.s. may not offer any more guarantees on its assets.

#### Other covenants and negative pledges

The loan provided by UniCredit to ERG S.p.A. is subject, among other things, to a covenant relative to the ratio between net financial debt and gross operating margin (EBITDA), which, starting 30 June 2007, must be less than or equal to 3.5.

In the case of failure to maintain the aforesaid ratio, the bank shall have the right to withdraw from the contract, declare the acceleration clause as having come into effect on the borrowing company, or declare the contract rescinded.

At 31 December 2009, the company was in compliance with the covenant. Thus, in accordance with IAS 1, the medium and long-term portion of the aforementioned loan was also classified among current liabilities.

As of the date the financial statements were drafted, the formal documentation relating to a stay of application of the aforesaid covenant at 31 December 2009, as in previous years, was in the course of being obtained.

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#### Note 26 – Contingent liabilities

ERG is a party in civil and administrative proceedings and legal actions connected with the normal course of its operations. However, on the basis of the information presently available and considering the liability provisions raised, ERG considers that these proceedings and actions will not determine significant negative effects on its consolidated financial statements.

Regarding the ongoing dispute between ERG Raffinerie Mediterranee and the Italian tax authorities over the application of harbour dues for embarkation and disembarkation at the Santa Panagia jetty, we can report that, as of 31 December 2009, the Constitutional Court has not yet handed down a decision on the relative exception of unconstitutionality. It may be recalled that, based on appropriate legal assessments, no provision was made for the years 2001-2006 inclusive, and that, from 2007, the taxes in question were paid with a reservation of repetition.

Regarding legal action taken by ISAB Energy, already mentioned in previous financial statements, the company is as of this date waiting for Council of State hearings for definition of the dispute over certain problems arising as a result of the CIP 6/92 system, including in particular the matter of full reimbursement of green certificates. Meanwhile, the Council of State recently ruled against ISAB Energy's application for recognition of cogeneration status as a "selected initiative", thus definitively establishing the applicability of the principles of cogeneration as set out in the contested Resolution 42/2002 of the AEEG. We also point out that the whole matter of the CIP 6/92 agreements is now unavoidably influenced by new measures, which should lead to the voluntary rescinding of these agreements.

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## Income statement analysis

Following the LUKOIL operation of 1 December 2008, comparison with 2008 values shows a sizeable reduction in operating revenues and costs. This reduction relates to lower production levels, based on the production capacity envisaged by the processing agreement, at the ISAB refinery compared to previously (until November 2008), when ERG fully owned and directly operated the plants.

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### Note 27 – Revenues from ordinary operations

	2009	2008
Revenues from sales	5,790,981	11,389,536
Revenues from services	173,284	93,588
Revenues from green certificates	18,347	15,188
<b>TOTAL</b>	<b>5,982,612</b>	<b>11,498,312</b>

Sales revenues consist principally of petroleum product sales and include the sale of electricity and the supply of water and steam to the National Grid (Gestore dei Servizi Elettrici – GSE) and other customers in the industrial district of Priolo.

The marked decrease is due to lower quantities processed at the coastal refinery, lower average sales prices and the lower production levels at ISAB Energy after the accident of October 2008.

The values indicated are net of excise duties totalling EUR 2,188,596 thousand recovered from customers (EUR 2,301,491 thousand as at 31.12.08) and net of trade exchanges for EUR 277,652 thousand (EUR 787,786 thousand as at 31.12.08).

The following table shows the breakdown of sales revenues:

	2009	2008
Sales to group companies	640,406	515,157
Sales to third parties	5,150,575	10,874,379
<b>TOTAL</b>	<b>5,790,981</b>	<b>11,389,536</b>

Revenues for services relate mainly to charges for internal consumption of EUR 127,731 thousand to the affiliate companies Raffineria di Roma S.p.A. and Sarpom S.p.A. and to the joint venture ISAB S.r.l.. The increase by comparison with 2008 is chiefly due to charges for internal consumption relating to Raffineria ISAB S.r.l..

Revenues from green certificates concern production during 2009 of the ERG Renew wind farms in operation. Valuation of the green certificates was prudently calculated at the provisional price of EUR 88/MWh determined on the basis of presumed disposal value.

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## Note 28 – Other revenues and income

	2009	2008
Operating subsidies and equipment grants	687	1,708
Rents receivable	6,673	5,056
Indemnities	207,493	1,046
Expense recoveries	4,455	6,892
Capital gains from disposals	11,567	9,046
Non-recurring income	2,238	1,950
Income from emissions trading	8,597	20,600
Other	12,913	19,181
<b>TOTAL</b>	<b>254,623</b>	<b>64,433</b>

The “Indemnities” item refers to EUR 205 million in insurance reimbursements received by ISAB Energy for damage caused by the accident of October 2008, including EUR 78m covering indirect damages during the period and EUR 127m covering direct damages. For further details please refer to the section “ISAB Energy reinsurance reimbursement”.

“Capital gains from disposals” in 2009 mainly refers to the sale of service stations in Spain and Italy. In 2008, the item “Capital gains from disposals” refers principally to the transfer of the industrial services business unit for the Priolo site to the company Priolo Servizi.

In 2008, income of about EUR 20 million was recognised for emissions trading, including about EUR 10 million paid to ISAB Energy as reimbursement for the costs incurred under National Allocations Plan PNA1 2005-2007, and the remainder for sales of rights under PNA2 2008-2012.

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## Note 29 – Changes in product inventories

Product inventory values were determined by application of the weighted average cost method. The decrease of about EUR 12 million is due to the decline in prices seen in the period and to lower quantities at the end of the period (-359 million tonnes).

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## Note 30 – Changes in raw materials inventories

Raw materials inventory values were determined by application of the weighted average cost method. The decrease of about EUR 35 million was due to lower warehouse quantities at the end of the period (-274 thousand tonnes less than at 31 December 2008) and to lower prices at the end of the period.

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## Note 31 – Cost of purchases

The purchase costs of crude oil and products include ancillary expenses, transportation, insurance, commissions, inspections and customs charges.

At 31 December 2009, the value amounted to EUR 4,985 million (EUR 9,917 million at December 2008); the decrease by comparison with 2008 (EUR 4,932 million) is mainly due to lower production levels and lower average raw materials prices.

The figures are shown net of excise duties paid and trade exchanges and include the effect of arbitrage transactions on crude oil and products deriving from the difference between forward purchase prices and spot sale prices for crude oil and petroleum products relating to commercial transactions that did not involve the physical transfer of goods.

It should be remembered that these transactions, carried out with leading international counterparties, are aimed at reducing the risk deriving from price fluctuations mainly due to:

- Temporary increases in inventories above programmed levels;
- Significant differences between the time of purchase of the raw material and that of its effective processing.

## Note 32 – Costs for services and other costs

	2009	2008
Service costs	746,891	606,354
Rents paid	63,108	61,114
Write-downs of receivables and green certificates	5,623	7,531
Provisions for liabilities and charges	16,896	25,978
Duties and taxes	20,325	55,239
Other operating expenses	14,147	22,410
<b>TOTAL</b>	<b>866,990</b>	<b>778,626</b>

The breakdown of costs for services was as follows:

	2009	2008
Processing costs	450,383	146,410
Commercial, distribution and transportation costs	64,061	46,225
Maintenance and repairs	34,886	84,152
Utilities and supplies	5,257	86,694
Insurance	31,603	33,856
Consultancy and mediation	38,763	63,403
Advertising and promotions	24,015	20,802
Other services	97,923	124,812
<b>TOTAL</b>	<b>746,891</b>	<b>606,354</b>

“Processing costs” refers to crude processing carried out by the refineries of Sarpom S.p.A., Raffineria di Roma S.p.A. and ISAB S.r.l.. The marked increase by comparison with 2008 is due to payments related to the ISAB refinery following the LUKOIL operation, as already indicated in the introduction to the Income Statement.

“Commercial, distribution and transportation costs” rose mainly as a result of the development of marketing activity on the free electricity market.

“Maintenance and repairs” mainly consists of the costs for routine maintenance of refining and electricity generation plants and service stations.

The decrease in maintenance, utilities and insurance is due to the sale of plants as a result of the LUKOIL transaction.

The decrease in the item “Consultancy and mediation” is mainly due to extraordinary projects and transactions during 2008 and, in particular, the costs incurred as part of the LUKOIL transaction.

The increase in the item “Advertising and promotions” is mainly related to the “ERG Mobile” promotion.

“Other services” include the fees of Directors and Statutory Auditors, costs relating to plant safety, bank charges, general expenses, staff travel and accommodation expenses, expenses for training and refresher courses, and other personnel costs.

“Rents paid” consist mainly of rents paid to service station dealers. It should be noted that there are no operational leasing contracts of significant amounts.

“Provisions for liabilities and charges” in 2009 mainly relate to provisions made for sales outlets in the integrated downstream division. In 2008 they mainly related to emissions trading, further anticipated costs for remediation of the area selected for construction of the new Turbogas facility at the Nord site and commercial agreements being drawn up.

The item “Duties and taxes” mainly relates to local authority taxes on property, regional fuel taxes and state taxes. The item also includes harbour embarkation dues for the period requested for the jetty used by the South plants of the ISAB refinery. These items, which are contested by ERG, were prudently appropriated in the income statement pending the outcome of the appeals filed.

The greater value in 2008 reflects the costs, net of envisaged recoveries, for the obligation of ISAB Energy to acquire green certificates for previous years.

The “Other operating expenses” item includes membership subscription fees, ordinary capital losses on the disposal of retired service stations and various other operating expenses.

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### Note 33 – Personnel expenses

	2009	2008
Salaries and wages	73,484	123,187
Social security expenses	22,543	36,082
Staff leaving indemnities	5,375	9,236
Other costs	7,537	12,065
<b>TOTAL</b>	<b>108,939</b>	<b>180,570</b>

The reduction in personnel expenses is mainly due to the decrease in the workforce as a result of the LUKOIL operation in December 2008.

The following table shows the breakdown of ERG personnel (average headcount during the period):

	2009	2008
Executives	95	111
Managers	282	378
White-collar employees	939	1,343
Blue-collar employees	286	788
<b>TOTAL</b>	<b>1,601</b>	<b>2,620</b>

At 31 December 2009, the total number of employees was 1,579 (1,580 at 31 December 2008).

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### Note 34 – Amortisation, depreciation and write-downs of fixed assets

	2009	2008
Amortisation of intangible fixed assets	20,474	19,743
Depreciation of tangible fixed assets	115,420	180,302
Write-downs	25,209	162,192
<b>TOTAL</b>	<b>161,103</b>	<b>362,237</b>

The decrease in amortisation is mainly due to the transferral of ISAB's refinery in Priolo to ISAB S.r.l. in December 2008.

Of the 2008 write-downs, EUR 103 million refers to the wind power division, including about EUR 95 million following the impairment test carried out on the gains allocated upon acquisition of ERG Renew (formerly Enertad), EUR 54 million refers to the thermoelectric power generation division as regards the write-down of assets damaged in the accident on 13 October 2008 involving Powertrain 2 of ISAB Energy's IGCC plant, and about EUR 4 million refers to write-downs concerning the operations in Spain.

The 2009 write-downs include EUR 23 million for the renewable energy division, of which about EUR 14 million relates to the write-down of some goodwill and about EUR 9 million relates to the impairment test carried out on capital gains allocated during the acquisition of ERG Renew (formerly Enertad). For further details, please refer to the section "Write-downs in the renewable energy segment".

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### Note 35 - Proceeds from sale of business unit

In 2008 the proceeds related to the capital gain of EUR 892 million realised upon the sale of 49% of the subsidiary ISAB, as part of the LUKOIL deal.

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**Note 36 – Net financial income (expenses)**

	2009	2008
<b>Income:</b>		
Foreign exchange gains	85,075	273,032
Interest income on bank accounts	16,751	11,977
Other financial income	22,168	125,786
	<b>123,994</b>	<b>410,795</b>
<b>Charges:</b>		
Foreign exchange losses/losses	(73,482)	(271,773)
Interest payable on short-term bank borrowings	(10,843)	(15,813)
Interest payable on medium/long-term bank borrowings	(26,402)	(53,132)
Interest payable on project financing	(10,499)	(23,841)
Financial charges relating to project financing	(1,153)	(1,333)
Other financial expenses	(19,512)	(47,766)
	<b>(141,891)</b>	<b>(413,658)</b>
<b>TOTAL</b>	<b>(17,897)</b>	<b>(2,863)</b>

“Foreign exchange gains/losses” refers both to the differences between the EUR/US\$ exchange rate used to record purchases/sales and related payments/receipts, and to the exchange rate risk hedging operations set up in respect of commercial transactions.

The item “Interest income on bank accounts” relates to the positive effect of the liquidity connected to the LUKOIL operation.

“Other financial income” refers mainly to positive results from derivatives and the effect of capitalising interest payable, pursuant to IAS 23. The item also includes interest income accruing on the receivable from LUKOIL until February 2009 (EUR 6 million). In 2008, the item included profits of EUR 103 million from the liquidation of the collar used to hedge a portion of the oil inventories at the ISAB S.r.l. refinery.

“Financial charges relating to Project Financing” include the commissions paid to the project's lending institutions.

“Other financial expenses” consist mainly of bank fees, premiums on exchange rate hedging contracts, the charges connected with the securitisation transaction (EUR 1.5 million), and the costs relating to derivatives.

The decrease by comparison with 2008 is partly due to the lower cost of the securitisation operation and to the losses (EUR 17 million) recorded in 2008 relating to transactions on refining margins.

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**Note 37 – Net income (expenses) from equity investments**

The net income (expenses) from equity investments of EUR 35,723 thousand (EUR -323 thousand at 31 December 2008) mainly comprise the results of companies carried at equity.

In particular, the item includes the results of ISAB S.r.l. (the 51% owned joint venture).

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## Note 38 – Income taxes

	2009	2008
Current income tax	25,570	209,119
Taxes from previous years	5,485	2,360
Substitute taxes	(2,544)	1,283
Deferred tax assets and liabilities	12,791	(217,277)
<b>TOTAL</b>	<b>41,302</b>	<b>(4,515)</b>

The provision for income tax for the period was calculated on the basis of expected taxable income. This was negatively impacted by the 6.5% surcharge to be applied on the revenues of companies in the oil and energy sector.

It should be noted that in accordance with Decree Law no. 78 of 1 July 2009, the additional “Robin Hood Tax” has increased from 5.5% to 6.5%, with a net positive impact deriving principally from the tax rate adjustment on pre-paid tax assets and deferred tax liabilities, amounting to around EUR 3 million.

The item also includes the positive effect of the estimated benefit of Decree Law 78 of 2009 (“Tremonti Ter”) on eligible investments made in the second half of 2009, of around EUR 10 million.

“Taxes from previous years” mainly include provisions for ongoing disputes due to unfavourable developments in some of these.

“Deferred tax assets and liabilities” originated from the temporary differences deriving from adjustments made to consolidated companies’ financial statements in application of the Group’s uniform accounting policies and the temporary differences between the statutory and tax values of assets and liabilities.

It should be noted that in 2008 this item included a positive effect of EUR 4.2 million deriving from the tax rate adjustment on deferred tax assets and deferred tax liabilities, and from the release of the deferred income tax provision exceeding the 16% that must be paid on the difference at the end of the year between the LIFO valuation of the inventories applied for tax purposes, and the new taxable value required under Decree Law no. 112/08<sup>1</sup> (Robin Hood Tax).

Furthermore, deferred taxes of EUR 2.4 million (EUR 1.7 million in 2008) were charged directly to equity. These were calculated on the fair value of the derivative instruments recognised using the cash flow hedge technique.

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<sup>1</sup> Subsequently converted in Law 6, no. 133 of 6 August 2008.

## Reconciliation between reported and theoretical tax charges

<b>IRES (Corporation tax)</b>		
<b>Profit before taxes</b>	86,090	
<b>Theoretical IRES taxation at 34%</b>	<b>29,271</b>	
Impact of permanent tax adjustments and consolidation adjustments not relevant to the calculation of taxes and the "Tremonti Ter"		(1,212)
Impact of the (1%) increase in additional Robin Hood Tax on deferred tax values at the start of the year		(4,570)
<b>Current, deferred and advance IRES</b>		<b>23,489</b>
<b>IRAP (Regional tax)</b>		
EBIT	68,264	
Labour and bad debt costs	114,562	
<b>Total</b>	<b>182,826</b>	
<b>Theoretical IRAP at 3.9%</b>	<b>7,130</b>	
IRAP rate increased for some companies		1,814
Impact of permanent tax adjustments and consolidation adjustments not relevant to the calculation of taxes		5,928
<b>Current, deferred and advance IRAP</b>		<b>14,872</b>
<b>Total theoretical taxes</b>	<b>36,401</b>	
<b>Total IRES and IRAP in financial statements</b>		<b>38,361</b>
<b>Taxes from previous year</b>		<b>5,485</b>
<b>Substitute taxes</b>		<b>(2,544)</b>
<b>Total taxes as reported in financial statements</b>		<b>41,302</b>

Consolidation adjustments not relevant to the calculation of taxes mainly comprise the result of companies carried at equity.

The impact of the tax rate adjustment is determined by application of Decree Law 78 of 1 July 2009, which increased the additional Robin Hood Tax from 5.5% to 6.5%.

## Note 39 – Non-recurring items

(EUR thousand)	2009		2008	
Other revenues and income	<b>A</b>	137,170	<b>a</b>	17,273
Costs for services and other costs	<b>B</b>	(15,403)	<b>b</b>	(71,392)
Personnel expenses		(360)		-
Amortisation, depreciation and write-downs of fixed assets	<b>C</b>	(23,687)	<b>c</b>	(161,166)
Proceeds from sale of branch of business		-	<b>d</b>	892,442
Financial income		-	<b>e</b>	101,230
Net income (loss) from equity investments		-	<b>f</b>	(5,000)
Income taxes	<b>D</b>	(41,843)	<b>g</b>	(5,548)
Minority interests		(33,241)		22,854
<b>NET PROFIT (LOSS) PERTAINING TO THE GROUP</b>		<b>22,636</b>		<b>790,694</b>

In 2009:

- A** the item includes portion of the insurance compensation (EUR 127 million) received in 2009, relating to coverage of direct damage (property damage) for the period following the accident of October 2008 at the ISAB Energy plant, and the capital gains (EUR 10 million) realised in the period from the sale of service stations in Spain;
- B** the item includes the provision of EUR million for environmental charges on service stations in Italy, and charges incurred and anticipated for the sale and closure of service stations in Spain;
- C** the item includes write-downs in renewable energy, of which about EUR 14 million relates to goodwill and about EUR 9 million to the outcome of the impairment test on capital gains relating to the transaction to acquire ERG Renew (formerly Enertad);
- D** the item includes the tax effect of the aforementioned items.

The following are non-recurring items in 2008:

- a.** the capital gain of EUR 7 million realised vis-à-vis third parties for contribution of the business unit to investee company Priolo Servizi and the reimbursement of EUR 10 million paid to ISAB Energy for charges incurred within the scope of the PNA1 emissions trading plan;
- b.**
  - supplemental charges incurred as part of the LUKOIL transaction (23 million)
  - removal and clean-up costs connected with the thermoelectric power plants and construction of the new Turbogas facility at the ERG Nuove Centrali Impianti Nord site (EUR 10 million)
  - costs, net of envisaged recoveries, for ISAB Energy's obligation to acquire green certificates for previous years (EUR 16 million)
  - costs for write-off of assets connected with wind power division projects whose recoverability is no longer deemed certain (EUR 8 million)
  - costs incurred and expected in connection with the sale and closure of service stations in Spain and as regards the write-down of receivables and exit incentives (EUR 14 million)
- c.** this item includes the write-down of assets damaged by the accident on 13 October 2008 involving Powertrain 2 at ISAB Energy's IGCC plant (EUR 54 million), write-downs in the wind power division for EUR 103 million, including EUR 95 million following the impairment test on gains resulting from the acquisition of ERG Renew (formerly Enertad), and in connection with operations in Spain (EUR 4 million).
- d.** Capital gain realised on sale of 49% of the investment in ISAB S.r.l. to LUKOIL
- e.** the positive result of the collar hedging of a portion of the oil inventories transferred to ISAB S.r.l. under the LUKOIL deal
- f.** the write-down of the equity investment in Ansaldo Fuel Cells S.p.A.

- g. in addition to the entries listed above, the item also includes the Group's share of the impact stemming from the adjustment of tax rates in consequence of Law 133/08 (Robin Hood Tax) and in particular from recalculation of the deferred tax provision at the beginning of the year and release of the deferred tax provision in excess of the substitute tax of 16% that must be paid on the difference between the LIFO value and weighted average cost value of year-end inventories.

## Note 40 – Related parties

### Balance Sheet

		Subsidiaries	Associate companies and joint ventures	Other related parties	Total
	<b>Notes</b>				
Other non-current financial assets	<b>7</b>	-	7,556	-	<b>7,556</b>
Trade receivables	<b>9</b>	949	129,532	-	<b>130,481</b>
Other current receivables and assets	<b>10</b>	85	203	1,415	<b>1,703</b>
Current financial assets	<b>11</b>	293	71	-	<b>364</b>
Non-current financial liabilities	<b>18</b>	-	(11,033)	-	<b>(11,033)</b>
Trade payables	<b>21</b>	(66)	(57,348)	(975)	<b>(58,389)</b>
Current financial liabilities	<b>22</b>	(50)	(78,974)	-	<b>(79,024)</b>
Other current liabilities	<b>39</b>	(19)	(13,986)	-	<b>(14,005)</b>

### Income Statement

		Subsidiaries	Associate companies and joint ventures	Other related parties	Total
	<b>Notes</b>				
Revenues from ordinary operations	<b>27</b>	4,685	789,431	-	<b>794,116</b>
Other revenues and income	<b>28</b>	121	4,162	-	<b>4,283</b>
Cost of purchases	<b>31</b>	-	(286,524)	-	<b>(286,524)</b>
Costs for services and other costs	<b>32</b>	(7,538)	(473,268)	(3,171)	<b>(483,977)</b>
Financial income	<b>35</b>	67	114	-	<b>181</b>
Financial expenses	<b>35</b>	-	(758)	-	<b>(758)</b>

Transactions with subsidiary and associate companies not included in the scope of consolidation essentially concern the exchange of goods, the supply of services, and the provision and use of financing. All transactions form part of ordinary operations and are settled at market terms and conditions. In particular, processing agreements have been set up with the ISAB S.r.l. joint venture since December 2008, with associate companies Sarpom S.p.A. and Raffineria di Roma S.p.A., and site service agreements with Priolo Servizi, in operation since 1 May 2008.

The Group sells petroleum products to subsidiary and associate companies operating in the retail and wholesale markets. It is also charged for service station leasing contracts by companies that form part of the retail division and for the transportation of products by companies within the logistics division.

In June 2009, ERG Raffinerie Mediterranee paid the 2008 IRES balance, amounting to about EUR 64 million, to San Quirico. As at 31 December 2009, a residual receivable (EUR 1,415 thousand) existed from San Quirico S.p.A. relating to an additional declaration on previous taxation periods.

Since its parent company San Quirico S.p.A. is not continuing with the domestic tax consolidation regime, ERG Raffinerie Mediterranee will take part in the regime with ERG S.p.A. in the three-year period 2009-2011.

Other relations with related parties as defined under IAS 24 are as follows:

- on 27 May 2009 the sponsorship contract with UC Sampdoria S.p.A. - a football club controlled by ERG's main shareholder - was renewed until 1 July 2011. The contract was subject to a detailed cost-benefit analysis carried out by the departments involved and a positive opinion was given by the Internal Control Committee, which said that it would be enough to determine the price with the expectation of a similar financial commitment as for the previous contract, and that an independent expert opinion would not be necessary.

The related costs for 2009 amounted to EUR 3.1 million, including EUR 2.7 million connected to the sponsorship contract and EUR 0.4 million relating to other, smaller contracts.

- in May 2009, EUR 46 thousand was paid to the Edoardo Garrone Foundation, a not-for-profit institution in which ERG S.p.A. is a partner, for the sale of the rights to the work on the history of the ERG Group, under the terms of the contract of 28 April 2009. In December 2009, the sum of EUR 54 thousand was paid as a one-off contribution for 2009.

#### Note 41 – Reconciliation with ERG S.p.A. shareholders' equity and profit

	Shareholders' Equity		Profit for the period	
	31.12.2009	31.12.2008	2009	2008
(EUR thousand)				
<b>ERG S.p.A. Shareholders' equity and profit for the period</b>	<b>869,109</b>	<b>302,476</b>	<b>698,258</b>	<b>266,581</b>
<b>Elimination of the effects of transactions between consolidated companies:</b>				
Elimination of infragroup profits on inventories and fixed assets	(9,685)	(1,283)	-	-
- Elimination of infragroup dividends	-	-	(801,978)	(322,642)
	<b>(9,685)</b>	<b>(1,283)</b>	<b>(801,978)</b>	<b>(322,642)</b>
<b>Deferred taxes:</b>				
- Deferred taxes on consolidation adjustments	14	(5,103)	17,032	5,103
<b>Elimination of the carrying value of equity investments:</b>				
Difference between the carrying value and the <i>pro rata</i> value of shareholders' equity	983,219	1,620,128	-	-
- <i>Pro rata</i> results of subsidiary companies	-	-	131,476	699,985
Recognition of assets and liabilities from business combinations	85,870	97,902	-	-
	<b>1,069,089</b>	<b>1,718,030</b>	<b>131,476</b>	<b>699,985</b>
<b>Shareholders' equity and profit for the period</b>	<b>1,928,527</b>	<b>2,024,327</b>	<b>44,788</b>	<b>649,027</b>
<b>Shareholders' equity and profit for the period pertaining to minority interests</b>	<b>(146,064)</b>	<b>(107,999)</b>	<b>(37,830)</b>	<b>(2,994)</b>
<b>ERG Group consolidated shareholders' equity and profit for the period</b>	<b>1,782,463</b>	<b>1,916,328</b>	<b>6,958</b>	<b>646,033</b>

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## Note 42 – Earnings per share

Calculation of earnings per share is based on the following data:

		2009	2008
Group share of net profit	EUR thousand	6,958	646,033
Average number of outstanding shares		148,220,000	148,308,882
Earnings per share	EUR	0.047	4.356
Diluted earnings per share	EUR	0.047	4.356

Diluted earnings per share are calculated by considering the nonsignificant dilution effect in relation to the average number of outstanding shares deriving from stock option plans. There are no dilution factors that impact the Group's share of net profit.

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## Note 43 – Dividends

The dividends paid by ERG S.p.A. in 2009 (EUR 133.4 million) and 2008 (EUR 59.3 million), as resolved upon approval of the financial statements for the previous year, amounted to EUR 0.90 and EUR 0.40 respectively for each of the shares with rights as at the dividend date.

The dividend paid out in 2009 included a one-off component of EUR 0.50 per share due to the positive result of the joint venture operation with LUKOIL.

On 4 March 2010, the Board of Directors of ERG S.p.A. proposed the payment to shareholders of a dividend of EUR 0.40 per share. The dividend will be paid as from 27 May 2010, subject to detachment of coupon as from 24 May 2010.

## Note 44 – Financial instruments

31/12/2009	FVTPL <sup>(1)</sup>	L&R <sup>(2)</sup>	AFS <sup>(3)</sup>	Other liabilities	Hedging derivatives	Total	of which non- recurring	Fair value
Investments in other companies	-	-	1,252		-	1,252	1,252	1,252
Financial receivables		9,075	1,044			10,119	1,807	10,119
Derivative instruments	1,407				2,962	4,369		4,369
Trade receivables	-	630,037	-		-	630,037	-	630,037
Financial securities in current assets	-	4,523	-			4,523		4,523
Other receivables	-	115,579	-			115,579	10,371	115,579
Cash and cash equivalents	-	1,755,569	39,981		-	1,795,550	-	1,795,550
<b>Total assets</b>	<b>1,407</b>	<b>2,514,783</b>	<b>42,277</b>	<b>-</b>	<b>2,962</b>	<b>2,561,429</b>	<b>13,430</b>	<b>2,561,429</b>
Mortgages and loans				901,024		901,024	453,134	895,631
Non-recourse project financing				324,101		324,101	244,318	330,044
Short-term bank borrowing				1,092,867		1,092,867		1,092,867
Financial payables				140,711		140,711	54,503	140,711
Derivative instruments	3,246				7,741	10,987		10,987
Trade payables				671,771		671,771		671,771
Other payables				90,131		90,131	12,360	90,131
<b>Total liabilities</b>	<b>3,246</b>	<b>-</b>	<b>-</b>	<b>3,220,605</b>	<b>7,741</b>	<b>3,231,592</b>	<b>764,315</b>	<b>3,232,142</b>

31/12/2008	FVTPL(1)	L&R(2)	AFS(3)	Other liabilities	Hedge derivatives	Total	of which non- recurring	Fair value
Investments in other companies	-	-	2,352		-	2,352	2,352	2,352
Financial receivables		859,803	13,263			873,066	8,911	873,066
Derivative instruments	2,039				1,612	3,651		3,651
Trade receivables	-	603,936	-		-	603,936	-	603,936
Other receivables	-	104,431	-			104,431	12,377	104,431
Cash and cash equivalents	-	744,962	-		-	744,962	-	744,962
<b>Total assets</b>	<b>2,039</b>	<b>2,313,132</b>	<b>15,615</b>	<b>-</b>	<b>1,612</b>	<b>2,332,398</b>	<b>23,640</b>	<b>2,332,398</b>
Mortgages and loans				958,637		958,637	540,454	895,841
Non-recourse project financing				324,871		324,871	274,442	384,390
Short-term bank borrowing				539,844		539,844		539,844
Financial payables				53,468		53,468	38,169	53,468
Derivative instruments	4,132				11,007	15,139		15,139
Trade payables				658,856		658,856		658,856
Other payables				127,687		127,687	11,977	127,687
<b>Total liabilities</b>	<b>4,132</b>	<b>-</b>	<b>-</b>	<b>2,663,363</b>	<b>11,007</b>	<b>2,678,502</b>	<b>865,042</b>	<b>2,675,225</b>

(1) FVTPL: Fair value through profit or loss

(2) L&R: Loans and receivables

(3) AFS: Available for sale financial investments

The following table gives a breakdown of financial instruments measured at fair value, grouped in levels from 1 to 3, according to the level of observability of the fair value:

- for level 1, fair value is determined using listed prices on active markets;
- for level 2 fair value is determined using valuation techniques based on variables that are directly (or indirectly) observable on the market;
- for level 3, fair value is determined using valuation techniques based on significant variables not observable on the market.

	Level 1	Level 2	Level 3
<b>Financial assets</b>			
- FVTPL	-	1.407	-
- AFS	39.981	-	-
- Derivati di copertura	-	2.962	-
<b>Total</b>	<b>39.981</b>	<b>4.369</b>	-
<b>Financial liabilities</b>			
- FVTPL	-	3.246	-
- Derivati di copertura	-	7.741	-
<b>Total</b>	-	<b>10.987</b>	-

The Group has no financial instrument classifiable at Level 3.

The financial instruments classified in Level 1 are money market funds, whose value is listed daily.

Derivatives are classified at Level 2: in order to establish the market value of these derivatives, ERG uses various measurement and valuation models, as summarized in the following table:

Type	Instrument	Pricing model	Market data used	Data provider	IFRS hierarchy
<b>Interest rate derivatives</b>	<i>Interest Rate Swap</i>	<i>Discounted Cash Flow</i>	Deposit rates (Euribor) Swap rates	- Reuters	Level 2
	<i>Interest Rate Option (Cap, Collar)</i>	<i>Black &amp; Scholes</i>	Deposit rates (Euribor) Swap rates Implied volatility of short-term rates	- Reuters - ICAP (via Reuters)	Level 2
<b>Exchange rate derivatives</b>	<i>FX Forward</i>	<i>Discounted Cash Flow</i>	Zero coupon curves of reference currencies ECB spot exchanges	- Reuters	Level 2
	<i>FX Option</i>	- <i>Black &amp; Scholes</i> - <i>Edgeworth Expansion</i> - <i>Monte Carlo Simulation</i>	Zero coupon curves of reference currencies ECB spot exchanges Implied volatility of FX rates	- Reuters	Level 2
<b>Commodity derivatives</b>	<i>Commodity Swap</i>	<i>Discounted Cash Flow</i>	Official spot quotes of reference commodities	- Platt's (Sarbus)	Level 2
	Crude oil		Forward prices listed on OTC markets	- Reuters	
	Oil products		Forward prices derived (linear regression) from OTC prices		
	Crack spreads		Zero coupon curves on EUR and USD		
	Gas formulas		ECB spot exchanges		
	<i>Contract for Difference (CfD)</i>	<i>Discounted Cash Flow</i>	Single national forward price listed on OTC markets Zero coupon curve on EUR	- TFS - Reuters	Level 2

## Note 45 – Disclosure of financial risks

The following are the main risks identified and actively managed by the ERG Group:

- Credit risk: the possibility of default by a counterparty or potential deterioration of the creditworthiness assigned;
- Market risk: deriving from exposure to fluctuations in exchange rates, mainly between the euro and US dollar and interest rates, as well as changes in the prices of products sold and raw material purchases (commodity price volatility risk);
- Liquidity risk: the risk of available financial resources being insufficient to fulfil payment commitments;

The ERG Group attaches great importance to identifying and measuring risks and related control systems, in order to ensure efficient management of the risks it assumes. In line with this objective, an advanced risk management system has been adopted that guarantees identification, measurement and control at a centralised level for the entire Group of exposure to individual risks, in accordance with existing policies. The risk management function ensures compliance with the assigned limits and, via its own analyses, provides appropriate support for strategic decisions both to individual subsidiaries and to the Risk Committee and top management at the Parent Company.

### Credit risk

Exposure to credit risk, inherent in the possibility of default by a counterparty or deterioration of the creditworthiness assigned to a counterparty, is managed by means of appropriate analysis and evaluation of individual counterparties, with each of these being assigned an internal credit rating (internal ratings based approach). The assignment of the rating category provides an estimate of the probability of default by a particular counterparty. A degree of reliability is indicated for each level, which is carefully monitored and must never be exceeded. The choice of counterparties for both the industrial business and financial transactions underlies the group's high credit ratings.

The risk of concentration, in terms of both clients and sectors, is also monitored continuously; however, 'alert' situations have never occurred.

The following table provides information on the ERG Group's exposure to credit risk as at 31 December 2009, via classification of assets according to creditworthiness reflecting the internal ratings assigned.

<i>(EUR thousand)</i>	31.12.09	31.12.08
AAA Rating	2,354	3,865
AA+ / AA- Rating	80,065	3,335
A+/A- Rating	133,512	158,738
BBB+ / BBB- Rating	39,909	46,415
BB+ / BB- Rating	29,231	1,168
B + / B - Rating	8,388	23,451
Receivables due from Group companies	121,926	102,984
Not rated	86,561	143,947
<b>Total</b>	<b>501,946</b>	<b>483,904</b>

### Liquidity risk

Liquidity risk is the risk that financial resources may be insufficient to cover all obligations falling due. The ERG Group currently ensures adequate coverage for its financial requirements with the generation of cash flows and availability of credit lines provided by various counterparties.

The following table summarises the maturity profile of the Group's financial liabilities as at 31.12.09, based on contractual payments not discounted to present value.

31/12/2009	Payables by maturity				
	On demand	Less than 3 months	from 3 to 12 months	from 1 to 5 years	over 5 years
(EUR thousand)					
Mortgages and loans	-	242,455	166,352	528,974	14,174
Non-recourse project financing	-	546	88,628	214,416	76,123
Short-term bank borrowing	1,095,187	-	-	-	-
Derivative instruments	-	434	4,201	2,013	71
Financial payables	-	63,746	20,487	37,903	13,411
Trade payables	-	669,625	1,731	243	172
<b>Total liabilities</b>	<b>1,095,187</b>	<b>976,806</b>	<b>281,339</b>	<b>783,549</b>	<b>103,880</b>

31/12/2008	Payables by maturity				
	On demand	Less than 3 months	from 3 to 12 months	from 1 to 5 years	over 5 years
(EUR thousand)					
Mortgages and loans	-	3,514	442,932	530,647	52,316
Non-recourse project financing	-	1,620	61,178	226,354	93,474
Short-term bank borrowing	498,899	-	-	-	-
Derivative instruments	-	-	-	8,524	-
Financial payables	-	-	2,458	8,852	15,529
Trade payables	-	646,468	6,703	4,350	133
<b>Total liabilities</b>	<b>498,899</b>	<b>651,602</b>	<b>513,271</b>	<b>778,727</b>	<b>161,452</b>

## Market risk

Market risk includes exchange rate risk, interest rate risk and commodities price risk. Management of these risks is regulated by the guidelines indicated in the group's Risk Management Policy and internal procedures of the operational finance department.

Furthermore, specific risk management policies and procedures, based on sector best practice, were developed for the thermoelectric-gas business in 2009 to continue to measure exposure to risk in terms of a risk capital value allocated by the parent company.

### Exchange rate risk

The exchange rate risk arises from variations in the exchange rates of the various foreign currencies with respect to the euro that impact the economic results of the business. The net flows generated by the business in currencies other than euro (the reference currency) constitute an exposure to exchange rate risk. In order to reduce the volatility of these exposures, positions are hedged on both the spot and forward markets.

The following table shows the impact on pre-tax profit, with all other variables constant, of the different fair value of financial assets and liabilities resulting from a change of +/- -10% in the dollar exchange rate.

(EUR million)	2009	2008
Shock-up (variation in EUR/dollar exchange rate = +10%)	(14.0)	(3.7)
Shock-down (variation in EUR/dollar exchange rate = -10%)	17	4.6

### Interest rate risk

Interest rate risk identifies the change in the future interest rate trend that could determine higher costs for the Group. Interest rate risk is hedged by using derivative contracts, such as interest rate swap and interest rate options (plain vanilla).

The following table illustrates the impact on pre-tax profit (due to variations in the fair value of financial assets and liabilities), and on Group net equity (due to variations in the fair value of the derivative instruments in cash flow hedges) of a +/- -1% change in interest rate, with all other variables constant.

#### Impact on income statement

(EUR million)	2009	2008
Shock-up (interest rate variation = +1%)	(4.1)	(6.5)
Shock-down (Interest rate variation = -1%)	4.4	6.6

#### Impact on shareholders' equity

(EUR million)	2009	2008
Shock-up (interest rate variation = +1%)	4.4	3.3
Shock-down (interest rate variation = -1%)	(4.7)	(3.7)

### Commodity Risk

Commodity price risk consists in unexpected changes in the prices of raw materials, the provision of services, finished products and services provided for sale on the market.

The current policy of oil commodities price risk envisages the use of instruments and methods that can achieve the annual average annual prices reported in Platt's quotations for raw materials and finished products. The objective defined in the Risk Management Policy is to target the annual average refining margin according to the existing industrial organisation.

In order to realise the annual average refining margin, the Group uses derivative instruments such as commodities swaps and commodities options with underlying crude oil and petroleum products.

The following table considers the derivative financial instruments tied to different categories of commodities, oil and energy, and shows in case of reasonable changes in prices – with all other variables constant – the impact on variations in pre-tax profit (due to variations in the fair value of financial assets and liabilities) and Group shareholders' equity (due to variations in the fair value of derivative instruments in cash flow hedges) of a +/- 25% change in the price of commodities.

#### Impact on income statement

(EUR million)	2009	2008
Shock-up (variation in commodities price = +25%)	4.0	(8.6)
Shock-down (variation in commodities price = -25%)	(4.0)	8.6

#### Impact on shareholders' equity

(EUR million)	2009	2008
Shock-up (variation in commodities price = +25%)	(0.9)	(2.6)
Shock-down (variation in commodities price = -25%)	0.9	2.6

### Equity price risk

The equity price risk in 2009 is represented by short-term liquidity commitments in mutual funds and SICAVs.

At 31 December 2009 the existing risk and associated shocks were not significant.

#### Derivative instruments used

The main types of derivative instruments used to manage financial risks, with the sole purpose of hedging, are the following:

Options: a contract whereby one of the parties, on payment of a sum to the counterparty (premium), acquires the right to buy (call option) or sell (put option), at a future date, a certain quantity of financial instruments at an established price (exercise or strike price).

Forward or futures contracts: provides for the purchase or sale between two parties of a determined good (underlying asset) at a future date and at a price established at the time the contract is agreed.

Swap: a contract which establishes an exchange of payment flows between two parties on certain dates. The payments can be expressed in the same currency or in different currencies and their amount is determined in relation to an underlying asset.

The underlying asset can be of various types and significantly influences the characteristics of the contract which, in practice, can take on different forms.

The derivative instruments arranged by ERG and aiming to address exposure to financial risks existing at 31.12.09 were as follows:

#### **Interest rate derivatives**

- Interest rate options allow upper (cap) and lower (floor) limits to be applied to variations in interest rates on variable rate loans;
- Interest rate swaps to bring about the risk profile considered as most expedient for bank borrowing at fixed and variable rates. In the case of interest rate swaps, the counterparties, using a fixed notional principle expiring within a predetermined period of time, exchange interest flows calculated relative to fixed rates or pre-agreed variable rate parameters;

#### **Exchange rate derivatives**

- Foreign exchange forwards are used to manage exchange rate risk on anticipated foreign currency availability or requirements in the reference period. The purpose of these contracts is the purchase or sale of a currency with delivery at a specified future date, at a fixed price. In these contracts, the party committing to purchase the currency assumes a 'long' position, while the party committing to sell the currency assumes a 'short' position.
- Foreign exchange options are used to manage exchange rate risk. These are contracts which, after payment of a premium, confer the right to buy or sell a specified amount of a currency at a fixed rate (strike price) on a fixed date.

#### **Commodity derivatives**

- Swap instruments used to manage commodity volatility risks on purchases and sales expected in the reference periods. This refers to contracts signed with international specialised companies operating in the commodities sector and with major national and international banks. The swaps are private agreements between two companies for the exchange, on set dates, of future payment flows linked to the prices of specific commodities.  
In particular, swaps are used for crude oil (Brent dated), oil products (including gasoil, gasoline, fuel oil 3.5%, fuel oil 1%, and jet fuel), crack spreads and gas formulas.
- CfDs (Contracts for Differences), used to hedge the risk of electricity price volatility; via this instrument it is possible to buy or sell block quantities of electricity by paying on maturity the difference between the price agreed to in the contract and the market price reported on the reference market.

### Summary of derivative instruments used

The derivative instruments arranged by ERG are designed to hedge its exposure to commodities price, exchange rate, and interest rate risks. At 31 December 2009, they consisted of the following:

Type		Risk hedged	Notional value	Fair Value 31/12/2009
<b>Cash flow hedging instruments</b>				<i>EUR thousand</i>
<b>A</b>	Interest rate swaps and interest rate caps	Financial interest rate risk	EUR thousand 108,723	(3,319)
<b>B</b>	Crude oil price risk swaps	Commodity transaction risk	barrels 470,000	534
<b>C</b>	Product price risk swaps	Commodity transaction risk	tonnes 149,500	(3,366)
<b>D</b>	Gas price risk swaps	Commodity transaction risk	millions of cubic metres 262	1,789
<b>E</b>	Exchange rate derivatives	Exchange rate transaction risk	USD thousand 8,293	113
<b>Cash flow hedging instruments</b>				<b>(4,249)</b>
<b>Fair value hedging instruments</b>				
<b>F</b>	Crude oil price risk swaps	Commodity transaction risk	barrels 354,000	(803)
<b>Total fair value hedging instruments</b>				<b>(803)</b>
<b>Non-hedge accounting instruments</b>				
<b>G</b>	Product price risk swaps	Commodity transaction risk	tonnes 30,000	315
<b>H</b>	Forwards on short-term exchange rates	Exchange rate transaction risk	USD thousand 332,800	1,091
<b>I</b>	Interest rate collars and interest rate swaps	Financial interest rate risk	EUR thousand 136,418	(3,247)
<b>Non-hedge accounting instruments</b>				<b>(1,841)</b>
<b>ERG GROUP TOTAL DERIVATIVES</b>				<b>(6,893)</b>

## Cash flow hedging instruments

### A. Interest rate swaps and interest rate caps

Transactions hedging the interest rate economic risk arising from the risk of variations in interest rates paid on loans.

The loans comprise financing ERG Renew S.p.A. - a line of credit of EUR 16 million, with final due date in 2012 - and project financing in the wind segment, as described in Note 18.

At 31 December 2009 there was a total negative fair value of EUR 3.3 million recognised in the cash flow hedge reserve.

On 30 June 2009 two IRS financial derivatives expired that were entered into with BNP Paribas. As at 31 December 2008 their fair value totalled EUR 515 thousand.

### B. Crude oil price risk swaps

These swaps are used to hedge the risk of future (January 2010) price changes in raw materials. They are contracts whereby the parties undertake to pay or receive, at an agreed maturity, the difference between the spot price and forward price for the quantity of crude oil in question (notional principal). Settlement between the parties only concerns the price differentials and does not entail any exchange of goods, whilst the existence of the underlying asset is guaranteed.

Fair value at 31 December 2009 was positive for EUR 0.5 million.

### C. Product price risk swaps

These swaps hedge the risk of price changes on future product sales (from January to July 2010). They are contracts whereby the parties undertake to pay or receive, at an agreed maturity, the difference between the spot price and forward price for the quantity of products in question (notional principal). Settlement between the parties only concerns the price differentials and does not entail any exchange of goods, whilst the existence of the underlying asset is guaranteed.

At 31 December 2009 there was a total negative fair value of about EUR 3.4 million recognised in the cash flow hedge reserve.

### D. Gas price risk swaps

Swaps are used to hedge the risk of price fluctuations in gas formulas for provision and supply agreements. In these contracts, the parties undertake to pay or collect at an agreed future date the difference between the established price and the price observed during the period multiplied by the quantities indicated in the contract.

At 31 December 2009 there was a total positive fair value of EUR 1.8 million.

### E. Exchange rate derivatives

As at 31 December 2009, options existed to hedge the risk of variations in the exchange relationship between the denomination currency (USD) and the accounting currency (EUR) for part of expected sales in currency.

At 31 December 2009 there was a total positive fair value of an insignificant amount.

The following shows changes in the cash flow hedge reserve (Group share).

	31.12.09	31.12.08
<b>Opening balance</b>	<b>(3.767)</b>	<b>2.710</b>
Change in fair value	(4.488)	(3.348)
Use in income statement	3.953	(3.129)
<b>Closing balance</b>	<b>(4.303)</b>	<b>(3.767)</b>

## Fair value hedge instruments

### F. Crude oil price risk swaps

Swap operations to hedge the risk of fluctuations in the prices of raw materials already acquired at 31 December 2009. They are contracts whereby the parties undertake to pay or receive, at an agreed maturity, the difference between the spot price and forward price for the quantity of crude oil in question (notional principal). Settlement between the parties only concerns the price differentials and does not entail any exchange of goods, whilst the existence of the underlying asset is guaranteed.

At 31 December 2009 there was a total negative fair value of EUR 0.8 million.

The raw materials covered by this hedge were adjusted to reflect in the income statement the changes in fair value associated with the hedged risk.

## Non-Hedge Accounting instruments

### G. Product price risk swaps

These swaps hedge the risk of price changes on product sales for which it was not possible to determine all the formal requirements for hedge relationship purposes. They are contracts whereby the parties undertake to pay or receive, at an agreed maturity, the difference between the spot price and forward price for the quantity of products in question (notional principal). Settlement between the parties only concerns the price differential and does not entail any exchange of goods.

At 31 December 2009 there was a total positive fair value of EUR 0.3 million.

### H. Forwards on short-term exchange rates

These are transactions to hedge the exchange rate risk of cash flows generated by expected purchases of raw materials and sales of finished products for the month of January 2010.

At 31 December 2009 there was a total positive fair value of about EUR 1.1 million recognised in the income statement.

### I. Interest rate collars and interest rate swaps

Interest rate swaps and interest rate collars operate for interest rates on loans in existence at 31 December 2009.

A collar places upper and lower limits on the variable rate of interest on the loan. These collars, which expire on 15 December 2010, establish different interest rate ranges for periods of time specified in the contract.

At 31 December 2009 there was a total negative fair value of about EUR 3.2 million recognised in the income statement.

## Note 46 – Information by business division

Information by business division is presented according to IFRS 8 – Operating Segments. The information is broken down by business division.

In order to make trends in the individual businesses easier to understand, the financial results are shown at present adjusted value, excluding profit (loss) on inventories and uncharacteristic items, and including the contribution, for the portion of the ERG shareholding (51%), the results of ISAB S.r.l..

The results at present adjusted value are indicators that are not defined under IAS/IFRS. Management believes that these indicators are important parameters for measuring the financial performance of the ERG Group, generally used in the financial communications of operators in the oil sector.

### Information by business division

<i>EUR million</i>	Coastal refining	Integrated downstream	Thermoelectric power	Renewable energy	Other	Reconciled items	IAS Reported
<b>31.12.2009</b>							
Net revenues from ordinary operations	3.525,0	2.950,1	997,9	50,5	22,7	(711,9)	6.834,2
Less: interdivisional revenues	(967,9)	(148,8)	(297,4)	(0,2)	(20,6)	583,3	(851,6)
<b>Revenues from third parties</b>	<b>2.557,1</b>	<b>2.801,4</b>	<b>700,4</b>	<b>50,2</b>	<b>2,1</b>	<b>(128,6)</b>	<b>5.982,6</b>
<b>EBITDA at present values</b>	<b>(43,4)</b>	<b>88,3</b>	<b>55,4</b>	<b>23,1</b>	<b>(31,7)</b>	<b>137,7</b>	<b>229,4</b>
Amortisation, depreciation and write-downs	(46,4)	(51,8)	(54,0)	(27,1)	(4,0)	(73,2)	(161,1)
<b>EBIT at present values</b>	<b>(89,9)</b>	<b>36,4</b>	<b>1,4</b>	<b>(4,0)</b>	<b>(35,6)</b>	<b>64,5</b>	<b>68,3</b>
<b>Investments in fixed assets<sup>(1)</sup></b>	<b>61,6</b>	<b>54,2</b>	<b>199,8</b>	<b>88,8</b>	<b>2,4</b>	<b>(59,6)</b>	<b>347,2</b>

<i>EUR million</i>	Coastal refining	Integrated downstream	Thermoelectric power	Renewable energy	Other	Reconciled items	IAS Reported
<b>31.12.2008</b>							
Net revenues from ordinary operations	7.635,7	4.625,1	1.191,1	45,2	26,1	(49,2)	13.474,0
Less; interdivisional revenues	(1.433,0)	(128,4)	(423,1)	(1,5)	(25,5)	35,8	(1.975,7)
<b>Revenues from third parties</b>	<b>6.202,7</b>	<b>4.496,7</b>	<b>768,1</b>	<b>43,6</b>	<b>0,6</b>	<b>(13,4)</b>	<b>11.498,3</b>
<b>EBITDA at present values</b>	<b>230,4</b>	<b>144,7</b>	<b>181,1</b>	<b>16,7</b>	<b>(32,6)</b>	<b>(422,8)</b>	<b>117,5</b>
Amortisation, depreciation and write-downs	(69,9)	(51,6)	(59,9)	(20,4)	(2,6)	(157,9)	(362,2)
<b>EBIT at present values</b>	<b>160,6</b>	<b>93,2</b>	<b>121,2</b>	<b>(3,7)</b>	<b>(35,3)</b>	<b>(580,7)</b>	<b>(244,7)</b>
<b>Investments in fixed assets<sup>(1)</sup></b>	<b>70,5</b>	<b>86,5</b>	<b>140,8</b>	<b>52,2</b>	<b>4,6</b>	<b>(3,9)</b>	<b>350,5</b>

(1) these concern intangible fixed assets, goodwill, and property, plant and machinery.

The amounts shown in the “Other” column refer to corporate activities and mainly relate to structural costs not attributable to operational businesses.

For further details and the reconciled items above, please refer to the "Alternative performance indicators" section in the Management Report.

	Coastal refining	Integrated downstream	Thermoelectric power	Renewable energy	Corporate	Eliminations/ adjustments	Total
<b>FY 2009</b>							
Fixed assets <sup>(1)</sup>	10.5	450.1	1033.5	473.6	15.6	0.0	1983.2
Other segment assets	759.9	705.4	500.1	49.0	536.6	(682.5)	1868.5
Group assets not allocated <sup>(2)</sup>	0.0	0.0	0.0	0.0	0.0	0.0	2135.4
<b>Total assets</b>	<b>770.4</b>	<b>1155.5</b>	<b>1533.6</b>	<b>522.7</b>	<b>552.2</b>	<b>(682.5)</b>	<b>5987.2</b>
Segment liabilities	204.4	386.5	816.5	69.6	81.4	(232.3)	1326.2
Group assets not allocated <sup>(3)</sup>	0.0	0.0	0.0	0.0	0.0	0.0	2732.5
<b>Total liabilities</b>	<b>204.4</b>	<b>386.5</b>	<b>816.5</b>	<b>69.6</b>	<b>81.4</b>	<b>(232.3)</b>	<b>4058.7</b>

	Coastal refining	Integrated downstream	Power generation	Renewable energy	Corporate	Eliminations/ adjustments	Total
<b>FY 2008</b>							
Fixed assets <sup>(1)</sup>	9.0	437.8	886.2	434.1	13.6	0.0	1780.7
Other segment assets	893.2	576.3	473.3	63.2	565.7	(706.2)	1865.4
Group assets not allocated <sup>(2)</sup>	0.0	0.0	0.0	0.0	0.0	0.0	1899.3
<b>Total assets</b>	<b>902.2</b>	<b>1,014.1</b>	<b>1,359.5</b>	<b>497.2</b>	<b>579.3</b>	<b>(706.2)</b>	<b>5,545.5</b>
Segment liabilities	320.5	423.5	753.8	33.1	49.0	(250.2)	1329.9
Group assets not allocated <sup>(3)</sup>	0.0	0.0	0.0	0.0	0.0	0.0	2,191.3
<b>Total liabilities</b>	<b>320.5</b>	<b>423.5</b>	<b>753.8</b>	<b>33.1</b>	<b>49.0</b>	<b>(250.2)</b>	<b>3,521.1</b>

(1) comprising intangible assets, goodwill, property, plant and machinery, and assets held for sale.

(2) relating to deferred tax assets, receivables due from state treasury and cash and cash equivalents.

(3) relating to tax liabilities and financial payables.

For a detailed analysis of the performance of individual business divisions, please refer to the Management Report.

## Note 47 – Fees paid to Directors, Statutory Auditors and strategically accountable Managers

The amounts of fees paid to the Parent Company's directors, statutory auditors and strategically accountable managers for their performance of such functions also at other companies included in consolidation were as follows:

	2009
Directors	5,440
Statutory auditors	262
Senior managers with strategic responsibilities	2,958
<b>TOTAL</b>	<b>8,659</b>

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### Note 48 – Independent auditing fees

In accordance with Article 149-duodecies of the Issuers' Regulations, we set out below the costs for 2009 relating to services rendered by the auditing firm Deloitte & Touche S.p.A., the ERG group's main external auditor, and by the companies belonging to its network.

On 24 April 2009, the Shareholders' Meeting of ERG S.p.A. appointed the firm Deloitte & Touche S.p.A. as the new external auditor for the ERG group for the financial years 2009-2017.

	2009
Auditing services	862
Services other than auditing	147
<b>Total</b>	<b>1,009</b>

"Auditing services" include full auditing of the annual consolidated financial statements and limited auditing of the interim report.

"Services other than auditing" mainly refer to agreed verification procedures voluntarily requested on quarterly data and new companies consolidated on a line-by-line basis.

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### Note 49 – Exchange Rates

The exchange rates at 31.12.09 used for the translation of financial statements expressed in foreign currencies are shown below:

	2009
Euro/Swiss Franc	1.48

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### Note 50 – Other information

Information on significant events occurring after the end of the period is provided in the relevant sections of the Management Report.

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### Note 51 – Publication date of financial statements

On 04.03.10 ERG S.p.A.'s Board of Directors authorised the publication of the financial statements, reserving the right to make additions and formal changes by the date of filing pursuant to Art. 2429 of the Italian Civil Code.

Genoa, 4 March 2010

On behalf of the Board of Directors  
The Chairman  
Edoardo Garrone

***Certification of the Consolidated Financial Statements pursuant to Article 81-ter of Consob Regulation no. 11971 of 14 May 1999, as amended***

1. The undersigned Alessandro Garrone, Chief Executive Officer of ERG S.p.A, and Giorgio Coraggioso, manager responsible for preparing the corporate accounting documents of ERG S.p.A, taking account of the provisions set out in Article 154-bis, subsections 3 and 4, of Legislative Decree 58 of 24 February 1998, certify:

- the adequacy in relation to the characteristics of the business and
- the effective application of the administrative and accounting procedures for preparation of the consolidated financial statements during the financial year 2009.

2. Evaluation of the adequacy of the administrative and accounting procedures used to prepare the consolidated financial statements as at 31.12.09 is based on a process established by ERG S.p.A in accordance with the Internal Control – Integrated Framework model issued by the Committee of Sponsoring Organisations of the Treadway Commission, which represents a benchmark framework generally accepted at international level.

3. It is furthermore certified that:

3.1 the consolidated financial statements:

- a) were prepared in accordance with the applicable international accounting standards recognised in the European Community pursuant to Regulation (EC) no. 1606/2002 of the European Parliament and of the Council, dated 19 July 2002;
- b) correspond to the accounting records;
- c) are suitable to provide a true and fair view of the financial position and results of the issuer and of the group of companies included in consolidation;

3.2 the Management Report contains a reliable analysis of the operating performance and results, as well as the situation of the issuer and the group of companies included in consolidation, together with a description of the principal risks and uncertainties to which they are exposed.

Genoa, 4 March 2010

Chief Executive Officer

Manager responsible  
for preparing the corporate accounting documents

**Financial Statements**

## Statement of Financial Position<sup>1</sup>

(Euro)	Notes	31/12/2009	31/12/2008
Intangible fixed assets	1	4.189.244	5.283.617
Goodwill		-	-
Property, plant, and machinery	2	13.833.994	8.315.027
Equity investments	3	435.379.456	490.890.161
Other financial assets	4	1.043.927	663.163
Deferred tax assets	5	795.038	1.593.927
Other non-current assets	6	164.935	153.869
<b>Non-current assets</b>		<b>455.406.594</b>	<b>506.899.764</b>
Inventories		-	-
Trade receivables	7	4.834.304	2.189.317
<i>of which with related parties</i>	30	4.642.191	2.183.895
Other current receivables and assets	8	66.949.118	77.855.829
<i>of which with related parties</i>	30	37.257.863	69.902.746
Current financial assets	9	464.106.034	438.323.310
<i>of which with related parties</i>	30	463.765.233	437.878.575
Cash and cash equivalents	10	949.333.896	219.462.949
<b>Current assets</b>		<b>1.485.223.352</b>	<b>737.831.405</b>
<b>Assets held for sale</b>		-	-
<b>TOTAL ASSETS</b>		<b>1.940.629.946</b>	<b>1.244.731.169</b>
<b>Shareholders' Equity</b>	11	<b>869.109.128</b>	<b>302.476.218</b>
Staff leaving indemnities	12	1.926.804	2.367.919
Deferred tax liabilities	13	381.915	860.156
Provisions for non-current liabilities and charges		-	-
Non-current financial liabilities	14	424.127.616	502.170.417
Other non-current liabilities		-	-
<b>Non-current liabilities</b>		<b>426.436.335</b>	<b>505.398.492</b>
Provisions for current liabilities and charges	15	267.306	275.306
Trade payables	16	11.572.133	12.651.267
<i>of which with related parties</i>	30	2.352.985	269.959
Current financial liabilities	17	560.000.187	381.630.834
<i>of which with related parties</i>	30	358.825.208	205.200.712
Other current liabilities	18	73.244.857	42.299.052
<i>of which with related parties</i>	30	68.000.113	41.222.101
<b>Current liabilities</b>		<b>645.084.483</b>	<b>436.856.459</b>
<b>Liabilities held for sale</b>		-	-
<b>TOTAL LIABILITIES</b>		<b>1.940.629.946</b>	<b>1.244.731.169</b>

<sup>1</sup> Pursuant to amendments to IAS 1 (2007), effective from 1 January 2009, the title was changed from Balance Sheet to Statement of Financial Position.

## Income statement

		FY 2009		FY 2008
	Notes	(Euro)		
Net income from equity investments	22		744,203,795	317,988,208
<i>of which with related parties</i>	30	800,312,000		317,979,500
<i>of which non-recurring items</i>	29	(56,127,000)		
Other operating income	23		30,649,255	33,604,803
<i>of which with related parties</i>	30	30,176,148		33,449,169
Cost of purchases			(624,427)	(882,105)
Costs for services and other costs	24		(39,608,746)	(55,031,348)
<i>of which with related parties</i>	30	(5,385,877)		(5,574,555)
<i>of which non-recurring items</i>	29	-		(13,005,049)
Personnel expenses	25		(21,802,818)	(24,468,710)
<i>of which non-recurring items</i>	29	-		(1,110,700)
Amortisation, depreciation and write-downs of fixed assets	26		(3,972,514)	(2,640,082)
Financial income	27		12,780,963	26,051,527
<i>of which with related parties</i>	30	7,040,046		20,082,780
Financial expenses	27		(23,964,079)	(44,799,943)
<i>of which with related parties</i>	30	(2,196,849)		(5,056,596)
<b>PROFIT BEFORE TAXES</b>			<b>697,661,429</b>	<b>249,822,350</b>
Income taxes	28		596,122	16,759,057
<i>of which non-recurring items</i>	29	-		3,881,831
<b>NET PROFIT (LOSS) FROM CONTINUING OPERATIONS</b>			<b>698,257,551</b>	<b>266,581,407</b>
Net profit (loss) from assets held for sale			-	-
<b>NET PROFIT (LOSS) FOR THE PERIOD</b>			<b>698,257,551</b>	<b>266,581,407</b>

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## Other components of comprehensive income<sup>1</sup>

(EUR thousand)	FY 2009	FY 2008
<b>NET PROFIT (LOSS) FOR THE PERIOD</b>	698,258	266,581
Changes in the cash flow hedge reserve	323	(3,674)
Changes in securities available for sale	16	-
Income tax for other components of comprehensive income	(93)	1,010
<b>Other components of comprehensive income after tax</b>	246	(2,663)
<b>Comprehensive net income</b>	<b>698,504</b>	<b>263,918</b>

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<sup>1</sup> Pursuant to amendments under IAS 1 (2007), effective from 1 January 2009, a supplementary statement has been added to the income statement that includes components of profit or loss entered directly under shareholders' equity.

## Cash Flow Statement

(EUR thousand)	FY 2009	FY 2008
<b>CASH FLOW FROM OPERATIONS (A)</b>		
- Net profit (loss) for the year	698,258	266,581
- Amortisation, depreciation and write-downs	3,973	2,640
- Change in provisions for liabilities and charges	-	37
- Change in deferred taxes and deferred tax assets	(247)	(1,686)
- Net write-downs of financial fixed assets	56,127	21
- Write-downs of current receivables	-	-
- Net change in staff leaving indemnities	(441)	(879)
- Net capital gains and losses	2	(27)
<b>Cash flow from current operations</b>	<b>757,670</b>	<b>266,687</b>
<b>Change in operating assets and liabilities:</b>		
- Inventory	-	-
- Trade receivables	(2,645)	647
- Trade payables	(1,079)	2,963
- Other assets	11,470	(10,124)
- Other liabilities	30,942	(21,771)
	<b>38,688</b>	<b>(28,284)</b>
<b>TOTAL</b>	<b>796,359</b>	<b>238,402</b>
<b>CASH FLOW FROM INVESTMENTS (B)</b>		
- Investments in tangible fixed assets	(6,604)	(1,965)
- Investments in intangible fixed assets	(1,798)	(2,595)
- Investments in financial fixed assets	(633)	(1,377)
- Proceeds from disposal of tangible fixed assets	3	403
- Proceeds from disposal of intangible fixed assets	-	2
- Proceeds from disposal of financial fixed assets	6	13
<b>TOTAL</b>	<b>(9,026)</b>	<b>(5,519)</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES (C)</b>		
- New medium/long-term loans	120,000	90,000
- Repayment of medium-/long-term borrowings	(173,490)	(85,389)
- Increase (decrease) in medium-/long-term financial payables/receivables	(381)	163,669
- Increase (decrease) in short-term bank borrowings	483	147
- Increase (decrease) in short-term financial payables/receivables	127,551	(109,127)
- Capital increase	-	-
- Dividends paid	(133,398)	(59,288)
- Other changes	1,773	(14,532)
<b>TOTAL</b>	<b>(57,462)</b>	<b>(14,521)</b>
<b>NET CASH FLOW FOR THE YEAR (A+B+C)</b>	<b>729,871</b>	<b>218,362</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>219,463</b>	<b>1,100</b>
<b>NET CASH FLOW FOR THE YEAR</b>	<b>729,871</b>	<b>218,362</b>
<b>CASH AND CASH EQUIVALENTS AT YEAR-END</b>	<b>949,334</b>	<b>219,463</b>

## Statement of changes in Shareholders' Equity

(EUR thousand)	Share capital	Reserves	Net profit (loss) for the year	Total shareholders' equity
<b>Balance at 01.01.2008</b>	<b>15,032</b>	<b>28,052</b>	<b>66,632</b>	<b>109,714</b>
Allocation of 2007 profit	-	66,632	(66,632)	-
Dividends paid	-	(59,288)	-	<b>(59,288)</b>
Acquisition of treasury shares	-	(14,779)	-	<b>(14,779)</b>
Other changes	-	2,910	-	<b>2,910</b>
FY2008 result	-	-	266,581	<b>266,581</b>
Changes in the cash flow hedge reserve	-	(2,663)	-	<b>(2,663)</b>
<b>Balance at 31.12.2008</b>	<b>15,032</b>	<b>20,864</b>	<b>266,581</b>	<b>302,476</b>
Allocation of 2008 profit	-	266,581	(266,581)	-
Dividends paid	-	(133,398)	-	<b>(133,398)</b>
Acquisition of treasury shares	-	-	-	-
Other changes	-	1,527	-	<b>1,527</b>
FY2009 result	-	-	698,258	<b>698,258</b>
Changes in the cash flow hedge reserve	-	234	-	<b>234</b>
Changes in available for sale reserve	-	12	-	<b>12</b>
<b>Balance at 31.12.2009</b> (Note 11)	<b>15,032</b>	<b>155,820</b>	<b>698,258</b>	<b>869,109</b>