



1Q 2019 Results

15 MAY 2019
LUCA BETTONTE, CEO





DISCLAIMER

This document contains certain forward-looking information that is subject to a number of factors that may influence the accuracy of the statements and the projections upon which the statements are based.

There can be no assurance that the projections or forecasts will ultimately prove to be accurate; accordingly, the Company makes no representation or warranty as to the accuracy of such information or the likelihood that the Company will perform as projected.

AGENDA

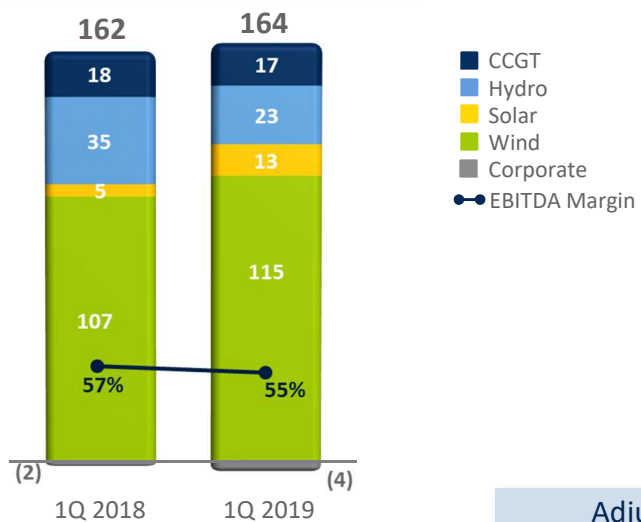


- ❑ 1Q 2019 Highlights
 - ✓ Key Figures
 - ✓ Recent Developments
- ❑ Results Review
 - ✓ Business Environment
 - ✓ 1Q 2019 Group EBITDA
 - ✓ Results by Segments
- ❑ Key Financials
 - ✓ Profit & Loss
 - ✓ Investments
 - ✓ Cash Flow Statement
- ❑ 2019 Guidance and Conclusions
- ❑ Appendix

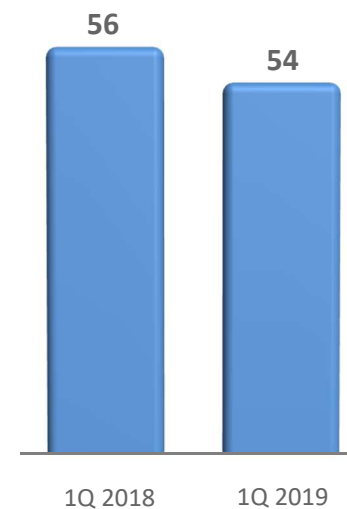


HIGHLIGHTS: KEY FIGURES

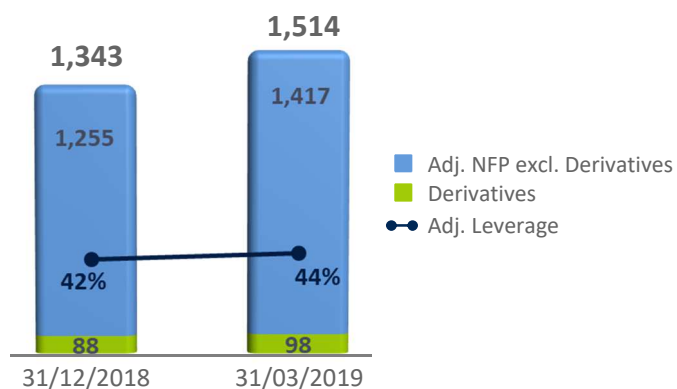
Adjusted EBITDA (€ mn)



Adjusted Net Profit (€ mn)



Adjusted NFP (€ mn)



Continuing ERG growth path

1Q 2019: STRONG ACCELERATION ON OUR BP



Recent Developments

- 1 Enhanced technological diversification: +51.4MW high quality solar
- 2 Further expansion in France: acquired 52MW. Installed capacity in France to reach 360MW
- 3 Pursue growth in UK: new authorisation for 25MW. Overall secured capacity at 75%
- 4 Issued first Green Bond of €500mn within EMTN programme (BBB- IG rating Fitch)

ERG exceeded 3,000MW of installed capacity in Europe

ISSUED FIRST GREEN BOND



Bond Description

- On April 4th ERG placed a 6 year fixed rate bond for €500mn, within €1bn EMTN Programme
- Listed in the Luxembourg Stock Exchange
- Coupon at 1.875% and yield at 1.933%
- Fitch assigned a BBB- rating on ERG green bond issue
- Requests exceeded 6 times the amount offered
- Bond successfully distributed across Europe: high standing investors, with a significant ESG component

Strategic Rationale

- Proceeds used to refinance Wind and Solar investments and to prepay Maestrale PF
- Evolution of Group financial structure from PF to Corporate Financing
- High confidence of investors on ERG reliability and execution
- Recognition of the strong orientation of our business model towards the sustainable development



RESULTS REVIEW

PAOLO MERLI, CFO



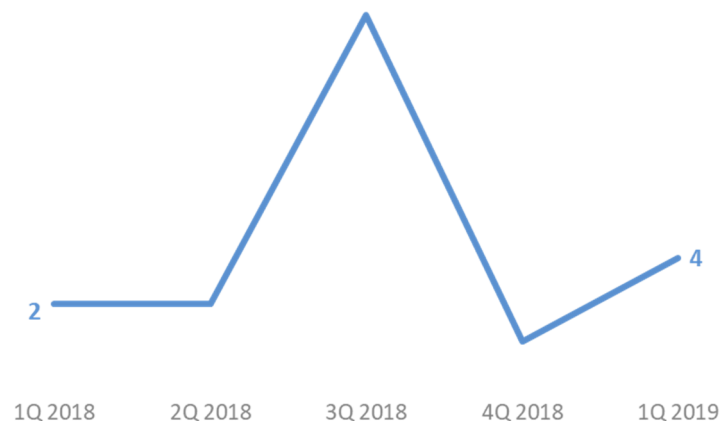


BUSINESS ENVIRONMENT

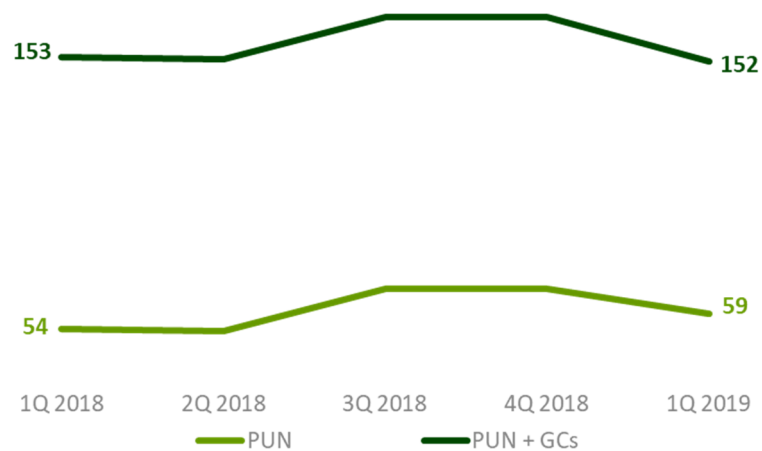
Italy: Electricity Production vs Demand (TWh)

	1Q 2018	1Q 2019	Delta %
Italian Electricity Demand	81	80	-1%
Italian Electricity Production	68	71	3%
<i>of which:</i>			
- Thermo	48	49	2%
- Hydro	9	8	-12%
- Solar	4	5	36%
- Wind	6	7	16%
- Other Sources	1	1	-1%

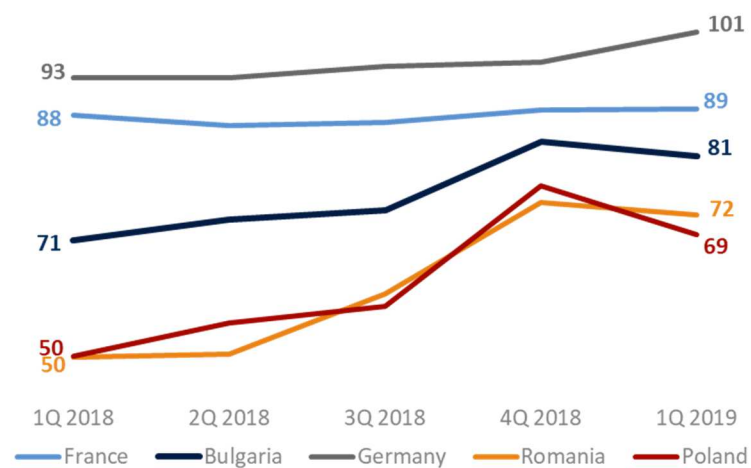
Clean Spark Spread Indicator (€/MWh)



Electricity Prices in Italy (€/MWh)

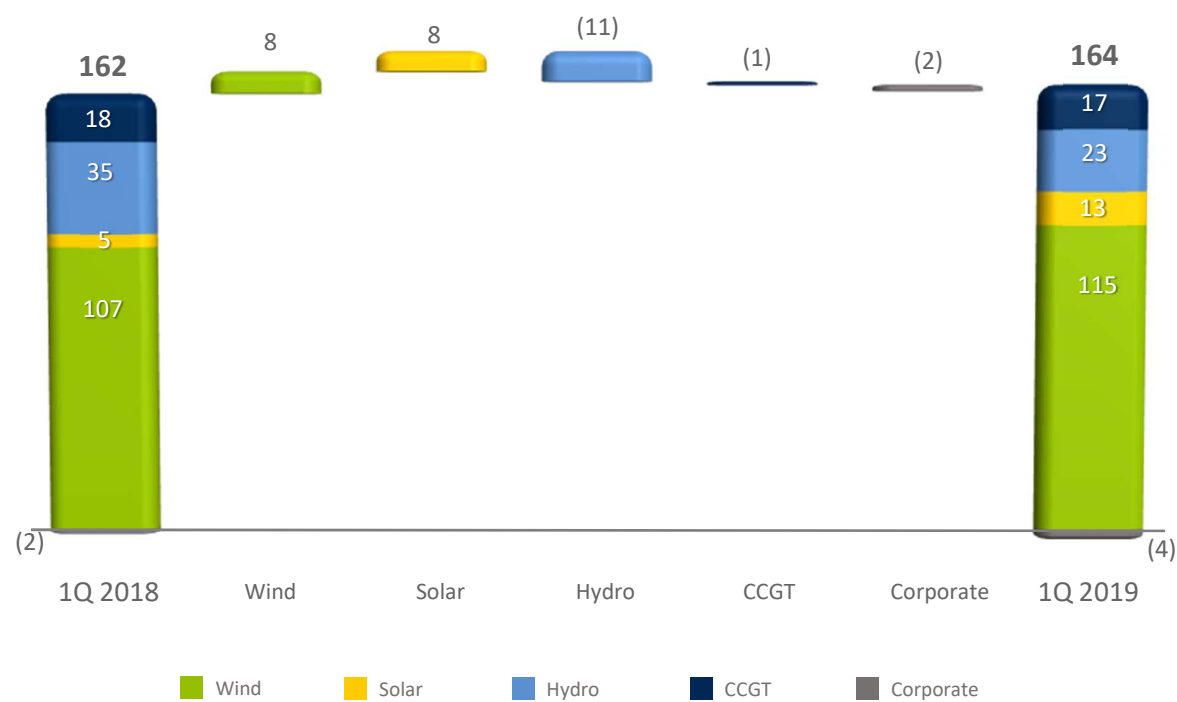


All-in Wind Prices abroad (€/MWh)





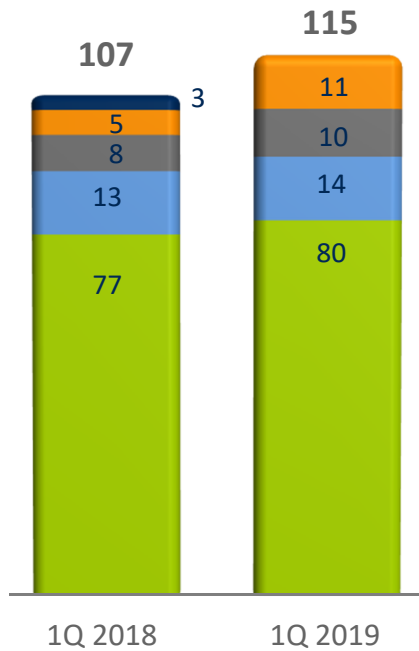
1Q 2019 GROUP EBITDA EVOLUTION



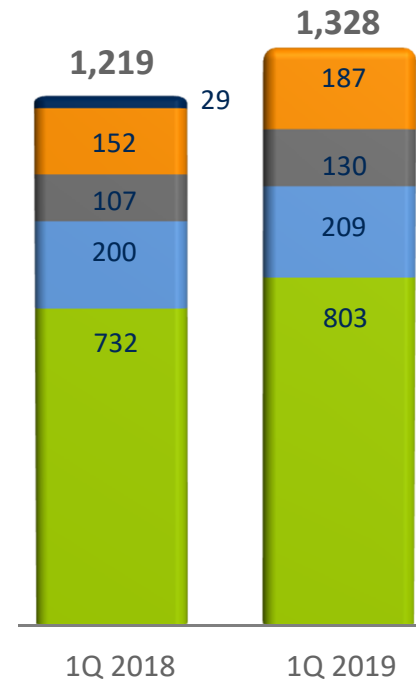
WIND RESULTS



Adjusted Ebitda (€ mn)



Volumes (GWh)

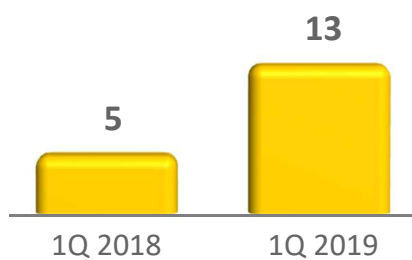


■ Italy ■ France ■ Germany ■ East Europe ■ UK

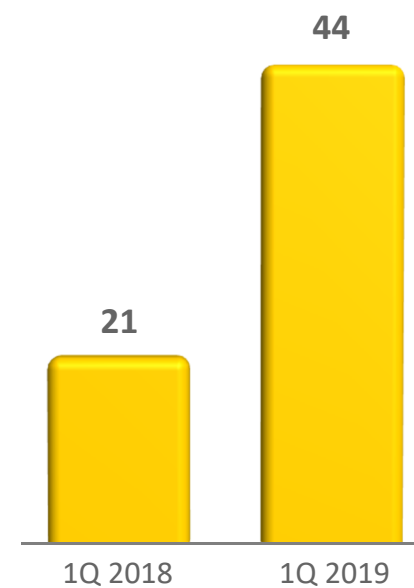
SOLAR RESULTS



Adjusted Ebitda (€ mn)



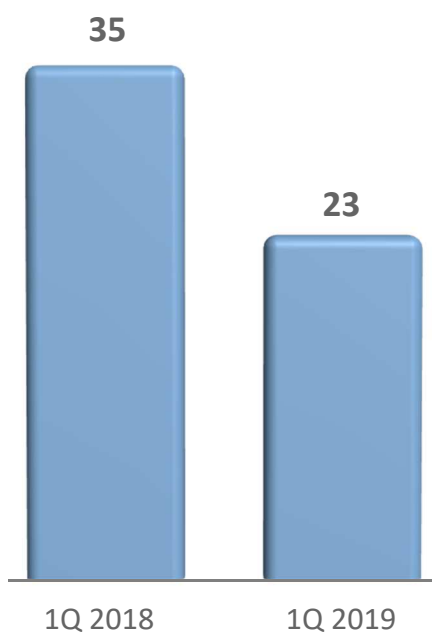
Volumes (GWh)



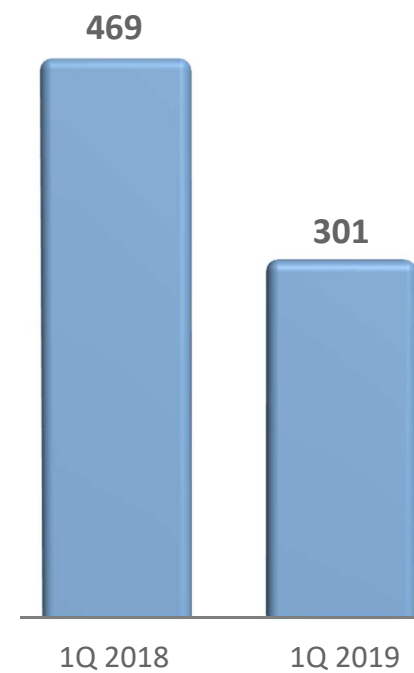
HYDRO RESULTS



Adjusted Ebitda (€ mn)



Volumes (GWh)



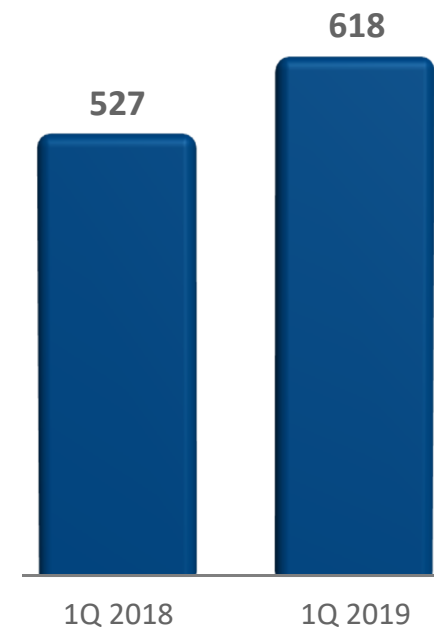
CCGT RESULTS



Adjusted Ebitda (€ mn)

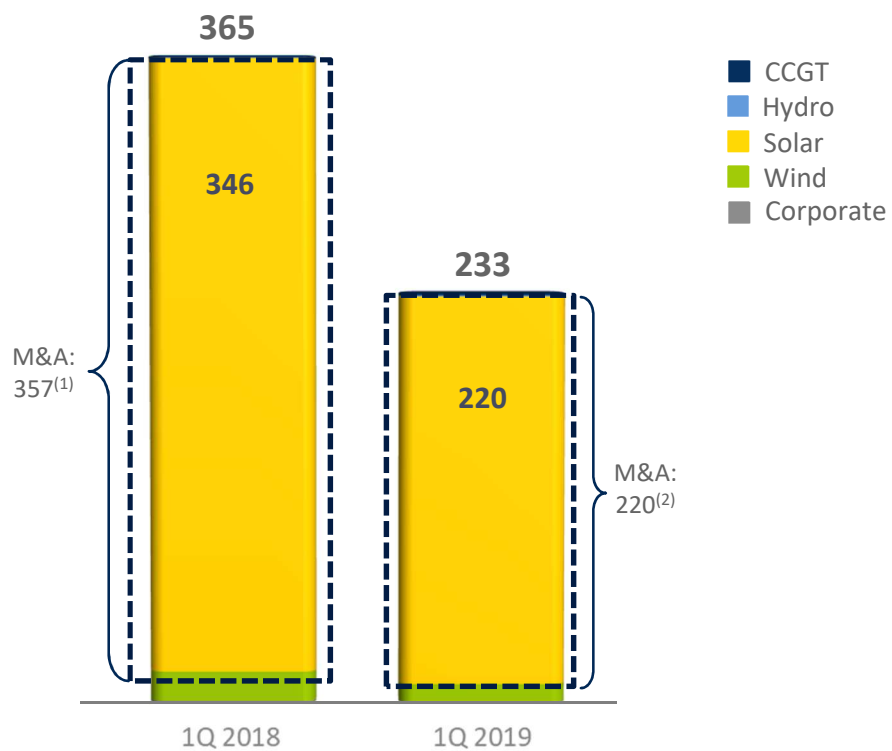


Volumes (GWh)





INVESTMENTS



⁽¹⁾ M&A CAPEX related to the closing of Vent d'Est acquisition (which took place on March 22, 2018 amounting to €12mn) and ForVEI consolidation (whose acquisition took place on January 12, 2018) for €346mn thus including €10.5mn of FV relative to the leasing contract.

⁽²⁾ M&A CAPEX related to the closing of Andromeda acquisition (which took place on February 12, 2019), amounting to €220mn



KEY FINANCIALS



ADJUSTED P&L

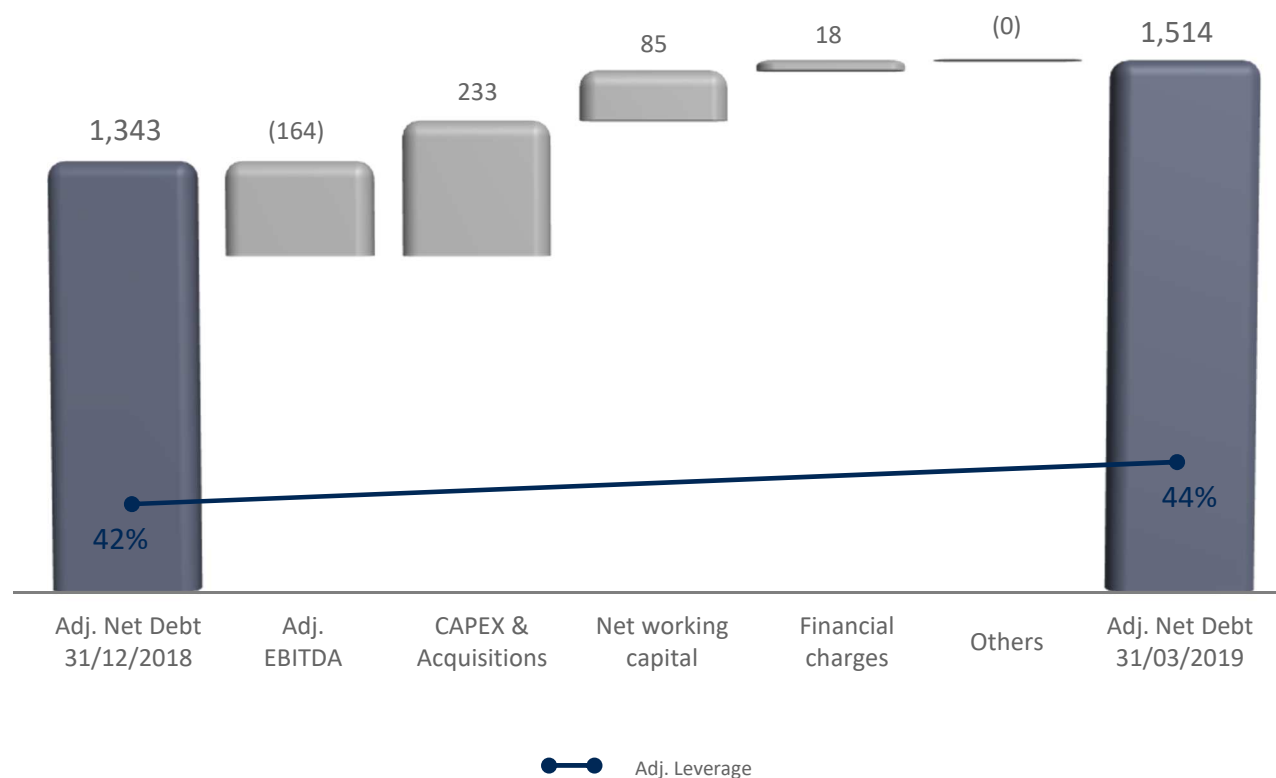


4Q 2018	Euro millions	1Q 2019	1Q 2018
109	Adjusted EBITDA	164	162
(71)	<i>Amortization and depreciation</i>	(72)	(69)
38	Adjusted EBIT	92	94
(17)	<i>Net financial income (expenses)</i>	(18)	(18)
(0)	<i>Net income (loss) from equity investments</i>	0	0
21	Adjusted Results before taxes	74	76
(6)	<i>Income taxes</i>	(20)	(19)
15	Adjusted Results for the period	54	56
0	<i>Minority interests</i>	0	(0)
15	Adjusted Net Profit	54	56
29%	Tax Rate	27%	26%

Note: figures based on NO GAAP measures



1Q 2019 CASH FLOW STATEMENT





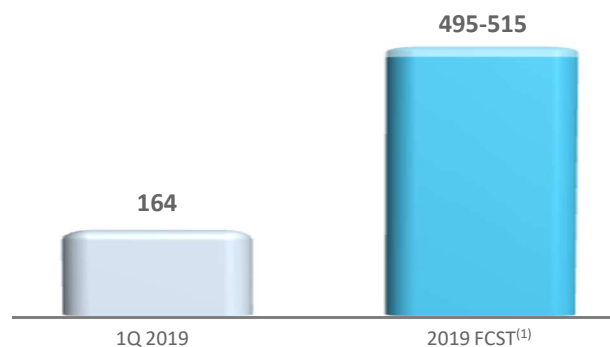
2019 GUIDANCE

LUCA BETTONTE, CEO



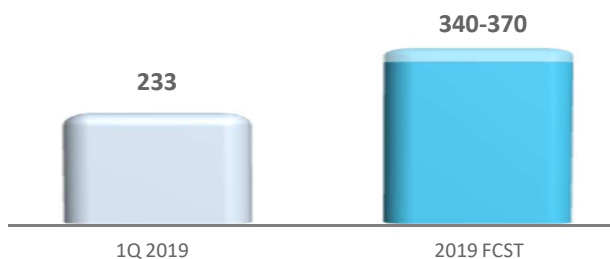


2019 GUIDANCE



Adj. EBITDA:

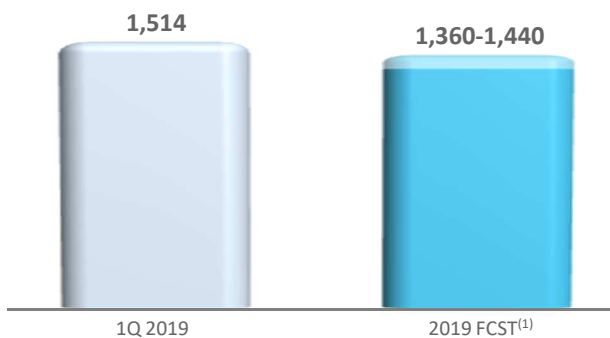
✓ Guidance confirmed at €495-515mn



■ Guidance range
■ Guidance
■ Actual

CAPEX:

✓ Guidance confirmed at €340-370mn



Adj. NFP:

✓ Guidance confirmed at €1.36-1.44bn

⁽¹⁾ 2019 Guidance does not include IFRS 16 effects

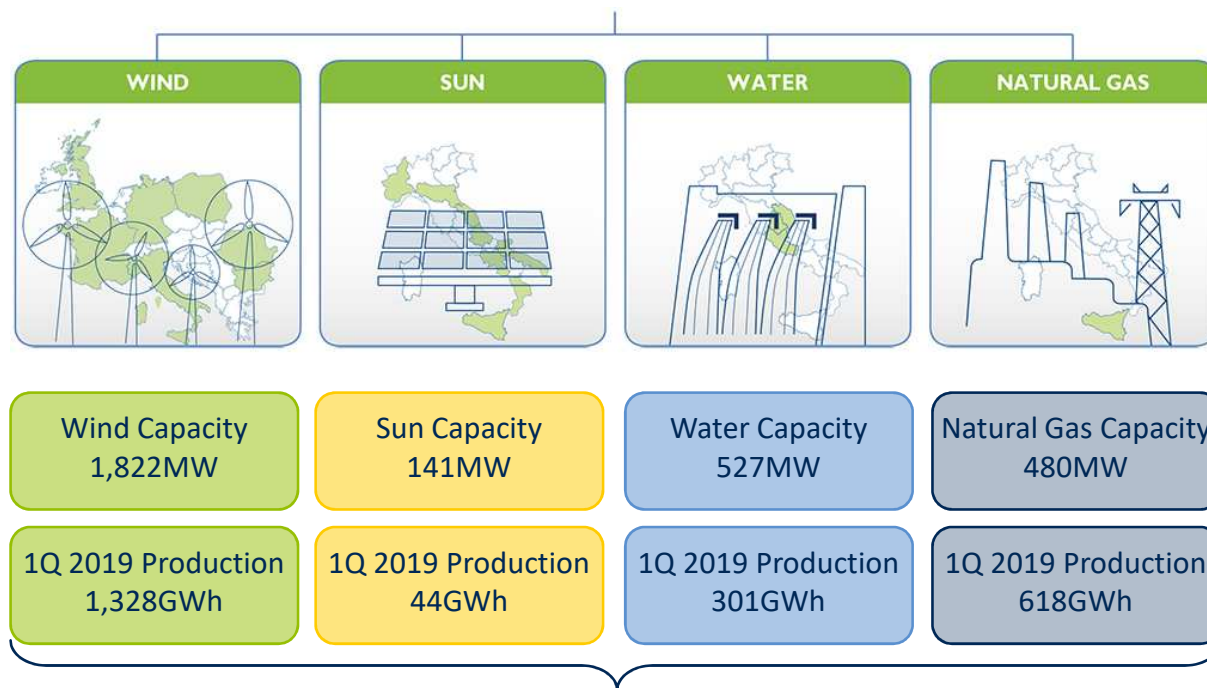


APPENDIX





ENERGY PORTFOLIO



Total 1Q 2019 Production: 2.3TWh

Total Energy Portfolio including hedging & other sales: 4.1TWh



WIND: KEY FIGURES (1/2)

4Q 2018		1Q 2019	1Q 2018
1,822	Installed capacity (end-period, MW)	1,822	1,783
	<i>of which:</i>		
1,093	- Italy	1,093	1,093
307	- France	307	268
216	- Germany	216	216
82	- Poland	82	82
70	- Romania	70	70
54	- Bulgaria	54	54
955	Electricity Production (GWh)	1,328	1,219
	<i>of which:</i>		
522	- Italy	803	732
177	- France	209	200
103	- Germany	130	107
68	- Poland	82	61
46	- Romania	56	47
38	- Bulgaria	49	43
0	- UK	0	29



WIND: KEY FIGURES (2/2)

4Q 2018	Euro millions	1Q 2019	1Q 2018
Unitary Revenues (€/MWh):			
124	- Italy	120	126
88	- France	89	88
96	- Germany	101	93
77	- Poland	69	50
74	- Romania	72	50
84	- Bulgaria	81	71
Adjusted EBITDA:			
49	- Italy	80	77
10	- France	14	13
8	- Germany	10	8
4	- Poland	5	2
2	- Romania	3	1
3	- Bulgaria	4	3
0	- UK	0	3
75	Total Adjusted EBITDA	115	107
(39)	Depreciation	(40)	(41)
36	Adjusted EBIT	75	66

SOLAR: KEY FIGURES



4Q 2018	Euro millions	1Q 2019	1Q 2018
20	Electricity Production (GWh)	44	21
284	Unitary Revenues (€/MWh)	327	289
4	Adjusted EBITDA	13	5
(9)	Depreciation	(10)	(5)
(5)	Adjusted EBIT	3	0



HYDRO: KEY FIGURES

4Q 2018	Euro millions	1Q 2019	1Q 2018
338	Electricity Production (GWh)	301	469
114	Unitary Revenues (€/MWh)	108	94
28	Adjusted EBITDA	23	35
(15)	Depreciation	(14)	(15)
14	Adjusted EBIT	9	20

CCGT: KEY FIGURES



4Q 2018	Euro millions	1Q 2019	1Q 2018
506	Electricity Production (GWh)	618	527
37	Unitary Revenues (€/MWh)	36	51
5	Adjusted EBITDA	17	18
(8)	Depreciation	(7)	(8)
(3)	Adjusted EBIT	10	11

INVESTMENTS



4Q 2018	Euro millions	1Q 2019	1Q 2018
17	Wind	10	17 ⁽¹⁾
0	Solar	220	346 ⁽²⁾
4	Hydro	1	0
4	CCGT	2	2
1	Corporate	0	1
26	Total	233	365

⁽¹⁾ It includes €12mn referred to Vent d'Est acquisition, whose closing took place on March 22, 2018

⁽²⁾ It includes ForVEI consolidation (whose acquisition took place on January 12, 2018) for €346mn thus including €10.5mn of FV relative to the leasing contract.